



PORT OF OAKLAND

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Director of Aviation

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August 31, 2009

TO: Interested Firms and Businesses

**SUBJECT: Interest in Operating Automated Retail Merchandise Vending Machines
(non-food and beverage only),
Oakland International Airport (OAK)**

The Port of Oakland, which operates Oakland International Airport, is seeking expressions of interest from firms interested in and presently capable of operating premium, automated retail merchandise vending machines that accept major credit cards (non-food and beverage).

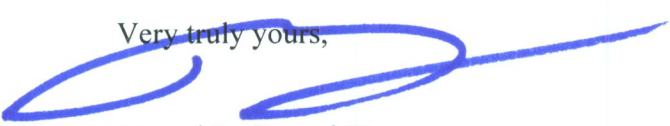
If your firm currently can satisfy the following conditions, you are invited to complete the accompanying form and return it by no later than September 18, 2009 to Janet Deutsch, OAK Concessions Manager. Your firm currently must:

- ☐ operate as a concessionaire in at least one medium- or large-hub North American airport;
- ☐ operate a business that sells or rents retail (specifically, non- food and beverage) items and merchandise to the travelling public;
- ☐ operate retail merchandise vending machines that accept major credit cards (i.e., VISA, Master Card, American Express, etc.);
- ☐ have the present capability to operate at Oakland International Airport, including but not limited to, satisfying current Department of Homeland Security requirements for badging of employees; and,
- ☐ have the ability to enter into a lease with the Port of Oakland and satisfy its insurance and performance surety requirements.

Please note: You must complete the attached Expression of Interest Form and return it to Janet Deutsch by no later than Friday, September 18, 2009.

Thank you for your interest in Oakland International Airport.

Very truly yours,


Marcel E. Conrad III
Manager of Properties
Oakland International Airport



PORT OF OAKLAND

Expression of Interest Form Automated Retail Merchandise Vending Machines, Oakland International Airport (OAK)

Please complete all requested information by 9-18-09

Company name		
Company street address		
Street address (cont'd.)		
City		
State		
Contact name		
Contact email		
Contact telephone number (s)	Business	Cell
Other information (optional)		

Return completed Expression of Interest Form (in any of the following ways):

Email: JDeutsch@PortOakland.com
Mail: Janet Deutsch
Airport Properties Department
9532 Earhart Road, Suite #201
Oakland, CA 94621
Fax: 510-636-1216