



PURCHASING SERVICES
 P.O. Box 2181
 Milwaukee Wisconsin 53201-2181
 Area 414: 475-8880

REQUEST FOR QUOTATION / BID
(This is not a purchase order)

Bid Number: B-5523

Bids will be accepted no later than 2:00pm central time on: Tuesday, May 26, 2009

Authorized by: Pat Zandron Phone: 414/475-8337

For: Toner for Hewlett Packard Printers This bid consists of 14 pages.

The undersigned hereby agrees to furnish items described on the attached sheet(s) at the net prices quoted, subject to the following general terms and conditions.

1. All bids must be received and time stamped in Purchasing Services no later than 2:00pm, central time on the date indicated.
2. Each item must have the net price and the extended total.
3. The right is reserved to accept or reject in whole or part any or all bids and to award within 10% of total quantities requested.
4. Bids on alternate or substitute items, 'as equal' will be considered (except when stated "no substitutes") if full descriptive literature is included. Purchasing Services will be the final judge as to whether an item meets the specifications for this bid.
5. All items bid are to be **F. O. B.** to the MPS location receiving the goods, with freight paid by the vendor.
6. All deliveries must be inside the receiving location building.
7. Return quotations: **Must be in a sealed envelope labeled with the buyer name, bid number and date due.**
 - A. Use this address only if using regular first class U. S. Mail:

Milwaukee Public Schools
Purchasing Services
P. O. Box 2181
Milwaukee, Wisconsin 53201-2181

- B. Use this address if you are using private delivery services or anything other than first class U. S. Mail.

Milwaukee Public Schools
Purchasing Services
5225 W. Vliet Street, Room 1
Milwaukee, Wisconsin 53208

Discount offered for payment within designated period: _____ % _____ business days.

- A. Discount quoted will be applied in determining the final bid price.
 - B. Cash discounts of less than 10 days will not be considered in the award of this bid.
 - C. Discounts will be calculated from the date the material is received or the date the invoice is received, whichever is later.
 - D. If an MPS school is the recipient of goods, the discount period must coincide with a period the school is in session.

For informational purposes only:

Please indicate whether your firm is certified as a (a) MINORITY, (b) WOMAN OWNED, or (c) DISADVANTAGED Business enterprise. Certifying agency: _____, Expiration date _____

Vendor _____ Address _____

City: _____ State _____ ZipCode _____

Telephone # _____ Fax # _____

Signature: _____ Title _____

Print or Type Name _____ Email Address _____

Return in a sealed envelope labeled with the buyer name, bid number and date due

Scope: Milwaukee Public Schools (MPS) is soliciting bids for toner for Hewlett Packard brand printers. Pricing is being requested on both Original Equipment Manufacturer's Hewlett Packard ("HP OEM") brand product (Appendix A) and Remanufactured/compatible ("REMAN/compatible"). The REMAN/compatible product is a Remanufactured or compatible cartridge which meets or exceeds HP OEM cartridge specifications.

The award will be for a period of one year (see Specification 1.2) and orders will be placed as needed for delivery to approximately 160 sites in the city of Milwaukee.

Note that there is no guarantee of quantities to be purchased. Quantities listed in Appendices A and B are based on the previous year. Technology usage and the type of cartridge requested may change.

Monitor the MPS web-site for any bid addendum. You will not receive an additional faxed/email notice if an addendum is posted.

QUESTIONS

Any questions regarding the bid request should be submitted to:

mpsids@milwaukee.k12.wi.us

by: Friday, May 15, 2009 through 11:00AM (central).

Make sure to put "B-5523 question" in subject line.

SPECIFICATIONS

1. GENERAL CONDITIONS

1.1 Vendors will be expected to meet all specifications and conditions below. Vendors who take any exception to any specification should include an attachment detailing the deviation and the reason for it. MPS remains the sole judge of whether items quoted are acceptable and suitable for use by MPS.

1.2 This bid award will remain in effect for one year from the date of award and its approval by the MPS Board (which is expected to be June 30, 2009), with the option for two additional annual renewals.

1.3 Cancellation of bid award may occur for vendor nonperformance of any conditions of the bid that remain un-remedied after ten (10) days written notice to the vendor. Cancellation of bid award may occur after thirty (30) days written notice by MPS.

1.4 MPS reserves the right to purchase toner for newer printer models from the contract from which it purchases those new printers, if it is in the best interest of MPS to do so.

1.5 MPS makes purchases by issuing purchase orders and makes payment on invoices after receipt of product.

1.6 The awarded vendor shall appoint a person or persons to act as a primary contact with Milwaukee Public Schools. This person or back-up shall be readily available

- during normal work hours by phone and shall be knowledgeable of the terms and procedures involved.
- 1.7 Where a vendor has made a mathematical error in the extension of the unit price, the unit price quoted shall always govern.
 - 1.8 Milwaukee County shall be the sole forum for all disputes and Wisconsin law shall govern.
 - 1.9 The use of other forms or attachments of conditions for bidding contrary to Milwaukee Public School (MPS) conditions will invalidate your bid.
 - 1.10 The right is reserved to accept or reject in whole or part any or all bids, to award items separately or in total, if not stated otherwise, whichever is in the best interest of MPS.
 - 1.11 Competency of bidder and ability to provide satisfactory service based on past performance will be considered in determining status as a responsible bidder.
 - 1.12 Vendor guarantees that the articles provided under this contract shall be manufactured or produced in accordance with applicable federal labor laws and that the sale or use of the articles described herein will not infringe any United States patent.
 - 1.13 The successful bidder will indemnify and hold harmless the Milwaukee Public Schools against all damages, losses, liabilities, judgments, costs and expenses arising out of the successful bidder's performance or failure to perform under the contract.
 - 1.14 Vendor will save and indemnify and keep harmless, the Milwaukee Public Schools against all liabilities, judgment costs and expenses which may be claimed against the Milwaukee Public Schools in consequence of granting of this bid award/contract.

2. PRICING

- 2.1 Item details and pricing form are in Appendices A and B. Submit these documents on paper with your bid submission. MPS reserves the right to request an electronic copy, which must entirely match the paper submission.
- 2.2 Prices are F.O.B. destination including all shipping and handling charges prepaid.
- 2.3 Items will be ordered as needed, so quantity per order could be as small as one (1) each.
- 2.4 Prices quoted in column "Net MPS Price" in Appendices A and B will remain firm for a minimum of four months from the date of bid award approval by the MPS Board of School Directors. (see 1.2) After that, increases to "Net MPS Price" must be documented as increases to cost. (See conditions below.) In addition, decreases in cost should also be passed along to MPS.
- 2.5 In addition to quoted unit prices in column "Net MPS Price", vendors must also submit a Fixed Percentage Mark-up (FPM) that this unit price equates to. It will be a Fixed Percentage Mark up (FPM) from cost, which is the invoice cost to vendor, including all invoice discounts taken by the vendor.
- 2.6 The FPM is considered "not to exceed" pricing. The "Net MPS Price" may be lower than the calculated cost-plus (cost + FPM), but may not exceed the calculated cost-plus.
- 2.7 The FPM offered shall not change during the term of the bid award/contract.

- 2.8 MPS expects that a single FPM will be used for all HP OEM cartridges on Appendix A. MPS desires that only one brand of REMAN/compatible cartridges be quoted in Appendix B, also with a single FPM; however a maximum of two brands is allowed, with a maximum of two FPM (one for each brand).
- 2.9 New cartridge models will probably need to be added during the bid award/contract. Items will be added at the calculated cost-plus, using the respective FPM from Appendix A or Appendix B.
- 2.10 Upon request, the vendor must submit documentation from the manufacturer/distributor/supplier (e.g. invoice) to verify the costs submitted in Appendices A and B and subsequent updates that occur over the bid award/contract.
- 2.11 MPS reserves the right to remove a cartridge from the bid award/contract.
- 2.12 If there is a freight increase prior to delivery of the goods, any additional cost must be at the vendor's expense.

3. DELIVERY AND WARRANTY/PERFORMANCE

- 3.1 Delivery - Will occur within five (5) days after order is placed.

Indicate normal delivery after receiving order: _____ days.

- 3.2 The vendor shall warrant the REMAN/compatible toner cartridges against defects in material and workmanship for a minimum of one year from date of delivery.

Indicate procedure for warranty exchange:

- 3.3 Material Safety Data Sheets (MSDS) must be available for all items quoted, whether HP OEM and REMAN/compatible.
(Enclose samples of MSDS for three REMAN HP OEM part numbers and the sample for the equivalent REMAN/compatible part number.)
- 3.4 If any REMAN/compatible cartridge causes printer damage, a new cartridge must be supplied at no charge, and the printer repair must be arranged for by the vendor. Use of an HP certified technician is required and MPS reserves the right of final approval on the technician used. If the printer is determined not to be repairable, a replacement printer must be paid for by the vendor.
- 3.5 A new replacement cartridge must be supplied at no charge (or if requested by the end user, a refund of the full purchase price) if a cartridge is defective or of insufficient quality, including but not limited to uneven print quality, splotches, or lines, or any indication of poor quality, in addition to poor packaging. This shall occur regardless of the amount of toner remaining in the cartridge and also during the entire one-year after delivery.

- 3.6 During the bid award/contract, vendor must provide, upon request, reports of MPS usage by part number, delivery location, etc.
- 3.7 Failure of the successful bidder to adhere to delivery schedules as specified or to promptly replace rejected materials shall render the vendor liable for the difference between the "open market" and the bid price.
- 3.8 All deliveries must be inside the receiving location building.
- 3.9 MPS reserves the right to cancel the bid award/contract if the overall defect rate of REMAN/compatible product exceeds three percent within any time period.

4. TECHNICAL REQUIREMENTS

4.1 For HP OEM and REMAN/compatible

- 4.1.1 Cartridges delivered must have a marked expiration date of a minimum of one-year after the date of delivery.
- 4.1.2 Manufacturer must provide a means to return spent cartridge at no charge to MPS so that there is an option other than disposing in the trash:
Describe this process for the REMAN/compatible:

4.2 For REMAN/compatible

- 4.2.1 All cartridges must meet or exceed HP OEM specifications as to yield, density, background, print quality, and package integrity as measured by an STMC-certified company. Information must be completed as requested in Appendix B.
- 4.2.2 The vendor shall furnish remanufactured toner cartridges that have been fully remanufactured to specifications equal to, or exceeding original equipment manufacturer's (OEM) cartridge standards of quality and performance and approved remanufactured toner cartridge industry standards. Toner cartridges furnished to this specification shall meet or exceed the latest remanufactured toner cartridge standards, or the guidelines adopted by the Standardized Test Methods Committee (STMC), the American Society for Testing and Materials (ASTM) and the International Safe Transit Association (ISTA), including the ASTM F 1856 Standards, ASTM F 335 and F 2036 Standards and ISTA – Integrity Procedure 1A Standards (ISTA 1A).
- 4.2.3 The vendor shall confirm that its remanufactured toner cartridges have been tested in accordance with the above standards and guidelines and that its cartridges have met or exceeded those tests. **Indicate confirmation by checking : ___ Yes ___ No**
- 4.2.4 Indicate the number of company personnel who have completed the training for the STMC Guidelines. This includes the standardized testing certification for

ASTM F 1856-98, ASTM F 2036, and ISTA 1A VERSION-99 **Number of personnel :** _____

- 4.2.5 If a REMAN/compatible cartridge is not available for a specific HP OEM part number, indicate as such in Appendix B. Vendor must be able to provide REMAN/compatible product for at least 95% of the items in Appendix B.
- 4.2.6 The vendor shall provide verification that the company (or the remanufacturing company) has a densitometer, test printers and applicable operation procedures to perform on-site toner cartridge testing. If the vendor does not have a densitometer, test printers and applicable operating procedures, the vendor shall provide detailed information regarding its (or the remanufactured) on-site toner cartridge testing. **Indicate that vendor has the items above at its facility:**
 _____ **Yes OR Detail the testing below:**
- 4.2.7 Cartridge Remanufacturing Process
 The term "cartridge remanufacturing process" includes, at a minimum, the following:
- a) Assessment to determine if the toner cartridge can be remanufactured
 - b) Complete disassembly of toner cartridge to thoroughly clean and check all internal and external components against the original manufacturer's specifications. Worn, damaged, or end of life-cycle components should be replaced.
 - c) Replacement of the original OEM drum with a new drum (which may include an extended life-drum). If the returned toner cartridge is equipped with an extended-life drum, contractor shall inspect it, clean it, or replace it with a new extended-life drum or new after market drum.
 - d) Replacement of all seals with an OEM-type heat seal, card seal, or pressure sensitive seal.
 - e) Replacement of the primary charge roller (PCR) with a re-coated or new PCR.
 - f) Replacement of wiper blade meeting OEM specifications or the latest remanufactured toner cartridge industry standards adopted by the STMC or the latest guidelines adopted by ASTM for remanufactured toner cartridges.
 - g) Replacement of any parts not meeting OEM specifications or the latest remanufactured toner cartridge industry standards adopted by the STMC or the latest guidelines adopted by ASTM for remanufactured toner cartridges.
 - h) Filling of toner cartridge meeting OEM specifications or the latest remanufactured toner cartridge industry standards adopted by the STMC or the latest guidelines adopted by ASTM for remanufactured toner cartridges.
 - i) Chemically cleaning or replacing the corona wire assembly (where applicable).
 - j) One fuser wand (where applicable) with high temperature resistant felt wiper and one cotton swab shall be provided with each toner cartridge.
 - k) The hopper shall be filled to capacity with new toner meeting or exceeding OEM standards. **Indicate in this bid the original manufacturer(s) and part**

number(s) of toner supplied:

l) A toner hopper seal/separator meeting or exceeding OEM standards shall be inserted to prevent spillage of toner during shipping.

- 4.2.8 Packaging shall meet or exceed the HP OEM standards and should also be constructed to permit users to re-package spent cartridges for return. (See 4.1.2) It shall also contain installation instructions, return instructions, and warranty contact, if defective.
- 4.2.9 The vendor shall ensure that remaining toner in spent and returned cartridges is recycled or disposed of in a manner that complies with all environmental and human health and safety laws and shall also recycle end-of-life toner cartridges. At MPS' request, the awarded vendor shall provide manifests and any other documentation needed to confirm the proper disposal of material or details of its recycling program.
- 4.2.10 MPS reserves the right to request a third-party test evaluation report for the awarded vendor for up to two cartridge models at no cost to MPS.
- 4.2.11 Indicate the average defect/failure rate for the items quoted in Appendix B for the previous calendar year:

_____ %

5. SAMPLES AND REFERENCES

5.1 References are required for three agencies to whom you sell HP OEM products:

- 1. Organization
Contact Person
Telephone number
- 2. Organization
Contact Person
Telephone number
- 3. Organization
Contact Person
Telephone number

5.2 References are required for five agencies to whom you sell the REMAN/compatible products:

- 1. Organization
Contact Person

Telephone number

2. Organization
Contact Person
Telephone number
3. Organization
Contact Person
Telephone number
4. Organization
Contact Person
Telephone number
5. Organization
Contact Person
Telephone number

5.3 MPS also reserves the right to use other sources to obtain information about the proposed products and services.

5.4 Samples of the REMAN/compatible products may be requested prior to bid award. Samples would need to be delivered within 52 hours of the request made to vendor. As many as six (6) cartridges may be requested at no cost to MPS. Designated cartridges would be specified at time of request. Failure to be able to meet this request may be grounds for rejection of the bid.

EVALUATION

Milwaukee Public Schools is the sole judge of whether your items quoted meet the specifications and needs of and are suitable for use by MPS.

MPS reserves the right to waive any informality of bids received whenever such waiver is in the best interest of Milwaukee Public Schools.

MPS reserves the right to waive minor variances to the specifications whenever such waiver is in the best interest of Milwaukee Public Schools.

MPS reserves the right to request additional information and the right to clarify bids.

	BLACK TONER						
	HP OEM						
	% FPM= % Fixed Price Markup	NET MPS PRICE\$= NET MPS UNIT PRICE					
	X & HY signify higher yield						
LINE	TONER CARTRIDGE #	PRINTER MODEL	QTY. EA	INVOICE COST	% FPM	NET MPS PRICE \$	LINE TOTAL
1	92274A	HP LaserJet 4L	2				
2	92298X (HY)	HP LaserJet 4	24				
3	C3903A	HP LaserJet 5P/5MP	18				
4	C3909X (HY)	HP LaserJet 5SI	7				
5	C7115A	HP LaserJet 1200/1221	57				
6	C7115X (HY)	HP LaserJet 1200/1221	110				
7	Q2612A	HP LaserJet 1012	129				
8	Q2613X (HY)	HP LaserJet 1300	30				
9	Q5949X (HY)	HP LaserJet 1320	24				
10	C4096A	HP LaserJet 2100	138				
11	Q2610A	HP LaserJet 2300	53				
12	Q2610D (dual pack)	HP LaserJet 2300	1				
13	Q6511X (HY)	HP LaserJet 2400/2420	8				
14	C4127X (HY)	HP LaserJet 4000	150				
15	C4127D (dual pack of X)	HP LaserJet 4000	1				
16	C8061X (HY)	HP LaserJet4100	68				
17	C8061D (dual pack of X)	HP LaserJet4100	1				
18	Q1338A	HP LaserJet 4200	58				
19	Q1338D (dual pack)	HP LaserJet 4200	1				
20	Q5942X (HY)	HP LaserJet 4250	4				
21	C4182X (HY)	HP LaserJet 8100	2				
23	Q7553X (HY)	HP LaserJet P2015	85				
24	CE505A	HP LaserJet P2035, P2055	18				
25	CE505X (HY)	HP LaserJet P2055	25				
26	Q7551X (HY)	HP P3005	70				
27	CC364A	HP LaserJet P4014,P4015	2				
28	CC364X (HY)	HP LaserJet P4015	2				

	COLOR TONER						
	HP OEM						
LINE	TONER CARTRIDGE #	PRINTER MODEL	QTY. EA	INVOICE COST	% FPM	NET MPS PRICE \$	LINE TOTAL
29	C9700A	HP ColorLJ1500,2500, black	45				
30	C9701A	HP ColorLJ1500,2500, cyan	45				
31	C9702A	HP ColorLJ1500,2500, yellow	56				
32	C9703A	HP ColorLJ1500,2500, magenta	45				
33	Q3960A	HP ColorLJ2550N black	41				
34	Q3961A	HP ColorLJ2550N cyan	11				
35	Q3962A	HP ColorLJ2550N yellow	12				
36	Q3963A	HP ColorLJ2550N magenta	26				
37	Q6000A	HP colorLJ 2605 black	26				
38	Q6001A	HP ColorLJ 2605 cyan	10				
39	Q6002A	HP Color LJ 2605 yellow	10				
40	Q6003A	HP Color LJ 2605 magenta	10				
41	Q2670A	HPColor LJ3500,3700,black	19				
42	Q2671A	HPColor LJ3500,cyan	2				
43	Q2672A	HPColor LJ3500,yellow	2				
44	Q2673A	HPColor LJ3500,magenta	11				
45	Q2681A	HP Color LJ3700 cyan	1				
46	Q2682A	HP Color LJ3700,yellow	8				
47	Q2683A	HP Color LJ3700,magenta	8				
48	Q6470A	HP Color LJ3800, CP3505 black	6				
49	Q7581A	HP Color LJ3800, CP3505 cyan	11				
50	Q7582A	HP Color LJ3800, CP3505 yellow	7				
51	Q7583A	HP Color LJ3800, CP 3505 magenta	7				
52	C4191A	HPColorLJ4500,black	12				
53	C4192A	HPColorLJ4500,cyan	9				
54	C4193A	HPColor LJ4500,Magenta	10				
55	C4194A	HPColorLJ4500,Yellow	2				
56	C9720A	HP Color LJ4650 black	4				
57	C9721A	HP Color LJ4650 cyan	3				
58	C9722A	HP Color LJ4650 yellow	4				
59	C9723A	HP Color LJ4650 magenta	4				
60	C9730A	HPColorLJ5500 Black	2				

	COLOR TONER						
	HP OEM						
LINE	TONER CARTRIDGE #	PRINTER MODEL	QTY. EA	INVOICE COST	% FPM	NET MPS PRICE \$	LINE TOTAL
61	C9731A	HPColorLJ5500 cyan	4				
62	C9732A	HPColorLJ5500 yellow	4				
63	C9733A	HPColorLJ5500 magenta	5				
64	CE250A	HPColorLJ3525, black	10				
65	CE251A	HPColorLJ3525, cyan	10				
66	CE252A	HPColorLJ3525, yellow	10				
67	CE253A	HPColorLJ3525, magenta	10				
68	CB400A	HPColorLJ4005, black	5				
69	CB401A	HPColorLJ4005, cyan	5				
70	CB402A	HPColorLJ4005, yellow	5				
71	CB403A	HPColorLJ4005, magenta	5				

	BLACK TONER										
	REMAN/ COMPATIBLE										
	% FPM= % Fixed Price Markup	NET MPS PRICE\$= NET MPS UNIT PRICE									
	X signifies higher yield	COST PER PAGE= NET MPS PRICE\$/ YIELD									
LINE	TONER CARTRIDGE #	PRINTER MODEL	QTY.	BRAND	PART #	YIELD	INVOICE COST	% FPM	NET MPS PRICE \$	LINE TOTAL	COST PER PAGE
1A	92274A compatible	HP LaserJet 4L	1								
2A	92298X compatible	HP LaserJet 4	4								
3A	C3903A compatible	HP LaserJet 5P/5MP	2								
4A	C3909X compatible	HP LaserJet 5Si	1								
5A	C7115A compatible	HP LaserJet 1200/1221	49								
6A	C7115X compatible	HP LaserJet 1200/1221	32								
7A	Q2612A compatible	HP LaserJet 1012	20								
8A	Q2613X compatible	HP LaserJet 1300	5								
9A	Q5949X compatible	HP LaserJet 1320	3								
10A	C4096A compatible	HP LaserJet 2100	64								
11A	Q2610A compatible	HP LaserJet 2300	16								
12A	footnote #1		(n/a)								
13A	Q6511X compatible	HP LaserJet 2400/2420	2								
14A	C4127X compatible	HP LaserJet 4000	110								
15A	footnote #1		(n/a)								
16A	C8061X compatible	HP LaserJet 4100	54								
17A	footnote #1		(n/a)								
18A	Q1338A compatible	HP LaserJet 4200	27								
19A	footnote #1		(n/a)								
20A	Q5942X compatible	HP LaserJet 4250	7								
21A	C4182X compatible	HP LaserJet 8100	7								
23A	Q7553X compatible	HP LaserJet P2015	10								
24A	CE505A compatible	HP LaserJet P2035, P2055	1								
25A	CE505X compatible	HP LaserJet P2055	1								
26A	Q7551X compatible	HP P3005	10								
27A	CC364A compatible	HP LaserJet P4014,P4015	1								
28A	CC364X compatible	HP LaserJet P4015	1								

	COLOR TONER										
	REMAN/COMPATIBLE										
LINE	TONER CARTRIDGE #	PRINTER MODEL	QTY.	BRAND	PART #	YIELD	INVOICE COST	% FPM	NET MPS PRICE \$	LINE TOTAL	COST PER PAGE
29A	C9700A compatible	HP ColorLJ1500,2500, black	20								
30A	C9701A compatible	HP ColorLJ1500,2500, cyan	20								
31A	C9702A compatible	HP ColorLJ1500,2500, yellow	28								
32A	C9703A compatible	HP ColorLJ1500,2500, magenta	20								
33A	Q3960A compatible	HP ColorLJ2550N black	20								
34A	Q3961A compatible	HP ColorLJ2550N cyan	5								
35A	Q3962A compatible	HP ColorLJ2550N yellow	6								
36A	Q3963A compatible	HP ColorLJ2550N magenta	13								
37A	Q6000A compatible	HP colorLJ 2605 black	13								
38A	Q6001A compatible	HP ColorLJ 2605 cyan	5								
39A	Q6002A compatible	HP Color LJ 2605 yellow	5								
40A	Q6003A compatible	HP Color LJ 2605 magenta	5								
41A	Q2670A compatible	HPColor LJ3500,3700,black	9								
42A	Q2671A compatible	HPColor LJ3500,cyan	1								
43A	Q2672A compatible	HPColor LJ3500,yellow	1								
44A	Q2673A compatible	HPColor LJ3500,magenta	5								
45A	Q2681A compatible	HP Color LJ3700 cyan	1								
46A	Q2682A compatible	HP Color LJ3700,yellow	4								
47A	Q2683A compatible	HP Color LJ3700,magenta	4								
48A	Q6470A compatible	HP Color LJ3800, CP3505 black	3								
49A	Q7581A compatible	HP Color LJ3800, CP3505 cyan	5								
50A	Q7582A compatible	HP Color LJ3800, CP3505 yellow	3								
51A	Q7583A compatible	HP Color LJ3800, CP 3505 magenta	3								
52A	C4191A compatible	HPColorLJ4500,black	6								
53A	C4192A compatible	HPColorLJ4500,cyan	4								
54A	C4193A compatible	HPColor LJ4500,Magenta	5								
55A	C4194A compatible	HPColorLJ4500,Yellow	1								

	COLOR TONER										
	REMAN/COMPATIBLE										
LINE	TONER CARTRIDGE #	PRINTER MODEL	QTY.	BRAND	PART #	YIELD	INVOICE COST	% FPM	NET MPS PRICE \$	LINE TOTAL	COST PER PAGE
56A	C9720A compatible	HP Color LJ4650 black	2								
57A	C9721A compatible	HP Color LJ4650 cyan	1								
58A	C9722A compatible	HP Color LJ4650 yellow	2								
59A	C9723A compatible	HP Color LJ4650 magenta	2								
60A	C9730A compatible	HPColorLJ5500 Black	1								
61A	C9731A compatible	HPColorLJ5500 cyan	2								
62A	C9732A compatible	HPColorLJ5500 yellow	2								
63A	C9733A compatible	HPColorLJ5500 magenta	2								
64A	CE250A compatible	HPColorLJ3525, black	5								
65A	CE251A compatible	HPColorLJ3525, cyan	5								
66A	CE252A compatible	HPColorLJ3525, yellow	5								
67A	CE253A compatible	HPColorLJ3525, magenta	5								
68A	CB400A compatible	HPColorLJ4005, black	2								
69A	CB401A compatible	HPColorLJ4005, cyan	2								
70A	CB402A compatible	HPColorLJ4005, yellow	2								
71A	CB403A compatible	HPColorLJ4005, magenta	2								
	Footnote #1 = If you do have a REMAN/Compatible equivalent to the D dual pack of the product on the line above,										
		then insert the detailed information for this line. Otherwise leave blank.									