



COUNTY OF MONTEREY
CONTRACTS/PURCHASING DIVISION
168 W. ALISAL STREET, 3rd FLOOR
SALINAS, CA 93901-2439
(831) 755-4990

REQUEST FOR QUOTATIONS

#10356

FOR THE LEASE OF HIGHWAY STRIPER

Proposals are due by 3:00 pm (PST) on
Friday March 23, 2012

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SOLICITATION DETAILS SECTION

1.0 INTENT

- 1.1 The County of Monterey Resource Management Agency, Public Works Department, Roads and Bridges Division hereinafter referred to as “County”, is soliciting proposals from qualified organizations, hereinafter referred to as “CONTRACTOR”, to solicit lease quotations for one (1) new 2011 or 2012 model year self-contained, self-propelled Truck Mounted Highway Striper (hydraulic driven airless) with Airless Spray. The unit shall operate in “paint mode” at speeds of up to 12 MPH, putting down up to 3 lines in at least 2 colors at 15 mils. The striper will carry up to three paint colors on board. It is the intent of the using department to stripe using low VOC solvent paint, but the striper shall be waterborne compatible for future paint needs.
- 1.2 This solicitation is intended for a single, exclusive AGREEMENT.

2.0 BACKGROUND

- 2.1 The County of Monterey is located on the Central Coast of California, approximately 120 miles south of San Francisco. The County is approximately 3,350 square miles.
- 2.2 The County of Monterey Resource Management Agency, Public Works Department, Roads and Bridges Division will use the Truck Mounted Highway Striper (hydraulic driven airless) with Airless Spray throughout the County for management, operation, and ongoing safe maintenance of public roads and bridges. Monterey County Fleet Management will be responsible for vehicle registration.
- 2.3 The vehicle shall be designed so that it operates in its own lane of traffic and can apply centerline and lane line/edge line simultaneously. Independent carriage steering systems shall allow adjustment of the striping gun carriages. The Unit shall be capable of over the road speeds up to 55 mph minimum. Overall height not to exceed 12’ and overall length shall not exceed 33’ in the storage mode.

3.0 CALENDAR OF EVENTS

- | | | |
|-----|-------------------------------------|---------------------------------------|
| 3.1 | Issue RFP | Thursday March 1 st , 2012 |
| 3.3 | Deadline for Written Questions | 3:00 p.m., PST, March 9, 2012 |
| 3.4 | Proposal Submittal Deadline | 3:00 p.m., PST, March 23, 2012 |
| 3.5 | Estimated Notification of Selection | April, 2012 |
| 3.6 | Estimated AGREEMENT Date | May 2012 |

This schedule is subject to change as necessary.

- 3.7 **FUTURE ADDENDA:** CONTRACTORS, who received notification of this solicitation by means other than through a County of Monterey mailing, shall contact the person designated in the COUNTY POINTS OF CONTACT herein to request to be added to the mailing list. Inclusion on the mailing list is the only way to ensure timely notification of any addenda and/or information that may be issued prior to the solicitation submittal date. **IT IS THE CONTRACTORS' SOLE RESPONSIBILITY TO ENSURE THAT THEY RECEIVE ANY AND ALL ADDENDA FOR THIS RFP** by either informing the County of their mailing information or by regularly checking the County's Solicitation Center web page at www.co.monterey.ca.us/admin/solicitcenter.htm. Addenda will be posted on the website the day they are released.

4.0 COUNTY POINTS OF CONTACT

- 4.1 Questions and correspondence regarding this solicitation shall be directed to:
- 4.1.1 Proposal Format and Content **Jaime Ayala,**
Deputy Purchasing Agent / Buyer II
 168 W. Alisal Street, 3rd Floor
 Salinas, CA 93901-2439
 PHONE: (831) 755 – 4998
 FAX: (831) 755 – 4969
 Email: ayalaj@co.monterey.ca.us
- 4.2 All questions regarding this solicitation shall be submitted in writing (E-mail or FAX is acceptable). The questions will be researched and the answers will be communicated to all known interested CONTRACTOR after the deadline for receipt of questions.
- 4.3 The deadline for submitting written questions regarding this solicitation is indicated in the **CALENDAR OF EVENTS herein**. Questions submitted after the deadline will not be answered.
- 4.4 Only answers to questions communicated by formal written addenda will be binding.
- 4.5 Prospective CONTRACTOR shall not contact County officers or employees with questions or suggestions regarding this solicitation except through the primary contact person listed above. **Any unauthorized contact may be considered undue pressure and cause for disqualification of the CONTRACTOR.**

5.0 SCOPE OF WORK

5.1 CONTRACTOR MINIMUM WORK PERFORMANCE PERCENTAGE:

CONTRACTOR shall perform with his own organization contract work amounting to not less than 50 percent of the original total contract price, except that any designated 'Specialty Items' may be performed by subcontract and the amount of any such 'Specialty Items' so performed may be deducted from the original total contract price before computing the amount of work required to be performed by the Contractor with his own organization.

PRODUCT SPECIFICATIONS

5.2 PLATFORM:

- 5.2.1 The platform shall be of heavy duty construction and of adequate size and strength to accommodate all the component equipment and accessories. The platform shall be constructed of steel tubing covered by a minimum 8-gauge steel non-skid diamond plate in all walk areas. Longitudinal stringers shall be 2" x 4" x .180 wall tubing running the length of the deck. Cross members shall be 2" x 2" x .120 wall tubing with 16" centers running the length of the deck. Perimeter tubing shall be 1 ½" x 3" x .120 wall.
- 5.2.2 There shall be a 4" to 6" space between the chassis and the platform to accommodate all electrical and plumbing without interference with the truck frame and for consideration of center of gravity. Striping platforms which require a higher platform height from chassis rails are not acceptable. Risers shall be attached to the longitudinal stringers of the deck to space the deck from the chassis frame rails. These risers shall be welded to the platform and bolted to the chassis rails, using minimum 5/8" diameter grade 8 bolts.
- 5.2.3 All plumbing lines from the material containers to the strainers shall be ASTM specification 2" ID size minimum with unions, crosses, tees used liberally throughout the installation to insure convenient maintenance and cleanout. All fluid lines from the strainers to the striping guns on the centerline carriage shall be not less than ½" ID solvent resistant type rated at 3000 PSI. All air control lines to the striping guns and electro-air valves shall be not less than ¼" ID nylon solvent resistant tubing tested to 125 psi.
- 5.2.4 Twenty-five foot (25') of hose on a hose reel shall be mounted at the rear of the striper. A cleaner gun shall be provided to spray down the carriages or other areas on or around the truck. System shall draw from an included 20 gallon water tank used for tip flushing.
- 5.2.5 There shall be two fold up access ladders provided with a steel railing around all walk areas. The ladders will be positioned to give the best access possible in order to service the various equipment and accessories.

- 5.2.6 A removable steel railing will be installed around the entire platform except at the ladder entrance areas. Bolt pads will be welded to the steel platform, and the railing bolted to the pads. The steel railing will be constructed of 1 ½" square tubing, and be 42" high. All top corners where the railing makes a turn shall be rounded, to prevent accidental contact by the operators with sharp edges.
- 5.2.7 The platform shall be secured to the truck frame by a minimum of four (4) heavy-duty bolts per riser with five risers on each side of the platform. The risers are to be 8" to give proper clearance for installation of plumbing and control lines and to facilitate ease in maintenance, breakdown and cleaning.
- 5.2.8 The platform shall further be equipped with four recessed corner clearance lights and three (3) recessed rear lights in the middle of the platform and all necessary reflectors as required by law. All deck lights to be LED.
- 5.2.9 A welded railing of 1½" steel tubing minimum shall be placed around open portions of the platform. All railings shall be welded to the platform for stability and shall have a mid rail.
- 5.2.10 There shall be two (2) operator stations each equipped with an air ride high back seat, one each at the right hand and left hand sides of the truck.
- 5.2.11 The rear bumper shall be constructed of heavy-duty channel steel with structural steel channel supports. Supports shall be affixed to the chassis frame.
- 5.2.12 Bumper shall be installed approximately 18" from the road surface. Steps shall be an integral part of the rear bumper to allow staircase style access from rear of the unit to the operator's stations.
- 5.2.13 The rear bumper shall be equipped with all required safety reflectors.
- 5.2.14 All access stairs shall be an integral part of the rear bumper and have a non-slip surface.
- 5.2.15 Two (2) 10 lb. fire extinguishers shall be supplied and mounted on the front and rear positions of the platform. The fire extinguishers shall be ICC approved, ABC type.

5.3 COMPRESSOR:

- 5.3.1 An air compressor shall be supplied to power the air driven equipment. The air compressor shall be capable of supplying 85 CFM minimum at 100 PSI, ref hydraulic Vanair Viper or equal. An air receiver shall be plumbed into the air system, constructed in accordance with ASME code for unfired pressure vessels, and shall be equipped with a 125 PSI safety valve.

- 5.3.2 The compressor shall be hydraulic driven, and will be powered by a diesel powered auxiliary engine described below.
- 5.3.3 A two-stage air dryer will be installed that has sufficient capacity for the CFM being supplied by the compressor.

5.4 AUXILIARY ENGINE AND HYDRAULIC RESERVOIR:

- 5.4.1 A 3.3 liter (Tier 3) water cooled, automotive diesel engine is to be provided. The engine will be 85 H.P. at 2600 RPM and will develop 215 Ft. Lb. of torque @ 1600 RPM. The engine will be complete with electric start and 105 AMP 12 Volt alternator. The engine is to be equipped with a governor for speed control. Coupled to this engine will be the hydraulic pump/system that will power the striping operation. The gauges and controls for this auxiliary engine will be mounted on the operator control panel. It will be possible to start and or stop the auxiliary engine from the control panel position.
- 5.4.2 The following instruments are to be provided:
- Engine Hour Meter
 - Oil Pressure Gauge
 - Tachometer
 - Coolant Temperature Gauge
 - Ampere Charge

5.5 HYDRAULIC RESERVOIR:

A hydraulic reservoir of adequate size (100 gallons minimum) for maintaining the proper cooling of the hydraulic system will be supplied. The reservoir will be equipped with baffles, breather cap, sight level gauge, clean out cover, and drain plug. A 10-Micron replaceable spin on filter will be placed in the return line with shut off valves on both sides of the filter to reduce fluid loss during changing. A hydraulic cooler will be provided to aid in cooling. The hydraulic system shall consist of a pressure compensated piston pump to power the pumps and related equipment, and have piggybacked to it a gear pump of appropriate capacity to power the air compressor.

5.6 AIRLESS PAINT SUPPLY PUMPS:

Three (3) hydraulic driven airless paint pumps, each with a capacity of 12.9 GPM at 1600 PSI, will be supplied, one (1) each for white, yellow, and black. All wetted parts including the piston, check balls, seats, housing, and packing retaining rings will be stainless steel. The packing will be Teflon. Carbide ball seats and chrome check balls are unacceptable. A ground strap will be installed on the vehicle to discharge any static electricity buildup from the airless pumps.

5.7 PAINT VAT:

- 5.7.1 A three section paint storage vat with rounded white and yellow outside sections is to be supplied on this machine. The vat is to be made from 10 gauge stainless steel sheeting. The paint vat is to be not less than 400 gallons (U.S.), and divided into two (2) 150-gallon sections and (1) 50 gallon section. The tank capacity shall be rated with a four-inch splash area at the top of the vat when it is fully loaded.

- 5.7.2 An inspection lid will be provided in each section of the vat. A breather and vacuum relief shall be provided at the top of each vat near the inspection hatch. The breather shall be on a 6" extension to prevent paint from plugging the relief. The bottom of the vat will be sloped to allow drainage of the vat to the outside of the platform at the vat fluid outlets. Each compartment will be fitted with a paint shut off valve.
- 5.7.3 All low pressure valves will be Teflon seated ball type valves. All paint and air valves will be color coded for identification. There will be ample unions and clean outs in the low-pressure plumbing to aid in clean out.
- 5.7.4 Hydraulic driven agitator shall be provided for each section of the paint vat. A speed control will be provided for each agitator. All parts that come in contact with the paint will be stainless steel. The bottom paddle of each agitator will be located to come within no more than 1" of the bottom of the vat.

5.8 PAINT FILTERS:

- 5.8.1 High Pressure: Plumbed between each airless paint pump and the spray guns will be a high pressure stainless steel fluid filter assembly and surge chamber. The filter will be capable of handling fluid pressure to 5,000 PSI, and have ½" inlet and outlet ports. High pressure ball valves will be plumbed on the inlet and outlet ports to isolate the filter for cleaning.
- 5.8.2 Low Pressure: There will be a low pressure paint strainer plumbed after each section of the paint vat. The paint filters will be an all stainless steel baskets strainers with a minimum of 100 square inch surface area. The strainer's cap will be removable allowing access to the basket. This cap is secured in position with three C clamps. A drain port will be included in each filter. This drain port will have a stainless steel valve plumbed in it to allow for the draining of the filter into a pail or bucket. Modified Y strainers will not be acceptable for this application.
- 5.8.3 The low pressure filtration shall include a separate means to strain the paint prior to loading in the paint vat. An in-line strainer in the loading hose system is acceptable.
- 5.8.4 Surge Chambers: Constructed of schedule 160, stainless steel pipe with a 3/4" NPT port. The surge chamber's function is to dampen the effect when the airless pump change's stroke and prevent hour glassing.

5.9 FLUSH SYSTEM:

An air operated, flush cleaning system will be installed on the striping machine. It will consist of a twenty (20) gallon stainless steel A.S.M.E. pressure tank, with safety valves plus valves and piping necessary to introduce flush to each paint line. The flush will also be piped into each main line adjacent to shut off valve at the tank in order that each line can be thoroughly flushed when required.

5.10 GLASS BEAD:

- 5.10.1 A pressurized tank having a minimum capacity of 1400 Lbs. of glass spheres is to be provided. This tank is to be of all steel A.S.M.E. approved construction with a top opening of not less than 14" in diameter.
- 5.10.2 A 0-160 psi pressure gauge, pressure regulator, 100 psi pressure relief valve, and auto evacuating moisture trap are to be included and mounted on each tank.
- 5.10.3 The bead tank shall be equipped with a vacuum loading system unit having a minimum loading capacity of 200 pounds of glass beads per minute. By creating a vacuum in the tanks, beads or elements are to be drawn into the tanks. The speed of the unit is to be controlled and a muffler is to assure quiet operation at all times. System shall be of the jet pump type with no moving parts.
- 5.10.4 A detachable, chemical resistant 2 inch diameter, 12 foot long suction hose equipped with cam locks shall be supplied.
- 5.10.5 A finned tube-type air cooler and moisture separator are to be supplied to remove moisture from the air, used to operate the glass system.
- 5.10.6 The "duck bill" diffuser shall be equipped with two adjustable side wings that require no tools to move to the desired position and shall screw on and off of the main gun body without the use of tools.

5.11 SPRAY GUN CARRIAGE:

- 5.11.1 Two (2) spray gun carriages shall be provided. They will be retractable to within the overall vehicle width and lifted off the roadway for high speed transport. A pneumatic lift system with an Auto-Lock System to secure the carriage in the raised position shall be included. Safety chains will not be allowed.
- 5.11.2 Left Street Carriage: This unit will be located to the front of the left rear tires. It will support paint and bead spray guns as described in the gun package. Two road wheels will be provided to maintain it at a given height from the road and the entire unit will be mounted with lineal bearings to allow vertical motion but yet keep the spray guns normal to the road surface. This carriage must be capable of being operated in any position from inside the outer edge of the platform to a point five (5) ft. outboard of this location.
- 5.11.3 Right Street Carriage: This unit will be located to the front of the right rear tires. It will support paint and bead spray guns as described in the gun package. Two road wheels will be provided to maintain it at a given height from the road and the entire unit will be mounted with lineal bearings to allow vertical motion, but yet keep the spray gun normal to the road surface. This carriage will be capable of being operated in any position to give spacing from 8 to 16 ft. between the outside gun on the left and right carriage.

- 5.11.4 The road wheels on all carriages will be fitted with pneumatic tires and with ball bearings and dirt shields. They will in all cases be mounted in caster mounts, to allow them to pivot freely as the striping unit is turned on the road.
- 5.11.5 All bearings or pivots on the carriage linkage where relative motion occurs will be fitted with replaceable bushings or anti-friction bearings and pressure lubrication fittings. The telescoping area of the slide mechanism will be fitted with UHMW material and will require no lubrication.
- 5.11.6 Each carriage slide will be equipped with a hydraulic cylinder for moving the carriage to any point within its operating range. The cylinder will be double acting and controlled by a power steering control unit and steering wheel, conveniently located for the operator.
- 5.11.7 Hydraulic power for operation will be supplied by a high pressure hydraulic pump, mounted on the compressor engine and driven from it. The power mechanism must be operated in a smooth manner. A mechanism that will cause over steering, creeping, or jerking movements will not be allowed. Each carriage will be equipped with a Title 13 approved strobe light that is blacked out at the top so as not to blind the operator.

5.12 PAINT AND GLASS SPRAY EQUIPMENT:

- 5.12.1 Air/electric operated, airless atomizing, spray guns are to be supplied. They are to be of the type specifically developed for highway striping and will be capable of handling all types of highway marking material, except the pre-beaded type. All wetted parts are to be constructed entirely of stainless steel. For wear consideration the spray tips will be carbide steel. The guns are to be controlled with 1/4 inch solenoid valves to assure quick gun reaction. The line widths for each spray gun are to be adjustable from two inches to six inches.
- 5.12.2 To insure the proper angle of entry of the glass sphere spray into the paint spray for maximum sphere dispersion and retention, the distance between the spray gun orifice and sphere gun orifice must remain constant for all spray and color patterns.
- 5.12.3 The automatic sphere guns will be capable of dispersing 30 pounds of spheres per minute with 60 pounds air pressure on the glass tank.
- 5.12.4 The glass gun (except the shroud) will be chrome plated and mounted behind each paint spray gun. The bead guns will be highway standard.

5.13 SPRAY GUN PACKAGE (LEFT CARRIAGE):

- 5.13.1 The paint and bead spray guns are to be arranged as follows five (5) paint guns and three (3) bead guns:
- (Yellow)(Black)(Yellow)
 - (White) (White)
 - (Bead) (Bead) (Bead)

5.13.2 A Lineal Actuator shall be furnished on each paint gun to adjust height on the fly.

5.14 PRAY GUN PACKAGE (RIGHT CARRIAGE):

5.14.1 The one (1) spray gun is to be arranged as follows:

- (White)
- (Bead)

5.14.2 A Lineal Actuator shall be furnished on each paint gun to adjust height on the fly.

5.15 LINE OILER AND MOISTURE TRAP:

Two (2) air line oilers will be included in the plumbing which feed the spray guns. One line oiler will be provided for the spray guns on each carriage. It will inject a mist of oil to the guns. A self expelling moisture trap will be plumbed just before the line oiler to remove the moisture from the air.

5.16 CONTROL CENTER:

5.16.1 A control center will be provided. It will consist of an internal sheet metal covered framework, providing space for control panel, electrical controls, spray equipment connections, and any other auxiliary parts required by the spray equipment. The face of the control panel will be painted flat black.

5.16.2 The control panel will be mounted in an inclined position, so that it can be observed from either operator position, and will have mounted on it all the necessary regulators, gauges, valves, switches and indicators required for operation of the striping equipment. All parts will be of the panel type and located behind the panel if at all possible. A hinged tilting front panel will allow access to the interior for service.

5.16.3 The spray equipment will be electrically controlled by means of toggle switches and solenoid valves. The switches will be located in separate, portable control boxes, (see below: Individual Gun package Control Boxes), within easy reach of the equipment operator. The control box will be equipped with one toggle switch for each paint gun which will be operated with forward for solid line, center for neutral, and down for automatic.

5.16.4 A "kill switch" will be located in the truck cab. This switch will have the power to shut down all paint and bead gun operations. No other paint operation controls will be placed in the cab of the truck.

5.17 INDIVIDUAL GUN PACKAGE CONTROL BOXES:

Both the right side and left side gun carriages will have individual control panels. These panels will be mounted at the respective operator's stations. These panels will include individual gun "Military Type" switches and "master" on off switch with remote start/stop switch. The master skip timer unit is to be mounted in the main control panel located between the two operator stations.

5.18 SKIP LINE CONTROL:

- 5.18.1 The skip setting mechanism will be all electronic and will utilize solid state components for all active internal functions. It must process electrical pulses derived from the vehicle motion sensor and must drive 12 volt 2 ampere solenoid valves. A means of inductive arc suppression shall be included. It will require little or no maintenance. Clutches, cams, gears, or devices that require adjustment will not be allowed.
- 5.18.2 All guns will be operated by applying a ground signal to activate them.
- 5.18.3 The skip setting mechanism must generate the selected repetitive pattern without utilizing any internal or external moving parts, except operator adjusted toggle switches for establishing pattern size, placement and calibration. Switches will be of the three position, self-centering, center off type, and there will be one switch each for the CYCLE LENGTH adjustment, and the STRIPE LENGTH adjustment. Switches with thumb wheels or that have engraved digits will not be acceptable.
- 5.18.4 An alphanumeric display will be provided to display advisory and warning messages, as well as stripe and cycle settings.
- 5.18.5 Said display must be capable of concurrently displaying at least 36 characters of text or digits. The display must be liquid crystal type, with industrial temperature range fluid, and must be compatible with electro-luminescent back lighting devices.
- 5.18.6 All indicator lamps must be solid state light-emitting diode types (without filaments which may burn out).
- 5.18.7 The skip setting system will not use or require use of internal or external electromechanical relays.
- 5.18.8 To conserve power the skip setter must draw less than ½ ampere at 12 volts for internal circuits.
- 5.18.9 For ease of operation the skip setter must have LCD display and must provide pattern capability from 1 to 999.9 ft., adjustable by 0.1 ft. increments at any time whether at rest or in motion, without generating spurious patterns. When changing patterns, simple dial changes must suffice without resorting to "data complete" or "enter date" type controls. Also "start" indexing (reset to zero) must be instantaneous.
- 5.18.10 To aid in registration of new paint with previously paint pattern, the "ADVANCE" or "RETARD" (phase correction) system must alter the pattern length no more than plus or minus 20% while activated (not more than every fifth motion sensor MUST be provided with a means of AUTOMATICALLY

adjusting the cycle length by .1 foot increments if the advance or retard control is invoked three consecutive times.

5.18.11 Basic electrical [*] accuracy of the skip setter will be within 0.2 ft. for any combination of the following factors:

- Speed from one to fifty miles per hour.
- Supply voltage from eleven to eighteen volts DC.
- Temperature variations from -20 to +75 C 0 to 170 F).
- Accidental power surges caused by strobes, flashers, RPM change, solenoid or other equipment operations, etc.
- Operation of 2-way radio transmitters whether on-board or nearby shall not cause generation of spurious painting patterns.
- Calibration must be provided to ensure that control dials agree with actual electrical output patterns, excluding response time of solenoids and paint guns.

5.18.12 To reduce glare, skip setter shall be finished in flat black with a black front panel.

5.18.13 The skip setter must provide a means to compensate for registration errors commonly found in application of paint and beads. Time delay controls must be provided on master control panel of skip setter to independently activate "paint" and "beads" so that they may be applied in registration with each other. Separate controls must be provided to individually register leading and trailing ends of the pattern.

5.19 AIR TAKE-OFF:

An air take-off will be provided on the right and left hand side of the truck with a quick disconnect air chuck.

5.20 INTERCOM SYSTEM:

5.20.1 An inter-communication system will be furnished to provide a means of vocal communications between the driver of the vehicle and operators of the striping equipment.

5.20.2 System will be a three (3) headset system. Two (2) headsets with dual earphones will be provided for the operators of the striping equipment. One (1) headset with single earphone will be provided for the vehicle driver.

5.21 WATER BORNE PAINT COMPATIBLE SPRAY SYSTEM:

5.21.1 All components in the paint holding and delivery system that come in contact with the paint, with the exception of flexible conductors, will be stainless steel. All fittings on flexible hoses will be stainless steel. These components include, but are not limited to loading pumps, airless paint pumps, valves, strainers, and spray guns.

5.21.2 All rigid low pressure plumbing will be schedule 10 socket welded stainless with bolt up flange type valves. This system will be designed to be leak proof.

Plumbing access will be gained through the removal of four bolts from each valve.

- 5.21.2 To minimize long multiple runs of hoses, manifolds must be used to distribute the paint to the spray guns. Hosing from the paint pumps shall be minimum $\frac{3}{4}$ " HP hose capable of withstanding pressure to 2000 PSI, with stainless steel $\frac{3}{4}$ " swivel fittings. At the spray gun carriages, the paint shall be distributed to the guns with minimum $\frac{3}{8}$ " hose with stainless steel fittings. Manifolds at the carriages shall be machined from solid stainless steel billet, and shall have no threaded pipe connections as part of the manifold, other than the ball valves to distribute paint to the spray guns. $\frac{1}{4}$ turn ball valves shall be furnished in order to shut off the supply of paint to individual guns for repair, maintenance, or troubleshooting. All ball valves shall be stainless steel, minimum $\frac{3}{8}$ ".

5.22 PAINT LOADING PUMPS:

- 5.22.1 One-inch (1") air lines shall be affixed to three (3) air operated double diaphragm pumps and with "male" quick connect cam style fittings, and will be supplied for loading black, white and yellow paint and charging the high pressure paint pumps. Each loading pump will be plumbed to load paint into the bulk tanks. The pumps will have a bolted housing, with the internal wetted parts constructed entirely of stainless steel, and will have Teflon diaphragms. They will be rated at 190 GPM water.

- 5.22.2 All necessary hardware for the loading of paint from 55 gallon drums will be included. Loading hoses shall be provided with 2" x 10' sizing, with "female" quick connect cam style fittings, along with a 48" stainless steel snorkel to draw black paint from the drums. Valving will be provided to allow each pump to be isolated from the paint system for the purpose of cycling solvent through the pump for cleaning. All pumps will be capable of pumping water based paint and paints containing Toluene, Xylene, Methylene Chloride, and MEK. The paint loading pumps will double as priming pumps for the paint heating system, if used.

5.23 BEAD LOADING SYSTEM:

- 5.23.1 A jet pump bead loading system will be included in the glass supply system. This bead system will operate by creating a vacuum in the bead tank by use of a jet pump. No glass beads will go through the pump. The glass filling system will include a 12' long, 2" I.D. fill hose with male and female quick coupler fittings on one end and a 36" long, O.D. x 1-7/8 I.D. steel tube attached to the suction end, and a new, unused 24" diameter 55 gallon metal drum with a combination bag splitter and screen strainer.
- 5.23.2 All plumbing for the bead loading system will be rigid pipe except for the flex suction tube that extends from the deck height inlet to the suction stand pipe. This will allow for efficiency of the system and ease of operation.

5.24 HIGH VISIBILITY OPERATORS CAB:

- 5.24.1 The operator's cab shall be a high visibility design allowing for viewing of the spray gun package. The operators will be located in an environmental cab fabricated of steel sheeting over a metal framework installed at the rear of the work platform. An access door shall be provided at the rear of the cab and an access door shall be provided at the front of the cab to permit entry to the work platform.
- 5.24.2 Cab dimensions:
- Height – 72” inches
 - Width – 102” inches
 - Length – 54” inches minimum
- 5.24.3 All windows shall be tinted safety glass with rounded corners for strength and safety. Square corners will be unacceptable for this application.
- 5.24.4 Side windows shall extend to within 4 inches of the floor and within 14 inches of the ceiling, with a center crossbar that does not exceed 3 inches in height. The upper half shall be double track slide opening for ventilation.
- 5.24.5 Diagonal windows at each front corner shall extend to within 4 inches of the floor and within 14 inches of the ceiling and shall be non-opening. The width and angle of the diagonal window shall be that which will provide maximum operator visibility forward and of the extended gun carriage, approximately 45 degrees. The cab support posts on each side of the diagonal windows shall be as narrow as possible, yet maintain structural rigidity.
- 5.24.6 The window forward of the left operator shall extend within 4 inches of the floor and within 14 inches of the ceiling. The upper half shall be double track slide opening for ventilation.
- 5.24.7 The window in the front access door shall extend within 6 inches of the floor and within 14 inches of the ceiling and be non-opening. The window in the rear access door shall encompass the upper 40% of the door, and shall be non-opening.
- 5.24.8 The rear windows behind the operators shall be the same height as the upper half of the side windows and shall be double track slide opening for ventilation.
- 5.24.9 A rooftop air conditioning unit powered by the diesel auxiliary engine shall cool the cab. The air conditioner shall have a minimum rating of 25,000 BTU rating. The cab shall also be heated with a minimum 40,000 BTU heater.
- 5.24.10 Vinyl-clad foam insulation shall be installed on the interior metal surfaces of the cab shell. Front and rear access doors must be waterproofed. The floor of the cab shall be covered with a thick rubber mat for sound suppression.
- 5.24.11 Switch controlled dome lights shall be installed over each operator's station.

5.25 STROBES:

A total of 6 strobe LED-style lights will be provided and will include illuminated style cab function operator switches. Strobes shall be located at each corner of the paint striper, and one each on the end of each carriage. All of which must be Title 13 approved.

5.26 POINTER GUIDE: Mechanical - Pneumatic

5.26.1 The striping machine will be equipped with a front mounted, laterally adjustable guide. It will be a telescopically or otherwise easily adjustable by one man from approximately 6 ft. to 10 ft. and movable from right hand to left hand operating positions. To insure rigidity, the unit will be mounted directly on the front bumper face, designed so that it can be easily swung around and clamped to the brackets attached to the bumper face for easy transport. The guide will be of tubular steel construction, and will have a caster type rubber tired wheel, an adjustable pointer rod and flag socket located at its forward end.

5.26.2 A pneumatic cylinder will be provided to raise the pointer to a position 60 degrees above the road surface for brief, non striping transport, and for lowering to the striping position. Operation will be controlled from within the cab.

5.27 TOOL BOXES:

Two (2) tool boxes shall be furnished, each measuring approximately 18H"x18D"x24L". Location of the boxes shall be determined at time of pre-construction review.

5.28 LASER GUIDE:

A 5a32nM Class IIIA green laser, LaserLine GL3000P, or equivalent shall be furnished. The laser will be furnished with a remote control allowing the driver to adjust position on the fly. Power draw will be 4.00 amps maximum operating.

5.29 MESSAGE BOARD:

An LED reader board measuring 75" x 30" shall be supplied. The unit shall have three (3) lines of up to 8 characters per line, at 10" height per character. The unit shall have no moving parts, and be controlled by a handheld keypad with LCD display and message programming selection.

VEHICLE SPECIFICATIONS

5.30 In compliance with the County Climate-Friendly Purchasing Policy (policy is located online at www.co.monterey.ca.us/admin/policies.htm) CONTRACTOR shall provide a vehicle that complies with the following standards in effect on the date of the solicitation for qualifications:

5.30.1 Department of Transportation, Federal Highway Administration, 49 CFR Motor Carrier Safety Regulations and Standards

5.30.2 Federal Motor Vehicle Safety Regulations and Standards

5.30.3 U.S. Environmental Protection Agency - Federal Energy Administration

5.30.4 California Vehicle Code

5.30.5 California Administrative Code

5.30.6 ANSI, Federal OSHA, and CAL OSHA

5.31 The vehicle specifications shall include but is not limited to:

- The striper color will be painted white. A minimum of one coat of primer will be applied followed by three top coats of high quality polyurethane or powder coat.
- The chassis shall be a new, 2011 or 2012 automotive chassis assembled to meet the specific requirements of this specification. The truck chassis shall be a diesel powered C.O.E.(cab over engine) vehicle with the following minimum specifications. (GM T-Series or equal). GVWR - 39,000 lbs. (16,000 front and 23,000 rear)
- Wheelbase - 188"
- Frame – Engineered to be capable of supporting all components specified.
- Brakes – Full air brakes with anti-lock system, “S” cam design, slack adjusters, heated air dryer. Emergency brake to be air activated spring loaded type. Air system to have an air gauge on dash and a low air warning lamp and alarm system.
- Engine - Diesel powered engine w/diesel electronic fuel injection and engine management system, capable of producing 300 gross horsepower. Engine must be meet or exceed CA emission standards for diesel for truck model year provided and not require a diesel particulate filter at or after delivery for duration of lease. Engine must be capable of operating diesel or bio-diesel of a minimum B-20 grade.
- Heavy duty all metal radiator with coolant recovery system having 50% permanent antifreeze solution providing protection to 32 degrees F.
- Fuel Supply - 50 gallon capacity, driver’s side.
- Engine Air Intake - Dry element, heavy duty. Dash mounted restriction indicator.
- Alternator - 160 AMP
- Battery - (2) 12 volt batteries, maintenance free, 1,500 cold cranking amps.
- Transmission - Automatic transmission, electronically controlled, fully compatible with engine control system. (A transmission temperature gauge shall be provided in the chassis cab.) Allison 3000 RDS model, 6-speed. External transmission cooler and a spin on oil filter in the transmission cooler return line.
- Shock Absorbers - Front suspension shock absorbers, rear suspension multi leaf springs.
- Suspension – Semi-elliptical steel leaf springs.
- Steering – Integral power steering.
- Tires - Steel belted radials sized to match GVWR and GAWR ratings, all tires to include the spare will have a born date of CY 2012.
- Wheels – Polished aluminum. Air stems for all wheels to be extended for easy access.
- Spare – Must be delivered with a complete spare tire and rim
- Air compressor, Bendix, 13.2 CFM capacity, cab dash-mounted air pressure indicator gauge
- Keys – Must be delivered with three (3) sets of keys
- DOT specified Stop, turn, tail & B/U lights dual, rear, combination with reflector. Turn signal switch self-cancelling, solid state flashers.
- Wiring, chassis color coded and continuously numbered.

- Cab - Fully enclosed tilt type custom cab with individual driver's seat (mid-height, air-ride, adjustable lumbar), passenger seat (mid-height, air-ride, adjustable lumbar)
 - Left and right sun visors
 - Air horn
 - Grab handles each side of cab to assist operator and passenger
 - Factory mirrors, swing away type, meeting DOT requirements with spot convex in lowest glass area
 - Two-speed intermittent windshield wiper/ washers
 - Seat belts, 3-point lap and shoulder belt type
 - Air conditioning, heater, defroster
 - Engine tachometer and hour meter
 - Right and left rearview to be 7" x 16"
 - Electric motorized mirrors, tinted safety glass windows, rear window
 - AM/FM Radio
 - Electrical and Lights – Two light headlights, emergency flasher light, complete with cab clearance/marker lights.
 - A low speed cruise control system shall be capable of maintaining speeds down to 5 mph.
 - A remote digital speedometer shall be supplied in the chassis cab.
- Tow hooks or pins are to be of sufficient strength to safely pull truck, in the event that the truck needs to be towed.
- Electrical and accessories – 12 volt, all circuits SAE fuse protected, sealed and labeled.
- Heavy duty dry type air dryer with restriction indicator.
- A back up warning alarm, 97Db, shall be installed at the rear of the truck.
- Auxiliary equipment: Mud flaps (front & rear), and piped ¼ inch air supply for a hand take-off mounted at the right hand corner of the platform.

6.0 GENERAL REQUIREMENTS

- 6.1** CONTRACTOR shall provide a complete set of professional 3-D solid model drawings with their bid. These drawings will show the proposed deck layout, weight distribution chart, and plumbing design of the striper. **Any proposal not including these drawings will be rejected.**
- 6.2** CONTRACTOR shall provide two complete sets of manufacturer operations, maintenance, and parts manuals to include schematics of the truck and the paint striping system.
- 6.3** Selected CONTRACTOR shall provide a demonstration of similar equipment as described in RFQ #10356 prior to award of contract. CONTRACTOR shall at a minimum provide a demonstration of the specified gun carriage and ergonomic high visibility cab.
- 6.4** Prior to construction or Notice of Award, a Pre-Build Conference will be held with the selected CONTRACTOR to confirm all details of manufacture. The pre-build meeting

will take place before any construction begins on the vehicle. The conference will be held at the County's facilities at the mutual convenience of CONTRACTOR and the County.

- 6.5** Prior to delivery, the truck shall be completely inspected, serviced and detailed by the delivering manufacturer's service center.
- 6.5.1 A copy of the pre-delivery checklist shall be completed and signed by the CONTRACTOR performing the inspection and service.
- 6.6** Within thirty (30) days of receipt of Notice of Award, CONTRACTOR shall deliver the fully operational truck with all components and parts as specified in RFQ #10356 to 855 East Laurel Drive, Bldg A, Salinas CA 93905.
- 6.6.1 CONTRACTOR shall deliver all forms required to register the truck with the California Department of Motor Vehicles. These forms include but are not limited to:
- Completed and signed pre-delivery service checklist,
 - line set tickets or window sticker showing all options installed,
 - dealer's report of sale, certificate of compliance for emissions, and weight certificate of the truck.
- 6.7** Within thirty (30) days of delivery of the truck, CONTRACTOR shall be required to provide a factory technician to instruct County operators and mechanics in the operation and maintenance of the unit for three (3) consecutive training days of eight-hours each.
- 6.7.1 The training is to be provided by a qualified instructor at a location designated and provided by the County.
- 6.7.2 The training shall include complete familiarization of capabilities of the truck and its paint striping features, truck and striping equipment basic operating essentials and cautionary considerations, basic servicing, and cleaning and lubrication procedures. Training shall be a combination of classroom situation using audiovisual aids and actual operational "hands on" drive time and striping field time with the actual truck.

WARRANTY

- 6.9** Manufacturer's warranty shall be furnished with the proposal. Warranty shall be a minimum one (1) year parts and labor on commencing from the date and mileage that the County accepts the unit.
- 6.10** If any component standard warranty exceeds one (1) year, that standard warranty shall supersede the minimum requirement as stated in RFQ #10356.
- 6.11** CONTRACTOR shall be responsible for transportation of the vehicle and associated costs from the County facility to the designated warranty repair facility and return to the County facility throughout the entire warranty period including any applicable extensions of the agreement.

CONTRACT TERM

6.12 CONTRACTOR shall provide an advance copy of detailed overall cost breakout including life cycle costs for the following lease options but are not limited to:

- Two (2), Three (3), Five (5) and 10 year lease.
- No penalty for full purchase option, before the term of lease is up
- renegotiation annually at the discretion and needs of the County
- identification of which local modifications or equipment add-ons after the truck has been placed in service are acceptable, and if not, what is necessary for the County to obtain approval

7.0 QUOTATION PACKAGE REQUIREMENTS

7.1 CONTENT AND LAYOUT:

10.1.1 CONTRACTOR should provide the information as requested and as applicable to the proposed goods and services. The Quotation packages shall be organized as per the table below; headings and section numbering utilized in the Quotation package shall be the same as those identified in the table. Quotation packages shall include at a minimum, but not limited to, the following information in the format indicated:

<u>QUOTATION PACKAGE Layout;</u> Organize and Number Sections as Follows:	
Section 1	COVER LETTER (INCLUDING CONTACT INFO)
	SIGNATURE PAGE
	RECEIPT OF SIGNED ADDENDA (IF ANY)
	TABLE OF CONTENTS
Section 2	PRE-QUALIFICATIONS
Section 3	PROJECT EXPERIENCE AND REFERENCES (ATTACHMENT A)
Section 4	TECHNICAL ASPECTS OF PROPOSAL
Section 5	PRICING & WARRANTY
Section 6	EXCEPTIONS
Section 7	APPENDIX

Section 1 Requirements:

Cover Letter: All proposals must be accompanied by a cover letter not exceeding two pages and should provide firm information and Contact information as follows:

Contact Info: The name, address, telephone number, and fax number of CONTRACTOR's primary contact person during the solicitation process through to potential contract award.

Firm Info: Description of the type of organization (e.g. corporation, partnership, including joint venture teams and subcontractors) and how many years it's been in existence.

Signed Signature Page and Signed Addenda (if any addenda were released for this solicitation). Quotation packages submitted without this page will be deemed non-responsive. All signatures must be manual and in BLUE ink. All prices and notations must be typed or written in BLUE ink. Errors may be crossed out and corrections printed in ink or typed adjacent, and must be initialed in BLUE ink by the person signing the proposal.

Table of Contents

Section 2, Pre-Qualifications:

CONTRACTOR must acknowledge in writing that it is qualified to meet the standards in RFQ #10356.

Section 3, Project Experience & References:

Key Staff Persons: CONTRACTOR shall identify key staff and their qualifications and experience proposed for the service identified herein.

Experience & References: CONTRACTOR shall describe at least five (5) similar projects for which it provided services similar to the scope of work described herein. Please include phone number and email address if possible as the County will conduct reference checks using this information. CONTRACTOR shall complete and submit ATTACHMENT A- CLIENT REFERENCES attached hereto.

Section 4, Technical Aspects:

CONTRACTOR shall provide a written and signed statement in this section which confirms that their proposal is inclusive of all elements necessary to meet or exceed the specifications as listed in Section 5 SCOPE of WORK:

CONTRACTOR shall submit:

- A complete set of professional 3-D solid model drawings as specified under Section 6.1 GENERAL REQUIREMENTS
- Two complete sets of manufacturer operations, maintenance, and parts manuals to include schematics of the truck and the paint striping system.

Section 5, Pricing & Warranty:

CONTRACTOR shall complete and submit pricing per Section 6.12 CONTRACT TERM.

All applicable tax shall be included as a separate line item.

Warranty: CONTRACTOR shall specify the warranty period for the materials and guarantee the workmanship of all items proposed. After the award, the CONTRACTOR shall promptly remedy all defects without cost to the County that may appear within this period. CONTRACTOR shall also specify if extended warranty is available and submit the extended warranty term period and associated cost.

Section 6, Exceptions:

Submit any and all exceptions to this solicitation on separate pages, and clearly identify the top of each page with “EXCEPTION TO MONTEREY COUNTY SOLICITATION RFQ #10356. Each Exception shall reference the page number and section number, as appropriate. CONTRACTOR should note that the submittal of an Exception does not obligate the County to revise the terms of the RFQ or AGREEMENT.

Section 7, Appendix:

Appendices: CONTRACTOR may provide any additional information that it believes to be applicable to this proposal or qualifications package and include such information in an Appendix section.

7.2 ADDITIONAL REQUIREMENTS: To be considered “responsive,” submitted proposals or qualifications packages shall adhere to the following:

- 7.2.1 Four (4) sets of the Quotation package (one original proposal marked “Original” plus three copies) shall be submitted in response to this solicitation. Each copy shall include a cover indicating the company name submitting, and reference to “**RFQ #10356**”. In addition, submit one (1) electronic version of the entire proposal or Quotation package on a CD, DVD, or USB memory stick. Additional copies may be requested by the COUNTY at its discretion.
- 7.2.2 Proposals or Quotation packages shall be prepared on 8-1/2” x 11” paper, preferably duplex printed and stapled together without binder or plastic enclosure (environmentally friendly). Fold out charts, tables, spreadsheets, brochures, pamphlets, and other pertinent information or work product examples may be included as Appendices.
- 7.2.3 Reproductions of the Monterey County Seal shall not be used in any documents submitted in response to this solicitation.

- 7.2.4 CONTRACTOR shall not use white-out or a similar correction product to make late changes to their proposal or Quotation package but may instead line out and initial in BLUE ink any item which no longer is applicable or accurate.
- 7.2.5 To validate your proposal or Quotation package, **submit the SIGNATURE PAGE** (contained herein) **with your proposal**. Proposals or Quotation package s submitted without that page will be deemed non-responsive. Proposal signature must be manual, in BLUE ink, and included with the original copy of the proposal. Photocopies of the Signature Page may be inserted into the remaining proposal copies. All prices and notations must be typed or written in BLUE ink in the original proposal copy as well. Errors may be crossed out and corrections printed in BLUE ink or typed adjacent, and must be initialed in BLUE ink by the person signing the proposal.
- 7.3 **CONFIDENTIAL OR PROPRIETARY CONTENT:** Any page of the Quotation package that is deemed by CONTRACTOR to be a trade secret by the CONTRACTOR shall be clearly marked “CONFIDENTIAL INFORMATION” or “PROPRIETARY INFORMATION” at the top of the page.

8.0 SUBMITTAL INSTRUCTIONS & CONDITIONS

- 8.1 **Submittal Identification Requirements:** ALL SUBMITTALS MAILED OR DELIVERED CONTAINING QUOTATION PACKAGES MUST BE SEALED AND BEAR ON THE OUTSIDE, PROMINENTLY DISPLAYED IN THE LOWER LEFT CORNER: **THE SOLICITATION NUMBER RFQ #10356 and CONTRACTORS COMPANY NAME.**
- 8.2 **Mailing Address:** Quotation packages shall be mailed to County at the mailing address indicated on the **Signature Page** of this solicitation.
- 8.3 **Due Date:** Quotation packages must be received by County ON OR BEFORE the time and date specified, at the location and to the person specified on the **Signature Page** of this solicitation. It is the sole responsibility of the CONTRACTOR to ensure that the Quotation package is received at or before the specified time. Postmarks and facsimiles are not acceptable. Proposals received after the deadline shall be rejected and returned unopened.
- 8.4 **Shipping Costs:** Unless stated otherwise, the F.O.B. for receivables shall be destination. Charges for transportation, containers, packaging and other related shipping costs shall be borne by the shipper.
- 8.5 **Acceptance:** Proposals are subject to acceptance at any time within 90 days after opening. Monterey County reserves the right to reject any and all Quotation packages, or part of any Quotation packages, to postpone the scheduled deadline date(s), to make an award in its own best interest, and to waive any informalities or technicalities that do not significantly affect or alter the substance of an otherwise responsible proposal or

qualifications package and that would not affect a CONTRACTOR'S ability to perform the work adequately as specified.

- 8.6** Ownership: All submittals in response to this solicitation become the property of the County of Monterey. If a CONTRACTOR does not wish to submit a Quotation packages but wishes to acknowledge the receipt of the request, the reply envelope shall be marked "No Bid".
- 8.7** Compliance: Quotation packages packages that do not follow the format, content and submittal requirements as described herein, or fail to provide the required documentation, may receive lower evaluation scores or be deemed non-responsive.
- 8.8** CAL-OSHA: The items proposed shall conform to all applicable requirements of the California Occupational Safety and Health Administration Act of 1973 (CAL-OSHA).

9.0 SELECTION CRITERIA

- 9.1** The selection of CONTRACTOR and subsequent contract award(s) will be based on the criteria contained in this Solicitation, as demonstrated in the submitted proposal. CONTRACTOR should submit information sufficient for the County to easily evaluate proposals with respect to the selection criteria. The absence of required information may cause the Proposal to be deemed non-responsive and may be cause for rejection.
- 9.2** The selection criteria include, but are not limited to, the following:
- 9.2.1 Demonstrated industry experience and ability of the company to provide the needed equipment, products, and services within 30 days of award,
 - 9.2.2 A copy of the pre-delivery checklist shall be completed and signed by the representative of the successful bidder performing the inspection and service.
 - 9.2.3 Sustained industry reputation for customer satisfaction, resolution of product problems and provision of technical advice and support,
 - 9.2.4 Ability to provide warranty, service and standard and non-standard parts within 48-hours, including the name and working location of a store branch within 100 miles, staffed with qualified service personnel,
 - 9.2.5 Detail of printed specifications and advertising literature on the unit CONTRACTOR proposes to furnish,
 - 9.2.6 Warranty terms
 - 9.2.7 Advance documentation clearly indicating that vehicle:
 - satisfies all current and future California emission requirements and does not require add-on diesel particulate filter, and
 - fully complies with all Department of Transportation, Federal Highway Administration, 49 CFR Motor Carrier Safety Regulations and Standards, Federal Vehicle Safety Regulations and Standards, U.S. Environmental Protection Agency - Federal Energy Administration, California Vehicle Code, California Administrative Code, ANSI, Federal OSHA, and CAL OSHA, California Highway Commission Regulations regarding vehicle markings, lighting and reflectors.

- 9.2.8 Acceptance of the responsibility to provide for the transportation and associated costs from the County facility to the designated warranty repair facility and return to the County facility for the unit bid throughout the entire warranty period including extensions.
 - 9.2.9 Provision of a complete demonstration of similar equipment with the required specifications prior to award of contract. CONTRACTOR shall at a minimum provide a demonstration of the specified gun carriage and ergonomic high visibility cab.
 - 9.2.10 Ability to provide a complete set of professional 3-D solid model drawings which must be submitted with the proposal. These drawings will show the proposed deck layout, weight distribution chart, and plumbing design of the striper. **Any proposal that does not include these drawings will be rejected.**
 - 9.2.11 Provision of two complete sets of manufacturer operations, maintenance, and parts manuals to include schematics of the truck and the paint striping system.
 - 9.2.12 CONTRACTOR's compliance with all of County of Monterey requirements, including insurance and indemnification requirements, as detailed in SAMPLE AGREEMENT.
 - 9.2.13 Completeness of all required documentation
- 9.3** CONTRACTOR shall submit:
- 9.3.1 Copy of Lease documents
 - 9.3.2 Advance copy of detailed overall cost breakout including life cycle costs for the following lease options:
 - Two (2), Three (3), Five (5) and 10 year lease.
 - No penalty for full purchase option, before the term is up
 - May be renegotiated annually at the discretion and needs of the County of Monterey
 - List of local modifications or equipment add-ons after truck has been placed in service are acceptable, and if not, what is necessary for the County to obtain approval.
 - 9.3.3 Copy of Manufacturer's Warranty
 - 9.3.4 A complete set of professional 3-D solid model drawings as specified under Section 6.1 GENERAL REQUIREMENTS. **Any proposal that does not include these drawings will be rejected.**
 - 9.3.5 Two complete sets of manufacturer operations, maintenance, and parts manuals to include schematics of the truck and the paint striping system.
 - 9.3.6 ATTACHMENT A – Client References, a minimum of five (5) client references
- 9.4** AGREEMENT award will not be based on cost alone.

10.0 CONTRACT AWARDS

- 10.1** Board of Supervisors: The award(s) made from this solicitation may be subject to approval by the County Board of Supervisors.

- 10.2** Interview: County reserves the right to interview selected CONTRACTOR before a contract is awarded. The costs of attending any interview are the CONTRACTOR'S responsibility.
- 10.3** Incurred Costs: County is not liable for any cost incurred by CONTRACTOR in response to this solicitation.
- 10.4** Notification: Unsuccessful CONTRACTORS who have submitted a Proposal or Qualifications Package will be notified of the final decision as soon as it has been determined.
- 10.5** In County's Best Interest: The award(s) resulting from this solicitation will be made to the CONTRACTOR that submit(s) a response that, in the sole opinion of County, best serves the overall interest of County.
- 10.6** No Guaranteed Value: County does not guarantee a minimum or maximum dollar value for any AGREEMENT or AGREEMENTS resulting from this solicitation.

11.0 SEQUENTIAL CONTRACT NEGOTIATION

County will pursue contract negotiations with the CONTRACTOR who submit(s) the best Proposal or qualifications or is deemed the most qualified in the sole opinion of County, and which is in accordance with the criteria as described within this solicitation. If the contract negotiations are unsuccessful, in the opinion of either County or CONTRACTOR, County may pursue contract negotiations with the entity that submitted a Proposal which County deems to be the next best qualified to provide the services, or County may issue a new solicitation or take any other action which it deems to be in its best interest.

12.0 AGREEMENT TO TERMS AND CONDITIONS

CONTRACTOR selected through the solicitation process will be expected to execute a formal AGREEMENT with County for the provision of the requested service. The AGREEMENT shall be written by County in a standard format approved by County Counsel, similar to the "**SAMPLE AGREEMENT SECTION**" herein. Submission of a signed bid/proposal and the **SIGNATURE PAGE** will be interpreted to mean CONTRACTOR HAS AGREED TO ALL THE TERMS AND CONDITIONS set forth in the pages of this solicitation and the standard provisions included in the **SAMPLE AGREEMENT** Section herein. County may but is not required to consider including language from the CONTRACTOR'S proposed AGREEMENT, and any such submission shall be included in the EXCEPTIONS section of CONTRACTOR'S proposal.

13.0 COLLUSION

CONTRACTOR shall not conspire, attempt to conspire, or commit any other act of collusion with any other interested party for the purpose of secretly, or otherwise, establishing an understanding regarding rates or conditions to the solicitation that would bring about any unfair conditions.

14.0 RIGHTS TO PERTINENT MATERIALS

All responses, inquiries, and correspondence related to this solicitation and all reports, charts, displays, schedules, exhibits, and other documentation produced by the CONTRACTOR that are submitted as part of the submittal will become the property of the County when received by the County and may be considered public information under applicable law. Any proprietary information in the submittal must be identified as such and marked "CONFIDENTIAL INFORMATION" or "PROPRIETARY INFORMATION". The County will not disclose proprietary information to the public, unless required by law; however, the County cannot guarantee that such information will be held confidential.

15.0 PIGGYBACK CLAUSE

CONTRACTOR shall indicate below if CONTRACTOR agrees to extend the same prices, terms and conditions of their proposal to other public agencies that have delivery locations within the State of California limits: ____ Yes ____ No. CONTRACTOR's response to this question will not be considered in award of the AGREEMENT resulting from this solicitation. If and when CONTRACTOR extends the prices, terms and conditions of their proposal to other public agencies, any resulting agreement shall be between CONTRACTOR and the other public agencies and County shall bear no responsibility or liability for any agreements between CONTRACTOR and the other public agencies.

SAMPLE AGREEMENT SECTION

SAMPLE AGREEMENT BETWEEN COUNTY OF MONTEREY AND CONTRACTOR

This AGREEMENT is made and entered into by and between the County of Monterey, a political subdivision of the State of California, hereinafter referred to as "County", and _____, hereinafter referred to as "CONTRACTOR."

SAMPLE RECITALS

WHEREAS, County has invited proposals through the Request for Proposals (RFP # _____) for _____, in accordance with the specifications set forth in this AGREEMENT; and

WHEREAS, CONTRACTOR has submitted a responsive and responsible proposal to perform such services; and

WHEREAS, CONTRACTOR has the expertise and capabilities necessary to provide the services requested.

NOW THEREFORE, County and CONTRACTOR, for the consideration hereinafter named, agree as follows:

S1.0 PERFORMANCE OF THE AGREEMENT

- S1.1 After consideration and evaluation of the CONTRACTOR'S proposal, the County hereby engages CONTRACTOR to provide the services set forth RFQ #10356 and in this AGREEMENT on the terms and conditions contained herein and in RFQ #10356. The intent of this AGREEMENT is to summarize the contractual obligations of the parties. The component parts of this AGREEMENT include the following:

RFQ #10356 dated _____, including all attachments and exhibits
 Addendum (or Addenda) #____
 CONTRACTOR'S Proposal dated _____,
 AGREEMENT,
 Certificate of Insurance
 Additional Insured Endorsements

- S1.2 All of the above-referenced contract documents are intended to be complementary. Work required by one of the above-referenced contract documents and not by others shall be done as if required by all. In the event of a conflict between or among component parts of the contract, the contract documents shall be construed in the following order: AGREEMENT, CONTRACTOR'S Proposal, RFQ #10356 including all attachments and exhibits, Addendum/Addenda, Certificate of Insurance, and Additional Insured Endorsements.

- S1.3 CONTRACTOR warrants that CONTRACTOR and CONTRACTOR's agents, employees, and subcontractors performing services under this AGREEMENT are specially trained, experienced, competent, and appropriately licensed to perform the work and deliver the services required under this AGREEMENT and are not employees of the County, or immediate family of an employee of the County.
- S1.4 CONTRACTOR, its agents, employees, and subcontractors shall perform all work in a safe and skillful manner and in compliance with all applicable laws and regulations. All work performed under this AGREEMENT that is required by law to be performed or supervised by licensed personnel shall be performed in accordance with such licensing requirements.
- 1.4.1 CONTRACTOR must maintain all licenses throughout the term of the AGREEMENT.
- S1.5 CONTRACTOR shall furnish, at its own expense, all materials, equipment, and personnel necessary to carry out the terms of this AGREEMENT, except as otherwise specified in this AGREEMENT. CONTRACTOR shall not use County premises, property (including equipment, instruments, or supplies) or personnel for any purpose other than in the performance of its obligations under this AGREEMENT.

S2.0 SCOPE OF SERVICE

[_____]

S3.0 TERM OF AGREEMENT

- S3.1 The initial term shall commence with the signing of the AGREEMENT through and including _____, with the option to extend the AGREEMENT for _____ additional _____ year periods. County is not required to state a reason if it elects not to renew this AGREEMENT.
- S3.2 If County exercises its option to extend, all applicable parties shall mutually agree upon the extension, including any changes in rate and/or terms and conditions in writing.
- S3.3 County reserves the right to cancel the AGREEMENT, or any extension of the AGREEMENT, without cause, with a thirty (30) day written notice, or immediately with cause.

S4.0 COMPENSATION AND PAYMENTS

- S4.1 It is mutually understood and agreed by both parties that CONTRACTOR shall be compensated under this AGREEMENT in accordance with the pricing sheet attached hereto.

- S4.2 Prices shall remain firm for the initial term of this AGREEMENT and, thereafter, may be adjusted annually as provided in this paragraph. County does not guarantee any minimum or maximum amount of dollars to be spent under this AGREEMENT.
- S4.3 Negotiations for rate changes shall be commenced, by CONTRACTOR, a minimum of ninety days (90) prior to the expiration of this AGREEMENT.
- S4.4 Any discount offered by the CONTRACTOR must allow for payment after receipt and acceptance of services, material or equipment and correct invoice, whichever is later. In no case will a discount be considered that requires payment in less than 30 days.
- S4.5 CONTRACTOR shall levy no additional fees or surcharges of any kind during the term of this AGREEMENT without first obtaining approval from County in writing.
- S4.6 Tax:
- S4.6.1 Pricing as per this AGREEMENT is inclusive of all applicable taxes.
- S4.6.2 County is registered with the Internal Revenue Service, San Francisco office, and registration number 94730022K. The County is exempt from Federal Transportation Tax; an exemption certificate is not required where shipping documents show Monterey County as consignee.

S5.0 INVOICES AND PURCHASE ORDERS

- S5.1 Invoices for all services rendered per this AGREEMENT shall be billed directly to the Fleet Management, Department of Public Works at the following address:
855 East Laurel Dr., Bldg A,
Salinas CA 93955
- S5.2 CONTRACTOR shall reference the RFP/RFQ number on all invoices submitted to County. CONTRACTOR shall submit such invoices periodically or at the completion of services, but in any event, not later than 30 days after completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice. County shall certify the invoice, either in the requested amount or in such other amount as County approves in conformity with this AGREEMENT, and shall promptly submit such invoice to County Auditor-Controller for payment. County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.
- S5.3 All County of Monterey Purchase Orders issued for the AGREEMENT are valid only during the fiscal year in which they are issued (the fiscal year is defined as July 1 through June 30).
- S5.4 Unauthorized Surcharges or Fees: Invoices containing unauthorized surcharges or unauthorized fees of any kind shall be rejected by County. Surcharges and additional fees

not included the AGREEMENT must be approved by County in writing via an Amendment.

S6.0 STANDARD INDEMNIFICATION

- S6.1 CONTRACTOR shall indemnify, defend, and hold harmless County, its officers, agents, and employees, from and against any and all claims, liabilities, and losses whatsoever (including damages to property and injuries to or death of persons, court costs, and reasonable attorneys' fees) occurring or resulting to any and all persons, firms or corporations furnishing or supplying work, services, materials, or supplies in connection with the performance of this AGREEMENT, and from any and all claims, liabilities, and losses occurring or resulting to any person, firm, or corporation for damage, injury, or death arising out of or connected with CONTRACTOR's performance of this AGREEMENT, unless such claims, liabilities, or losses arise out of the sole negligence or willful misconduct of County. "CONTRACTOR's performance" includes CONTRACTOR's action or inaction and the action or inaction of CONTRACTOR's officers, employees, agents and subcontractors.

S7.0 INSURANCE REQUIREMENTS

S7.1 Evidence of Coverage:

S7.1.1 Prior to commencement of this AGREEMENT, CONTRACTOR shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition CONTRACTOR upon request shall provide a certified copy of the policy or policies.

S7.1.2 This verification of coverage shall be sent to the County's Contracts/Purchasing Department, unless otherwise directed. CONTRACTOR shall not receive a "Notice to Proceed" with the work under this AGREEMENT until it has obtained all insurance required and such, insurance has been approved by County. This approval of insurance shall neither relieve nor decrease the liability of CONTRACTOR.

- S7.2 Qualifying Insurers: All coverage's, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to the current Best's Key Rating Guide or a company of equal financial stability that is approved by County's Purchasing Officer.

S7.3 Insurance Coverage Requirements:

S7.3.1 Without limiting CONTRACTOR's duty to indemnify, CONTRACTOR shall maintain in effect throughout the term of this AGREEMENT a policy or policies of insurance with the following minimum limits of liability:

- S7.3.1.1 Commercial general liability insurance, including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broadform Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.
- S7.3.2 Business automobile liability insurance, covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this AGREEMENT, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.
- S7.3.3 Workers' Compensation Insurance, if CONTRACTOR employs others in the performance of this AGREEMENT, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.
- S7.3.4 Professional liability insurance, if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, CONTRACTOR shall, upon the expiration or earlier termination of this AGREEMENT, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this AGREEMENT.

S7.4 Other Insurance Requirements:

- S7.4.1 All insurance required by this AGREEMENT shall be with a company acceptable to County and issued and executed by an admitted insurer authorized to transact Insurance business in the State of California. Unless otherwise specified by this AGREEMENT, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date CONTRACTOR completes its performance of services under this AGREEMENT.
- S7.4.2 Each liability policy shall provide that County shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for CONTRACTOR and additional insureds with respect to claims arising from

each subcontractor, if any, performing work under this AGREEMENT, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

S7.4.3 Commercial general liability and automobile liability policies shall provide an endorsement naming the County of Monterey, its officers, agents, and employees as Additional Insureds with respect to liability arising out of the CONTRACTOR'S work, including ongoing and completed operations, and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the CONTRACTOR'S insurance. The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37 10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.

S7.4.4 Prior to the execution of this AGREEMENT by County, CONTRACTOR shall file certificates of insurance with County's contract administrator and County's Contracts/Purchasing Division, showing that CONTRACTOR has in effect the insurance required by this AGREEMENT. CONTRACTOR shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this AGREEMENT, which shall continue in full force and effect.

S7.4.5 CONTRACTOR shall at all times during the term of this AGREEMENT maintain in force the insurance coverage required under this AGREEMENT and shall send, without demand by County, annual certificates to County's Contract Administrator and County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify CONTRACTOR and CONTRACTOR shall have five calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by CONTRACTOR to maintain such insurance is a default of this AGREEMENT, which entitles County, at its sole discretion, to terminate this AGREEMENT immediately.

S8.0 RECORDS AND CONFIDENTIALITY

S8.1 Confidentiality: CONTRACTOR and its officers, employees, agents, and subcontractors shall comply with any and all federal, state, and local laws, which provide for the confidentiality of records and other information. CONTRACTOR shall not disclose any confidential records or other confidential information received from the County or prepared in connection with the performance of this AGREEMENT, unless County specifically permits CONTRACTOR to disclose such records or information. CONTRACTOR shall promptly transmit to County any and all requests for disclosure of any such confidential records or information. CONTRACTOR shall not use any

confidential information gained by CONTRACTOR in the performance of this AGREEMENT except for the sole purpose of carrying out CONTRACTOR's obligations under this AGREEMENT.

- S8.2 County Records: When this AGREEMENT expires or terminates, CONTRACTOR shall return to County any County records which CONTRACTOR used or received from County to perform services under this AGREEMENT.
- S8.3 Maintenance of Records: CONTRACTOR shall prepare, maintain, and preserve all reports and records that may be required by federal, state, and County rules and regulations related to services performed under this AGREEMENT.
- S8.4 Access to and Audit of Records: County shall have the right to examine, monitor and audit all records, documents, conditions, and activities of CONTRACTOR and its subcontractors related to services provided under this AGREEMENT. The parties to this AGREEMENT may be subject, at the request of County or as part of any audit of County, to the examination and audit of the State Auditor pertaining to matters connected with the performance of this AGREEMENT for a period of three years after final payment under the AGREEMENT.

S9.0 NON-DISCRIMINATION

- S9.1 During the performance of this contract, CONTRACTOR shall not unlawfully discriminate against any employee or applicant for employment because of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), sex, or sexual orientation. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment are free of such discrimination. CONTRACTOR shall comply with the provisions of the Fair Employment and Housing Act (Government Code, §12900, et seq.) and the applicable regulations promulgated thereunder (California Code of Regulations, Title 2, §7285.0, et seq.).
- S9.2 The applicable regulations of the Fair Employment and Housing Commission implementing Government Code, §12900, et seq., set forth in Chapter 5 of Division 4 of Title 2 of the California Code of Regulations are incorporated into this AGREEMENT by reference and made a part hereof as if set forth in full.
- S9.3 CONTRACTOR shall include the non-discrimination and compliance provisions of the clause in all AGREEMENTs with subcontractors to perform work under the contract.

S10.0 OVERRIDING CONTRACTOR PERFORMANCE REQUIREMENTS

- S10.1 Independent Contractor: CONTRACTOR shall be an independent contractor and shall not be an employee of Monterey County, nor immediate family of an employee of County. CONTRACTOR shall be responsible for all insurance (General Liability,

Automobile, Workers' Compensation, unemployment, etc.) and all payroll-related taxes. CONTRACTOR shall not be entitled to any employee benefits. CONTRACTOR shall control the manner and means of accomplishing the result contracted for herein.

- S10.2 Minimum Work Performance Percentage: CONTRACTOR shall perform with his own organization contract work amounting to not less than 50 percent of the original total AGREEMENT amount, except that any designated 'Specialty Items' may be performed by subcontract and the amount of any such 'Specialty Items' so performed may be deducted from the original total AGREEMENT amount before computing the amount of work required to be performed by CONTRACTOR with his own organization or per a consortium.
- S10.3 Non-Assignment: CONTRACTOR shall not assign this contract or the work required herein without the prior written consent of County.
- S10.4 Any subcontractor shall comply with all of County of Monterey requirements, including insurance and indemnification requirements as detailed in SAMPLE AGREEMENT.

S11.0 CONFLICT OF INTEREST

CONTRACTOR covenants that CONTRACTOR, its responsible officers, and its employees having major responsibilities for the performance of work under the AGREEMENT, presently have no interest and during the term of this AGREEMENT will not acquire any interests, direct or indirect, which might conflict in any manner or degree with the performance of CONTRACTOR'S services under this AGREEMENT.

S12.0 COMPLIANCE WITH APPLICABLE LAWS

- S12.1 CONTRACTOR shall keep itself informed of and in compliance with all federal, state and local laws, ordinances, regulations, and orders, including but not limited to all state and federal tax laws, that may affect in any manner the Project or the performance of the Services or those engaged to perform Services under this AGREEMENT. CONTRACTOR shall procure all permits and licenses, pay all charges and fees, and give all notices required by law in the performance of the Services.
- S12.2 CONTRACTOR shall report immediately to County's Contracts/Purchasing Officer, in writing, any discrepancy or inconsistency it discovers in the laws, ordinances, regulations, orders, and/or guidelines in relation to the Project of the performance of the Services.
- S12.3 All documentation prepared by CONTRACTOR shall provide for a completed project that conforms to all applicable codes, rules, regulations and guidelines that are in force at the time such documentation is prepared.

13.0 RIGHTS AND REMEDIES OF THE COUNTY FOR DEFAULT

In the case of default by CONTRACTOR, County may procure the articles or services from other sources and may recover the loss occasioned thereby from any unpaid balance due to CONTRACTOR or by proceeding against any performance bond of CONTRACTOR, if any, or by suit against CONTRACTOR. The prices paid by County shall be considered the prevailing market price at the time such purchase(s) may be made. Inspections of deliveries or offers for deliveries that do not meet specifications shall be made at the expense of CONTRACTOR.

14.0 WARRANTY BY CONTRACTOR

CONTRACTOR shall fully warrant all materials, equipment, and service against poor and inferior quality or workmanship for a period of not less than one (1) year from date of final acceptance by the COUNTY. Time is of the essence of this AGREEMENT. CONTRACTOR shall repair or replace any inoperable materials or equipment in a timely manner during warranty period.

15.0 NOTICES

Notices required to be given to the respective parties under this AGREEMENT shall be deemed given by any of the following means: (1) when personally delivered to County's contract administrator or to CONTRACTOR'S responsible officer; (2) when personally delivered to the party's principle place of business during normal business hours, by leaving notice with any person apparently in charge of the office and advising such person of the import and contents of the notice; (3) 24 hours after the notice is transmitted by FAX machine to the other party, at the party's FAX number specified pursuant to this AGREEMENT, provided that the party giving notice by FAX must promptly confirm receipt of the FAX by telephone to the receiving party's office; or, (4) three (3) days after the notice is deposited in the U. S. mail with first class or better postage fully prepaid, addressed to the party as indicated below.

Notices mailed or faxed to the parties shall be addressed as follows:

TO COUNTY:
Contracts/Purchasing Officer
County of Monterey, Contracts/Purchasing
168 W. Alisal Street, 3rd Floor.
Salinas, CA 93901-2439
Tel. No.: (831) 755-4990
FAX No.: (831) 755-4969
derrm@co.monterey.ca.us

TO CONTRACTOR:
Name _____
Address _____

Tel. No. _____
FAX No. _____
Email _____

16.0 LEGAL DISPUTES

CONTRACTOR agrees that this AGREEMENT and any dispute arising from the relationship between the parties to this AGREEMENT, shall be governed and interpreted by the laws of the State of California, excluding any laws that direct the application of another jurisdiction's laws.

Any dispute that arises under or relates to this AGREEMENT (whether contract, tort, or both) shall be resolved in the Superior Court of California in Monterey County, California.

CONTRACTOR shall continue to perform under this AGREEMENT during any dispute.

The parties agree to waive their separate rights to a trial by jury. This waiver means that the trial will be before a judge.

END OF SAMPLE AGREEMENT SECTION

ATTACHMENTS/EXHIBITS AND SIGNATURE PAGE

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ATTACHMENT A – CLIENT REFERENCES

Please submit a minimum of five (5) references

CLIENT NAME: _____

CONTACT: _____

E-MAIL AND PHONE NO: _____

DESCRIPTION OF PROJECT_____

CLIENT NAME: _____

CONTACT: _____

E-MAIL AND PHONE NO: _____

DESCRIPTION OF PROJECT_____

CLIENT NAME: _____

CONTACT: _____

E-MAIL and PHONE NO: _____

DESCRIPTION OF PROJECT_____

[Additional pages may be used as necessary]

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SIGNATURE PAGE

COUNTY OF MONTEREY
CONTRACTS/PURCHASING DIVISION

RFQ # **10356**
ISSUE DATE: Thursday March 1, 2012



RFQ TITLE: LEASE OF HIGHWAY STRIPER

PROPOSALS ARE DUE IN THE OFFICE OF THE CONTRACTS/PURCHASING OFFICER BY 3:00 P.M., LOCAL TIME, ON Friday March 23, 2012

MAILING ADDRESS:
COUNTY OF MONTEREY
CONTRACTS/PURCHASING OFFICE
168 W. ALISAL STREET, 3rd FL.
SALINAS, CA 93901-2439

QUESTIONS ABOUT THIS RFP SHOULD BE DIRECTED TO
Jaime Ayala, AYALAJ@CO.MONTEREY.CA.US, (831) 755-4998

CONTRACTOR MUST INCLUDE THE FOLLOWING IN EACH PROPOSAL (1 original plus 3 copies):

☐ ALL REQUIRED CONTENT AS DEFINED PER SECTION 7.1 and SECTION 9.3 HEREIN

This Signature Page must be included with your submittal in order to validate your proposal.
Proposals submitted without this page will be deemed non-responsive.

☐ **CHECK HERE IF YOU HAVE ANY EXCEPTIONS TO THIS SOLICITATION.**

CONTRACTOR MUST COMPLETE THE FOLLOWING TO VALIDATE PROPOSAL

I hereby agree to furnish the articles and/or services stipulated in my proposal at the price quoted, subject to the instructions and conditions in the Request for Proposal package. I further attest that I am an official officer representing my firm and authorized with signatory authority to present this proposal package.

Company Name: _____ Date _____

Signature: _____ Printed Name: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Phone: () _____ Fax: () _____ Email: _____

License No. (If applicable): _____

License Classification (If applicable): _____