

# CITY OF DEARBORN

*Home Town of Henry Ford*

JOHN B. O'REILLY, JR., MAYOR



## REQUEST FOR PROPOSAL FOR COMPONENTS OF THE CITY'S WASTE & RECYCLING SERVICES CONTROL NO. 101435

Issue Date: November 5, 2009

Pre-proposal Conference: November 17, 2009 at 2:00 pm Eastern Time  
City of Dearborn Department of Public Works  
Training Room  
2951 Greenfield Rd.  
Dearborn MI 48126

Pre-proposal Question Deadline: December 1, 2009 at 2:00 pm Eastern Time  
**ALL QUESTIONS MUST BE SUBMITTED  
IN WRITING TO THE PURCHASING AGENT.**

Proposal Deadline: December 15, 2009 at 2:00 pm Eastern Time  
City of Dearborn Purchasing Division  
4500 Maple Street  
Dearborn MI 48126

Purchasing Contact: Douglas Glaser, CPPB, Purchasing Agent  
Phone: (313) 943-2486  
Fax: (313) 943-2420  
**Email: [dglaser@ci.dearborn.mi.us](mailto:dglaser@ci.dearborn.mi.us)**

**DESCRIPTION:** Proposals are being solicited for the purpose of contracting for various components of the City of Dearborn Waste and Recycling Services including waste collection and disposal, single stream recycling and processing, yard waste collection and composting, provision of waste and recycling curb-carts and provision of a recycling participation incentive system. The contract(s) to be awarded shall be for a term of 7 years with two (2), 5-year options to renew.

This solicitation, along with all attachments and Addenda may be downloaded from the Michigan Intergovernmental Trade Network (MITN) website at [www.mitn.info](http://www.mitn.info).

Proposals must be time stamped by the Purchasing Division by the exact date and time indicated above. Late proposals will not be accepted.

Respondent Name: \_\_\_\_\_

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## RFP INSTRUCTIONS

- 1) **PRE-PROPOSAL INFORMATION AND QUESTIONS:** Each proposal that is received by the deadline will be evaluated on its merit and completeness of all requested information. In preparing proposals, Proposers are advised to rely only upon the contents of this RFP and accompanying documents and any written clarifications or addenda issued by the City of Dearborn Purchasing Division. If a Proposer finds a discrepancy, error, or omission in the RFP package, or requires any written addendum thereto, the Proposer is requested to notify the Purchasing contact noted on the cover of this RFP, so that written clarification may be sent to all prospective Proposers. **THE CITY IS NOT RESPONSIBLE FOR ANY ORAL INSTRUCTIONS.** All questions must be submitted in writing to the Purchasing contact before the Pre-Proposal Question Deadline indicated on the front of this document. No contact regarding this document with other City employees is permitted. All answers will be issued in the form of an addendum.
  - a) All questions must be submitted in writing to the Purchasing contact before the Pre-Proposal Question Deadline indicated on the front of this document.
  - b) No communication is permitted between Proposers and other City of Dearborn Departments or Divisions prior to the award of the contract unless sanctioned by the Purchasing Division.
- 2) **PRE-PROPOSAL MEETING:** A pre-proposal meeting concerning this RFP may be held. If so, the date, time and location will be indicated on the cover of this RFP. Staff will be available at this meeting to answer questions about this RFP. Attendance at the meeting is strongly encouraged.
- 3) **RFP MODIFICATIONS/ADDENDA:** Clarifications, modifications, or amendments may be made to this solicitation at the discretion of the City. Any and all Addenda issued by the City will be posted as noted on the Cover Page of this document. All interested parties are instructed to view the listed websites regularly for any issued addenda. Copies of any issued Addenda may also be obtained by visiting the Purchasing Division, City of Dearborn, 4500 Maple Street, Dearborn MI 48126, during business hours, 8:00 AM to 5:00 PM, Monday through Friday. It is the responsibility of the Proposer to obtain the available Addenda and acknowledge any issued Addenda on the Proposal Form for this solicitation, and further submit the Form as part of the required submittal documents for this solicitation. If any changes are made to this solicitation document by any party other than the City, the original document in the City's files takes precedence.
- 4) **PROPOSAL SUBMISSION:** To be considered, the indicated number of copies of the proposal must be prepared in the manner and detail specified in this RFP.
  - a) Proposals must be submitted to the City of Dearborn, Purchasing Division, 4500 Maple Street, Dearborn MI 48126, by the date and time indicated as the deadline. The Purchasing Division time stamp will determine the official receipt time. It is each Proposer's responsibility to ensure that its proposal is time stamped by the Purchasing Division by the deadline. This responsibility rests entirely with the Proposer, regardless of delays resulting from postal handling or for any other reasons. Proposals will be accepted at any time during the normal course of business only, said hours being 8:00 AM to 5:00 PM local time, Monday through Friday, legal holidays excepted.
  - b) Responses received after the deadline will not be accepted and will be returned to the Proposer unopened.
  - c) The opening and reading of a proposal does not constitute the City's acceptance of the Proposer as a responsive and responsible Proposer.
  - d) Proposals must be enclosed in a sealed envelope, box or package, and clearly marked on the outside with the following: RFP Title, Control Number, Deadline and Proposer's name, address, phone, fax and contact name.
  - e) Submission of a proposal establishes a conclusive presumption that the Proposer is thoroughly familiar with the Request for Proposal (RFP) and specifications and terms, and that the Proposer understands and agrees to abide by each and all of the stipulations and requirements contained therein.

- f) All prices and notations must be typed or printed **in ink**. No erasures are permitted. Mistakes may be crossed out and corrections must be initialed in ink by the person(s) signing the proposal. **ALL PRICING MUST ALSO BE IN A SEPARATELY SEALED ENVELOPE**
  - g) Proposals sent by e-mail, facsimile, or other electronic means will not be considered.
  - h) All costs incurred in the preparation and presentation of the proposal is the Proposer's sole responsibility; no pre-proposal costs will be reimbursed to any Proposer. All documentation submitted with the proposal will become the property of the City.
- 5) **WITHDRAWAL:** Proposals may only be withdrawn by written notice prior to the date and time set for the opening of proposals. No Proposal may be withdrawn after the deadline for submission.
- 6) **REJECTION:** The City reserves the right to reject any or all proposals, or to accept or reject any proposal in part, and to waive any minor informality or irregularity in proposals received if it is determined by the Purchasing Agent that the best interest of the City will be served by doing so. If all Proposals are rejected by the City, notice will be posted on the City's websites as noted on the Cover Page of this document. No Proposal will be considered from any person, firm or corporation in arrears or in default to the City on any contract, debt, or other obligation, or if the Proposer is debarred by the City from consideration for a contract award, or if Proposer has committed a violation of the City's Charter and/or Code of Ordinances which resulted in a termination of a contract or other material sanction within the five (5) years immediately preceding the date of issuance of this document.
- 7) **PROCUREMENT POLICY:** Procurement for the City will be handled in a manner providing fair opportunity to all businesses. This will be accomplished without abrogation or sacrifice of quality and as determined to be in the best interest of the City. The Purchasing Agent has the vested authority to execute a contract, subject to Mayoral and/or Council approval where required.
- 8) **PROPOSAL SIGNATURES:** Proposals must be signed by an authorized official of the Proposer. Each signature represents binding commitment upon the Proposer to provide the goods and/or services offered to the City if the Proposer is determined to be the most responsive and responsible Proposer.
- 9) **CONTRACT AWARD:** The City reserves the right to award by item, group of items, or total proposal. The Proposer to whom the award is made will be notified at the earliest possible date. Tentative acceptance of the proposal, intent to recommend award of a contract and actual award of the contract will be provided by written notice sent to the Proposer at the address designated in the proposal. All proposals must be firm for at least 90 days from the due date of the proposal. After a final award of the Agreement by the City of Dearborn, the Contractor must execute and perform said Agreement. The date on which the Agreement is signed by the City of Dearborn marks the beginning of the Agreement.
- 10) **NO RFP RESPONSE:** For those Businesses who receive this RFP but who do not submit a response, it would help the City of Dearborn if you would please return a notice of why you have chosen not to respond.
- 11) **FOIA REQUIREMENTS:** Proposals are subject to public disclosure after the deadline for submission in accordance with state law.

## SCOPE OF WORK

- 1. INTRODUCTION:** Through this Request for Proposals (RFP) the City of Dearborn hereby invites businesses that meet the qualifications set forth herein to submit proposals to provide any or all of the components of the requested waste and recycling services for the City of Dearborn residences (approximately 32,600 residential properties) and businesses for a seven (7) year period, with two (2), 5-year options to renew.

The City of Dearborn has traditionally provided a very comprehensive and highly service-oriented waste and recycling disposal program. City anticipates receiving proposals for programs that reflect this tradition but that also consider different components and methodologies to lower overall costs.

The component services that are being solicited include, but are not limited to:

- Solid waste collection and disposal inclusive of bulk waste (white goods, & other large items).
- Single stream recycling collection and processing
- Yard waste collection and composting (with and without fall leaves)
- Curb-carts for solid waste
- Curb-carts for recycling
- Participation incentive system for recycling
- Misc. related services (ala-cart emergency services, etc.)

Vendors are invited to respond to any or all of the above types of services. The City of Dearborn reserves the right to award contract(s) in whole, or in part – whichever the City deems in its best interest.

In the event the Proposer takes exception or would like to propose an alternative solution based on their expertise as outlined in Proposal 1 (below), they may set forth those exceptions/alternatives as directed on Attachment B, Form B-4 of this document.

### **PROPOSAL I – NEW PROGRAM**

While the City of Dearborn has a great deal of experience administering contracts for waste and recycling disposal, it recognizes that it does not have the same level of expertise creating a comprehensive program as the vendors who compete in this industry. Therefore, the City is looking for those submitting proposals in response to this RFP to apply their unique expertise as their first Proposal Option, Proposal I.

Responses for Proposal I need to consider the City's various waste streams and their relative volumes but do not need to be constrained by the current component services, their frequency, the existing service districts, or removal methodologies if the Proposer believes a more effective and more cost efficient program can be designed and successfully implemented.

New component services not listed in Table 1 (below) but deemed to be strategic, based on the Proposer's experience should be included as part of this program. The City is specifically interested in Proposer's experience with the use of carts for automated or semi-automated pick up of trash and recyclables.

Pricing for Proposal I should be based on a per-unit/per-week cost basis to facilitate comparison of costs between components and overall programs.

### **PROPOSAL II – CURRENT SERVICE LEVEL**

If the Proposer determines that all of the component services listed in the City's current program (as outlined in Table 1) are sufficient, and no others should be part of a comprehensive program, the responder's response for Proposal II should reflect pricing for this program. Please note that all services are subject to be performed by one vendor, a number of vendors, or by a combination of vendor(s) and/or City staff – whichever the City of Dearborn deems to be in its best interest. Submit pricing for Proposal II using the designated cost proposal form (section C1) in this document.

### **PROPOSAL III – EXISTING WASTE SERVICES AND UPGRADED RECYCLING**

Responses for Proposal III shall include maintaining the existing waste services (as described in Table 1), but also providing bi-weekly, automated or semi-automated curbside pick up of recyclable items using recycling carts. The carts must meet the minimum requirements as described in the specifications. The carts may be provided by the vendor or secured independently by the City from a manufacturer. At the end of the initial 7 year term of the contract, the City shall own the carts. Submit costs for Proposal III using the designated cost proposal form (section C1) in this document.

### **PROPOSAL IV – UPGRADED TRASH SERVICE AND UPGRADED RECYCLING**

Responses for Proposal IV shall include maintaining the existing level (as described in Table 1) waste collection and disposal services, but also providing a cart for the semi-automated pick up of the trash and a cart for the bi-weekly automated or semi-automated pick up of recyclables. Both carts must meet the minimum requirements as described below. The carts may be provided by the vendor or secured independently by the City from a manufacturer. At the end of the initial 7 year term of the contract, the City shall own the carts. Submit costs for Proposal IV using the designated cost proposal form (section C1) in this document.

Table 1 details current service levels and volumes. Table 2 lists more detailed volume information for current recycling and trash collection.

**TABLE 1**

| <b>CURRENT SERVICE &amp; VOLUMES</b><br>(where available)                                                                                                                                                                                                                                          | <b>FREQUENCY OF<br/>CURRENT SERVICE</b> | <b>CURRENT SERVICE<br/>PROVIDER</b>                                              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|----------------------------------------------------------------------------------|
| <b>Curbside Trash Pick-up &amp; Disposal</b> 32 g/ 35 lb limit<br>Appx. 37,000 tons/year<br>Bulk Goods (e.g. Furniture & Appliances, AC units-<br>vendor removes Freon)<br>No commercial waste allowed in residential area pick<br>ups<br>No tires, household hazardous waste, oil based<br>paints | Weekly                                  | Vendor A                                                                         |
| <b>Curbside Yard Waste P/U &amp; Disp.</b><br>Any combo of 20 bags or 20 bundles (4' or less in<br>length and 35 lb limit)<br>No plastic bags or cardboard boxes                                                                                                                                   | Weekly, from April 1<br>through Dec. 15 | Vendor A<br>(City performs special<br>pick-ups)                                  |
| <b>Recycling Program</b><br>City buildings/City Hall/HFCL recycling collection<br>Curbside Recycling in 18gal containers<br>Apx. 4,000 tons/year.                                                                                                                                                  | Weekly                                  | Vendor A<br>(City performs special<br>pick-ups)                                  |
| <b>Curbside X-mas Tree Collection</b><br>Collected with curbside trash.                                                                                                                                                                                                                            | Weekly, during the<br>month of January  | Vendor A                                                                         |
| <b>Off-Season Yard Waste Dumpster</b><br>Located in the DPW Yard<br>Available Monday - Friday<br>8,00 tons/year                                                                                                                                                                                    | Dec thru (& inc) March                  | Vendor B                                                                         |
| <b>City Building Dumpster Pickup</b><br><i>(see attachment for contract details)</i>                                                                                                                                                                                                               | Weekly                                  | Vendor B                                                                         |
| <b>City Contracted Private Dumpster Pickup</b><br><i>(see attachment for contract details)</i>                                                                                                                                                                                                     | Weekly                                  | Vendor B                                                                         |
| <b>Household Hazardous Waste Disposal Day</b><br>Annually at the DPW Yard                                                                                                                                                                                                                          | Annually                                | Vendor C                                                                         |
| <b>Special Events</b><br>Arab Fest (3 <sup>rd</sup> June Weekend, appx 11 tons, Fri, Sat<br>& Sun).<br>Homecoming (1 <sup>st</sup> August Weekend, appx 14 tons,<br>Fri, Sat & Sun).                                                                                                               | Annually (See left<br>column)           | Vendor B<br>(City Picks up Trash from<br>Event Site and Deposits in<br>Dumpster) |
| <b>Paper Shredding Day</b><br>Apx. 150 customers over a 6-hour period.                                                                                                                                                                                                                             | Annually                                | Vendor B                                                                         |
| <b>Compactors in City Lots</b><br><i>Mich/Mason behind Ciao's</i><br><i>Mich/Howard behind Lynch's</i><br><i>Mich/Howard behind Panera's</i><br><i>Mich/Military behind Bally's</i>                                                                                                                | Monday - Friday                         | Vendor B                                                                         |

**TABLE 2**

| 2008 Dearborn Recycling Tonnage |           |         |        |        |         | 2008 Trash & Compost Tonnage |          |         |
|---------------------------------|-----------|---------|--------|--------|---------|------------------------------|----------|---------|
| Month                           | Total Rcy | Paper   | Tin    | Glass  | Plastic | Month                        | Trash    | Compost |
| January                         | 387.42    | 290.60  | 19.40  | 62.00  | 15.50   | January                      | 3162.47  | 0.00    |
| February                        | 301.40    | 226.10  | 15.10  | 48.20  | 12.10   | February                     | 2499.57  | 0.00    |
| March                           | 321.47    | 241.10  | 16.10  | 51.40  | 12.90   | March                        | 2854.65  | 0.00    |
| April                           | 301.58    | 226.20  | 15.10  | 48.30  | 12.10   | April                        | 3099.51  | 724.58  |
| May                             | 299.54    | 224.70  | 15.00  | 47.90  | 12.00   | May                          | 3201.54  | 1325.01 |
| June                            | 301.78    | 226.30  | 15.10  | 48.30  | 12.10   | June                         | 3524.87  | 1101.45 |
| July                            | 289.54    | 217.20  | 14.50  | 46.30  | 11.60   | July                         | 3457.25  | 795.25  |
| August                          | 299.57    | 224.70  | 15.00  | 47.90  | 12.00   | August                       | 3399.58  | 785.68  |
| September                       | 317.45    | 238.10  | 15.90  | 50.80  | 12.70   | September                    | 3047.58  | 842.54  |
| October                         | 319.42    | 239.60  | 16.00  | 51.10  | 12.80   | October                      | 2998.54  | 1047.68 |
| November                        | 351.89    | 263.90  | 17.60  | 56.30  | 14.10   | November                     | 2958.45  | 1104.79 |
| December                        | 366.01    | 274.50  | 25.60  | 58.60  | 14.60   | December                     | 2922.14  | 185.25  |
| <b>Total</b>                    | 3857.07   | 2893.00 | 200.40 | 617.10 | 154.50  | <b>Total</b>                 | 37126.15 | 7912.23 |

- 2. SCOPE OF SERVICES:** The successful Respondent (Contractor) shall be required to provide all equipment, labor, materials, and supplies to provide the waste collection, disposal and recycling services either as a whole or in part. Reference attachments A, B, and C.
- 3. MINIMUM QUALIFICATIONS:** Proposers (specifically, the business that will be contractually bound under the contract with the City of Dearborn) will be deemed non-responsive and rejected without any further evaluation if they do not meet the following qualifications:
- a) The Respondent and its subcontractors must each have at least 8 years experiencing collecting and transporting waste material for municipal or other government entities.
  - b) The Respondent and its subcontractors must each have appropriate state licensing.
  - c) The Respondent and its subcontractors may be required to demonstrate (to the complete satisfaction of the City of Dearborn) that they have the necessary facilities, equipment, ability, and financial resources to provide the services specified therein in a satisfactory manner.
    - i) The City of Dearborn reserves the right to make reasonable investigations if deemed necessary to determine the ability of the respondent to perform the work. By submitting a response, Respondents agree to furnish all information (including demonstrations) for this purpose to the City of Dearborn if requested.
    - ii) The City of Dearborn reserves the right to reject any response if the evidence submitted by, or investigation of, the Respondent fails to satisfy the City of Dearborn.

## EVALUATION CRITERIA AND SUBMITTAL REQUIREMENTS

- 1) **EVALUATION:** All proposals received will be evaluated by a Selection Team that consists of City representatives. The following factors, out of a total of 100 possible points, will be considered in making the selection:

- |                                   |                    |
|-----------------------------------|--------------------|
| a) Cost (Fixed Fee/Rates/Etc.)    | 60 possible points |
| b) Capacity to Provide Full Scope | 20 possible points |
| c) Experience and Qualifications  | 20 possible points |

Each proposal submitted in response to this RFP shall focus on these criteria. In addition, the Selection Team also may consider the past performance of the Proposer on other contracts with the City or other entities. The City reserves the right to make such additional investigations as it deems necessary and may require the submission of additional information.

2) **GENERAL SUBMITTAL REQUIREMENTS:**

- a) **NUMBER OF COPIES:** One original, plus seven copies (eight total) of the entire proposal must be submitted. The original must be marked as an original. Each copy must be identical to the original. Proposal submissions must include this proposal packet, fully completed and all relevant charts, diagrams, and other materials.
- b) **PROPOSAL FORMAT:** Each proposal should be prepared simply and economically. Responses shall be in the same order as the requirements are listed below to ensure the Selection Team is able to easily locate the information that is requested in this solicitation.
- c) **PROPOSAL CONTENT:** The Proposer must include the following items, or the proposal may be deemed non-responsive and rejected without any further evaluation.
- i) All general forms contained in this RFP, fully completed\*:
    - (1) Attachment A
    - (2) Attachment B
    - (3) Attachment C (**Attachment C and any pricing information related to alternate proposals (Proposal Option 4) must be submitted in a separate sealed envelope**),
  - ii) **PAYMENT BOND:** The Contractor shall furnish the City a bond with a corporate surety acceptable to the City in the amount equal to twenty five (25%) of the annual Contract amount. The bond shall be valid and non-cancelable for a period not less than one (1) year and the Contractor shall provide a new bond, or evidence satisfactory to the City of the renewability of the current bond at least 120 calendar days before it expires.
    - (1) The initial payment bond must be in place fifteen (15) days prior to the Start Date of the Contract.
    - (2) The bond shall be for the use and benefit of the City, with a surety company authorized to do business in the State of Michigan and acceptable to the City. Said bond shall be conditioned that should such Contractor faithfully pay all laborers, mechanics, subcontractors, material men, and all persons who shall supply such Contractor or subcontractors with provisions and supplies for the performance of this Contract, said bond shall be null and void and shall be further conditioned that any person(s) performing such work or services, said bond shall contain appropriate recitations that it is issued pursuant to this Contract.
  - iii) **PERFORMANCE BOND:** A performance bond in the amount of 5% of the total contract value (example: over the initial 7-year agreement; if the contract value is \$35,000,000 at 5,000,000 per year for 7 years the bond amount would be \$1,750,000) must be submitted

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\* Businesses that have done work for the City of Dearborn are not exempt from submitting required documents.

with proposal by a corporate Surety, licensed to do business in the State of Michigan, stating that the Respondent is able to obtain Performance Bonds, and Labor and Material.

(1) The bond shall be valid and non-cancelable for a period not less than one (1) year and the Respondent shall provide a new bond, or evidence satisfactory to the City of Dearborn of the renew ability of the current bond at least 120 calendar days before it expires.

(2) The bond shall be for the use and benefit of the City of Dearborn, with a surety company authorized to do business in the State of Michigan and acceptable to the City of Dearborn. Said bond shall be conditioned that should such Respondent faithfully perform each and every term, condition, and provision of this Contract, said bond shall be null and void and shall be further conditioned that any person(s) performing such work or services, said bond shall contain appropriate recitations that it is issued pursuant to this Contract.

iv) A complete response to each of the items in the next section, which are specific to the evaluation criteria.

3) **SUBMITTAL REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA:** Submit a complete response to each of the following items which are specific to the evaluation criteria:

a) Cost (fixed fees, rates, etc.).

i) Complete the Price Pages included herein in Attachment C and additional pages in response to proposal 4 if applicable. Do not deviate from Attachment C's pricing structure.

b) Capacity to provide full scope:

i) In Attachment A, please list the equipment/assets your company owns and intends to use to complete the work as defined in this document.

ii) Detail your company's financial health by providing the City with your DUNS number and latest credit rating as listed in the Business Information Questionnaire located in Attachment A: Technical Proposal Form A-2.

iii) If proposing option 4, please describe in detail how your company intends to provide waste and/or recycling services.

c) Experience and Qualifications:

i) Describe the experience (including years of experience) your company has providing similar services

ii) Complete Attachment A, Form A-3.

iii) References:

i. Supply at least three (3) municipal references including municipality's name, dates of contract, a summary of the services your company provides, company contact name, phone number and email address.

ii. If providing a proposal for recycling and/or trash carts, please supply at least three (3) municipal references including municipality's name, dates of contract, a summary of the services your company provides, company contact name, phone number and email address.

iii. References in item i and ii above can be the same, if applicable.

iv) Describe how you meet or exceed the minimum qualifications in the Scope of Work in this document.

4) **SHORTLISTING:** The City may shortlist the Proposers based upon responses to the above items. If necessary, the City will conduct interviews/demonstrations. The City will notify each Proposer on the shortlist, if such presentation is required. These presentations will provide an opportunity for the Proposers to respond to questions posed by the Selection Team and to clarify their proposals through exhibition and discussion. The City will not reimburse oral presentation costs of any Proposer.

## SPECIFIC CONTRACT TERMS AND CONDITIONS

1. **CONTRACT TERM:** The contract is for a term of seven (7) years, effective upon the first of the month following the notice of award (unless otherwise indicated in the award letter), with up to two (2) 5-year renewal options at the sole discretion of the City.
2. **PRICES:** Prices shall be fixed for the initial seven (7) year term according to prices submitted in Attachment C Cost Proposal Forms. Prices for subsequent renewal periods are subject to negotiation between the City of Dearborn and the Successful Respondent(s). Other price adjustments shall not be allowed (e.g. fuel price increases).
3. **LEGISLATIVE CHANGES TO DISPOSAL PRACTICES:** The City of Dearborn reserves the right to change or modify the contract with the vendor due to federal or state legislative changes to disposal practices that benefit of the City of Dearborn.
4. **QUANTITIES & SERVICES:** The quantities and services shown are estimates only and the City reserves the right to increase or decrease amounts as circumstances may require. Any changes in what is outlined in this document shall be the subject of negotiation and shall not be binding until agreed upon by all parties. All negotiations shall be in writing.
5. **INSURANCE SUBMISSION REQUIREMENTS:** The successful Respondent (Contractor) must submit proof to the Purchasing Office that they meet all City of Dearborn insurance requirements prior to receiving an executed contract and/or purchase order. Proof of insurance as stated below will be required no later than five (5) business days of request. A "Notice of Intent to Recommend for Award" letter will serve as the request and will be faxed and/or emailed to the successful Respondent. To expedite the process, a copy of your current coverage may be submitted with your Proposal.
6. **STANDARD INSURANCE REQUIREMENTS:**
  - a) **Commercial General Liability Coverage:** Commercial General Liability Coverage including products/completed operations, contractual liability, and personal injury. This insurance shall be on a commercial insurance, occurrence form. The certificate must contain, as an endorsement, the following language: "The City of Dearborn, Michigan, its elected officials, officers, employees, boards, commissions, authorities, voluntary associations, and any other units operating under the jurisdiction of the City and within appointment of its operating budget including the City of Dearborn are named as additional insured and said coverage shall be considered to be the primary coverage rather than any policies and insurance or self-insurance retention owned or maintained by the City of Dearborn". The limit amount for this insurance shall be not less than \$1,000,000 per occurrence and \$2,000,000 aggregate.
  - b) **Workers Compensation Coverage:** At a minimum, Workers Compensation Insurance as required by State of Michigan law, Michigan statutory coverage, or evidence of an exemption for sole proprietors or a State issued exemption for corporations, partnerships or LLCs who have three or less employees. Employers Liability limits of \$500,000 each accident, \$500,000 disease policy limit and \$500,000 disease each employee.
  - c) **Automobile Liability Coverage:** The Automobile Liability Coverage shall cover all owned, non-owned, and hired automobiles with a limit of not less than \$1,000,000 combined single limit each accident.
  - d) The insurance carrier must have an A.M. Best Company rating of A-, VII or better.
  - e) Cancellation clause of insurance shall identify not less than thirty (30) days.
  - f) The City reserves the right to require complete, certified copies of all required insurance policies at any time.
7. **NONCOMPLIANCE:** Failure to deliver in accordance with specifications will be cause for the City to cancel the contract or any part thereof and purchase on the open market, charging any additional cost to the Contractor.

**8. KEY PERSONNEL AND SUBCONTRACTORS:** It is essential that the Contractor provides adequate experienced personnel and subcontractors, capable of and devoted to the successful accomplishment of work to be performed under this contract. The Contractor must agree to assign specific individuals to the key positions.

- a) The Contractor agrees that, once assigned to work under this contract, key personnel and subcontractors shall not be removed or replaced without written notice to the City.
- b) If key personnel and subcontractors are not available for work under this contract for a continuous period exceeding thirty (30) calendar days, or are expected to devote substantially less effort to the work than initially anticipated, the Contractor shall immediately notify the City, and shall, subject to the concurrence of the City, replace such personnel with personnel of substantially equal ability and qualifications.
- c) The use of any subcontractor is subject to pre-approval by the City of Dearborn's Legal Contract Administrator and Purchasing Department.

**9. COOPERATIVE PURCHASING:**

- a) Section 2-569 of the City of Dearborn Code of Ordinances entitled, "Cooperative Purchasing," permits the City of Dearborn's Purchasing Officer to "participate in, sponsor, conduct, or administer a cooperative purchasing agreement for the procurement of any supplies, services, or construction with one or more public procurement units in accordance with an agreement entered into between the participants. Such cooperative purchasing may include, but is not limited to, joint or multi-party contracts between public procurement units and open-ended public procurement unit contracts that are made available to other public procurement units (joint purchasing and piggybacking)."
- b) This contract has been selected as a cooperative contract, thus it may be extended to other Participating Public Agencies (Agencies). Your company is encouraged to provide pricing which reflects awards to multiple Agencies. As such, any resulting purchases between the successful Respondent and other Agencies shall require the Respondent to extend all goods and/or services at the same rates, prices, and contractual terms as written in this solicitation.
- c) The City shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of any type for any Respondent that may be awarded any agreement resulting from this solicitation.
- d) Participating Public Agencies shall be responsible for the ordering of products under any agreement resulting from this solicitation. Payment for products or services and inspections and acceptance of products or services ordered by an Agency shall be the exclusive obligation of such procuring party.
- e) The City of Dearborn shall not be obligated, liable or responsible for any order made by any Participating Public Agency or any employee thereof for any payment required to be made with respect to such order; and that any disputes between a Participating Public Agency the Respondent that may be awarded any agreement resulting from this solicitation are not the responsibility of the City of Dearborn. The exercise of any rights or remedies by the Participating Public Agency or successful Respondent shall be the exclusive obligation of each party.
- f) The City makes no representation or guaranty with respect to any minimum purchases by the City or any Agency or any employee thereof under any agreement resulting from this solicitation.
- g) If your company is not interested in extending this contract to other Agencies, please initial the line below and include this page in your submittal package:

\_\_\_\_\_ Our company **IS NOT** interested in extending the contract.

\_\_\_\_\_ Our company **IS** interested in extending the contract.

## STANDARD TERMS AND CONDITIONS OF AGREEMENT

- 1) **Assignment/Transfer:** Assignment or transfer of this contract without written consent of the City of Dearborn (Purchaser) may be construed by the Purchaser as a breach of contract sufficient to cancel this agreement at the discretion of the Purchaser.
- 2) **Inspection:** All goods shall be subject to inspection and approval by Purchaser at all reasonable times including inspection during manufacture. Inspection and approval by Purchaser at Contractor's (Seller's) plant does not preclude rejection for defects upon discovery by subsequent inspection. Any goods and services rejected by Purchaser shall be promptly repaired or replaced at Seller's expense. Any and all costs incurred by Purchaser in connection with the return of goods rejected by Purchaser as defective shall be at Seller's risk and expense.
- 3) **FOB and Risk of Loss:** All items must be FOB Destination and all freight charges must be included in the Proposal unless otherwise indicated in this document regardless of FOB point, Seller agrees to bear all risks of loss, injury or destruction of goods and materials ordered herein which occur prior to delivery and acceptance; and such loss, injury or destruction shall not release Seller from any obligation hereunder.
- 4) **Payment Terms:** Payment will be 2%-10 Net 30 unless otherwise specified by the City of Dearborn.
- 5) **Warranty:** Seller warrants that it has good and merchantable title to the goods sold hereunder and that said goods shall conform to the descriptions and applicable specifications and samples. Such goods shall be of good merchantable quality and fit for the known purposes for which sold, and are free and clear of all liens and encumbrances. Seller and Purchaser agree that this order does not exclude, or in any way limit, other warranties provided for in this agreement or by law.
- 6) **Excise and Sales Tax:** The prices herein must not include any Federal excise taxes or sales taxes imposed by any State or Municipal Government. Such taxes, if included, must be deducted by the Seller when submitting invoice for payment.
- 7) **Invoices:** Invoices for goods must be submitted on date of complete shipment. Invoices for services must be submitted within 45 days after completion of Services. Payment will be delayed if the invoice fails to reference PO number, ordering department, unit prices, quantities, totals, and a full description of the order that matches the PO.
- 8) **IRS Form W-9:** Seller must have on file with the City of Dearborn an IRS Form W-9 before Purchaser will issue any payment to Seller.
- 9) **Compliance with Laws:** Contractor represents and warrants that the performance of this order and the furnishing of goods or services required shall be in accordance with the applicable standards, provisions and stipulations of all pertinent Federal, State or City of Dearborn laws, rules, regulations, resolutions, and ordinances including but not limited to the Fair Labor Standards Act, the Equal Employment Opportunity rules and regulations, the Transportation Safety Act and the Occupational Safety and Health Acts.
- 10) **Amendments:** No amendment, modification or supplement to this contract shall be binding unless it is in writing and signed by authorized representatives of the parties.
- 11) **Termination:** When in the City of Dearborn's best interest, the City of Dearborn may unilaterally cancel this agreement at any time, whether or not the Contractor is in default of any of its obligations hereunder. Under any such cancellation, the Contractor agrees to waive any claim for damages, including loss of anticipated profit on account hereof. However, the City of Dearborn agrees that the Contractor shall be paid for items and/or services already accepted by City of Dearborn, but in no event shall the City of Dearborn be liable for any loss of profits on the order or portion thereof so terminated. Either party may terminate this agreement at any time for the failure of the other to comply with any of its material terms and conditions.

- 12) **Waiver of Breach:** No waiver by either party of any breach of any of the covenants or conditions herein contained performed by the other party shall be construed as a waiver of any succeeding breach of this same or of any other covenant or condition.
- 13) **Records and Right to Audit:** Whenever the City enters into any type of contractual arrangement including but not limited to lump sum contracts (i.e. fixed price or stipulated sum contracts), unit price, cost plus or time & material contracts with or without a guaranteed maximum (or not-to-exceed amounts), Contractor's "records" shall upon reasonable notice be open to inspection and subject to audit and/or reproduction at during normal business working hours. The City's representative or an outside representative engaged by City may perform such audits. The City or its designee may conduct such audits or inspections throughout the term of this contract and for a period of three years after final payment or longer if required by law.
- a. Contractor's "records" as referred to in this contract shall include any and all information, materials and data of every kind and character, including without limitation, records, books, papers, documents, subscriptions, recordings, agreements, purchase orders, leases, contracts, commitments, arrangements, notes, daily diaries, superintendent reports, drawings, receipts, vouchers and memoranda, and any and all other agreements, sources of information and matters that may in the City's judgment, have any bearing on or pertain to any matters, rights, duties or obligations under or covered by any Contract Document. Such records shall include (hard copy, as well as computer readable data if it can be made available), written policies and procedures; time sheets; payroll registers; cancelled checks; subcontract files (including proposals of successful and unsuccessful respondents, bid recaps, etc.); original estimates; estimating work sheets; correspondence; change order files (including documentation covering negotiated settlements); back charge logs and supporting documentation; general ledger entries detailing cash and trade discounts earned, insurance rebates and dividends; and any other contractor records which may have a bearing on matters of interest to the City in connection with rite contractor's dealings with the City (all foregoing hereinafter referred to as "records") to the extent necessary to adequately permit evaluation and verification of: a) contractor compliance with contract requirements, b) compliance with the City's Charter and policies, and c) compliance with provisions for pricing change orders, invoices or claims submitted by the contractor or his payees.
  - b. Contractor shall require all payees (examples of payees include subcontractors, insurance agents, material suppliers, etc.) to comply with the provisions of this article by incurring the requirements hereof in a written contract agreement between Contractor and payee. Such requirements to include flow-down right of audit provisions in contracts with payees will also apply to Subcontractors and Sub-Subcontractors, material suppliers, etc. Contractor will cooperate fully and will cancel Related Parties and all of Contractor's subcontractors (including those entering into lump sum subcontracts) to cooperate fully in furnishing or in making available to the City from time to time whenever requested in an expeditious manner any and all such information, materials and data.
  - c. The City's authorized representative or designee shall have reasonable access to the Contractor's facilities, shall be allowed to interview all current or former employees to discuss matters pertinent to the performance of this contract and shall be provided adequate and appropriate work space, in order to conduct audits in compliance with this article.
  - d. If an audit inspection or examination in accordance with this Article, discloses overpricing or overcharges (of any nature) by the contractor to the City in excess of one-half of one percent (.5%) of the total contract billings the reasonable actual cost of the City's audit shall be reimbursed to the City by the Contractor. Any adjustments and/or payments which must be made as a result of any such audit or inspection of the contractor's invoices and/or records shall be made within a reasonable amount of time (not to exceed 90 days) from presentation of the City's findings to Contractor.

- 14) **Complete Agreement:** The parties agree that the conditions of purchase stated herein or attachments hereto set forth their entire agreement and there are no promises or understandings other than those stated herein, and that any prior negotiations between the Purchaser and Seller or terms or conditions of sales set forth in the Seller's quotation or order or sales acknowledgement shall not constitute a part of the agreement between the Purchaser and Seller concerning this purchase. The term "agreement" as used in this clause shall include any future written amendments, modifications, or supplements made in accordance herewith.
- 15) **Liability and Indemnity:** Contractor agrees to protect, defend, reimburse, indemnify and hold the City of Dearborn, its officers, affiliates, employees and agents harmless at all times from and against any and all claims, liabilities, expenses, losses, demands, damages, fines and causes of action of every kind and character made, incurred, sustained or initiated by any party hereto, any party acquiring any interest hereunder, any agent or employee of any party hereto, any third or other party whomsoever, or any governmental agency, arising out of, incident to, or in connection with this contract, or in the performance, nonperformance or purported performance of the work or services or breach of the terms hereof, except when the City of Dearborn is solely at fault.
- 16) **Records:** The City of Dearborn reserves the right to inspect all vendor documents relating to this agreement for up to three (3) years after expiration.
- 17) **Insurance:** The Contractor, at its own expense and in its own name must provide and keep in force during the term of this Agreement, insurance coverage provided by (a) company(s) licensed to conduct business in the State of Michigan acceptable to the City of Dearborn with limits not less than indicated for the respective items or as otherwise agreed. Types of coverage and limits of liability shall be as set forth in the Special Instructions, Terms and Conditions.
- 18) **Noncompliance:** Failure to deliver in accordance with specifications will be cause for the City of Dearborn to cancel the contract or any part thereof and purchase on the open market, charging any additional cost to the Contractor.
- 19) **Protection of Resident Workers:** The City of Dearborn supports the Immigration and Nationality Act (INA) which includes provisions addressing employment eligibility, employment verification and non-discrimination. The contractor is held responsible to establish appropriate procedures and controls so no services under this contract will be performed by any worker who is not legally eligible to perform such services. The City of Dearborn shall have the right to terminate the contract if the City determines that the contractor has failed to perform satisfactorily with respect to its employment practices in support of INA.
- 20) **Non-Discrimination Clause:** The respondent agrees not to discriminate against any employee or applicant for employment, to be employed in the performance of such contract, with respect to hire, tenure, terms, conditions or privileges, of employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, age, sex, height, weight, or marital status. Breach of this covenant may be regarded as material breach of the contract as provided for in Act 220 and Act 453 of the Public Acts of 1976, as amended, entitled "Michigan Handicapper's Civil Rights Act" and the Michigan Elliott Larson Civil Rights Act." The respondent further agrees to require similar provisions from any subcontractors, or suppliers.
- 21) **Subcontracting:** The use of a subcontractor is subject to the written approval of the Corporation Counsel of the City of Dearborn.
- 22) **Use of the City Seal:** Contractors are prohibited from using the official Seal of the City of Dearborn in this Proposal or in any other manner.
- 23) **Legal Proceedings:** Any legal proceedings shall be resolved in Michigan courts.

## **ATTACHMENT A: TECHNICAL PROPOSAL FORMS**

### **Checklist:**

- TECHNICAL PROPOSAL FORM A-1, PROPOSAL FORM
- TECHNICAL PROPOSAL FORM A-2, BUSINESS INFORMATION QUESTIONNAIRE
- TECHNICAL PROPOSAL FORM A-3, SUBCONTRACTOR FORM
- TECHNICAL PROPOSAL FORM A-4, STAFFING
- TECHNICAL PROPOSAL FORM A-5, RESIDENTIAL REFUSE COLLECTION VEHICLES
- TECHNICAL PROPOSAL FORM A-6, COMMERCIAL REFUSE COLLECTION VEHICLES
- TECHNICAL PROPOSAL FORM A-7, RESIDENTIAL RECYCLING COLLECTION VEHICLES
- TECHNICAL PROPOSAL FORM A-8, RESIDENTIAL YARD WASTE COLLECTION VEHICLES

## **TECHNICAL PROPOSAL FORM A-1: PROPOSAL FORM**

**Failure to complete this form shall result in your Proposal being deemed nonresponsive and rejected without any further evaluation.**

### **OFFER TO: CITY OF DEARBORN:**

The Undersigned hereby offers and agrees to furnish the goods and/or services in compliance with all terms, scope of work, conditions, specifications, and addenda in the Request for Proposal.

### **ADDENDA:**

The undersigned has read, understands and is fully cognizant of the Information to Proposers, Offer, all Exhibits thereto, together with any written addendum issued in connection with any of the above. The undersigned hereby acknowledges receipt of the following addendum(s): \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_ (write "none" if none). In addition, the undersigned has completely and appropriately filled out all required forms.

### **OBLIGATION:**

The undersigned, by submission of this Offer, hereby agrees to be obligated, if selected as the Contractor, to provide the stated goods and/or services to the City, for the term as stated herein, and to enter into an Agreement with the City of Dearborn, in accordance with the Conditions, Scope and Terms, together with any written addendum as specified above (collectively referred to as the "Form of Agreement").

### **COMPLIANCE:**

The undersigned hereby accepts all administrative requirements of the RFP and will be in compliance with such requirements. By submitting this Proposal Form, the Proposer represents that: 1) the Proposer is in compliance with any applicable provisions of the City's Charter and Code of Ordinances, and 2) if awarded a contract to operate the Concession or provide the goods or Services required in the RFP, the Proposer will comply with the City's Charter and Code of Ordinances. These documents can be found on the City of Dearborn's website on the City Clerk's page.

### **NONCOLLUSION:**

The undersigned, by submission of this Proposal Form, hereby declares that this Proposal is made without collusion with any other business making any other Proposal, or which otherwise would make a Proposal.

### **PERFORMANCE GUARANTEE:**

The undersigned further agrees that if awarded the Contract, it will submit to the City any required type of guarantee (i.e. irrevocable letter of credit or cash deposit).

### **SUBMITTAL REQUIREMENTS:**

The undersigned certifies it has attached a complete response to each of the submittal requirements listed in the Evaluation Criteria and Submittal Requirements section of this RFP.

**No proposal shall be accepted which has not been manually signed in ink in the appropriate space below:**

**I certify, under penalty of perjury, that I have the legal authorization to bind the firm hereunder:**

\_\_\_\_\_  
Company Name

For clarification of this offer, contact:

\_\_\_\_\_  
Address

Name: \_\_\_\_\_

\_\_\_\_\_  
City State Zip

Phone: \_\_\_\_\_

\_\_\_\_\_  
Signature of Person Authorized to Sign

Fax: \_\_\_\_\_

\_\_\_\_\_  
Printed Name

Email: \_\_\_\_\_

\_\_\_\_\_  
Title

\_\_\_\_\_  
Federal Tax ID

**ACCEPTANCE OF OFFER:**  
(TO BE COMPLETED BY THE CITY OF DEARBORN)

The Offer is hereby accepted for waste and/or recycling services with value not expected to exceed \$\_\_\_\_\_.

The Contractor is now bound to sell the materials or services listed in the Request for Proposal, including all terms, conditions, specifications, amendments, etc., and the Contractor's Offer as accepted by the City of Dearborn including any negotiated terms and conditions not explicitly mentioned in this RFP or in the offer as submitted by the Contractor (such items shall be attached to this contract as applicable).

This contract shall henceforth be referred to as \_\_\_\_\_. The Contractor has been cautioned not to commence any billable work or to provide any material or service under this contract until Contractor receives a purchase order and/or a written notice to proceed from the City of Dearborn.

**COUNTERSIGNED:**

\_\_\_\_\_  
John B. O'Reilly, Jr., Mayor Date

**APPROVED AS TO FORM BY:**

**BUDGET APPROVAL:**

\_\_\_\_\_  
City of Dearborn Corporation Counsel Date

\_\_\_\_\_  
City of Dearborn Treasurer Date

## TECHNICAL PROPOSAL FORM A-2: BUSINESS INFORMATION QUESTIONNAIRE

**Failure to complete this form may result in your Proposal being deemed nonresponsive and rejected without any further evaluation.**

NAME OF COMPANY \_\_\_\_\_

PRINCIPAL OFFICE ADDRESS \_\_\_\_\_

TELEPHONE NUMBER \_\_\_\_\_

**DUNS# AND/OR CCR** (if applicable)# \_\_\_\_\_

**FORM OF OWNERSHIP (Check One)**

Corporation ( ) LLC ( ) Joint Venture ( )

State of Incorporation/Registration \_\_\_\_\_ Date of Incorporation/Registration \_\_\_\_  
\_\_\_\_\_

Partnership ( ) If Partnership, select one of the following: Limited ( ) or General ( )

Individual ( )

**LIST OF PARTNERS, PRINCIPALS, CORPORATE OFFICERS OR OWNERS**

| Name  | Title |
|-------|-------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

**LIST OF CORPORATE DIRECTORS**

|       |       |
|-------|-------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

**LIST OF PRINCIPAL STOCKHOLDERS**

(i.e., those holding 5% or more of the outstanding stock)

| <u>Name</u> | <u>Address</u> |
|-------------|----------------|
| _____       | _____          |
| _____       | _____          |
| _____       | _____          |
| _____       | _____          |

**FINANCIAL DISCLOSURE/CONFLICTS OF INTEREST:** Identify any contract(s), including any contract involving a personal, familial, employment or consulting relationship, which the firm, or its partners, principals, corporate officers or owners currently has with the City of Dearborn, or with any of its council members or officers.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**LATEST CREDIT RATING & DUNS #** (Specify if other than Dun and Bradstreet)

\_\_\_\_\_

I hereby certify that the foregoing business information is true, correct and complete to the best of (my/our) knowledge and belief:

\_\_\_\_\_  
(Name of Company)

By \_\_\_\_\_  
(Signature) Date

\_\_\_\_\_  
(Title)

By \_\_\_\_\_  
(Signature) Date

\_\_\_\_\_  
(Title)

## TECHNICAL PROPOSAL FORM A-3: SUBCONTRACTOR FORM

**Failure to complete this form may result in your Proposal being deemed nonresponsive and rejected without any further evaluation.**

**Are there any subcontractors to be utilized under this contract?**

☐ YES - You must complete both pages.

☐ NO - You must complete only this page.

### ACKNOWLEDGED BY:

Firm: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

(Authorized Representative)

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

## SUBCONTRACTOR FORM (continued)

(If you have more than one Subcontractor, make additional copies as needed)

Prime Contractor \_\_\_\_\_

State relationship, if any, between Prime Contractor and each Subcontractor: \_\_\_\_\_

**NOTE:** Both the Prime Contractor/Consultant and Subcontractor must sign this form appropriately.

**Subcontractor:** \_\_\_\_\_ Fed Tax ID \_\_\_\_\_

Address: \_\_\_\_\_ P.O. Box \_\_\_\_\_

City: \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip: \_\_\_\_\_

Phone:(\_\_\_\_\_) \_\_\_\_\_ Fax:(\_\_\_\_\_) \_\_\_\_\_

Owners/Partners/Corporate Directors/Principal Stockholders (>5% stock holdings): \_\_\_\_\_

Work to perform: \_\_\_\_\_

Subcontract Amount \$ \_\_\_\_\_ Percent of Contract \_\_\_\_\_ %

### ACKNOWLEDGED BY:

*I acknowledge that all the above information has been completely filled out and is true.*

SUBCONTRACTOR \_\_\_\_\_  
Authorized Signature Name & Title Date

*I acknowledge that all the above information has been completely filled out and is true.*

PRIME CONTRACTOR \_\_\_\_\_  
Authorized Signature Name & Title Date

## TECHNICAL PROPOSAL FORM A-4: STAFFING

1. **Organizational Chart:** Attach an organizational chart(s) for the Proposer's staff, showing for each Service Type the necessary staffing by position, number of staff per position and organizational responsibilities of each staff position and qualifications required for each position.
2. **Professional/Management Staff Resumes:** For professional or management level staff that will be responsible for providing services, provide a detailed resume indicating the individual(s) areas of expertise and experience. Resumes must be provided in the following format, however additional information may be provided at the option of the Proposer.
  - a. Names and Title
  - b. Project Assignment
  - c. Name of Company working for:
  - d. Years Experience with:
    - i. This Company:
    - ii. With Other Similar Companies:
  - e. Education:
    - i. Degrees:
    - ii. Year and Specialization:
  - f. Professional References: (List a minimum of 3)
  - g. Other Relevant Experience and Qualifications

### **List Names and Titles of Attached Professional/Management Staff Resumes:**

1. Name \_\_\_\_\_ Title \_\_\_\_\_
2. Name \_\_\_\_\_ Title \_\_\_\_\_
3. Name \_\_\_\_\_ Title \_\_\_\_\_
4. Name \_\_\_\_\_ Title \_\_\_\_\_
5. Name \_\_\_\_\_ Title \_\_\_\_\_
6. Name \_\_\_\_\_ Title \_\_\_\_\_
7. Name \_\_\_\_\_ Title \_\_\_\_\_

## TECHNICAL PROPOSAL FORM A-5: RESIDENTIAL REFUSE COLLECTION VEHICLES

### 1. Manufacture and Model

- a. Cab and Chassis \_\_\_\_\_
- b. Body \_\_\_\_\_

### 2. Number of Vehicles Planned for Purchase:

\_\_\_\_\_

### 3. Cab and Chassis

- a. Walk-in Cab \_\_\_\_\_ yes \_\_\_\_\_ no
- b. Dual Drive \_\_\_\_\_ yes \_\_\_\_\_ no

### 4. Body

- a. Rated Capacity \_\_\_\_\_ cubic yards
- b. Practical or Net Capacity \_\_\_\_\_ cubic yards
- c. Type of Body Loading  
(front, rear, side load, etc) \_\_\_\_\_
- d. Direction and Type of Unloading  
(rear hoist, rear extrusion, side, etc.) \_\_\_\_\_

### 5. Will the Vehicles be Owned, Leased or Other?

\_\_\_\_\_

### 6. Estimated Fuel Economy (MPG) & Type of Fuel Used:

\_\_\_\_\_

## TECHNICAL PROPOSAL FORM A-6: COMMERCIAL REFUSE COLLECTION VEHICLES

### 1. Manufacture and Model

- a. Cab and Chassis \_\_\_\_\_
- b. Body \_\_\_\_\_

### 2. Number of Vehicles Planned for Purchase:

\_\_\_\_\_

### 3. Cab and Chassis

- a. Walk-in Cab \_\_\_\_\_ yes \_\_\_\_\_ no
- b. Dual Drive \_\_\_\_\_ yes \_\_\_\_\_ no

### 4. Body

- a. Rated Capacity \_\_\_\_\_ cubic yards
- b. Practical or Net Capacity \_\_\_\_\_ cubic yards
- c. Type of Body Loading  
(front, rear, side load, etc) \_\_\_\_\_
- d. Direction and Type of Unloading  
(rear hoist, rear extrusion, side, etc.) \_\_\_\_\_

### 5. Will the Vehicles be Owned, Leased or Other?

### 6. Estimated Fuel Economy (MPG) & Type of Fuel Used:

**TECHNICAL PROPOSAL FORM A-7: RESIDENTIAL RECYCLING  
COLLECTION VEHICLES**

**1. Manufacture and Model**

- a. Cab and Chassis \_\_\_\_\_
- b. Body \_\_\_\_\_

**2. Number of Vehicles Planned for Purchase:** \_\_\_\_\_

**3. Cab and Chassis**

- a. Walk-in Cab \_\_\_\_\_ yes \_\_\_\_\_ no
- b. Dual Drive \_\_\_\_\_ yes \_\_\_\_\_ no

**4. Body**

- a. Rated Capacity \_\_\_\_\_ cubic yards
- b. Practical or Net Capacity \_\_\_\_\_ cubic yards
- c. Type of Body Loading  
(front, rear, side load, etc) \_\_\_\_\_
- d. Direction and Type of Unloading  
(rear hoist, rear extrusion, side, etc.) \_\_\_\_\_

**5. Will the Vehicles be Owned, Leased or Other?**  
\_\_\_\_\_

**6. Estimated Fuel Economy (MPG) & Type of Fuel Used:**  
\_\_\_\_\_

**TECHNICAL PROPOSAL FORM A-8: RESIDENTIAL YARD WASTE  
COLLECTION VEHICLES**

**1. Manufacture and Model**

- a. Cab and Chassis \_\_\_\_\_
- b. Body \_\_\_\_\_

**2. Number of Vehicles Planned for Purchase:** \_\_\_\_\_

**3. Cab and Chassis**

- a. Walk-in Cab \_\_\_\_\_ yes \_\_\_\_\_ no
- b. Dual Drive \_\_\_\_\_ yes \_\_\_\_\_ no

**4. Body**

- a. Rated Capacity \_\_\_\_\_ cubic yards
- b. Practical or Net Capacity \_\_\_\_\_ cubic yards
- c. Type of Body Loading  
(front, rear, side load, etc) \_\_\_\_\_
- d. Direction and Type of Unloading  
(rear hoist, rear extrusion, side, etc.) \_\_\_\_\_

**5. Will the Vehicles be Owned, Leased or Other?**  
\_\_\_\_\_

**6. Estimated Fuel Economy (MPG) & Type of Fuel Used:**  
\_\_\_\_\_

## **ATTACHMENT B: SPECIFICATIONS COMPLIANCE**

### **Checklist:**

- SPECIFICATIONS COMPLIANCE FORM B-1, SPECIFICATIONS COMPLIANCE  
CONFIRMATION COLLECTION SERVICES
- SPECIFICATIONS COMPLIANCE FORM B-2, SPECIFICATIONS COMPLIANCE  
CONFIRMATION CONTAINER SERVICES
- SPECIFICATIONS COMPLIANCE FORM B-3, EXCEPTIONS TO RFP SPECIFICATIONS AND  
SERVICE AGREEMENT

## SPECIFICATIONS COMPLIANCE FORM B-1: COLLECTION SERVICES

For the following collection services, Proposers are to prepare Cost Proposal forms based on the Specifications set forth in the RFP documents and indicate compliance with those Specifications by checking "Yes" to each section of the Specifications Compliance Confirmation checklist below. Any "No" check must be detailed as an exception in Form A-6 Exceptions to RFP Specifications and Service Agreement. The following services are covered by this compliance checklist:

- Solid waste collection and disposal (inclusive of bulk waste)
- Single stream recycling collection and processing
- Yard waste collection and disposal (with and without fall leaves)

| Section 1: General Service Standards                                                                                                                                                                                                                                                                   | YES | NO |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1.1: Refuse collection services – year round                                                                                                                                                                                                                                                           |     |    |
| 1.2: Yard waste collection services same day as refuse March 15 to December 15                                                                                                                                                                                                                         |     |    |
| 1.3: Weekly or Bi-Weekly recycling collection services same day as refuse – year round                                                                                                                                                                                                                 |     |    |
| 1.4: Includes all labor, supervision, equipment, materials, supplies, insurance, bonds and all other items required to perform the services required                                                                                                                                                   |     |    |
| 1.5: All work to be completed in a thorough and professional manner                                                                                                                                                                                                                                    |     |    |
| 1.6: All work to be performed between the hours of 7:00 a.m. and 4:00 p.m.                                                                                                                                                                                                                             |     |    |
| 1.7: Proposed modifications to routes may be provided by contractor subject to preapproval by the City                                                                                                                                                                                                 |     |    |
| 1.8: All vehicles shall be emptied on the same day as collection of materials                                                                                                                                                                                                                          |     |    |
| 1.9: City shall refer complaints about damage to private or public property to Contractor and Contractor shall pay for or repair all damage to public and private property caused by its employees                                                                                                     |     |    |
| 1.10: Contractor will exercise due care in preventing damage to any refuse, recycling and waste containers provided by the City or service unit and shall return all such carts or containers to an upright position with lids left open                                                               |     |    |
| 1.11: Contractor shall compensate the City and or service unit for any cart or container that Contractor has damaged                                                                                                                                                                                   |     |    |
| 1.12: Contractor will prevent materials from being spilled, scattered or leaked during the collection process and will promptly clean-up all spilled materials if any are spilled during collection/transportation. Failure to comply will yield a penalty (see Penalties list at end of Attachment B) |     |    |
| 1.13: In case of storm or other disaster, City may grant the Contractor reasonable variances from regular schedules and routes. As soon as practical after such storm or disaster, the Contractor shall advise City of the estimated time required before regular schedules and routes can be resumed  |     |    |
| 1.14: Contractor will not collect on holidays. The City shall determine the holidays and the plan for collection                                                                                                                                                                                       |     |    |
| 1.15: All collection and transport equipment operations shall be conducted as quietly as practical and shall conform to applicable federal, State, County and City of Dearborn noise level regulations and ordinances                                                                                  |     |    |

| <b>Section 2: Waste Delivery</b>                                                                                                                                                                                                                                                                                                                   | <b>YES</b> | <b>NO</b> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 2.1: Deliver refuse to licensed disposal site, constructed and operated in compliance with all local, state and federal laws/regulations, at location identified in Contractor's proposal                                                                                                                                                          |            |           |
| 2.2: Deliver yard waste to the registered composting site, constructed and operated in compliance with all local, state and federal laws and regulations, at location identified in Contractor's proposal, landfilling may be permissible subject to legislation.                                                                                  |            |           |
| 2.3: Deliver recyclables to the designated single stream Recycling Processing Center, constructed and operated in compliance with all local, state and federal laws and regulations, at location identified in Contractor's proposal and agreed to and designated by the City, not landfilling or incinerating recyclables under any circumstances |            |           |

| <b>Section 3: Collection Vehicles and Equipment</b>                                                                                                                                                                                                                                                                                                                                                 | <b>YES</b> | <b>NO</b> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 3.1: Responsible for providing fleet of collection vehicles and equipment of such type and in such quantity and capacity to efficiency fill obligations                                                                                                                                                                                                                                             |            |           |
| 3.2: Responsible for vehicle operation, maintenance, fuel, tires, insurance, bonds, traffic tickets and repair of all such vehicles and equipment in a manner sufficient to ensure that such vehicles and equipment are capable of providing all of the required services set forth in the contract including maintenance of all vehicles to State of Michigan D.O.T. standards                     |            |           |
| 3.3: City shall have right to inspect all vehicles to be used in servicing this Contract before services commence, each year of the Contract and at any other time that the City determines to be necessary to determine compliance with these requirements and Contractor shall immediately repair and/or replace an vehicle that City determines has failed to meet a requirement of the contract |            |           |
| 3.4: All vehicles used by Contractor in providing collection of materials under the Contract shall be designed to prevent leakage, spillage or overflow. All such vehicles shall comply with U.S. Environmental Protection Agency noise and pollution emission regulations as well as other applicable noise control regulations                                                                    |            |           |
| 3.5: Contractor shall ensure that gross vehicle weight of all vehicles, even when loaded, does not exceed vehicle license limitations to protect the highways and roads of the City                                                                                                                                                                                                                 |            |           |
| 3.6: Contractor's name, local telephone number and a unique vehicle identification number designed by Contractor for each vehicle shall be prominently displayed on all vehicles, in letters and numbers no less than four (4) inches high                                                                                                                                                          |            |           |
| 3.7: Contractor shall furnish City a written inventory of all vehicles used in providing service, listing all vehicles by manufacturer, ID number, date of acquisition, type and capacity, and shall update the inventory when changes are made or annually, whichever is more frequent                                                                                                             |            |           |
| 3.8: Contractor shall maintain all of its properties, facilities and equipment used in providing service under the Contract in a safe, neat, clean and operable condition at all times including thoroughly washing all vehicles used in the collection of materials under the contract on a regular basis so as to present a clean appearance                                                      |            |           |
| 3.9: Contractor shall perform all scheduled maintenance functions in accordance with the manufacturer's specifications and schedule and shall keep accurate records of all vehicle maintenance, recorded according to date and mileage and shall make such records available to the City upon request                                                                                               |            |           |
| 3.10: Contractor shall inspect each vehicle and complete a report daily to ensure that all equipment is operating properly, with vehicles that are not operating properly taken out of service until they are repaired and do operated properly.                                                                                                                                                    |            |           |
| 3.11: Contractor shall arrange to store all vehicles and other equipment in safe and secure locations(s), where applicable, in accordance with applicable laws and ordinances                                                                                                                                                                                                                       |            |           |

| <b>Section 4: Contractor's Personnel</b>                                                                                                                                                                                                                                                                                                            | <b>YES</b> | <b>NO</b> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 4.1: Furnish Qualified Drivers in Compliance with Specifications                                                                                                                                                                                                                                                                                    |            |           |
| 4.2: Provide, as part of Proposal, Company Standards for Drivers                                                                                                                                                                                                                                                                                    |            |           |
| 4.3: All drivers shall be trained and qualified in the operation of waste collection vehicles and must have in effect a valid Commercial Drivers License of the appropriate class, issued by the Michigan Department of Motor Vehicles and a medical card, issued by MDOT                                                                           |            |           |
| 4.4: Contractor shall provide suitable operational and safety training for all of its employees who utilize or operate vehicles or equipment for collection of materials under this Contractor                                                                                                                                                      |            |           |
| 4.5: Contractor shall train its employees in refuse, recyclables and yard waste collection protocol to identify the collection of hazardous waste or other prohibited wastes                                                                                                                                                                        |            |           |
| 4.6: Training shall include customer relations communication skills to assure quality interactions with City residents in the performance of Contract Services                                                                                                                                                                                      |            |           |
| 4.7: Contractor shall not, nor shall it permit its employees to, demand, solicit or accept, directly or indirectly, any additional compensation or gratuity from members of the public for services provided under the Contract                                                                                                                     |            |           |
| 4.8: Contractor shall use its best efforts to assure that all employees present a neat appearance and conduct themselves in a courteous manner, which shall include regularly training in customer courtesy and prohibitions on the use of loud or profane language and instructions to collection crews to perform the work as quietly as possible |            |           |
| 4.9: If any employee is found not to be courteous or not to be performing services in the manner required by the Contract, contractor shall take all appropriate corrective measure                                                                                                                                                                 |            |           |
| 4.10: Contractor shall designate qualified employees as supervisors of field operations, who shall be in the field inspecting Contractor's work and be available by phone during the Contractor's hours of operation to handle calls and complaints from the City or to follow up on problems and inspect Contractor's operations                   |            |           |
| 4.11: Employees shall wear protective equipment at all times including shirts with company logo and have company identification available on request                                                                                                                                                                                                |            |           |
| 4.12: Contractor will train its employees as to the collection rules and regulations of the City's program being serviced under this contract                                                                                                                                                                                                       |            |           |
| 4.13: Contractor's employees will leave notices of improper set-outs                                                                                                                                                                                                                                                                                |            |           |

| <b>Section 5: Basic Refuse Service Specifications</b>                                                                                                                                                                                                                                                                                                                                                    | <b>YES</b> | <b>NO</b> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 5.1: Contract refuse shall be collected from carts or containers provided by each service unit or the City or others to be determined by the City                                                                                                                                                                                                                                                        |            |           |
| 5.2: Contractor shall collect and transport all refuse which the service unit may desire to have removed and for which the City through this agreement and its ordinance, rules and regulations has authorized the contractor to so collect and transport for the price herein                                                                                                                           |            |           |
| 5.3: Contractor shall collect on a weekly basis, within the designated service areas, refuse placed at the curb by eligible services units who have prepared their refuse in compliance with City ordinance, rules and regulations.                                                                                                                                                                      |            |           |
| 5.4: The collection of trash shall be coordinated with other collection services so that all occur on the same day of the week                                                                                                                                                                                                                                                                           |            |           |
| 5.5: The service shall include handicap/backdoor pickup at handicap locations determined by the City, as part of the standard service price and not as a separate pay item, including return of the container to the original location as defined by the City                                                                                                                                            |            |           |
| 5.6: Generally, Contractor will not collect the contents of any non-mechanical container if the container and its contents weighs over 35 pounds                                                                                                                                                                                                                                                         |            |           |
| 5.7: For improperly set-out refuse, the Contractor will affix to non-conforming refuse a sticker or tag approved by the City stating the reason for the non-collection and notify the City if collection is not made, at which time the City shall determine if the refuse is collectible, and if so, the Contractor will promptly return to the site and collect the refuse at the Contractor's expense |            |           |

| <b>Section 6: Bulk Waste Service Specifications</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <b>YES</b> | <b>NO</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 6.1: Contract bulk items shall be collected from service units following procedures determined by the City                                                                                                                                                                                                                                                                                                                                                                                                                                                               |            |           |
| 6.2: Contractor shall collect and transport all bulk goods which the service unit may desire to have removed and for which the City through this agreement and its ordinance, rules and regulations has authorized the contractor to so collect and transport for the price herein                                                                                                                                                                                                                                                                                       |            |           |
| 6.3: The collection of bulk items shall be coordinated with other collection services so that all occur on the same day of the week.                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |           |
| 6.4: The collection of bulk items shall be included as part of the weekly regular curbside refuse pick-ups and not as a separate pay item.                                                                                                                                                                                                                                                                                                                                                                                                                               |            |           |
| 6.5: The City shall allow for cut and bundled construction materials in nor more than 4' lengths and not weighing more than 35 pounds.                                                                                                                                                                                                                                                                                                                                                                                                                                   |            |           |
| 6.6: Contractor shall be responsible for complying with all applicable laws concerning the recycling of air conditioning and refrigeration equipment, including but not limited to the provisions of the Clean Air Act which prohibits the venting of refrigerants into the atmosphere, requiring the Contractor to take responsibility to insure that freon-containing material that are not tagged are delivered to a properly equipped site for removal, capture and recovery of all refrigerants prior to recycling the air conditioning and refrigeration equipment |            |           |
| 6.7: Contractor will not be required to pick up junk cars, large parts of cars, demolition materials or other material resulting from the repair or construction of buildings except as otherwise provided herein.                                                                                                                                                                                                                                                                                                                                                       |            |           |
| 6.8: For improperly set-out bulk items, the Contractor will affix to non-conforming bulk item a sticker or tag approved by the City stating the reason for the non-collection and notify the City if collection is not made, at which time the City shall determine if the bulk item is collectible, and if so, the Contractor will promptly return to the site and collect the bulk item at the Contractor's expense                                                                                                                                                    |            |           |

| <b>Section 7: Basic Yard Waste Service Specifications</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>YES</b> | <b>NO</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 7.1: Contract yard waste shall be collected from approved containers or paper bags provided by each service unit or tied bundles of brush prepared by each service unit                                                                                                                                                                                                                                                                                                                                                                                      |            |           |
| 7.2: Contractor shall collect and transport all yard waste which the service unit may desire to have removed and for which the City through this agreement and its ordinance, rules and regulations has authorized the contractor to so collect and transport for the price herein                                                                                                                                                                                                                                                                           |            |           |
| 7.3: Contractor shall collect on a weekly basis, from March 15 to December 15 of each year, within the designated service areas, all yard waste prepared in compliance with City ordinance, rules and regulations and placed at the curb by eligible service units                                                                                                                                                                                                                                                                                           |            |           |
| 7.4: The collection of yard waste shall be coordinated with other collection services so that all occur on the same day of the week                                                                                                                                                                                                                                                                                                                                                                                                                          |            |           |
| 7.5: The service shall include handicap/backdoor pickup at handicap locations determined by the City, as part of the standard service price and not as a separate pay item, including return of the container to the original location as determined by the City                                                                                                                                                                                                                                                                                             |            |           |
| 7.6: Generally, Contractor will not collect the contents of any non-mechanical container or bag if the container and its contents weighs over 35 pounds                                                                                                                                                                                                                                                                                                                                                                                                      |            |           |
| 7.7: Acceptable Yard Waste shall include lawn debris, grass clippings, weeds, leaves, small twigs, prunings, shrub clippings, brush, branches, tree trimmings, shrub clippings tied and bundled; and small shrubs and bushes with dirt removed from root systems and shall include so called "woody" or "hard" yard waste as long as it is properly prepared - tree branches or logs less than four inches in diameter and no longer than four feet in length that that are tied or secured with string or twine in bundles weighing no more than 35 pounds. |            |           |
| 7.8: The yard waste shall be bundled as required, place in large paper landscaping bags or placed loose in can with a "yard waste" or "compost" sticker (provided by the contractor, subject to approval by the City)                                                                                                                                                                                                                                                                                                                                        |            |           |
| 7.9: Yard waste is not to be mixed with any other trash or recyclables                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |            |           |
| 7.10: For improperly set-out yard waste, the Contractor will affix to non-conforming yard waste a sticker or tag approved by the City stating the reason for the non-collection and notify the City if collection is not made, at which time the City shall determine if the yard waste is collectible, and if so, the Contractor will promptly return to the site and collect the yard waste at the Contractor's expense                                                                                                                                    |            |           |
| 7.11: At no charge to the City, Contractor shall provide 100 yards of finished composted material on an annual basis at the request of the City                                                                                                                                                                                                                                                                                                                                                                                                              |            |           |
| 7.12: Should the City elect to discontinue collection of loose leaf material in the fall of each year, either throughout the City or in selected neighborhoods, the service shall include collection of the loose leaf material as long as it is properly containerized or bagged by the resident in compliance with City ordinance, rules and regulations                                                                                                                                                                                                   |            |           |

| <b>Section 8: Basic Recycling Service Specifications</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>YES</b> | <b>NO</b> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 8.1: Contract recyclables shall be collected from carts or containers provided by each service unit or the City or others to be determined by the City                                                                                                                                                                                                                                                                                                                                                                                                                                                      |            |           |
| 8.2: Contractor shall collect and transport all recyclables which the service unit may desire to have removed and for which the City through this agreement and its ordinance, rules and regulations has authorized the contractor to so collect and transport for the price herein                                                                                                                                                                                                                                                                                                                         |            |           |
| 8.3: Contractor shall collect on a weekly / bi-weekly basis (pending a decision by the City based on proposals received for both levels of service), within the designated service areas, all recyclables prepared in compliance with City ordinance, rules and regulations and placed at the curb by eligible service units                                                                                                                                                                                                                                                                                |            |           |
| 8.4: The collection of recyclables shall be coordinated with other collection services so that all occur on the same day of the week                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |           |
| 8.5: The service shall include handicap/backdoor pickup at handicap locations determined by the City, as part of the standard service price and not as a separate pay item, including return of the container to the original location                                                                                                                                                                                                                                                                                                                                                                      |            |           |
| 8.6: Generally, Contractor will not collect the contents of any non-mechanical container if the container and its contents weighs over 35 pounds                                                                                                                                                                                                                                                                                                                                                                                                                                                            |            |           |
| 8.7: Acceptable Recyclables shall include the following items clean of food and contamination: newspapers, newspaper inserts, cardboard, pizza boxes, magazines, catalogs, phone books, residential mail, junk mail, office paper, paper bags, box board, cereal cartons, beverage cartons, gift wrapping paper, shredded office paper, all closed mouth plastic bottles, #1 through #7 household plastics, clear glass containers, green glass containers, amber glass containers, aluminum cans, other aluminum, aluminum foil, steel cans, tin cans, aerosol cans, and other small household scrap metal |            |           |
| 8.8: The recyclables shall be collected "single stream", compacted as required for efficient transportation, and delivered to a single stream recycling processing facility identified by the Contractor and designated by the City, provided that Contractor and City may agree to a different recycling processing facility location in order to meet the intent of these specifications to maximize the recycling opportunities and the diversion rate for the City                                                                                                                                      |            |           |
| 8.9: Recyclables are not to be mixed with any other trash or yard waste                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |           |
| 8.10: For improperly set-out recyclables, the Contractor will affix to non-conforming recyclables a sticker or tag approved by the City stating the reason for the non-collection and notify the City if collection is not made, at which time the City shall determine if the recyclables are collectible, and if so, the Contractor will promptly return to the site and collect the recyclables at the Contractor's expense                                                                                                                                                                              |            |           |
| 8.11: Contractor shall collect, as part of the service and not as a separate pay item, single stream recyclables from all municipal locations designated by the City                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |           |

| <b>Section 9: Collection Service Management</b>                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>YES</b> | <b>NO</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 9.1: Contractor will provide designated contact person for contract management                                                                                                                                                                                                                                                                                                                                                                                     |            |           |
| 9.2: Contractor will provide designated on-site field supervisor for day-to-day operations management who will be in constant communication with City throughout the service period.                                                                                                                                                                                                                                                                               |            |           |
| 9.3: Contractor will work with the City's designated contract administrator                                                                                                                                                                                                                                                                                                                                                                                        |            |           |
| 9.4: Contractor will maintain office/call center for contact by phone and email                                                                                                                                                                                                                                                                                                                                                                                    |            |           |
| 9.5: Contractor will have phone dispatch system for communicating with all vehicles                                                                                                                                                                                                                                                                                                                                                                                |            |           |
| 9.6: Contractor understands that City will handle calls through the DPW Administration offices and immediately inform Contractor's field representative of service issues (e.g. missed pickups, damaged containers, etc.)                                                                                                                                                                                                                                          |            |           |
| 9.7: Contractor will close out all received service issues and inform the City via email with an updated version of the log showing resolution of each service issue including description of issue, actions taken, responsible party for Contractor and any required follow-up                                                                                                                                                                                    |            |           |
| 9.8: Contractor will direct any calls or contacts (e.g. emails, fax, etc.) it receives from City service units directly to the DPW Administration offices and will immediately communicate to the City its receipt of said calls                                                                                                                                                                                                                                   |            |           |
| 9.9: Contractor will invoice the City at the end of each Month for services rendered that month, with full itemization of services and costs by service type and unit counts                                                                                                                                                                                                                                                                                       |            |           |
| 9.10: Contractor understands that the City will handle all required billing through its DPW Administration office                                                                                                                                                                                                                                                                                                                                                  |            |           |
| 9.11: Contractor will provide monthly and annual reports in a format determined to be acceptable by the City which shall be transmitted electronically to the City along with its monthly invoice and shall, at a minimum, include number of units serviced by service type, total refuse tons collected, total single stream recycling tons collected, total yard waste tons collected, total Bulk Waste tons collected and total Bulk Scrap Metal tons collected |            |           |
| 9.12: Contractor will work with the City to implement recycling participation incentive rewards system as required to meet the City's recycling goals if the City decides that this incentive rewards system will be pursued                                                                                                                                                                                                                                       |            |           |
| 9.13: Contractor will abide by all administrative procedures required for compliance with these specifications                                                                                                                                                                                                                                                                                                                                                     |            |           |
| 9.14: Contractor understands the dispute resolution process and liquidated damages penalties are provided for in the agreement                                                                                                                                                                                                                                                                                                                                     |            |           |

### **Liquidated Damages:**

The Contract Administrator or designee shall notify the Contractor for each violation of the contract reported to the City. Failure to remedy the cause of the complaint within the specified time period shall constitute a breach of this contract. For the purpose of computing damages under the provisions of this section, it is agreed that the City shall have the authority to deduct from payments due the Contractor, the following amounts as liquidated Damages.

In the event the Contractor defaults or abandons the project, the City reserves the right to collect from the Contractor or its surety, in addition to the liquidated damages, the actual damages incurred by the City as a result of the default or abandonment.

| <b>Section 10: Liquidated Damages</b> |                                                                                                                                                   |                                     |
|---------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|
|                                       | <b>Description</b>                                                                                                                                | <b>Damages</b>                      |
| 10.1:                                 | Failure to clean up spillage or litter caused by Contractor by end of work day of the day of notification                                         | \$100 per incident per customer     |
| 10.2:                                 | Failure to repair damage to customer property caused by Contractor or its personnel within 24 hours                                               | \$250 per incident per location     |
| 10.3:                                 | Failure to maintain equipment in a clean, safe, and sanitary manner                                                                               | \$250 per incident per work day     |
| 10.4:                                 | Failure to comply with the hours of operation as required by this agreement                                                                       | \$1,000 per incident per work day   |
| 10.5:                                 | Failure or neglect to complete each route on the regular scheduled, and holiday collection work days                                              | \$1,000 for each route not complete |
| 10.6:                                 | Co-mingling solid waste with recyclable materials                                                                                                 | \$5,000 per incident                |
| 10.7:                                 | Failure to return bin or cart to the curb without throwing it                                                                                     | \$100 per incident                  |
| 10.8                                  | Failure to repair and/or replace damaged carts, lids and related equipment within one (1) week of City request                                    | \$100 per incident                  |
| 10.9:                                 | Failure to leave a completed informational form in the recycling container explaining the reason the non-recyclable materials were not collected. | \$100 per incident                  |

## SPECIFICATIONS COMPLIANCE FORM B-2: CONTAINER SERVICES

For the following container services, Proposers are to prepare Cost Proposal forms based on the Specifications set forth in the RFP documents and indicate compliance with those Specifications by checking "Yes" to each section of the Specifications Compliance Confirmation checklist below. Any "No" check must be detailed as an exception in Form A-6 Exceptions to RFP Specifications and Service Agreement. The following services are covered by this compliance checklist:

- Curb-carts for refuse
- Curb-carts for recycling

The recycling carts shall be designed for the collection of single stream recyclable material (for the automated or semi-automated recycling program under Proposals 2 and 3) and refuse (for the semi-automated refuse collection services under Proposal 3).

This specification checklist must be filled out completely and all requested supplemental information provided as attachments referenced in this checklist.

### FINANCING SERVICES:

Proposers are required to provide financing options for the City to finance the purchase of the carts that will meet City objectives to reduce cash requirements, minimize debt service and lower overall cost of capital for the program. Financing services can also be proposed from a 3<sup>rd</sup> party.

| Section 1: Financing Services Offered                                  | YES | NO |
|------------------------------------------------------------------------|-----|----|
| 1.1: Proposer has included a financing option in its proposal.         |     |    |
| 1.2: Financing option details up-front cash requirements if required.  |     |    |
| 1.3: Financing option details any offered delays of first payments.    |     |    |
| 1.4: Financing option provides draft documents for proposed financing. |     |    |

| <b>Section 2: General</b>                                                                                                                                                                                                                                                              | <b>YES</b> | <b>NO</b> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 2.1: Container and its component parts at a minimum, shall meet all testing standards as set forth by ANSI Waste Container Safety Requirements (Z245.30-1999), Product Safety Signs and Label Requirements (Z535.4-1998), and Waste Container Compatibility Dimensions (Z245.60-1999). |            |           |
| 2.2: Stability in windy conditions – 64/65 and 95/96-gallon models remain upright in 35 MPH wind when empty on level surface. Certified wind tunnel testing or equivalent must be included with proposal.                                                                              |            |           |
| 2.3: System wide aesthetics (64/65, and 95/96 gallon nominal size models similar in appearance)                                                                                                                                                                                        |            |           |
| 2.4: Ergonomics (Efficient footprint to allow for easy recyclables storage and passage through doorways and gates)                                                                                                                                                                     |            |           |
| 2.5: Proposed container is manufacturer's latest design.                                                                                                                                                                                                                               |            |           |
| 2.6: The Container shall be designed to easily dump into standard rear load garbage truck, manual side loader, front load garbage truck with cart dumping attachment, fully automated recycling vehicle meeting ANSI compliant lifter standards                                        |            |           |
| 2.7: Carts shall be designed to receive and be dumped by both semi-automated and fully-automated truck systems without damage                                                                                                                                                          |            |           |
| 2.8: Carts, when empty, must not overturn when lid is thrown open.                                                                                                                                                                                                                     |            |           |

| <b>Section 3: Materials and Manufacturing Process</b>                                                                                                                                                                                                                       | <b>YES</b> | <b>NO</b> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 3.1: Molding Process – Injection Molded HDPE <b>OR</b> Rotationally Molded Linear MDPE<br><b>PLEASE SPECIFY-THIS IS NOT A YES/NO</b>                                                                                                                                        |            |           |
| 3.2: Proposer warrants that material used is a specified material. Off-Spec or Wide-Spec material is not acceptable. Proposer must submit manufacturer's material specification with response. (Proposer may offer recycled content with corresponding schedule of prices.) |            |           |
| 3.3: Technical data sheets identifying the resin(s) and its properties shall be included with each proposal. Type of manufacturing process – rotational, injection or blow molding – shall be stated.                                                                       |            |           |
| 3.4: Material must be stabilized to prevent degradation by ultraviolet light. No less than .5% (one half of one percent) Tinuvin\Chimassorb 783, or UV 531 or the approved equivalent. Proposer must supply manufacturer's sheet detailing UV stabilization.                |            |           |
| 3.5: Proposer must supply mechanical test data (tensile strength, impact strength, elongation, stretch memory) for plastic samples taken from critical stress parts of cart.                                                                                                |            |           |
| 3.6: All components of the cart shall be 100% recyclable.                                                                                                                                                                                                                   |            |           |

| <b>Section 4: References</b>                                                                                                                           | <b>YES</b> | <b>NO</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 4.1 Proposer must supply (5) municipal references, in (5) different areas, of at least 10,000 carts of like design, in service a minimum of (3) years. |            |           |

| <b>Section 5: Safety</b>                                                                                                                                                          | <b>YES</b> | <b>NO</b> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 5.1 The container shall be free from sharp corners, edges, points, or other structures that could represent a hazardous nuisance.                                                 |            |           |
| 5.2 Each container shall be stable and self-balancing. Container must be easy for a citizen to tilt to the roll position when fully loaded while keeping both feet on the ground. |            |           |

| <b>Section 6: Container Body Design for 95/96 Gallon Cart</b>                                                                                                                                                                                                                                                                                                                                                                                   | <b>YES</b> | <b>NO</b> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 6.1: The container shall be a minimum ninety-five (95) gallons and maximum ninety-six (96) gallons, excluding the domed lid. Minimum wall thickness shall be 0.140 inches. The container must have a reinforced wall thickness on the front wall of the container as well as additional internal support from the top of the lower bar to the bottom of the container. The thickness of the container bottom must be a minimum of 0.165 inches. |            |           |
| 6.2: Weight when empty shall be a minimum of thirty-five (35) pounds, fully assembled.                                                                                                                                                                                                                                                                                                                                                          |            |           |
| 6.3: The body walls shall have a slight taper so that the top of the body is slightly larger than the bottom for nesting during shipment.                                                                                                                                                                                                                                                                                                       |            |           |
| 6.4: The top of the container shall be molded with a reinforced rim to add structural strength to the container and to provide a flat surface for lid closure.                                                                                                                                                                                                                                                                                  |            |           |
| 6.5: Each container must be equipped with attachment points which make it compatible with the standard American semi-automated bar-locking lifters and fully-automated lifters. The upper lift point must be integrally molded into the body of the container and suitably reinforced. The lower lift bar must be designed to withstand over 10 years of lifter operation.                                                                      |            |           |
| 6.6: The upper attachment envelope must have drain holes so not to retain water, ice, snow, etc. if design does not prevent collection of water and ice.                                                                                                                                                                                                                                                                                        |            |           |
| 6.7: The container shall be capable of accommodating a minimum of 250 pounds, excluding the weight of the container.                                                                                                                                                                                                                                                                                                                            |            |           |
| 6.8: Interior surfaces shall be smooth and non-porous, all interior and exterior surfaces shall be uniform in appearance, and free of foreign substances, shrink holes, cracks, blowholes, webs, and other superficial or structural defects that could adversely affect the appearance and performance of the container. It shall not support bacterial growth.                                                                                |            |           |

| <b>Section 7: Container Body Design for 64/65 Gallon Cart – Sec. 6 Plus Substitute/Add the following:</b>                                                                                                                                                                                                                                                                                                                                      | <b>YES</b> | <b>NO</b> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 7.1: The container shall be a minimum sixty-four (64) gallons and maximum sixty-five (65) gallons, excluding the domed lid. Minimum wall thickness shall be 0.140 inches. The container must have a reinforced wall thickness on the front wall of the container as well as additional internal support from the top of the lower bar to the bottom of the container. The thickness of the container bottom must be a minimum of 0.165 inches. |            |           |
| 7.2: Weight when empty shall be a minimum of twenty-seven (27) pounds, fully assembled.                                                                                                                                                                                                                                                                                                                                                        |            |           |
| 7.3: The container shall be capable of accommodating a minimum of 200 pounds, excluding the weight of the container.                                                                                                                                                                                                                                                                                                                           |            |           |

| <b>Section 8: Lid. Hinges, Handless</b>                                                                                                                                                      | <b>YES</b> | <b>NO</b> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 8.1: Each container shall be equipped with a convex shaped lid designed to continuously overlap the body. It shall be designed to prevent rainwater and rodents from entering the container. |            |           |
| 8.2: The lid shall be of one-piece construction with a convenient means of grip on the front corners for easy opening.                                                                       |            |           |
| 8.3: The lid hinge shall be securely attached to the handles using a rust-proof fastener system.                                                                                             |            |           |
| 8.4: The lid shall have an in-molded rim on the underside circumference to serve as a vector barrier and condensation collector.                                                             |            |           |
| 8.5: The lid shall be designed to enable the free and complete flow of material from the container during the dumping cycle.                                                                 |            |           |

| <b>Section 9: Labeling and Identification</b>                                                                                                                                                                            | <b>YES</b> | <b>NO</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 9.1: Proposer shall provide city private label custom standard and custom logo markings including art work, stamps, etc. on two of four sides of cart                                                                    |            |           |
| 9.2: Proposer shall provide molded in recycling instructions in container lid at time of manufacture using digital file provided by City                                                                                 |            |           |
| 9.3: Proposer shall provide RFID per City request installed at time of manufacture.                                                                                                                                      |            |           |
| 9.4: Container shall include easily readable unique serial number. The serial number shall be determined by the City. The Proposer will maintain a file that will identify the date of manufacture by the serial number. |            |           |

| <b>Section 10: Warranty &amp; Manufacture</b>                                                                                                                                            | <b>YES</b> | <b>NO</b> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 10.1 Minimum ten (10) year warranty. The container shall be warranted to be free from manufacturing or materials defects for non-prorated replacement for 120 months from delivery date. |            |           |
| 10.2 Carts must be made in the United State of America.                                                                                                                                  |            |           |

### **ASSEMBLY AND DISTRIBUTION SERVICE REQUIREMENTS:**

Proposers shall offer cart Assembly and Distribution (A&D) as a per cart addition. A&D services to be offered shall include provision of a radio frequency identification (RFID) tag for each cart with a pairing of RFID and address for each distributed cart and provision of that database to the City for ownership and use.

| <b>Section 11: Assembly and Distribution</b>                                                                                                                                                                                                                        | <b>YES</b> | <b>NO</b> |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 11.1: Provide sufficient number of crews and all other required labor, materials, supplies, as required to assemble and distribute carts to designated service units                                                                                                |            |           |
| 11.2: Review accuracy and completeness of customer address database provided by City to assure compatibility with cart database software as well as ease in A&D                                                                                                     |            |           |
| 11.3: Provide at least two (for DPW Administration) handheld RFID data recording devices required for timely cart distribution                                                                                                                                      |            |           |
| 11.4: Work with City to download final City database into scanners                                                                                                                                                                                                  |            |           |
| 11.5: Scan each RFID tag on each cart as it is delivered                                                                                                                                                                                                            |            |           |
| 11.6: Work with City to download City database into scanners and then upload daily from scanners the resulting database of all distributed carts including cart model, address, serial number and RFID code and any other data fields that the City deems necessary |            |           |
| 11.7: Provide and attach to each cart instructions in cart use and care – content to be finalized with City                                                                                                                                                         |            |           |
| 11.8: Include instructional/educational materials (provided by the contractor) and attached to delivered cart.                                                                                                                                                      |            |           |
| 11.9: Adjust final cart count purchases by type/size as A&D nears conclusion in order to optimize cart mix for City's actual requirements                                                                                                                           |            |           |

### **CART MAINTENANCE PROGRAM SERVICE REQUIREMENTS:**

Proposers are required to offer on-going cart maintenance program services for the City that will meet City needs for repair and replacement of damaged carts, lids and related equipment within one (1) week of customer request. The City currently does not have a facility for storage and repair of carts therefore the contractor shall provide this as part of their proposal. Any repair or replacement of cart and it's components that are due to manufacturer defect shall be covered under warranty and shall not be billed to the City of Dearborn.

It is likely that the City's hauler will receive requests for cart maintenance. These requests will be sent simultaneously to the City and the cart contractor.

| <b>Section 12: Maintenance Services Offered</b>                                                                                         | <b>YES</b> | <b>NO</b> |
|-----------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 12.1: Proposer has included a maintenance program in its proposal.                                                                      |            |           |
| 12.2: The interface between the warranty and the maintenance program are described in detail, if applicable.                            |            |           |
| 12.3: The expected number of carts needing repair and replacement per year and labor force needed to carry out the work are identified. |            |           |
| 12.4: Maintenance program offers service out of a local repair shop. Please specify.                                                    |            |           |

### **Checklist of submitted materials required, in addition to proposed costs:**

|                                                                                                         |  |
|---------------------------------------------------------------------------------------------------------|--|
| Technical Data Sheets                                                                                   |  |
| ANSI Certifications                                                                                     |  |
| Color Brochures with Cart Specifications                                                                |  |
| Warranty Details                                                                                        |  |
| List of 5 Reference Communities using at least 10,000 carts of the model specified                      |  |
| Detailed description of RFID tags and systems offered                                                   |  |
| Detailed description of Assembly, Distribution and Tracking Services                                    |  |
| Resin specifications including additives                                                                |  |
| Mechanical test data that demonstrates cart resistance to damage from crushing & recovery from crushing |  |
| Hot-Stamping Color Chart                                                                                |  |

## **SPECIFICATIONS COMPLIANCE FORM B-3: EXCEPTIONS AND ALTERNATIVES TO RFP SPECIFICATIONS**

Proposers shall prepare the Cost Proposal forms for Proposals II-IV based on the program specifications set forth in the RFP documents without considering any exceptions that may be set forth on this form.

- 1) In the event the Proposer takes exception or would like to propose an alternative solution to the RFP specifications (as noted on pg. 5 of this document, "Proposal I"), they may set forth alternatives in the following manner.
  - a) The exceptions and/or alternative solutions are to be submitted on a paper whose pages are titled, "Exceptions and/or Alternative Solutions to Agreement"
  - b) Each exception and/or alternative must be presented separately by stating:
    - i) The specific item for which an exception is requested (citing the page, item and section # of the item in question).
    - ii) The suggested alternative to the exception, inclusive of proposed new contractual language.
    - iii) An explanation as to how the proposed change would benefit the City and its residents and businesses.
    - iv) The specific dollar change in each of the various service rates which would take place if the exception was accepted by the City.
  - c) The exceptions must be followed with the following language without exception.

"Except as set forth above, Proposer is in complete agreement with the proposed terms, conditions and business arrangements described in the RFP including the attached Agreement. The Proposer assumes the risk of all conditions foreseen or unforeseen and agrees to provide the services set forth in the Agreement under whatever circumstances may develop other than as herein provided."
- 2) Exceptions to the "Standard Terms and Conditions of Agreement" (pg. 13) will not be accepted.
- 3) This form must be signed by an individual authorized to commit the Proposer's firm to the Agreement in the manner set forth below.

Signature: \_\_\_\_\_

Type Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

*Please note that if exceptions are taken, all required information, as set forth above must be submitted*

## **ATTACHMENT C: COST PROPOSAL FORMS**

### **Checklist:**

- **COST PROPOSAL FORM C-1, COLLECTION AND DISPOSAL/PROCESSING SERVICES**
- **COST PROPOSAL FORM C-2, CURB-CART AND ASSOCIATED SERVICES**
- **COST PROPOSAL FORM C-3, MISCELLANEOUS SERVICES**

## COST PROPOSAL FORM C-1: COLLECTION AND DISPOSAL SERVICES

For services as described in this RFP, specifically Compliance Checklist B-1 and generally in this RFP:

### **PROPOSAL I – NEW PROGRAM:**

The City of Dearborn is interested in seeing alternative solutions that proposers, in their professional judgment, believe will provide an acceptable level of service with the highest cost savings to the City. For the purposes of comparing costs, please submit all related pricing for service on a per-unit, per-week basis.

### **PROPOSAL II –CURRENT SERVICE LEVEL:**

|                                                                       | Year 1          | Year 2          | Year 3          | Year 4          | Year 5          | Year 6          | Year 7          |
|-----------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Refuse Collection and Disposal</b>                                 |                 |                 |                 |                 |                 |                 |                 |
| Base Service                                                          | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| Rate if all 3 services are awarded (Refuse, Yard Waste and Recycling) | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Yard Waste Collection and Composting</b>                           |                 |                 |                 |                 |                 |                 |                 |
| <b>Scenario 1</b> City has Fall Leaf Collection                       | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Scenario 2</b> City Ends Fall Leaf Collection                      | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| Rate if all 3 services are awarded (Refuse, Yard Waste and Recycling) | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Recycling Collection and Processing</b>                            |                 |                 |                 |                 |                 |                 |                 |
| <b>Scenario 1</b> Weekly                                              | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Scenario 2</b> Bi-Weekly                                           | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| Rate if all 3 services are awarded (Refuse, Yard Waste and Recycling) | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |

**PROPOSAL III – CURRENT WASTE SERVICE LEVEL AND UPGRADED RECYCLING**

|                                                                       | Year 1          | Year 2          | Year 3          | Year 4          | Year 5          | Year 6          | Year 7          |
|-----------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Refuse Collection and Disposal</b>                                 |                 |                 |                 |                 |                 |                 |                 |
| Base Service                                                          | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| Rate if all 3 services are awarded (Refuse, Yard Waste and Recycling) | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Yard Waste Collection and Composting</b>                           |                 |                 |                 |                 |                 |                 |                 |
| <b>Scenario 1</b> City has Fall Leaf Collection                       | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Scenario 2</b> City Ends Fall Leaf Collection                      | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| Rate if all 3 services are awarded (Refuse, Yard Waste and Recycling) | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Recycling Collection and Processing</b>                            |                 |                 |                 |                 |                 |                 |                 |
| <b>Scenario 1</b> Weekly (Cart Financed by City)                      | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Scenario 2</b> Weekly (Cart Financed by Contractor)                | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Scenario 3</b> Bi-weekly (Cart Financed by City)                   | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| <b>Scenario 4</b> Bi-weekly (Cart Financed by Contractor)             | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |
| Rate if all 3 services are awarded (Refuse, Yard Waste and Recycling) | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk | \$_____/Unit/Wk |

In the space below, indicate whether the costs for recycling services in Proposal III (above) reflect automated or semi-automated services. Respondents may submit up to two (2) cost proposal forms for Proposal III (e.g. costs for a fully-automated system for recycling services, costs for a semi-automated system for recycling services).

**PROPOSAL IV – UPGRADED TRASH SERVICE AND UPGRADED RECYCLING:**

|                                                                       | Year 1                   | Year 2                   | Year 3                   | Year 4                   | Year 5                   | Year 6                   | Year 7                   |
|-----------------------------------------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| <b>Refuse Collection and Disposal</b>                                 |                          |                          |                          |                          |                          |                          |                          |
| <b>Scenario 1</b> Base Service<br>(Cart Financed by City)             | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| <b>Scenario 2</b> Base Service<br>(Cart Financed by Contractor)       | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| Rate if all 3 services are awarded (Refuse, Yard Waste and Recycling) | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| <b>Yard Waste Collection and Composting</b>                           |                          |                          |                          |                          |                          |                          |                          |
| <b>Scenario 1</b> City has Fall Leaf Collection                       | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| <b>Scenario 2</b> City Ends Fall Leaf Collection                      | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| Rate if all 3 services are awarded (Refuse, Yard Waste and Recycling) | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| <b>Recycling Collection and Processing</b>                            |                          |                          |                          |                          |                          |                          |                          |
| <b>Scenario 1</b> Weekly<br>(Cart Financed by City)                   | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| <b>Scenario 2</b> Weekly<br>(Cart Financed by Contractor)             | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| <b>Scenario 3</b> Bi-weekly<br>(Cart Financed by City)                | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| <b>Scenario 4</b> Bi-weekly<br>(Cart Financed by Contractor)          | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |
| Rate if all 3 services are awarded (Refuse, Yard Waste and Recycling) | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk | \$_____/_____<br>Unit/Wk |

In the space below, indicate whether the costs for Proposal IV (above) reflect automated, semi-automated, or a combination of both. Respondents may submit multiple cost proposal forms for Proposal IV if applicable (e.g. costs for a fully-automated system for all services above, costs for a semi-automated system for all services above, costs for a semi-automated system for waste services and fully-automated system for recycling services, etc.).

## COST PROPOSAL FORM C-2: CURB-CART AND ASSOCIATED SERVICES

For services as described in this RFP, specifically Compliance Checklist B-2 and generally in this RFP:

### A) INITIAL 64/65 GALLON CART PURCHASE FOR ROLL-OUT AND READY TO SERVICE

Respondents shall propose based on the estimated quantities listed below. The City shall decide on final cart quantity and available options at the time of vendor selection.

Prices per cart shall be all inclusive of the above specifications including all freight and fees. Additional charges will be duly noted. All prices are for sale to a tax-exempt public entity. All carts become property of City of Dearborn at the conclusion of the initial seven (7) year term.

| 64/65 Gallon Carts                                                                               |                |                |
|--------------------------------------------------------------------------------------------------|----------------|----------------|
| Item                                                                                             | >20,000 Carts  | >60,000 Carts  |
| Unit Cost/Cart (without on-going maintenance)                                                    | \$ _____ /unit | \$ _____ /unit |
| <b>Additional Options:</b>                                                                       |                |                |
| Assembly and distribution                                                                        | \$ _____ /unit | \$ _____ /unit |
| Reduction for _____ % Recycled Content                                                           | \$ _____ /unit | \$ _____ /unit |
| Credit for pick-up and recycling of current City of Dearborn Recycling Containers                | \$ _____ /unit | \$ _____ /unit |
| RFID chip installation                                                                           | \$ _____ /unit | \$ _____ /unit |
| In-molded label on lid                                                                           | \$ _____ /unit | \$ _____ /unit |
| Standard hot stamp color on 2 sides                                                              | \$ _____ /unit | \$ _____ /unit |
| Custom hot stamp color on 2 sides                                                                | \$ _____ /unit | \$ _____ /unit |
| Serial number stamped/molded on 1 side                                                           | \$ _____ /unit | \$ _____ /unit |
| Maintenance & repairs (for non-warranted maintenance and repairs) during the initial 7-year term | \$ _____ /unit | \$ _____ /unit |

## B) INITIAL 95/96 GALLON CART PURCHASE FOR ROLL-OUT AND READY TO SERVICE

Respondents shall propose based on the estimated quantities listed below. The City shall decide on final cart quantity and available options at the time of vendor selection.

Prices per cart shall be all inclusive of the above specifications including all freight and fees. Additional charges will be duly noted. All prices are for sale to a tax-exempt public entity. All carts become property of City of Dearborn at the conclusion of the initial seven (7) year term.

| 95/96 Gallon Carts                                                                               |               |               |
|--------------------------------------------------------------------------------------------------|---------------|---------------|
| Item                                                                                             | >20,000 Carts | >60,000 Carts |
| Unit Cost/Cart (without on-going maintenance)                                                    | \$_____/unit  | \$_____/unit  |
| <b>Additional Options:</b>                                                                       |               |               |
| Assembly and distribution                                                                        | \$_____/unit  | \$_____/unit  |
| Reduction for _____% Recycled Content                                                            | \$_____/unit  | \$_____/unit  |
| Credit for pick-up and recycling of current City of Dearborn Recycling Containers                | \$_____/unit  | \$_____/unit  |
| RFID chip installation                                                                           | \$_____/unit  | \$_____/unit  |
| In-molded label on lid                                                                           | \$_____/unit  | \$_____/unit  |
| Standard hot stamp color on 2 sides                                                              | \$_____/unit  | \$_____/unit  |
| Custom hot stamp color on 2 sides                                                                | \$_____/unit  | \$_____/unit  |
| Serial number stamped/molded on 1 side                                                           | \$_____/unit  | \$_____/unit  |
| Maintenance & repairs (for non-warranted maintenance and repairs) during the initial 7-year term | \$_____/unit  | \$_____/unit  |

- C) 64/65 GALLON CART DAMAGE REPLACEMENT & NEW CART DEPLOYMENT:** Carts that are damaged by contractor shall be repaired or replaced at contractor's expense.

| <b>64/65 Gallon Cart Damage Replacement &amp; New Cart Deployments</b> |              |              |              |              |              |              |              |
|------------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Item</b>                                                            | <b>Yr. 1</b> | <b>Yr. 2</b> | <b>Yr. 3</b> | <b>Yr. 4</b> | <b>Yr. 5</b> | <b>Yr. 6</b> | <b>Yr. 7</b> |
| Cost per Cart @ >30k Deployed                                          | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     |
| Cost per Cart @ >60k Deployed                                          | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     |

- D) 95/96 GALLON CART DAMAGE REPLACEMENT & NEW CART DEPLOYMENT:** Carts that are damaged by contractor shall be repaired or replaced at contractor's expense.

| <b>95/96 Gallon Cart Damage Replacement &amp; New Cart Deployments</b> |              |              |              |              |              |              |              |
|------------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Item</b>                                                            | <b>Yr. 1</b> | <b>Yr. 2</b> | <b>Yr. 3</b> | <b>Yr. 4</b> | <b>Yr. 5</b> | <b>Yr. 6</b> | <b>Yr. 7</b> |
| Cost per Cart @ >30k Deployed                                          | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     |
| Cost per Cart @ >60k Deployed                                          | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     | \$ _____     |

## COST PROPOSAL FORM C-3: MISCELLANEOUS SERVICES

| Municipal Curb-Carts, Dumpsters and Roll-off Containers |                                               |                             |                              |                              |                              |                              |
|---------------------------------------------------------|-----------------------------------------------|-----------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Container Type and Size                                 | Monthly Container Rental Rate (as applicable) | Monthly Rate 1 Day per Week | Monthly Rate 2 Days per Week | Monthly Rate 3 Days per Week | Monthly Rate 4 Days per Week | Monthly Rate 5 Days per Week |
| 1, 96 gallon curb-cart                                  | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |
| 2, 96 gallon curb-carts                                 | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |
| 2-yd <sup>3</sup> Dumpster                              | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |
| 4-yd <sup>3</sup> Dumpster                              | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |
| 6-yd <sup>3</sup> Dumpster                              | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |
| 2, 6-yd <sup>3</sup> Dumpsters                          | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |
| 6-yd <sup>3</sup> Compactor Dumpster                    | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |
| 8-yd <sup>3</sup> Dumpster                              | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |
| 2, 8-yd <sup>3</sup> Dumpsters                          | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |
| 8-yd <sup>3</sup> Compactor Dumpster                    | \$                                            | \$                          | \$                           | \$                           | \$                           | \$                           |

| Item                        | Unit Cost Per Pull   | Rental Charge (if any) |
|-----------------------------|----------------------|------------------------|
| 10-yd <sup>3</sup> roll-off | \$ _____<br>PER PULL | \$ _____<br>PER DAY    |
| 20-yd <sup>3</sup> roll-off | \$ _____<br>PER PULL | \$ _____<br>PER DAY    |
| 30-yd <sup>3</sup> roll-off | \$ _____<br>PER PULL | \$ _____<br>PER DAY    |
| 40-yd <sup>3</sup> roll-off | \$ _____<br>PER PULL | \$ _____<br>PER DAY    |

| <b>On-Call Pick-up &amp; Disposal</b> |                  |                      |
|---------------------------------------|------------------|----------------------|
| <b>Item</b>                           | <b>Unit Cost</b> | <b>Disposal Cost</b> |
| Pickup Truck and Crew                 | \$_____ PER HOUR | \$_____ PER TON      |
| Stake Truck and Crew                  | \$_____ PER HOUR | \$_____ PER TON      |
| Dump Truck and Crew                   | \$_____ PER HOUR | \$_____ PER TON      |
| Rear Load Compacting Truck and Crew   | \$_____ PER HOUR | \$_____ PER TON      |
| Front Load Compacting Truck and Crew  | \$_____ PER HOUR | \$_____ PER TON      |
| Roll-off Truck and Crew               | \$_____ PER HOUR | \$_____ PER TON      |
| "Log Grabber" Truck and Crew          | \$_____ PER HOUR | \$_____ PER TON      |
| Skid Steer w/Grapple Bucket and Crew  | \$_____ PER HOUR | \$_____ PER TON      |
| Front-End Loader and Crew             | \$_____ PER HOUR | \$_____ PER TON      |

| Multi-Family Solid Waste Collection With Disposal and Billing |                                                  |                                |                                 |                                 |                                 |                                 |
|---------------------------------------------------------------|--------------------------------------------------|--------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Container Type and Size                                       | Monthly Container Rental Rate<br>(as applicable) | Monthly Rate<br>1 Day per Week | Monthly Rate<br>2 Days per Week | Monthly Rate<br>3 Days per Week | Monthly Rate<br>4 Days per Week | Monthly Rate<br>5 Days per Week |
| 1, 96 gallon curb-cart                                        | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2, 96 gallon curb-carts                                       | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2-yd <sup>3</sup> Dumpster                                    | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 4-yd <sup>3</sup> Dumpster                                    | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 6-yd <sup>3</sup> Dumpster                                    | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2, 6-yd <sup>3</sup> Dumpsters                                | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 6-yd <sup>3</sup> Compactor Dumpster                          | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 8-yd <sup>3</sup> Dumpster                                    | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2, 8-yd <sup>3</sup> Dumpsters                                | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 8-yd <sup>3</sup> Compactor Dumpster                          | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |

| Multi-Family Recycling Collection With Processing and Billing |                                                  |                                |                                 |                                 |                                 |                                 |
|---------------------------------------------------------------|--------------------------------------------------|--------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Container Type and Size                                       | Monthly Container Rental Rate<br>(as applicable) | Monthly Rate<br>1 Day per Week | Monthly Rate<br>2 Days per Week | Monthly Rate<br>3 Days per Week | Monthly Rate<br>4 Days per Week | Monthly Rate<br>5 Days per Week |
| 1, curb-cart Bottles/Cans                                     | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2, curb-carts Bottles/Cans                                    | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 1, curb-cart Paper                                            | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2, curb-carts Paper                                           | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2-yd <sup>3</sup> Dumpster Paper                              | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 4-yd <sup>3</sup> Dumpster Paper                              | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 6-yd <sup>3</sup> Dumpster Paper                              | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 8-yd <sup>3</sup> Dumpster Paper                              | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |

| <b>Commercial Solid Waste Collection With Disposal and Billing</b> |                                                          |                                        |                                         |                                         |                                         |                                         |
|--------------------------------------------------------------------|----------------------------------------------------------|----------------------------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|
| <b>Container Type and Size</b>                                     | <b>Monthly Container Rental Rate<br/>(as applicable)</b> | <b>Monthly Rate<br/>1 Day per Week</b> | <b>Monthly Rate<br/>2 Days per Week</b> | <b>Monthly Rate<br/>3 Days per Week</b> | <b>Monthly Rate<br/>4 Days per Week</b> | <b>Monthly Rate<br/>5 Days per Week</b> |
| 1, 96 gallon curb-cart                                             | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |
| 2, 96 gallon curb-carts                                            | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |
| 2-yd <sup>3</sup> Dumpster                                         | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |
| 4-yd <sup>3</sup> Dumpster                                         | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |
| 6-yd <sup>3</sup> Dumpster                                         | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |
| 2, 6-yd <sup>3</sup> Dumpsters                                     | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |
| 6-yd <sup>3</sup> Compactor Dumpster                               | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |
| 8-yd <sup>3</sup> Dumpster                                         | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |
| 2, 8-yd <sup>3</sup> Dumpsters                                     | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |
| 8-yd <sup>3</sup> Compactor Dumpster                               | \$                                                       | \$                                     | \$                                      | \$                                      | \$                                      | \$                                      |

| Commercial Recycling Collection With Processing and Billing |                                                  |                                |                                 |                                 |                                 |                                 |
|-------------------------------------------------------------|--------------------------------------------------|--------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Container Type and Size                                     | Monthly Container Rental Rate<br>(as applicable) | Monthly Rate<br>1 Day per Week | Monthly Rate<br>2 Days per Week | Monthly Rate<br>3 Days per Week | Monthly Rate<br>4 Days per Week | Monthly Rate<br>5 Days per Week |
| 1, curb-cart Bottles/Cans                                   | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2, curb-carts Bottles/Cans                                  | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 1, curb-cart Paper                                          | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2, curb-carts Paper                                         | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 2-yd <sup>3</sup> Dumpster Paper                            | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 4-yd <sup>3</sup> Dumpster Paper                            | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 6-yd <sup>3</sup> Dumpster Paper                            | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |
| 8-yd <sup>3</sup> Dumpster Paper                            | \$                                               | \$                             | \$                              | \$                              | \$                              | \$                              |