



**Capital Area
Council of
Governments**

P.O. Box 17848
Austin, TX 78760-7848

6800 Burleson Road
Building 310, Ste. 165
Austin TX 78744

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www.capcog.org

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REQUEST FOR QUOTATION Mobile Use of Force Simulator

TOTAL NUMBER OF PAGES: 4

TO: Customer Service/ Sales Department(s)

FROM: Mike Jennings

DATE: October 2, 2009

SUBJ: Request for Quotation for Use of Force Simulator

The Capital Area Council of Governments (CAPCOG) is requesting written price quotations, including delivery terms F.O.B. CAPCOG, 6800 Burleson Road, Austin, Texas 78744, Attn: Mike Jennings, (512) 916-6164, freight pre-paid and added, for a mobile use of force training simulator system for law enforcement training.

The simulator system will be purchased using funds from an Edward Byrne Memorial Justice Assistance Grant (JAG) awarded to CAPCOG by the Office of the Governor, Criminal Justice Division. The mobile use of force training system will be used to prepare Law Enforcement officers on the use of force, ranging from verbal commands to deadly force with weapons. The system will have the capability to train officers with shoot/don't shoot scenarios using handguns, shotguns, and patrol rifles. The system should also provide training in taser and oc spray. The system must be mobile for transport to various departments throughout a 10-county region. CAPCOG requests that purchase of the unit include training on-site for operating the system for at least two (2) instructors of the Regional Training Academy at CAPCOG. Details should include the number of hours of training, who will provide the training, the qualifications of the training staff, and the cost of the training

CAPCOG seeks the following specifications for the mobile use of force training system:

Training system:

Video-based simulation to include a realistic return fire capability for handguns, shotguns, long guns. Specific weapons to be trained on include Beretta 92F/96 handgun, Glock 17/22 handgun, SIG 229 handguns Remington 870 (Ghost Ring Sites) shotgun, and M4-Select Fire 16" barrel long gun (design to function as). Dry fire, laser-based and laser-recoil style action required.



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Simulation for chemical agent sprays and laser-based tasers
Modified real weapons (not training style handguns)
Simulation should feature wind and flight trajectory of projectiles
Modified tools must operate using class-one “eye-safe” lasers

Software/operation:

Software with multiple pre-built scenarios, static and moving targets
Software editor capability to create agency-specific scenarios
Operator station with wireless features, instructor override capability during scenarios
Video capture and replay, including audio, and export capability
HD-ready screen
Sound system with speakers
On-site training on operation of simulator

Unit/trailer:

Capability for hauling by heavy-duty pick-up truck (no tractor/trailer)
Security system
Warranty for unit and weapons
Generator and air-conditioning
Shipping and handling

Responses should include the unit cost of the equipment, including transportation costs to Austin, Texas; warranty terms; and any additional maintenance costs. Vendors/manufacturers must include information about their warranties for the products in their quotations, including how long the warranty period is (years, miles, both years and miles, or other warranty), whether unit must be returned to the vendor for warranty repair or will be replaced at no cost, what, exactly, is covered by the warranty, and who bears the cost of shipping the unit(s) if it does have to be returned to the vendor.

The quantity of equipment shown in this RFQ may be modified as required by CAPCOG (either increasing or decreasing in number, or changing the type of unit specified). Further, CAPCOG reserves the right not to make any award at all based on this solicitation. The companies being asked to submit a quotation are put on notice that any equipment purchased will be purchased using the funds from a JAG grant. Vendor acknowledges that CAPCOG is a governmental entity without taxing power and that its only source purchasing goods and services under this solicitation is the JAG grant.

If the Office of the Governor, Criminal Justice Division, suspends or terminates its grant to CAPCOG, Vendor agrees that CAPCOG may suspend its payment obligations under or terminate a purchase agreement in whole or part if CAPCOG learns that funds to pay for all or part of the goods or services will not be available at the time of delivery or performance. CAPCOG suspends or terminates the purchase agreement for



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unavailability of funds by giving Vendor notice of the suspension or termination, as soon as it learns of the funding unavailability, specifying the suspension or termination date, and describing the part or parts suspended or terminated. If CAPCOG suspends or terminates only part of the purchase agreement for unavailability of funds, Vendor agrees to perform the unsuspended or unterminated part if CAPCOG so requests. If the purchase agreement is terminated for unavailability of funds, Vendor is entitled to compensation for goods it furnished and services it performed before it received notice of termination. However, CAPCOG is not liable to Vendor for costs it paid or incurred under the purchase agreement after or in anticipation of its receipt of notice of termination.

Quotations received will be evaluated according to the following criteria and point system: Price of mobile use of force training simulator system—25 points; Warranty—15 points; Maintenance cost in terms of time and replacement (i.e., the vendor/manufacture should indicate in the quotation how often/at what periods a quoted system has to be maintained and what the cost is of any part or supply item needed to do that maintenance)—10 points; Experience of the vendor—10 points; Verified training capabilities—35 points; Shipping—5 points.

A written price quotation can be submitted either by e-mail message or by fax (contact information below), but the e-mail message or fax must be sufficiently detailed to enable the recipient to easily identify both the company and the individual contact person providing the written quotation, including company name, address, phone, and email. Responses are requested by **noon on Monday, October 19, 2009**. All quotations must agree to hold pricing firm for 90 days. If quotations are received from all of the vendors to whom this request has been sent earlier than noon on October 19, 2009, CAPCOG reserves the right to terminate the solicitation period and proceed to selection of a vendor based on the criteria shown above.

Questions about this request for quotations must be made in writing (e.g., an e-mail is a writing) to the person listed below in order that any questions received and responses made can be shared with other vendors/manufacturers.

The contact person for this solicitation and their contact information follows:

Mike Jennings, Capital Area Council of Governments
6800 Burleson Road
Building 310, Suite 165
Austin, Texas 78744
e-mail: mjennings@capcog.org
Tel: 512.916.6164
Fax: 512.916.6001



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1-113 Public Access to Procurement Information:

1. All procurement information in CAPCOG's possession is public information, and is subject to disclosure to third parties upon request, unless excepted from disclosure by the Texas Public Information Act.
2. If a bidder/offeree believes that information in the bid or proposal is proprietary and is not disclosable to a third party, the bidder/offeree must clearly mark the information as proprietary and inform CAPCOG in writing that the bidder/offeree will contest disclosure of the information if disclosure is requested under the Texas Public Information Act.
3. If the allegedly proprietary information is clearly marked as such and CAPCOG was informed of the bidder/offeree's desire to keep the information confidential, CAPCOG agrees to use the information only to evaluate the bid or proposal and to take reasonable precautions to protect the information from unauthorized disclosure to third parties. CAPCOG agrees to refuse to disclose the information, if requested to do so under the Texas Public Information Act, and instead to request an Attorney General's opinion on whether the information may be disclosed. CAPCOG agrees to inform the bidder/offeree of any request for disclosure of the information under the Texas Public Information Act.
4. CAPCOG's sole obligation to protect allegedly proprietary information contained in bids or proposals is described in this Section 1-113.
5. A copy of this Section 1-113 shall be included in each solicitation for bids by CAPCOG.