

REQUEST FOR PROPOSAL - ARCHIVES MANAGEMENT

1. INTRODUCTION

The International Cricket Council ('ICC') is recognised as the governing body for world cricket. This remit includes management and organisation of tournaments at the highest level including the ICC Cricket World Cup, ICC Champions Trophy, ICC World Twenty20, ICC World Cup Qualifiers, ICC Women's World Cup and ICC Under 19 Cricket World Cup. The ICC is responsible for directing the global expansion of the game through its Full, Associate and Affiliate Members and International Development Program. It also administers the system of independent match referees and umpires for Tests and ODIs and manages the Code of Conduct for the international game.

ICC History

Formed in 1909 as the Imperial Cricket Conference, the organisation was renamed the International Cricket Conference in 1965 as new rules were introduced to permit the election of countries from outside the British Commonwealth. In 1989 the organisation was named the International Cricket Council and an administrative office was established for the first time in 1993 at Lord's. At the end of July 2005, the ICC left Lord's Cricket Ground, after a 96 year association, and relocated to Dubai marking the launch of a new era in the organisation's development.

ICC Mission

As the international governing body for cricket, the International Cricket Council will lead by: Promoting and protecting the game and its unique spirit; Delivering outstanding, memorable events; Providing excellent services to Members and stakeholders; Optimising its commercial rights and properties for the benefit of its Members.

ICC Vision

As a leading global sport, cricket will captivate and inspire people of every age, gender, background and ability while building bridges between continents, countries and communities.

The Spirit of Cricket

The Spirit of Cricket, enshrined through the Laws of the Game, was defined as part of the ICC's Strategic Plan 2006-10. This definition argues:

Cricket enjoys a unique mix of attributes in international sport. It is underpinned by rich traditions and high values; it is played under a guiding principle of respect; it evokes passion, commitment and excitement; it is truly multi-cultural, it stands proudly on the world's sporting stage; it is a sociable game that forges deep long-lasting friendships; it is a team sport that combines skill, strategy, endeavour and athleticism; above all it is a game that means many different things to many different people and provides endless joy to those that it touches.

ICC Events Schedule

ICC Development (International) Limited ("IDI") is the company established by the ICC to exploit the commercial rights to the ICC Events on its behalf. The schedule for ICC Events, both past and those under the current commercial cycle, are set out in Appendix E.

ICC Development (International) Ltd ("IDI") wishes to appoint a company to provide the services set out in this Request for Proposals ("RFP").

OBJECTIVES

- 2.1 The purpose of this RFP is to invite interested and qualified parties to submit Proposals to provide certain services ("Services") as per the Specification set out in Appendix B and based on the terms set out below.
- 2.2 This RFP has been designed to attract Proposals from companies with: (a) extensive proven experience in providing the Services and working with organisations that organise and/or promote major sports events or leagues; (b) a strong financial background; (c) sufficient financial and human resources to provide the Services; (d) a substantial network of contacts in each of the key territorial markets for cricket or a proven ability to establish local contacts in order to provide the Services to the required standard and timescales; (e) solid experience and a state-of-the-art information technology infrastructure; and (f) adequately trained personnel (including experienced management personnel).
- 2.3 In this RFP, Applicants are invited to submit Proposals to provide the Services as per the Specification set out in Appendix D and to also list any deviation from the Specification.
- 2.4 Each Applicant must:
 - (a) complete, sign and return the form as set out in Appendix G together with the Proposal by the Due Date;

- (b) specify how it intends to provide the Services as set out in Appendix D, including but not limited to details of the Archives management system it intends to develop.
 - (c) set out in detail its proposed financial terms in relation to the Services: (i) the cost of storing tapes annually and the cost of logging the Archives, including, if applicable, the cost of providing the Archives online; and (ii) the potential financial and other risks and any legal protections to apply during the Term; and
 - (d) provide adequate and detailed answers to meet the requirements of the Criteria (as set out in Appendix C).
- 2.5 In submitting a Proposal, Applicants will have to establish that they have or will satisfy the Criteria and the Requirements. IDI will evaluate the Proposals based on the extent to which they reveal that such conditions and requirements have been or will be satisfied.
- 2.6 Applicants should seek to provide satisfactory evidence to IDI in their Proposals of their financial standing and ability to meet the commitments they propose. IDI reserves the right to require appropriate bank guarantees and/or parent company performance guarantees.
- 2.7 IDI may, in its sole discretion, waive any of the conditions and requirements set out in this RFP in respect of any or all of the Applicants. Applicants will be evaluated on the overall merits of their Proposal and the Successful Applicant may not have satisfied all conditions and requirements and may not be the one which offers the most attractive financial terms.

3. ENQUIRIES

- 3.1 IDI will, where possible, answer questions or provide additional information reasonably requested by Applicants (or prospective Applicants to whom this RFP has been sent) at any time during the Selection Procedure with respect to the contents of this RFP or the means by which the Successful Applicant shall be appointed. Such queries should be addressed in writing by fax or e-mail under the reference "ICC Archives Management Partner– Request for Proposals" to:

Attn: Aarti Dabas
ICC Media Rights & Broadcast Manager
Email: aarti.dabas@icc-cricket.com
Fax: +971 4 368 8080

- 3.2 IDI will attempt to respond to all queries in as expeditious a manner as possible and in such a form as IDI considers appropriate. However, IDI reserves the right to make its response to any queries from any Applicant (or prospective Applicants to whom this RFP has been sent) available to all parties without revealing the identity of the initial enquiring party.
- 3.3 IDI may not be able to provide responses and/or additional information to all queries and it shall not be able to do so if such requests are sent less than five (5) working days before the Due Date for receipt of Proposals in accordance with the Timetable.

4. SELECTION PROCEDURE OVERVIEW

- 4.1 Applicants must submit to IDI two (2) original versions of the Proposal documents in English by no later than the Due Date to the following address:

Attn: Campbell Jamieson
General Manager – Commercial
International Cricket Council
Al Thuraya Tower 1, 11th Floor
PO Box 500 070, Dubai, UAE

- 4.2 Applicants must attach all applicable documents to support their respective Proposals in accordance with the requirements set out in clause 2.3 of this RFP as well as any other relevant materials, photographs and/or attachments deemed necessary. IDI may ask for such further information, guarantees and/or documents it deems necessary in relation to any Proposal at any time and any such further information, guarantee and/or document may be used at any point in the Selection Procedure by IDI to evaluate a Proposal.
- 4.3 All Proposals constitute an offer that cannot be amended or withdrawn after its date of submission (unless requested by IDI).
- 4.4 IDI is not obliged to accept or consider any Proposal and IDI reserves the right to appoint the Applicant whose Proposal most successfully conforms to the Criteria and the Requirements (in its absolute discretion) in accordance with the terms and conditions described in this RFP or to make alternative arrangements for the provision of the Services, including issuing a revised or different RFP or managing the Archives itself and/or granting rights the same as or similar to the Rights to a third party.
- 4.5 IDI intends to conduct the Selection Procedure in accordance with the Timetable set out in Appendix F. Applicants shall be required to comply fully with the various deadlines in the Timetable as well as such other deadlines imposed by IDI throughout the Selection Procedure (unless otherwise approved by IDI on a case-by-case basis).

- 4.6 The Selection Procedure shall consist of: (a) a technical evaluation of each Proposal based on the extent to which the Applicant is in a position to provide the Services in the best and/or most appropriate fashion to suit the Requirements; (b) a financial evaluation of each Proposal based on the extent to which the Applicant is in a position to provide the Services; and (c) an organisational evaluation of the Applicant's suitability, experience and qualifications as well as the organisational structure and infrastructure proposed by the Applicant to provide the Services.
- 4.7 IDI intends to prepare a short list of Applicants in accordance with the Timetable for further discussions regarding their Proposals. IDI may prepare a second short list thereafter for each remaining Applicant to further substantiate its Proposals or invite further revised Proposals or joint Proposals or discontinue the process.
- 4.8 Applicants which have not been selected shall be informed in writing accordingly and IDI shall not be obliged to give any reason for making any such selection and/or rejection.
- 4.9 The appointment of the Successful Applicant(s) is subject to the conclusion of an Agreement(s) governing all rights and obligations related to the Services. The Agreement shall be prepared by IDI to include the terms and conditions set out in this RFP (unless notified otherwise) as well as standard legal terms. The Agreement(s) shall be concluded and signed following negotiations within sixty (60) days following the date of submission of the Agreement by IDI to the Successful Applicant(s). Applicants acknowledge that IDI shall have the sole right to determine whether or not negotiations shall be conducted on an exclusive basis.
- 4.10 IDI reserves the right, at any time and in its sole discretion, to accept or reject Proposals, to pursue negotiations with any number of Applicants, to request Applicants to join or amalgamate Proposals or to withdraw from negotiations at any time.

5. LEGAL PROVISIONS

By agreeing to receive and/or by responding to this RFP, each Applicant accepts and undertakes to comply with the following terms and conditions:

- 5.1 Nothing in this RFP, nor any communication made by IDI or its representatives, agents, employees or advisers shall constitute an offer of a contract or a binding contract between IDI and any prospective Applicant, nor shall it be taken as constituting any representation that rights or licences will be granted in accordance with this RFP.
- 5.2 IDI reserves the right at any time during the Selection Procedure on notice to Applicants to change any aspect of this RFP, to issue an amended RFP, or to refuse to consider any Applicants (or prospective Applicants). Applicants acknowledge that IDI may decide to manage the Archives on its own or without officially appointing any third party.

- 5.3 IDI has taken all reasonable care to ensure that this RFP is accurate in all material respects. This RFP is provided by way of explanation of the Services required by IDI and neither IDI nor any of its representatives, agents, employees or advisers make any representation or warranty or accept any responsibility for the accuracy of completeness of the information contained in this RFP, nor shall they be liable for any loss or damage suffered by any prospective Applicant, Applicant and/or any third party in reliance on this RFP or any subsequent communication with IDI.
- 5.4 Each Applicant warrants and undertakes to IDI that all information provided and representations made to IDI during the course of the Selection Procedure (including, without limitation, all information and representations contained in the Proposal) are not false, inaccurate or misleading. If, after submitting its Proposal, there is any change in the Applicant's circumstances which may adversely affect such information or representations made to IDI, then the Applicant shall promptly notify IDI in writing setting out the relevant details in full. If IDI considers that any Applicant is or is likely to be in breach of this warranty, then IDI shall be entitled to withdraw from any further cooperation with the Applicant without any requirement to give notice, without any liability to such Applicant, and without prejudice to its rights and/or remedies arising under law.
- 5.5 Applicants (and prospective Applicants) agree to keep confidential at all times, whether during or after the Selection Procedure, the Confidential Information and to take all necessary steps to preserve the confidentiality of such Confidential Information including, without limitation, by disclosing relevant material to its employees or agents only on a strictly "need to know" basis and only for the purpose of this Selection Procedure and on the basis that they maintain the confidentiality of the Confidential Information. Applicants must not distribute externally or publish any Confidential Information provided by IDI in connection with this RFP (save where required by law). Moreover, Applicants shall not discuss any financial terms with rival Applicants.
- 5.6 No prospective Applicant or Applicant is entitled to make any announcement relating directly or indirectly to this RFP and, in particular, to its Proposal. Each Applicant acknowledges and agrees that IDI shall have the sole right to make any announcement in relation to this RFP and/or the selection of the Successful Applicant.
- 5.7 Each Applicant is responsible for all costs, expenses and liabilities incurred by it in the preparation of its Proposal, any responses to requests for further information by IDI and any negotiations with IDI following receipt by IDI of its Proposal (whether or not an Agreement is entered into with such Applicant or not) and irrevocably and unconditionally waives any rights it may have to bring a claim in any court of competent jurisdiction in relation to the appointment or manner of appointment of any Applicant, the Selection Procedure or otherwise in relation to the Proposal or this RFP.

- 5.8 Each Applicant acknowledges that all intellectual property rights of IDI (including but not limited to the name, logo and trophy for the Events) remain the sole and exclusive property of IDI. Furthermore, any materials provided by IDI to Applicants (or prospective Applicants) shall belong and/or accrue exclusively to IDI. Applicant undertakes and warrants that the Proposal is original and does not infringe the rights of any third parties. Applicants shall not claim ownership over any rights and/or intellectual property rights in relation to the ideas, concepts, material or any other rights contained in this RFP or its Proposal.
- 5.9 This RFP, the Proposal, the Selection Procedure and any related documentation, correspondence and/or agreement entered into between IDI and any Applicant shall be governed by, and construed in accordance with, the substantive laws of England. Applicants shall submit to the exclusive jurisdiction of the courts of England in respect of any dispute arising from or related to the RFP, the Proposal, the Selection Procedure and/or any agreement entered into with IDI in relation thereto.
- 5.10 In consideration of IDI receiving and reviewing the Proposal, Applicants confirm and warrant that they have read, understood and accepted the terms and conditions set out in this RFP, which takes precedence over any provisions contained in the Proposals or other communications.

APPENDIX A - DEFINITIONS

"Agreement":	The written agreement to be entered into between IDI and the Successful Applicant, within 60 days of selection of the Successful Applicant.
"Applicant"	Any qualified party (with sufficient infrastructure, staffing and resources) to provide the Services, who submits a Proposal in response to this RFP.
"Archives"	Library of existing and available broadcast tapes (masters) of all the Events listed in Appendix E.
"Commercial Affiliates"	Any and all official entities appointed by IDI or any person on its behalf to exploit certain commercial, media and/or new media rights in the Events, which entities shall be communicated to the Successful Applicant in due course.
"Commercial Rights"	Any and all commercial rights and opportunities of whatever nature in, to and in relation to the Events including all advertising, association, promotion, marketing, merchandising, licensing, franchising, sponsorship, ticketing, hospitality, travel and tours, information, data, publication and media rights.
"Confidential Information"	All aspects of this RFP, the Proposal, the Selection Procedure, Events, ICC and/or IDI (including any information relating to the affairs and/or business of ICC and/or IDI which comes into an Applicant's possession).
"Criteria"	The list of criteria to be addressed by Applicants in their Proposals as set out in Appendix C.
"Database"	Means any document, software programme or search engine or such other device within which Archives information is stored and from which Data may be retrieved.
"Due Date"	In relation to the Proposal is 16 January 2009.
"ICC"	Means the International Cricket Council.
"IDI"	ICC DEVELOPMENT (INTERNATIONAL) LIMITED, ("IDI") a company incorporated under the laws of the territory of the British Virgin Islands and having its administrative office at 11 th floor, Al Thuraya Tower 1, Media City, Dubai, PO Box 500070.
"Events"	The Events set out in Appendix E and such other official events

and competitions that predate the Term as determined by IDI from time to time, the details of which shall be communicated to the Successful Applicant in due course which schedule may be further amended and/or supplemented by IDI in due course.

“Host Broadcaster”	Means ESPN Star Sports and/or its licensees as notified by IDI.
"Host Countries"	As specified in Appendix E.
“Match(es)”	Means each cricket match played as part of the Events.
“Marks”	IDI owned and controlled logos and marks including both ICC corporate logos and Event logos.
“Promotional Materials”	Any marketing collateral or material produced to promote the Archives, which has been approved by IDI.
"Proposal"	The proposal and any documents submitted by an Applicant supporting its bid to provide the Services, as required under this RFP.
"RFP"	This Request for Proposal including all of its appendices.
"Requirements"	The guidelines, directions, requirements, instructions and requests (including, without limitation, the Criteria and Specification) as IDI may issue to Applicants (with respect to the Selection Procedure) and/or the Successful Applicant (with respect to the Services from time to time.
"Selection Procedure"	The entire procedure conducted by IDI to appoint the Successful Applicant for provision of the Services as set out in this RFP.
“Specification”	As set out in Appendix D
"Successful Applicant(s)"	The Applicant(s) selected by IDI to provide the Services, as a result of this RFP and the Selection Procedure.
"Term"	The period commencing upon the signature of the Agreement by IDI and the Successful Applicant(s) and lasting until 31 December 2011.
“Territory”	Means the world.
"Timetable"	The timetable for the Selection Procedure in Appendix F.

APPENDIX B – SERVICES

1. APPOINTMENT

- a) Applicants may seek an appointment as the ICC Archives Management Partner. This appointment shall include an obligation, for each and every Event, to (i) physically store all match tapes; (ii) to log all match tapes and create Database(s); and (iii) to provide the Database(s) for use to IDI and its Commercial Partners as per the Specification set out in Appendix D.
- b) Subject to the parties entering into a final contract, the Successful Applicant(s) shall be required to supply Services to IDI.
- c) The Successful Applicant(s) will be expected to regularly consult and liaise with IDI with respect to the storage and logging of Archives, creation and development of Databases, marketing of Archives and supply of Services.

2. COPYRIGHT AND MARKS

- a) IDI is the owner of all intellectual property rights in and to the Marks. IDI will grant to the Successful Applicant(s) a non-exclusive, non-transferable licence of the Marks to reproduce, use and include the Marks as part of the Promotional Materials.
- b) IDI is the owner of the entire copyright and all other rights throughout the world in perpetuity in the Archives, and Database and to the extent necessary the Successful Applicant(s) will assign all right, title and interest in the same to IDI annually throughout the Term, for the purposes of giving effect to this requirement.

1. RELATIONSHIP MANAGEMENT

- a) In providing the Services, the Successful Applicant undertakes that it will:-
 - i. Provide a designated human resource to manage the IDI relationship for the duration of the contract.
 - ii. At its own cost, work closely with IDI, or any third party appointed by IDI to design and develop the Archives and to produce a global marketing strategy and advise IDI on a rate card.
 - iii. Comply with IDI guidelines and approval processes in relation to the use of ICC marks and logos, approvals of advertising and marketing materials.

- iv. Not grant any third party the right to use the ICC marks or logos or any designation for an Event, except as permitted by IDI.
- v. Not engage in any marketing, promotion or similar activity in relation to the Archives or otherwise, which in the opinion of IDI amounts to “ambush marketing”, the dilution of the Reserved Rights of IDI or the Commercial Rights granted by IDI to any third party in relation to the Event(s).
- vi. Ensure leading edge technology is applied to ensure the user experience of the Database is of a standard or quality comparable with that offered by other market leading professional sports organisations;
- vii. Provide regular (no less than quarterly) reports (including detailed financial reports) and participate in quarterly management meetings (of which no less than one shall be in person in any given year) to provide an overview of the design, production and marketing, of the Archives in accordance with the budget and business plans approved by IDI.

APPENDIX C - CRITERIA

All Proposals must comprise the following key criteria (together the "Criteria"):

1. Detailed information as follows (the "Minimum Criteria"):
 - (a) its experience and expertise in providing services of a similar nature to the Services;
 - (b) the range and level of resources that will be used to provide the Services; and
 - (c) the sophistication of its external business network and industry contacts.

2. A full description of the following matters ("Organisational Criteria"):
 - (a) the Applicant's internal office network;
 - (b) the Applicant's management structure proposed for providing the Services (including identifying key account management personnel);
 - (c) any proposed sub-contracting of the Services, in part or whole, with full details about proposed sub-contractors and any other material information; and
 - (d) the type of organisational structures proposed in cooperation with IDI

3. The systems it proposes to use in order to satisfy the "Operational Criteria" including but not limited to:
 - (a) service levels and acceptance procedures;
 - (b) provision of information and reporting to IDI;
 - (c) pricing structures, options and cancellation policies;
 - (e) management of relationships with IDI Commercial Affiliates (duly specified); and
 - (f) implementation and use of IT to streamline the provision of of the Services.

APPENDIX D - SPECIFICATION

STAGE 1 – (15 January 2009 to 30 June 2009)

- To locate/find all IDI owned footage
- Once the footage is located/ found, the footage needs to be re-located to the central Archives library. IDI will pay the technical costs technical involved in re-locating (dubbing, courier/shopping costs)
- To create an ICC Archives management library system which should include:
 - Tape logs (details of logs will be approved by IDI)
 - Electronic storage of logs (should be accessible online)
 - Tape labeling (electronically generated labels)
 - There should be a search function in the library system whereby it allows users to easily access specific footage by typing in a keyword

STAGE 2 – (1 July 2009 to 31 December 2011)

- To provide all the footage online (password protected) in low resolution
- Online footage should have reference files (tape number and burnt time code as per original tapes stored in the library). This will enable IDI, its partners and other stakeholder and third party licensees to view the footage and order copies with specific tapes numbers and time codes

OTHER REQUIREMENTS

- To have the ability to create dubs as requested for the ICC, ICC's partners and other stakeholders and third parties. To facilitate the process, a rate card would need to be developed for the following technical costs:
 - Dubbing (from DigiBeta to various formats)
 - Courier charges per territory
- To create and regularly update the Database
- To have the ability to market ICC Archives at various forums/platforms
- To assist IDI in creating a secondary library at its new premises in 2009
- To advise IDI on acquiring archives of previous events which are not owned by the IDI/ICC

APPENDIX E– ICC EVENTS

PAST ICC EVENTS

Major Events

<i>Year</i>	<i>Event</i>	<i>Host</i>
1998	ICC Knock Out	Bangladesh
1999	ICC Cricket World Cup	England
2000	ICC Knock Out	Kenya
2002	ICC Champions Trophy	Sri Lanka
2003	ICC Cricket World Cup	South Africa, Kenya and Zimbabwe
2004	ICC Champions Trophy	England
2006	ICC Champions Trophy	India
2007	ICC Cricket World Cup	West Indies

Minor Events

<i>Year</i>	<i>Event</i>	<i>Host</i>
2000	ICC U/19 Cricket World Cup	Sri Lanka
2002	ICC U/19 Cricket World Cup	New Zealand
2004	ICC U/19 Cricket World Cup	Bangladesh
2005	ICC Trophy	Ireland
2006	ICC U/19 Cricket World Cup	Sri Lanka

ICC EVENTS UNDER CURRENT COMMERCIAL CYCLE

<i>Year</i>	<i>Events</i>	<i>Month</i>	<i>Host</i>
2007	ICC World Twenty20	September	South Africa
2008	ICC U/19 Cricket World Cup	February	Malaysia
2009	ICC Women's World Cup	March	Australia
	ICC World Cup Qualifier	April	TBC
	ICC World Twenty20	June	England
	ICC Champions Trophy	September	Pakistan
2010	ICC U/19 Cricket World Cup	February	Kenya
	ICC World Twenty20	April / May	West Indies
	ICC World Cricket League (Division 1)	July	Netherlands
2011	ICC Cricket World Cup	Feb / March	India, Pakistan, Sri Lanka, Bangladesh.

Minor Events

<i>Year</i>	<i>Events</i>	<i>Month</i>	<i>Host</i>
2009	ICC World Cup Qualifier	April	UAE
2009	ICC Women's World Cup	March	Australia
2010	ICC U/19 Cricket World Cup	February	Kenya
2010	ICC World Cricket League Div. 1	July	Netherlands

APPENDIX F - TIMETABLE

The Timetable for this Selection Procedure is as follows:

Date *

12 December 2008	Submission of RFP to prospective Applicants
16 January 2009	Deadline for receipt of Proposal
31 January 2009	Selection and appointment of Successful Applicant

* Applicants are reminded that these dates and/or may be amended by IDI, in its sole discretion, for whatever reason and at any time.

APPENDIX G - DETAILS OF APPLICANT

IDI shall treat the following information as confidential:

1. Full name of Applicant: _____
2. Type of business activity: _____
3. Address and headquarters: _____

4. Phone number: _____
5. Fax number: _____
6. Internet address: _____
7. Contact person, position in company and contact details: _____

8. Trade register entry and legal status: _____

9. Composition of Board of Directors/Management: _____

10. Management: Current organisational chart and functions with proposed management structure options on the basis of both of the Business Models (to be attached).

11. Comprehensive, yearly accounts of the two (2) last fiscal years certified by the company auditors including balance sheets (as well as its appendices including a table of liquid assets) and profit and loss account worldwide including split between:

- turnover in sport-related business;
- turnover in non-sport business or major events; and
- other turnover

(to be attached)

12. Staff: _____

13. Staff involved in the sport-related or other major event-related business: _____

14. Shareholders/associates with a holding/stake of > 5%: _____

15. How many rights of votes have these shareholders? _____

16. Are there any binding contracts involving these shareholders/associates? _____
If so, indicate the parties: _____

17. Parent company and/or holding structure: _____

18. Substantial shareholdings in other companies (> 25%): _____

19. References (previous business involvement in _____

sport events and other
major events); please
indicate name,
title/function, phone, email:

20. Community of interests
(joint ventures, contracts of
cooperation and similar)
with sports organisations
and/or other organisers of
major events:

21. Years of experience in the
current business:

22. Please provide adequate and detailed answers to meet the requirements of the
Criteria (see Appendix C) and Specification (see Appendix D). Please also submit
such other documentation (detailed budgets) and materials necessary to support
the Proposal.

By submitting this Proposal, I/we confirm that I/we have read and understood the terms
and conditions of the RFP issued by IDI for the appointment of an entity(ies) to provide
accommodation and related services in connection with the Events, and agree that the
entity that I/we duly represent is/are bound by such terms and conditions.

Signature:

Name:

Title:

Place:

Date:
