

REQUEST FOR PROPOSAL FOR REAL ESTATE SERVICES

The Buffalo Economic Renaissance Corporation is accepting proposals from Commercial Real Estate firms to act for our company as our Real Estate Broker of Record for the leasing of approximately 14,000 square feet of office space at the Market Arcade Property. The property is located at 617 Main Street, Buffalo, New York 14203.

The firm will be selected from among responding firms based upon a thorough analysis of each firms' ability to provide the BERC with the highest quality real estate services, at the most reasonable cost. The BERC will only contract with firms that do not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status.

In responding to this request, please provide the following information:

Respondents should submit a proposal outlining the firm's understanding of the project to be undertaken and the approach to be employed in effectuating its completion. The proposal should include a description of each of the following:

Project methodology: The proposal should be comprehensive in addressing the firm's methodology, including marketing strategy to accomplish the scope of services to be provided, and reporting procedures to be employed.

Project team: The project team should be described, with accompanying resumes.

Compensation: The proposal should set forth a proposed percentage fee for brokerage services.

Firm Information: Please provide a description of the firm's history, management structure, and number of brokers.

References: Please provide three references.

EVALUATION

The BERC will use the following criteria to evaluate the responses

- Knowledge of downtown real estate
- Firm's proposed reporting procedures and project methodology, including timeline
- Experience of the Firm in projects of similar size, scope and nature
- Fee
- Experience of key personnel assigned to this project

Any questions regarding this RFP should be addressed to: Anthony Caldiero, Director of Real Estate, Buffalo Economic Renaissance Corporation, 920 City Hall, 65 Niagara Square, Buffalo, New York 14202 (716) 842-6923.

The space will be available for viewing on: Monday, Nov 13, 2006. Brokers are encouraged to visit, at their own expense, the Property and surrounding area prior to submitting their proposal. Brokers must register with Anthony Caldiero by 4:00 p.m. Thursday, Nov. 9, 2006 to attend a pre-proposal inspection at 10:00 a.m. on November 13, 2006.

The due date for proposals is: Wednesday, Nov. 22

Three (3) copies of the proposal shall be submitted no later than 4 pm on the due date. Proposals should be addressed to

Timothy E. Wanamaker, President
Buffalo Economic Renaissance Corporation
920 City Hall
65 Niagara Square
Buffalo, New York 14202

**THE BUFFALO ECONOMIC RENAISSANCE CORPORATION RESERVES
THE RIGHT TO REJECT ANY AND ALL PROPOSALS SUBMITTED.**