

South Haven Public Schools

Request for Proposal

Allowable Contract Date: January 15, 2009

South Haven Public Schools

554 Green St.

South Haven, MI 49090

Phone: (269) 637-0529

Fax: (269) 637-3025

- **E-Mail contact preferred:**
 - **Steve Miles (stevem@shps.org)**

Important Notes:

- This RFP is for products and services for existing networks/systems.
- All quotes must be submitted with the understanding that implementation may be dependent upon:
 - E-rate funding approval by the SLD
 - Student enrollments
 - Existing budgetary requirements.
- The intent is that *contingent* contracts will be let between January 15, 2009 and February 1, 2009. Purchase and installation of products and services must be between Jul 1, 2009 and Jun 30, 2010.
- Please mail, email, or fax all quotations to the above address/fax clearly marked "To the Attention of USF-RFP."
- Hardware must allow for distribution of voice, video, or data signal to other buildings within the district as necessary. Capacity must allow for all users.
- The following specifications are to be used as *guidelines* in quoting a solution. Although specification changes are permitted, *the quality of the product/service requested must be based upon industry standards at time of delivery.*
- The items requested within this RFP may or may not be USF eligible. All non-eligible products and services must be itemized. Please use the 2009 [USF Eligible Services List](#) for guidance. (Note: It is the vendor's responsibility to check for updates and corrections prior to submitting bids/quotations.)

The district reserves the right to accept or reject any or all quotations.



Internal Connections - Lincoln Elementary

- Network Upgrades for Lincoln Elementary (Fast Ethernet to the Desktop)
 - Must be 3Com compatible
 - Minimum of 1 3Com 4800G 24-port 1000Base-X (SFP) with 8-port shared 10/100/10000Base-T or equivalent
 - Minimum of 1 3Com 4800G 1-port 10GBase-X (XFP) module or equivalent
 - Minimum of 1 3Com 10GBase-LR XFP transceiver or equivalent
 - Minimum of 1 3Com 4800G 150 watt redundant power supply or equivalent
 - Minimum of 3 3Com 4500 50-port 10/100Base-T PoE with 2-port 10/100/1000Base-T or 1000Base-X (SFP) ports or equivalent
 - Minimum of 1 3Com 4500 50-port 10/100Base-T Non-PoE with 2-port 10/100/1000Base-T or 1000Base-X (SFP) ports or equivalent
 - Minimum of 1 single-mode duplex fiber jumper
- Network Upgrades for Lincoln Elementary (Gigabit to the Desktop)
 - Must be 3Com compatible
 - Minimum of 1 3Com 4800G 24-port 1000Base-X (SFP) with 8-port shared 10/100/10000Base-T or equivalent
 - Minimum of 1 3Com 4800G 1-port 10GBase-X (XFP) module or equivalent
 - Minimum of 1 3Com 10GBase-LR XFP transceiver or equivalent
 - Minimum of 1 3Com 4800G 150 watt redundant power supply or equivalent
 - Minimum of 3 3Com 4500G 48-port 10/100/1000Base-T PoE with 4-port shared 1000Base-X ports or equivalent
 - Minimum of 1 3Com 4500G 48-port 10/100/1000Base-T Non-PoE with 4-port shared 1000Base-X (SFP) ports or equivalent
 - Minimum of 1 single-mode duplex fiber jumper
- Wireless Upgrades for Lincoln Elementary (Add 802.11 a/b/g/n coverage)
 - Must be 3Com compatible
 - Minimum of 1 3Com WX series controller 24-MAP upgrade license or equivalent
 - Minimum of 13 3Com WX series AP3950 802.11 a/b/g/n "fit" access point or equivalent
- Wireless Upgrades for Lincoln Elementary (Add 802.11 a/b/g/n coverage)

- Must be 3Com compatible
 - Minimum of 1 Aruba 3600 multi-service mobility controller (with 64 AP licenses) or equivalent
 - Minimum of 1 Aruba NBD advanced replacement and software updates for 3600-64-AOS-STD or equivalent
 - Minimum of 1 Aruba 512 user policy enforcement firewall license or equivalent
 - Minimum of 1 Aruba software support services for LIC-PEF-512 or equivalent
 - Minimum of 13 Aruba AP-124 802.11 a/n or b/g/n access point or equivalent

All hardware specifications above are minimum. It is expected that wiring/components/software will meet industry standards and current versions at the time of installation. Please contact Steve Miles (stevem@shps.org) for details.

Please contact Steve Miles (stevem@shps.org) to arrange a time for a building site survey. (NOTE: Surveys must be conducted before or after school.)

Bid Evaluation

Although the cost of the product/service is of primary concern, the ability to accommodate growth and change and the total cost of operation (TCO) within the district are, in many ways, more important. **Do not assume the lowest bid will be awarded the project.**

To achieve this goal, bids will be evaluated on several factors.

- Prices/charges
- Prior experience
- Understanding of needs
- Financial stability
- Personnel qualifications
- Comply with the spirit of the district's long range technology plan
- Compatibility with district hardware/software standards as set forth within district's long range technology plan
- Provide lower long-term cost of ownership
- Ability to upgrade and adapt to technological advances
- Completeness of response and adherence to bid specifications
- Summary of project implementation plan
- Capability of the bidder to successfully complete the installation within the required timeframe.