



Request for Quote: *Embedded Switches*

ERCOT RFQ Contact:

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All Bidder communication and quotes must be sent to the ERCOT RFQ Contact. Failure to do so, may disqualify participant from participating in further RFQ activities.

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I. INTRODUCTION

A. About ERCOT

ERCOT is an independent, non-profit Texas corporation, which is responsible for the reliable transmission of electricity across Texas' interconnected 37,000-mile power grid. ERCOT is also charged with overseeing the transactions related to the January 1, 2002, restructuring of the electric industry, including the development and effective operation of the competitive retail market in its region. ERCOT has two primary office locations: 7620 Metro Center Drive, Austin, Texas, and 2705 West Lake Drive, Taylor, Texas. Additional information about ERCOT can be found on its website at: <http://www.ercot.com/>.

B. Purpose

The purpose of this Request for Quote (RFQ) is to invite suppliers to submit bids for the procurement of goods for the Information Technology Program for ERCOT.

C. Administrative Information

How to Respond to This RFQ

Responses to this solicitation will be in the form of a Quote according to the format described in Section V of this RFQ.

The title of this RFQ is: Embedded Switches_11-09_AM. The due date is Noon CST on Tuesday, December 1, 2009.

Contact Personnel

This RFQ is available through the ERCOT Website at www.ercot.com , under the Procurement tab.

The contact person for this RFQ activity is listed below. Contact with any other ERCOT employee or person regarding this RFQ may disqualify the vendor from this RFQ activity.

Amy J. Manley; Phone: 512-248-3014

Where and How to Deliver the Quote

E-mailed quotes must be delivered to ERCOT at:

Amy Manley; e-mail: amanley@ercot.com

Key Activities and Dates

Key activities and tentative dates for this RFQ are presented below:

DATE	ACTIVITY
11-18-09	RFQ Posted
12-1-09	Bids due by Noon CST
12-2-09	Award made

II. REQUEST FOR QUOTE TEMPLATE

November 18, 2009

Quotation must be received by NOON CST on December 1, 2009.

Please quote your lowest delivered price of the item(s) listed below. If an item cannot be delivered, indicate by **"NO QUOTE."** Please quote as specified in Appendix B.

Price quoted must include delivery F.O.B. destination Taylor, Texas, with all freight and insurance charges prepaid. Unit prices will govern over extended prices unless otherwise stated.

Any purchase made by ERCOT resulting from this quotation shall be subject to the ERCOT standard purchase order terms and conditions (attached).

THIS IS NOT AN ORDER.

III. GENERAL RULES

1. ERCOT reserves the right to amend the RFQ at any time prior to the specified due date for quotes. After the notice of intent to bid due date, amendments to the RFQ shall be sent only to Bidders who submitted a notice of intent to bid.
2. Before the quote due date, a submitted quote may be withdrawn by submitting a written request for withdrawal to ERCOT signed by the Bidder and mailed to the ERCOT RFQ contact.
3. ERCOT reserves the right to reject any and/or all quotes, to accept any portion of a quote or all items bid if deemed in the best interest of ERCOT to do so. ERCOT also reserves the right to waive informalities and minor irregularities in quotes received.
4. ERCOT reserves the right to cancel this Request for Quote at any time, without penalty.
5. All Bidders submitting quotes shall keep their quotes open for acceptance by ERCOT for a period of 120 days, unless otherwise noted.
6. All material submitted regarding this RFQ becomes the property of ERCOT and will only be returned to the Bidder at ERCOT's option.
7. Any restrictions on the disclosure or use of data and materials contained within a quote must be clearly stated in the quote itself with the indication of enclosed proprietary information clearly noted as stated in this paragraph. If proprietary information is submitted, it must be placed in a separate, clearly marked sealed envelope, with the RFQ name and due date clearly and conspicuously marked: "Proprietary Information RFQ Name, Due Date."
8. No oral or written statements made by ERCOT personnel shall be considered addenda to this RFQ unless the statement is confirmed in writing and identified as a written addendum to this RFQ. During the evaluation process, it will be assumed that respondents received all amendments and addenda for this RFQ.
9. ERCOT reserves the right to seek quote clarification from any Bidder to assist in making decisions.
10. All quotes submitted shall contain enough detail to allow for ERCOT evaluation. Vague or incomplete quotes that cannot be clearly evaluated may be rejected.

11. Bidders shall not contact any ERCOT agent, employee, officer or director (except for the ERCOT RFQ Contact) regarding this RFQ or related services. Violators of this rule may be disqualified.
12. News releases pertaining to this procurement or any part of the subject shall not be made without prior written approval of an authorized ERCOT employee.
13. Bidders may not use the ERCOT name, logo or any other reference to ERCOT without prior written approval by an authorized ERCOT employee.
14. ERCOT shall not be liable for any cost incurred by Bidders prior to issuance of an agreement, contract, or purchase order, nor shall any cost incurred by Bidder in the preparation of the quote will be borne by Bidder and the quote will become the property of ERCOT.
15. The contents of the quote (including persons specified to implement the project) of the successful Offeror may become contractual obligations if acquisition action ensures. Failure of the successful Offeror to accept these obligations in a contract, purchase order, or similar authorized acquisition document may result in cancellation. Under these conditions, ERCOT reserves the right to enter into negotiations with the next ranking bidder on the same terms and conditions as set forth in the Request for Quote.
16. ERCOT intends to make a bid selection for contract negotiation within the period indicated in the Key Activities and Dates, if possible.
17. ERCOT will evaluate all quotes and consider cost, reliability, and quality of service and other factors (as described in Section VIII). Contracts/Purchase Order(s) will be awarded to the Bidder whose final quote, conforming to this RFQ, will be the most advantageous to ERCOT. Due to the evaluation procedure for the Request for Quote, lowest dollar price MAY or MAY NOT indicate the successful awardee. Price constitutes only one of several evaluation criteria.
18. Failure of the Bidder to provide in his/her quote any information requested in this RFQ may result in disqualification of his/her quote and shall be the responsibility of the bidding individual or firm.
19. Complete payment by ERCOT will be made ONLY after acceptance by performance (all specifications met and services accepted by the Department as satisfactory in all requirements). Alternate payment quotes will be reviewed and evaluated by the ERCOT Procurement Department and Accounts Payable Department.
20. The Bidder should submit any additional information or data not requested in this RFQ which the Bidder believes should be considered in the evaluation of a response in a separate section of the RFQ. Please title the section as "Additional RFQ Bid/Quote Information".
21. Upon review and approval of the evaluation committee's recommendation for award, the Procurement Department will issue a "Notice of Award" letter to all Bidders.

IV. GENERAL REQUIREMENTS

1. Except for current ERCOT suppliers who have completed the Vendor Information Form (VIF) within the last six months, all Bidders must provide a completed Supplier Vendor Information Form, attached hereto as Appendix A, to the person identified in the form itself, when submitting notice of intent to bid
2. Bidder understands and agrees that if it is selected, ERCOT will require references illustrating the supplier's financial and commercial viability. All individuals who provide onsite services to ERCOT must be W2 employees who receive employee benefits. If any individuals are subcontracted, the subcontracting relationship must specifically disclose to in writing to ERCOT.
3. The selected Bidder must agree to ERCOT's standard terms and conditions, and must have each of its personnel providing services to ERCOT execute an ERCOT Contractor Ethics Agreement, attached hereto as Appendix E.
4. This RFQ may contain information that is confidential and proprietary. Bidder may not use the information contained herein for any purposes other than the preparation of a response to this RFQ and may not share this information with any other company or third-party, even for the preparation of such a response without written authorization from approved ERCOT personnel. Approved personnel will be disclosed by the contact listed in section "IC" of this RFQ. Likewise, all information provided by bidder through this RFQ will be handled as confidential by ERCOT. This information will, however, be made available to all project team members assisting in the evaluation process.
5. ERCOT reserves the right to hold discussions with bidders. Such discussions may result in ERCOT conducting Best and Final Offers.

APPENDIX A

NEW VENDOR INFORMATION

To open a file, double click on the icon for the embedded file. Once open, it may be saved as a new document. If you have any problem opening these embedded attachments, you may request separate email copies from the ERCOT RFQ Contact.

A. Vendor Information Form



Vendor Information
Form

APPENDIX B
REQUEST FOR QUOTE PRICING SHEET

PART NUMBER	DESCRIPTION OF PRODUCT	QUANTITY	UNIT PRICE	EXTENDED PRICE	LEADTIME
32R1812	Brocade 20-port 4Gb SAN Switch Module for IBM BladeCenter	96		0	
22R4902	4 Gbps SW SFP Transceiver	384		0	
				0	
				0	
				0	
				0	
				0	
				0	
	GRAND TOTAL			0	

THIS IS NOT AN ORDER