

**CHESTERFIELD COUNTY
PURCHASING DEPARTMENT
CHESTERFIELD, VIRGINIA
(804) 748-1617
May 9, 2011**



INVITATION FOR BID #11-0236

NEW TELEPHONE SYSTEMS FOR
SIX CHESTERFIELD COUNTY PUBLIC SCHOOLS

DUE: 2:00 PM, June 6, 2011

*Invitation For Bid Prepared By
Lorie W. Newton
Senior Contract Officer
Purchasing Department
www.chesterfield.gov/purchasing*

**CHESTERFIELD COUNTY PURCHASING DEPARTMENT
GENERAL TERMS, CONDITIONS, AND INSTRUCTIONS
IMPORTANT - READ CAREFULLY BEFORE SUBMITTING BID**

1. SUBMISSION AND RECEIPT OF BIDS:

- a. Sealed bids shall be received until, but no later than the specified time and date of opening as designated in the invitation. Late bids shall be rejected. **Bids, to include addenda or changes to a response, shall not be accepted via a FAX machine or by Internet E-mail.**
- b. In the event Chesterfield County government offices are not operating under normal staffing levels or if the location for bid submission, bid opening or a pre-bid conference is inaccessible due to inclement weather or other emergency situations at the published time, the bid submission, bid opening or pre-bid conference will default to the next regular business day at the same time.
- c. All bids shall be signed on the Terms and Signature Sheet in order to be considered. Bids submitted without a signature shall be rejected. If the Bidder is a partnership or corporation, the Bidder shall show the title of the individual signing the bid, and if the individual is not an officer of the partnership or corporation, if requested, the Bidder shall submit proof that the individual has the authority to bind the partnership or corporation.
- d. **Only when specifically requested in the bid documents** shall each bid be accompanied by a bid bond with surety satisfactory to the County Attorney or a Cashier's or a Certified Check, made payable to the Treasurer, Chesterfield County. In the event of default by the Bidder, the deposit shall be and represent liquidated damages to the County. Bids received without a bid bond, when specifically requested, shall be rejected.
- e. Bids concerning separate bid invitations are not to be combined on the same form or placed in the same envelope. Bids submitted in violation of this provision may not be considered.
- f. Unless otherwise specified, Bidders are to use the bid form furnished by the County.
- g. No bid shall be altered or amended after the specified time for opening.

2. **AMENDING BIDS:** Amending or withdrawing bids by a potential bidder prior to bid opening: A potential bidder may amend and/or withdraw a bid before the due date and time set for receipt of bids. All requests from a potential bidder to return their bid shall be in writing, addressed to the Purchasing Department, and signed by a person authorized to represent the person or firm that submitted the bid. The potential bidder may be contacted by telephone to verify the authorization of the return request and the signature involved if there is doubt as to the documents authenticity. All amendments/alterations to the bid are to be initialed by an individual authorized to represent the person or firm that submitted the bid.

3. WITHDRAWAL OF BIDS:

Withdrawal: Construction (*Code of Virginia 2.2-4330*)

- a. A bidder for a public construction contract, other than a contract for construction or maintenance of public highways, may withdraw his bid from consideration if the price bid was substantially lower than the other bids due solely to a mistake therein, provided the bid was submitted in good faith, and the mistake was a clerical mistake as opposed to a judgment mistake, and was actually due to an unintentional arithmetic error or unintentional omission of a quantity of work, labor, or material made directly in the compilation of a bid which unintentional arithmetic error or unintentional omission can be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the bid sought to be withdrawn. If a bid contains both clerical and judgment mistakes, a bidder may withdraw his bid from consideration if the price bid would have been substantially lower than the other bids due solely to the clerical mistake, that was an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a bid which shall be clearly shown by objective evidence drawn

from inspection of original work papers, documents and materials used in the preparation of the bid sought to be withdrawn.

No bid may be withdrawn after the scheduled closing time for receipt of bids for sixty (60) calendar days, except as provided in Section 2.2-4330(A)(i), *Code of Virginia*, which states the bidder shall give notice in writing of his claim of right to withdraw his bid within two business days after the conclusion of the bid opening procedure. Any withdrawal request made to the Director of Purchasing must be accompanied by bidder's original work papers, or such request will be rejected. In order for work papers, documents and materials submitted pursuant to this section to be deemed a trade secret or proprietary information pursuant to *Code of Virginia*, subdivision F of 2.2-4342, a bidder must expressly invoke the aforementioned statute in the notice of withdrawal and specifically state the reasons why protection under 2.2-4342-F is necessary.

Withdrawal: (other than construction)

- b. A bidder for a public contract may request withdrawal of his bid from consideration if the price bid was substantially lower than the other bids due solely to a mistake therein, provided the bid was submitted in good faith, and the mistake was a clerical mistake as opposed to a judgment mistake, and was actually due to an unintentional arithmetic error or unintentional omission of a quantity of work, labor, or material made directly in the compilation of the bid which unintentional arithmetic error or unintentional omission can be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the bid sought to be withdrawn. If a bid contains both clerical and judgment mistakes, a bidder may request withdrawal of his bid from consideration if the price bid would have been substantially lower than the other bids due solely to the clerical mistake, that was an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a bid which shall be clearly shown by objective evidence drawn from inspection of original work papers documents and materials used in the preparation of the bid sought to be withdrawn. In order for work papers, documents and materials submitted with the notice of withdrawal to be deemed a trade secret or proprietary information pursuant to *Code of Virginia*, subdivision F of 2.2-4342, a bidder must expressly invoke the aforementioned statute in the notice of withdrawal and specifically state the reasons why protection under 2.2-4342-F is necessary.

4. DENIAL OF WITHDRAWAL OF BID: (Code of Virginia 2.2-4330)

If the County denies the withdrawal of a bid, it shall notify the bidder in writing stating the reasons for its decision and award the contract to such bidder at the bid price, provided such bidder is a responsible and responsive bidder.

5. MISTAKES IN BIDS

- a. Mistakes discovered following bid opening but prior to award: If there is a significant and obvious disparity between the prices of the lowest apparent responsive bidder and other bidders, the low bidder may be contacted by the purchasing authority to confirm the bid price. This does not relieve a bidder from the responsibility for the submission of a correct bid. If the bidder then alleges a mistake in the bid and can provide clear and convincing evidence that supports the existence of a clerical error to the satisfaction of the purchasing authority, the bid may be withdrawn only after approval by the County.
- b. Mistakes discovered after award: Bids containing mistakes by bidders shall not be withdrawn after award of a contract or issuance of a purchase order.

6. PRICING:

- a. Bidder warrants by virtue of bidding that prices, terms and conditions quoted in his bid will be firm for acceptance for a period of sixty (60) days from the date of bid opening unless otherwise stated by the County or Bidder.

- b. Prices should be stated in units of quantity as specified in the bid form. In case of error in extension of prices in the bid, the unit price shall govern.
 - c. When a bid is for goods and/or services to be delivered on a one time only or staggered basis, only firm pricing shall be given consideration. General terms such as "price in effect at time of delivery" shall not be considered for award.
7. **PERFORMANCE AND PAYMENT BOND:** When requested in the bid, the County shall require the successful bidder to furnish a performance bond and labor and material payment bond with surety satisfactory to the County Attorney in the amount of the contract price at the time of or prior to execution of the contract. If bonds are requested in the bid, the successful Bidder shall pay the cost thereof; if not specified, the successful Bidder, when requested to do so, shall secure the bonds and the County shall pay the cost thereof.
8. **DELIVERY POINT AND TERMS:** All items shall be delivered F.O.B. destination, and freight, delivery costs, and incidental charges shall be included in the bid price(s). Failure to do so may be cause for not making award to a Bidder. The Bidder shall assume all liability and responsibility for the delivery of merchandise in good condition to the specified delivery location(s).
9. **INVOICES:** Invoices for items ordered and delivered shall be submitted by the contractor in accordance with the "Send Invoice To" address shown on the purchase order. All invoices shall show the purchase order number, the name of the person placing the order, the item description, stock number, and contract price as applicable. The County's obligation to pay amounts due under the contract shall be contingent upon receipt by it of invoices in sufficient detail to permit identification of the items as described in the specifications.
10. **PAYMENT TERMS:** If discounts for prompt payment are offered by the bidder, it is required that a minimum of twenty (20) days be allowed for payment. Discounts for prompt payment will not be considered in the evaluation of bids. Discounts for prompt payment will be shown on the purchase order/contract and taken if invoices are processed and payment made within the stipulated time frame. If discounts are not offered, payment shall be made thirty (30) days after receipt of an accurate invoice by the County.
11. **FINANCE CHARGES:** Finance charges imposed by the vendor on any invoice shall not be paid by the County.
12. **USE OF BRAND NAMES/SUBSTITUTIONS:** Unless otherwise specified in the invitation to bid, the name of a certain brand, make or manufacturer does not restrict bidders to the specific brand, make or manufacturer named; it conveys the general style, type, character, and quality desired, and any product which the County in its sole discretion determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted.
- In requesting a proposed substitution, the bidder shall submit with the bid form the name of the manufacturer, model number, and complete specifications on the proposed substitution for evaluation by the County. The bidder shall submit, with the bid form, a detailed list of any deviations from these specifications, written or implied. The bidder assumes responsibility for all changes in the work required as a result of the proposed substitution, including any change not listed in the request, but determined by the County to be necessary at a later point of progress in the work.
- It shall be understood that the burden of proof for an "equal" product shall be and remain the sole responsibility of the bidder. The County's failure to object to a manufacturer shall not constitute a waiver of any of the requirements of the contract documents, and all products furnished by the listed manufacturer must conform to such requirements. The County's decision of approval or disapproval of a proposed substitution shall be final.
13. **QUALITY:** All materials used for the manufacture or construction of any supplies, materials, or equipment covered by this bid shall be new. Unless otherwise specified in bid, products bid must be new, the latest model, the best quality, and the highest grade workmanship.
14. **ACCEPTANCE OF MATERIAL:** The goods and/or services delivered as a result of this bid shall remain the property of the seller until a physical inspection is made, and thereafter accepted to the satisfaction of the County.

In the event the goods and/or services supplied to the County are found to be defective or do not conform to specifications, the County reserves the right to cancel the order upon notice (verbal or in writing) to the seller and return goods to seller at the seller's expense.

15. **COPYRIGHTS OR PATENT RIGHTS:** The bidder certifies by submission of bid that there has been no violation of copyrights or patent rights in manufacturing, producing, or selling the product or services shipped or ordered as a result of this bid. The successful bidder shall, at his own expense, defend any and all actions or suits charging such infringement, and will save Chesterfield County, its officers, employees, and agents harmless from any and all liability, loss, or expense incurred by any such violation.
16. **SAMPLES:** Evidence in the form of samples may be requested if brand being quoted upon is other than as specified. The County reserves the right to request that such samples be furnished at the time of bid opening. The County also reserves the right to request samples after the date of bid opening. Requested samples shall be furnished free of expense to the County and if not used in testing or destroyed, will, upon request at the time of submission of sample, be returned at the bidder's expense.
17. **TAXES:** Chesterfield County is exempt from payment of Federal Excise Tax and State and Local Sales and Use Tax on all tangible personal property purchased or leased by Chesterfield County for its use or consumption. Tax exemption certification will be furnished upon request. Sales tax, however, is paid by Chesterfield County on materials and supplies that are installed by a contractor and become a part of real property. Contractors are not exempt from paying taxes on these categories, as they are considered to be a cost of doing business and should be considered in pricing when preparing a bid.
18. **LICENSES, PERMITS, AND FEES:** All bids submitted shall have included in price the cost of any business and professional licenses, permits, or fees required by Chesterfield County or the Commonwealth of Virginia.
19. **SIGNED BID CONSIDERED AN OFFER:** This signed bid shall be considered an offer on the part of the bidder and shall be deemed accepted upon approval by Chesterfield County. In case of default by the successful bidder, or failure to deliver the goods and/or services ordered by the time specified, the County may terminate the purchase order and/or contract, and after due notice (verbal or in writing) may procure them from other sources and hold the defaulting bidder liable for any resulting additional cost.
20. **QUALITY EXPECTATION STATEMENT:** Chesterfield County, through its "Total Quality Improvement" initiative, is a recognized leader in providing quality products and services at the most effective cost possible. Therefore, the County fully expects, requires, and shall hold all Contractors, and all agents, staff, representatives, and subcontractors of the Contractor, responsible for, and accountable to, the highest quality standards of professional workmanship, products and services. In the spirit of the County's total quality improvement initiative, the Contractor shall be expected to become a member of the team and perform or provide all work, services and products with a target of "zero defects - zero rework".
21. **FACTORS OTHER THAN PRICE IN AWARD DECISION:** The following factors in addition to price (as they apply) shall be a consideration in the award decision:
 - a. The ability to provide references which may substantiate past work performance and experience in the type of work required for the contract. The lowest responsive bidder(s) may be required to furnish a contractor qualifications statement, to include references, prior to any such award. The County may contact all references furnished by bidders. The right is further reserved by the County to contact references other than, and/or in addition to, those furnished by the bidder. If, in the sole opinion of the County, a bidder is determined to be non responsible as a result of any investigation conducted by or for the County, award will not be made to that bidder.
 - b. The quality of performance/workmanship of previous contracts for goods and/or services delivered to or performed for the County.
 - c. The timely completion of previous contracts for services or the timely delivery of past orders for goods.

- d. The sufficiency of financial resources and its impact on ability of the bidder to perform the contract or provide the services.
 - e. The County reserves the right, at its option, to conduct on-site inspections of any bidder's facilities prior to award. The results of any such inspection will be considered by the County in determining bidder's capabilities of successfully administering the contract.
 - f. The ability and availability of the bidder to provide both quality and timely maintenance, service, and/or parts.
 - g. The resale value, life cycle costing and value analysis of a product.
 - h. The availability and capability of local and regional vendor support as it affects the quantity, quality, and timeliness of the goods and/or services.
 - i. Timely delivery of goods or timely completion of services as stated by bidder.
 - j. Substantial compliance or noncompliance with specifications set forth in bid as determined by the County.
 - k. Inventory capability as it relates to a particular bid.
 - l. Results of product testing.
22. **STATE REGISTRATION OF CONTRACTORS (IF APPLICABLE):** Attention is directed to Chapter 11, Title 54.1 of the *Code of Virginia* (Re: State registration of contractors when applicable), which requires that all bidders shall show evidence of the proper license under the provision of this chapter before such bid is considered.
23. **ADDENDA:** Any changes or supplemental instructions to this Invitation for Bid shall be in the form of written addenda. All addenda are downloadable from the Purchasing Department web site at www.chesterfield.gov/purchasing. Each bidder is responsible for determining that all addenda issued have been received and shall acknowledge receipt of all addenda in the space provided within the Pricing Schedule or by returning a copy of each signed addendum. Failure to do so may result in rejection of the bid. All addenda so issued shall become part of the IFB and any resulting contract documents.
24. **PROPRIETARY INFORMATION:** Section 2.2-4342-F of the *Code of Virginia* states: "Trade secrets or proprietary information submitted by a bidder, offeror, or contractor in connection with a procurement transaction or prequalification application submitted pursuant to subsection B of 2.2-4317 shall not be subject to the Virginia Freedom of Information Act (2.2-3700 et seq.); however, the bidder, offeror, or contractor shall (i) invoke the protections of this section prior to or upon submission of the data or other materials, (ii) identify the data or other materials to be protected, and (iii) state the reasons why protection is necessary." Bids/proposals not in compliance with section 2.2-4342F will be subject to disclosure.
25. **GOVERNING LAW:** Any contract resulting from this Invitation to Bid shall be governed by the provisions hereof and by the laws of the Commonwealth of Virginia, excepting the law governing conflicts of laws. Any dispute arising out of this Contract shall be resolved in the Courts of the Commonwealth of Virginia, in and for Chesterfield County.
26. **TIE BIDS:** In the case of a tie bid, the County may give preference to goods, services, and construction produced in the County or provided by persons, firms or corporations having principal places of business in the County. If such choice is not available, preference shall then be given to goods and services produced in the Commonwealth pursuant to Section 2.2-4324 of the Code of Virginia. If no County or Commonwealth choice is available, the tie shall be decided by lot.

27. **NONASSIGNMENT:** Parties to any resulting contract shall not assign the contract without written consent of the other(s). If any party attempts to make such an assignment without such consent, that party shall nevertheless remain legally responsible for all obligations under the contract.
28. **MODIFICATION:** The resulting contract shall not be amended, modified, or otherwise changed except by the written consent of the Contractor and the County given in the same manner and form as the original signing of the Contract.
29. **AUDIT OF VENDOR RECORDS:** The County reserves the right to audit all vendor records in contracts where payments are based on contractor's records of time, salaries, materials, or actual expense.
30. **NEGOTIATION:** If the bid from the lowest responsible bidder exceeds available funds, the County may negotiate with the low bidder to obtain a contract price within available funds.
31. **SECTION 2.2-4311 CODE OF VIRGINIA:** Every contract for goods or services over \$10,000 shall include the following provisions:
1. During the performance of this contract, the Contractor agrees as follows:
 - a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 - b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
 - c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
 2. The Contractor shall include the provisions of the foregoing paragraphs a, b, and c in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
32. **APPROPRIATION OF FUNDS:** The continuation of the terms, conditions, and provisions of any resulting contract beyond June 30 of any year, the end of the County's fiscal year, are subject to approval and ratification by the Chesterfield County Board of Supervisors and appropriation by them of the necessary money to fund said contract for each succeeding year.
33. **SCHOOL BOARD:** When goods and/or services are for the benefit of Chesterfield County Schools, the contract shall be entered into on behalf of the Chesterfield County School Board.
34. **REQUIREMENTS CONTRACTS:**
- a. Whenever a bid is sought seeking a source of supply for a requirements contract for goods and/or services, the quantities or usage shown are estimates only. No guarantee or warranty is given or implied by Chesterfield County as to any minimum or total amount that may or may not be purchased from any resulting contracts.
 - b. The County reserves the right, at its sole option, to renew the contract for consecutive terms.
 - c. The County reserves the right to award bids for requirements contracts based on the pricing of the initial term of the contract or any combination of initial and renewal terms.

- d. The County may award a bid to a single contractor or to multiple contractors.
- e. The County reserves the right not to renew the contract at the end of the initial term or any subsequent term.
- f. The County reserves the right to terminate the contract upon written notice to the contractor(s).
- g. In the event that a requirements contract is awarded for goods and/or services, the County reserves the right to bid individual bulk purchases if the County deems it will best serve their interest.
- h. It is understood and agreed to between the parties in a resulting contract that Chesterfield County shall not be obligated to purchase or pay for materials under such contract unless and until they are ordered and delivered.
- i. Bids based on a firm price or those including a "downward escalator" clause for a requirements contract term may be given preference over lower ones bearing an "escalator" clause.
- j. The County has the right to extend this contract up to and not to exceed one hundred eighty (180) days following any term of the contract.

35. SECTION 2.2-4312 CODE OF VIRGINIA - DRUG FREE WORKPLACE

During the performance of this contract, the contractor agrees to:

- a. Provide a drug-free workplace for the contractor's employees
- b. Post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition
- c. State in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace
- d. Include the provisions of the foregoing clauses in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

36. ENVIRONMENTAL MANAGEMENT: Contractor shall be responsible for complying with all applicable federal, state, and local environmental regulations, if any. Additionally, the Contractor must meet all Chesterfield County Environmental Management System (EMS) requirements. For questions or additional information, contact the Office of Environmental Management at (804)717-6531.

37. SECTION 2.2-4343.1 CODE OF VIRGINIA: Chesterfield County does not discriminate against faith-based organizations.

38. COOPERATIVE PROCUREMENT (Use of contracts by other public bodies): This procurement is being conducted by Chesterfield County in accordance with the provisions of 2.2-4304 *CODE OF VIRGINIA*. Except for contracts for architectural and engineering services, if agreed to by the contractor, other public bodies may utilize this contract. The Contractor shall deal directly with any public body it authorizes to use the contract. Chesterfield County, its officials and staff are not responsible for placement of orders, invoicing, payments, contractual disputes, or any other transactions between the Contractor and any other public bodies, and in no event shall the County, its officials or staff be responsible for any costs, damages or injury resulting to any party from use of a

Chesterfield Contract. Chesterfield County assumes no responsibility for any notification of the availability of the contract for use by other public bodies, but the Contractor may conduct such notification.

39. **CONTRACTOR BACKGROUND CHECKS:** In order to preserve the integrity and security of county government operations, contract workers may be required to undergo a criminal background check conducted by Chesterfield County. The County will conduct these checks for any worker it believes will have unsupervised access to County designated Security Sensitive areas. Contract workers providing goods, services or construction in these designated areas are required to confine themselves to the area of the work. Based on the results of the background check, the contract worker may be disqualified from providing work/services for Chesterfield County.
40. **SENSITIVE INFORMATION HANDLING:** Any information in the possession of the county/schools which is specific to an employee, student, citizen, county/school business function, private business entity or other government entity which is not generally available to the public shall be designated Sensitive Information. Contract workers will under no circumstances remove Sensitive Information from county facilities. Any Sensitive Information which must reside temporarily on a hard drive or portable storage device (USB Key, CD ROM, memory card, etc.) for processing must remain within the county facility. No Sensitive Information may be remotely accessed by contract workers by dial in, VPN, web interface or other means without expressed consent of the department head and the Information Security Manager (county) or Director of Technology (schools). Any access to county/schools information by contract workers from outside the county intranet shall be in accordance with existing Information Systems Technology (IST)/Chesterfield County Public Schools (CCPS) Technology department security policies and procedures. Contract worker network connected computer equipment will be subject to all applicable IST/CCPS policies and procedures. Any exception to this application of policies shall be approved by the CCPS Department of Technology/county Information Security Manager and Chief Information Officer or designees.
41. **PRECEDENCE OF TERMS AND CONDITIONS:** Any and all Special Terms and Conditions contained in this Invitation for Bid that may be in variance or conflict with these General Terms, Conditions, and Instructions shall have precedence over these General Terms, Conditions, and Instructions. If no changes or deletions to General Terms, Conditions, and Instructions are made in the Special Terms and Conditions, then the General Terms, Conditions, and Instructions shall prevail in their entirety.
42. **VENDOR REWARDS/GIFT PROGRAMS:** It is the policy of the County not to participate in any rewards programs offered by vendors and not to accept any gifts or gift cards, or other rewards from vendors for purchases made by the County. If you customarily provide, or if you plan to provide, rewards programs, gifts or gift cards, or other rewards to your customers for purchases made by such customers, you must identify this fact in your bid and demonstrate in the bid how you have applied the value of such rewards to a reduction in the price of the goods and/or services being offered to the County.
43. **SECTION 2.2-4311.1 CODE OF VIRGINIA – ILLEGAL ALIENS:** The Contractor agrees that he does not, and shall not during the performance of this contract knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.

CHESTERFIELD COUNTY PURCHASING DEPARTMENT
CHESTERFIELD, VIRGINIA 23832-0001
(804) 748-1617

IFB Prepared By:

**Lorie W. Newton
Senior Contract Officer**

Invitation for Bid Number:

11-0236

May 9, 2011

Sealed bids, subject to the specifications and conditions contained herein and attached hereto, will be received in the Purchasing Department, 9842 Lori Road, Suite 101 (Court Square), Chesterfield, Virginia 23832-0001, until, but no later than **2:00 p.m.** Local Time Prevailing, **June 6, 2011** and then publicly opened and read aloud to **furnish and install new telephone systems for six (6) schools for Chesterfield County Public Schools, Chesterfield, VA.**

If you are an individual with a disability and require a reasonable accommodation, please notify the Purchasing Department (804) 748-1617, three working days prior to need.

To be considered, your bid must be submitted on a copy of this Invitation for Bid. Bidders shall sign this form in the space provided on the Terms and Signature Sheet and return bid documents to: Chesterfield County Purchasing Department, 9842 Lori Road, Suite 101 (Court Square), Chesterfield, Virginia 23832-0001. **Mark outside of your envelope with Invitation for Bid #11-0236 and opening date of bid.**

Bids, to include addenda or changes to a response, shall not be accepted via Fax machine or by Internet E-mail.

Time is of the essence and any bid received after the announced time and date for submittal, whether by mail or otherwise, will be rejected. The time of receipt shall be determined by the time clock stamp in the Purchasing Department. Bidders are responsible for ensuring that their bids are stamped by Purchasing Department personnel before the deadline indicated. **Late bids received will be so noted in the bid file in order that the vendor's name will not be removed from the subject commodity/service list.**

Nothing herein is intended to exclude any responsible vendor, his product or service or in any way restrain or restrict competition. All responsible vendors are encouraged to bid.

For information pertaining to the bid tabulation and decision to award and/or award on this procurement transaction, bidders may access public notification electronically at www.chesterfield.gov/purchasing.

COMMITMENT TO DIVERSITY AND CHESTERFIELD BUSINESSES

Chesterfield County is a growing progressive community consisting of an increasingly diverse population. This diversity provides for a dynamic and robust community that promotes growth. Chesterfield County believes that all of its citizens should benefit from this economic growth without regard to race, color, religion or economic status. The county is committed to increasing the opportunities for participation of minority-owned businesses, women-owned businesses, and businesses located in Chesterfield County to ensure diversity in its procurement and contract activities. These businesses are encouraged to respond to all Invitations for Bids and Requests for Proposals. In addition, the county strongly encourages each contractor and/or supplier with which the county contracts to actively solicit minority-owned businesses, women-owned businesses, and businesses located in the county as subcontractors/suppliers for their projects.

Upon award/completion of work, the County will require the contractor to furnish data regarding subcontractor/supplier activity with Minority-Owned Businesses (MOB), Women-Owned Businesses (WOB), and Chesterfield Businesses (CB) on a Certification of Subcontractor/Supplier Activity form. The form will be provided to the contractor by the Purchasing Department. This information will enable the County to document the dollar level of activity and measure the success of its purchasing and contracting efforts in this endeavor.

DEFINITIONS:

Women-Owned Business (WOB) - a business that is at least 51% owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more women. (*Code of Virginia 2.2-4310*)

Minority-Owned Business (MOB) – a business that is at least 51% owned by one or more minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more minority individuals. (*Code of Virginia 2.2-4310*)

Chesterfield Business (CB) - any private business enterprise, located within the jurisdictional boundaries of Chesterfield County.

PURPOSE

The purpose of this Invitation for Bid is to obtain pricing to furnish, deliver and install new telephone systems for six (6) schools for Chesterfield County Public Schools (CCPS), Chesterfield, VA.

SPECIAL TERMS AND CONDITIONS

Inquiries

Any questions which may arise as a result of this solicitation may be addressed to Lorie Newton, Senior Contract Officer, at (804) 717-6760, or by email to purchasing@chesterfield.gov. Inquiries must be received at least 7 business days prior to the due date in order to be considered. Contact initiated by a bidder/offeror concerning this solicitation with any other County representative, not expressly authorized elsewhere in this document, is prohibited. Any such unauthorized contact may result in disqualification of the bidder/offeror from this transaction.

Site-Visit – Non-Mandatory

Bidders who wish to view the job site prior to submitting their bid, must schedule an appointment with:

Brian Pence
Telephone Technician
(804) 748-1900
Brian_Pence@ccpsnet.net

Any issues discovered during the site visit that differ from the language contained in this IFB should be addressed with Lorie Newton, Sr. Contract Officer.

Responsibility of Bidders

The bidder should make a careful examination of the project site, become familiar with existing conditions, and verify the quantity and quality of materials and workmanship required for the work.

LICENSES, PERMITS, AND FEES: All bids submitted shall have included in the price the cost of any business and professional licenses, permits or fees required by Chesterfield County or the Commonwealth of Virginia.

No Substitution

The AVAYA phone system equipment listed is the only manufacturer brand that the CCPS can accept. All 61 schools in Chesterfield County have AVAYA equipment that will link together from a central unit.

Only new AVAYA equipment from an Authorized AVAYA Business Partner or AVAYA direct will be accepted. Bids submitted for any other brand will not be considered for award.

Return Policy

All bidders shall state their policy on the return of goods and shall submit it as an attachment to this bid.

Warranty

As a part of the purchase price, all equipment to include parts and workmanship shall be guaranteed for a period no less than 12 months or standard manufacturer's warranty, whichever is greater, following final payment. As part of the initial 12 month period, the Contractor shall supply any preventative maintenance to include backups of the system, patches or software upgrades at no additional charge. The contractor will be required to respond on-site to warranty service and/or repair requests within a twenty-four (24) hour time period, excluding weekends. If equipment cannot be repaired within forty-eight (48) hours after notification, loaner equipment shall be provided until repairs are made.

Bidders shall provide location and phone number of the nearest factory authorized warranty service facility. A toll-free number shall be provided, if available. Space has been provided in the Pricing Schedule for this information.

A documentation package shall be supplied with the system. The documentation package shall include, at a minimum, an Operator's Instruction and Maintenance manual, recommended spare parts list, warranty information and a start-up/warranty registration form.

The Operator's Instruction and Maintenance Manual for the system shall be as detailed as possible, outlining all operation and maintenance instructions. The manual shall include detailed illustrated drawings for all system components along with a complete parts listing for all illustrated components. Warnings and safety precautions shall be identified clearly in the manual.

Extended Warranty

The bidder shall provide pricing for a full on-site two (2) year Extended Warranty to begin after the initial 12-month warranty for all equipment. The Extended Warranty shall consist of the same coverage as the initial warranty listed above.

Attached for the bidder's review is a sample of the County Equipment Maintenance Contract Rider. Should the County elect to proceed with the offered extended maintenance program following the initial warranty period, and be asked to sign the contractor's maintenance agreement, the contractor shall be required to execute this document. (See **Attachment A** included in this IFB).

Training

The Contractor shall provide at least four (4) hours of professional end user training of the phone system and voicemail after install with a minimum two (2) hour follow-up within 30 days of the install. The Contractor shall include documentation and user guides on phones, systems and voicemail at the time of the training. The Contractor shall provide all administrative software, login and passwords with full access to designated CCPS staff. The Contractor shall train CCPS staff on how to make any changes to the phone system and voicemail including adding/changing of phones, features, voicemail and auto attendants. Training shall be for a minimum of seven (7) Schools associates at each site and occur during normal business hours of 8:00 a.m. through 5:00 p.m. Cost associated with training, to include travel costs, shall be included in bid pricing.

Installation

The Contractor shall furnish all labor, equipment, supplies, materials, and incidentals necessary in performing all operations for a fully operational and completed installation of each phone system with voicemail.

The contractor must coordinate installation with William Henley at 804-239-4091. Installation may take place during the hours of 8:00am through 5:00pm Monday through Friday.

Contact with Students

As required by Section 22.1-296.1 of the Code of Virginia, Bidders who will provide services that will place contractor or contractor's employees in direct contact with students on school property during regular school hours or during school-sponsored activities, shall certify, by signing and submitting their bid or proposal, that none of the individuals who will perform the work under the contract have been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child. Any person making a materially false statement regarding any such offense shall be guilty of a Class 1 misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services.

Bonds

Each bid shall be accompanied by a bid bond from a Surety company satisfactory to the County Attorney or a Cashier's or a Certified Check, made payable to: TREASURER, CHESTERFIELD COUNTY, in an amount equal to five percent of the total bid price.

A Labor and Material Payment Bond and a Performance Bond, each in the amount of 100% of the Contract Price, with a corporate surety authorized to do business in the State of Virginia and otherwise acceptable in all respects to the County Attorney will be required for the faithful performance of the contract **if the contract amount exceeds \$100,000.00. A separate cost estimate will be requested if a bond is required due to the dollar value.**

Attorneys-in-fact who sign Bid Bonds, Labor and Material Payment Bonds and Performance bonds must file with each bond a certified and effective dated copy of their power of attorney. Each Bid Bond and the accompanying power of attorney should bear the same date. Each Labor and Material Payment Bond and each Performance Bond and the accompanying power of attorney should bear the same date as the date of the Contract.

The party to whom the Contract is awarded will be required to execute the Contract and obtain the Labor and Material Payment Bond and the Performance bond within fifteen calendar days from the date when the Notice of Award together with the Contract is delivered to the Bidder for execution. In case of the failure of the Bidder to execute the Contract within the prescribed time, the County may, at its option consider the Bidder in default, in which case the Bid Bond accompanying the Bid shall become the property of the County.

INSURANCE

General Insurance Requirements

The Contractor and insurance company should carefully review the insurance requirements set forth below. The Contractor shall furnish a copy of a Certificate of Insurance in

accordance with the requirements before the County will execute a contract. The Contractor shall be responsible for maintaining current certificates of insurance on file with the County. The certificate of insurance does not need to accompany the bid/proposal.

The Contractor shall purchase and maintain in force, at his own expense, such insurance as will protect him and the County from claims which may arise out of or result from the Contractor's execution of the work, whether such execution be by himself, his employees, agents, subcontractors, or by anyone for whose acts any of them may be liable. The insurance coverage shall be such as to fully protect the County and Chesterfield County Public Schools, the Consulting Professional (if applicable) and the general public from any and all claims for injury and damage resulting by any actions on the part of the contractor or his forces as enumerated above.

The Contractor shall furnish insurance in satisfactory limits, and on forms and of companies that are acceptable to the County's Attorney and/or Risk Management and shall require and show evidence of insurance coverages on behalf of any subcontractors (if applicable), before entering into any agreement to sublet any part of the work to be done under this contract.

The Contractor shall maintain during the initial term and any additional terms of this contract the following coverage and minimum limits, with insurance companies with no less than a financial strength rating of "A" and a financial size category of no less than "VII" as determined by A.M. Best Company:

- a. Commercial General Liability - \$1,000,000 Combined Single Limit per occurrence
- b. Automobile Liability - \$1,000,000 Combined Single Limit per occurrence
- c. Worker's Compensation - Virginia statutory limits
- d. Employers' Liability - \$100,000 each accident, each disease

The insurance certificate must state that the Commercial General Liability policy names Chesterfield County and Chesterfield County Public Schools as an additional insured. This requirement may be met by placing the following language on the Certificate. Many certificates have a space headed "OTHER" where the language may be inserted as follows:

Chesterfield County and Chesterfield County Public Schools is additional insured or that Chesterfield County and Chesterfield County School Board is additional insured with respects to General Liability; and/or Umbrella Liability policies.

The Insurance Certificate must also contain a required statement concerning notice of cancellation or other change in coverage. The statement used on some Certificate forms is not acceptable. The statement, which is required by the contract documents, shall read as follows:

Such certificate shall provide that in the event of the cancellation of the policy or policies listed on such certificate, not less than 30 days notice in writing shall be given to the County.

The cancellation clause shall be modified by striking the words 'endeavor to' in the second line and by striking the clause reading 'but failure to mail such notice shall impose no obligation or liability of any kind upon the company.'

OR In lieu of modifying the cancellation clause,

Chesterfield County and Chesterfield County Public Schools may be listed an additional insured as an endorsement to the policy or by endorsement to the policy the insurer will provide 30 day cancellation notice to Chesterfield County. The endorsement should be on a separate form and attached to the certificate.

The Certificate Holder should be listed as:

Chesterfield County
c/o Purchasing Department
P. O. Box 51
Chesterfield, VA 23832-0001
IFB# 11-0236

Payment Terms

If discounts for prompt payment are offered by the bidder, it is required that a minimum of twenty (20) days be allowed for payment. Discounts for prompt payment will not be considered in the evaluation of bids. Discounts for prompt payment will be shown on the purchase order/contract and taken if invoices are processed and payment made within the stipulated time frame. If discounts are not offered, payment shall be made thirty (30) days after receipt of an accurate invoice by the County.

SPECIFICATIONS

Salem Church Elementary School

The new AVAYA IP Office 500 telephone system for Salem Church Elementary School must include all common equipment required to support up to 66 digital sets, (18 each) analog station ports (8 each) CO Trunk Ports and (1 each) PRI circuit.

The phone system is to be installed in a 7ft Four Post Open Frame Rack, which shall be mounted to the concrete floor in the phone closet with ladder rack connected to a block wall.

Included shall be 225 feet long of 100pr plenum CAT3 feed, which shall run from the wall field and be terminated on two (2) 48port patch panels on the rack with 66 blocks on the wall. Two plenum Cat5e cables 225 feet long shall run from the rack to the D-Mark to extend the PRI circuit. Cable shall be tie wrapped and supported with "J" hooks. Contractor shall utilize certified CAT5e patch cords to connect from the panel to the IP office. Wire managements shall be installed to make all connections neat.

A Rack mount 1500 VA Interactive UPS shall also be installed to run both the system and the voicemail server. All phones shall be tested, labeled, and installed at specified areas throughout the building.

Included in the project is the need for one (1) Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2), 160GB sata hard drives, Window 2008, r2 64 bit to run voicemail and for local administration of IP office and voicemail system.

Swift Creek Elementary School

The new AVAYA IP Office 500 telephone system for Swift Creek Elementary School must include all common equipment required to support up to 66 digital sets, (18 each) analog station ports (8 each) CO Trunk Ports and (1 each) PRI circuit.

The phone system is to be installed in a 7ft Four Post Open Frame Rack, which shall be mounted to the concrete floor in the phone closet with ladder rack connected to a block wall.

Included shall be 125 feet long of 50pr plenum CAT3 feed, which shall run from the wall field and be terminated on two (2) 48port patch panels on the rack with 66 blocks on the wall. Two plenum Cat5e cables 125 feet long shall run from the rack to the D-Mark to extend the PRI circuit. Cable shall be tie wrapped and supported with "J" hooks. Contractor shall utilize certified CAT5e patch cords to connect from the panel to the IP office. Wire managements shall be installed to make all connections neat.

A Rack mount 1500 VA Interactive UPS shall also be installed to run both the system and the voicemail server. All phones shall be tested, labeled, and installed at specified areas throughout the building.

Included in the project is the need for one (1) Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2), 160GB sata hard drives, Window 2008, r2 64 bit to run voicemail and for local administration of IP office and voicemail system.

Bensley Elementary School

The new AVAYA IP Office 500 telephone system for Bensley Elementary School must include all common equipment required to support up to 66 digital sets, (18 each) analog station ports (8 each) CO Trunk Ports and (1 each) PRI circuit.

The phone system is to be installed in a 7ft Four Post Open Frame Rack, which shall be mounted to the concrete floor in the phone closet with ladder rack connected to a block wall.

Included shall be 300 feet long of 50pr plenum CAT3 feed, which shall run from the wall field and be terminated on two (2) 48port patch panels on the rack with 66 blocks on the wall. Two plenum Cat5e cables 300 feet long shall run from rack to the D-Mark to extend the PRI circuit. Cable shall be tie wrapped and supported with "J" hooks. Contractor shall utilize certified CAT5e patch cords to connect from the panel to the IP office. Wire managements shall be installed to make all connections neat.

A Rack mount 1500 VA Interactive UPS shall also be installed to run both the system and the voicemail server. All phones shall be tested, labeled, and installed at specified areas throughout the building.

Included in the project is the need for one (1) Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2), 160GB sata hard drives, Window 2008, r2 64 bit to run voicemail and for local administration of IP office and voicemail system.

Watkins Elementary School

The new AVAYA IP Office 500 telephone system for Watkins Elementary School must include all common equipment required to support up to 66 digital sets, (18 each) analog station ports (8 each) CO Trunk Ports and (1 each) PRI circuit.

The phone system is to be installed in a 7ft Four Post Open Frame Rack, which shall be mounted to the concrete floor in the phone closet with ladder rack connected to a block wall.

Included shall be 200 feet long of 50pr plenum CAT3 feed, which shall run from the wall field and be terminated on two (2) 48port patch panels on the rack with 66 blocks on the wall. Two plenum Cat5e

cables 200 feet long shall run from the rack to the D-Mark to extend the PRI circuit. Cable shall be tie wrapped and supported with "J" hooks. Contractor shall utilize certified CAT5e patch cords to connect from the panel to IP office. Wire managements shall be installed to make all connections neat.

A Rack mount 1500 VA Interactive UPS shall also be installed to run both the system and the voicemail server. All phones shall be tested, labeled, and installed at specified areas throughout the building.

Included in the project is the need for one (1) Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2), 160GB sata hard drives, Window 2008, r2 64 bit to run voicemail and for local administration of IP office and voicemail system.

Greenfield Elementary School

The new AVAYA IP Office 500 telephone system for Greenfield Elementary School must include all common equipment required to support up to 66 digital sets, (18 each) analog station ports (8 each) CO Trunk Ports and (1 each) PRI circuit.

The phone system is to be installed in a 7ft Four Post Open Frame Rack, which shall be mounted to the concrete floor in the phone closet with ladder rack connected to a block wall.

Included shall be 200 feet long of 50pr plenum CAT3 feed, which shall run from the wall field and be terminated on two (2) 48port patch panels on the rack with 66 blocks on the wall. Two plenum Cat5e cables 200 long feet shall run from the rack to the D-Mark to extend the PRI circuit. Cable shall be tie wrapped and supported with "J" hooks. Contractor shall utilize certified CAT5e patch cords to connect from the panel to the IP office. Wire managements shall be installed to make all connections neat.

A Rack mount 1500 VA Interactive UPS shall also be installed to run both the system and the voicemail server. All phones shall be tested, labeled, and installed at specified areas throughout the building.

Included in the project is the need for one (1) Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2), 160GB sata hard drives, Window 2008, r2 64 bit to run voicemail and for local administration of IP office and voicemail system.

Wells Elementary School

The new AVAYA IP Office 500 telephone system for Wells Elementary School must include all common equipment required to support up to 66 digital sets, (18 each) analog station ports (8 each) CO Trunk Ports and (1 each) PRI circuit.

The phone system is to be installed in a 7ft Four Post Open Frame Rack, which shall be mounted to the concrete floor in the phone closet with ladder rack connected to a block wall.

Included shall be 225 feet long of 50pr plenum CAT3 feed, which shall run from the wall field and be terminated on two (2) 48port patch panels on the rack with 66 blocks on the wall. Two plenum Cat5e cables 225 feet long shall run from the rack to the D-Mark to extend the PRI circuit. Cable shall be tie wrapped and supported with "J" hooks. Contractor shall utilize certified CAT5e patch cords to connect from the panel to IP office. Wire managements shall be installed to make all connections neat.

A Rack mount 1500 VA Interactive UPS shall also be installed to run both the system and the voicemail server. All phones shall be tested, labeled, and installed at specified areas throughout the building.

Included in the project is the need for one (1) Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2), 160GB sata hard drives, Window 2008, r2 64 bit to run voicemail and for local administration of IP office and voicemail system.

BASIS OF AWARD

Award will be made to the lowest responsive and responsible bidder based on the Total per Lot/school.

PRICING SCHEDULE**SALEM CHURCH ELEMENTARY**

LOT A – AVAYA PRODUCTS – Salem Church Elementary					
Item #	Qty.	Model/Item No.	Description	Unit Price	Total Price
1	1	700476005	IPO 500 V2 System Unit	\$	\$
2	1	700500949	IPO 500 V2 R6.1 user card	\$	\$
3	1	700476013	IPO 500 V2 Combination	\$	\$
4	1	700417439	IPO 500 PRI/T-1	\$	\$
5	2	215181	IPO 500 PRI Add 8 channels.	\$	\$
6	2	700426216	IPO 500 30 Digital Pts Exp	\$	\$
7	2	700417231	IPO 500 8 Analog Stations	\$	\$
8	1	700417405	IPO 500 4 Port Analog Trunk	\$	\$
9	1	700417470	IPO 500 Smart License Key	\$	\$
10	1	700479710	IPO 500 V2 Sys SD Card MU-LAW	\$	\$
11	7	700289770	IPO Power lead earthed	\$	\$
12	5	700429202	IPO 500 Rack Mounting Kit	\$	\$
13	1	171991	IPO VM PRO	\$	\$
14	40	700382005	IOP 5410 Sets Gray	\$	\$
15	1	174460	IPO VM PRO 4 Ports	\$	\$
16	4	700381817	Tele. Set EU 24 Exp	\$	\$
17	4	700381627	IPO 5420 Sets Gray	\$	\$
18	4	700434897	1151 D1 Power Supply	\$	\$
19	4	405362641	Power Cords	\$	\$
20	1	244886	2yr Warranty	\$	\$
LOT A – NON-AVAYA PRODUCTS – Salem Church Elementary					
21	2	N/A	AMP Vertical Wire Management	\$	\$
Manufacturer Make/Model:					
22	3	N/A	CAT5E 48 Port Patch Panel	\$	\$
Manufacturer Make/Model:					
23	1	PDT-1020C-NS	Vertical power strip with 10 outlets	\$	\$
Manufacturer Make/Model:					
24	60	N/A	5 ft CAT5e Patch Cords	\$	\$
Manufacturer Make/Model:					
25	3	N/A	AMP Horizontal Wire Management	\$	\$
Manufacturer Make/Model:					
26	1	R412-4530B	7ft Four Post Open Frame Rack	\$	\$

Manufacturer Make/Model:					
27	1	N/A	Universal 14" x 19" Rack Mounted Shelf	\$	\$
Manufacturer Make/Model:					
28	1	VMPROSVR	Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2) 160GB sata hard drives, Window 2008, r2 64 bit	\$	\$
Manufacturer Make/Model:					
29	1	N/A	10ft Ladder Rack	\$	\$
Manufacturer Make/Model:					
30	1	RM-KB-LCD-17	Rack mount LCD, keyboard and touchpad	\$	\$
Manufacturer Make/Model:					
31	1	SUA-1500-RM-2U	APC – UPS 1500 Rack mount	\$	\$
Manufacturer Make/Model:					
32	2	N/A	Cat 5e Plenum cable 225ft for T-1	\$	\$
Manufacturer Make/Model:					
33	1	N/A	100pr Cat3 Plenum cable 225ft	\$	\$
Manufacturer Make/Model:					
34	1	N/A	Installation Of Phone System and all equipment necessary. (To include training of 7 admin users)	\$	\$
35		244884	2 Year Extended Warranty following the initial 12-month warranty (parts only)	\$	\$
TOTAL LOT A				\$	

SWIFT CREEK ELEMENTARY

LOT B – AVAYA PRODUCTS –Swift Creek Elementary					
Item #	Qt y.	Model/Item No.	Description	Unit Price	Total Price
1	1	700476005	IPO 500 V2 System Unit	\$	\$
2	1	700500949	IPO 500 V2 R6.1 user card	\$	\$
3	1	700476013	IPO 500 V2 Combination	\$	\$
4	1	700417439	IPO 500 PRI/T-1	\$	\$
5	2	215181	IPO 500 PRI Add 8 channels.	\$	\$
6	2	700426216	IPO 500 30 Digital Pts Exp	\$	\$
7	2	700417231	IPO 500 8 Analog Stations	\$	\$
8	1	700417405	IPO 500 4 Port Analog Trunk	\$	\$
9	1	700417470	IPO 500 Smart License Key	\$	\$

10	1	700479710	IPO 500 V2 Sys SD Card MU-LAW	\$	\$
11	7	700289770	IPO Power lead earthed	\$	\$
12	5	700429202	IPO 500 Rack Mounting Kit	\$	\$
13	1	171991	IPO VM PRO	\$	\$
14	40	700382005	IOP 5410 Sets Gray	\$	\$
15	1	174460	IPO VM PRO 4 Ports	\$	\$
16	4	700381817	Tele. Set EU 24 Exp	\$	\$
17	4	700381627	IPO 5420 Sets Gray	\$	\$
18	4	700434897	1151 D1 Power Supply	\$	\$
19	4	405362641	Power Cords	\$	\$
20	1	244886	2yr Warranty	\$	\$

LOT B – Swift Creek Elementary School – NON-AVAYA PRODUCTS

Item #	Qt y.	Model/Item No.	Description	Unit Price	Total Price
21	2	N/A	AMP Vertical Wire Management	\$	\$
Manufacturer Make/Model:					
22	3	N/A	CAT5E 48 Port Patch Panel	\$	\$
Manufacturer Make/Model:					
23	1	PDT-1020C-NS	Vertical power strip with 10 outlets	\$	\$
Manufacturer Make/Model:					
24	60	N/A	5 ft CAT5e Patch Cords	\$	\$
Manufacturer Make/Model:					
25	3	N/A	AMP Horizontal Wire Management	\$	\$
Manufacturer Make/Model:					
26	1	R412-4530B	7ft Four Post Open Frame Rack	\$	\$
Manufacturer Make/Model:					
27	1	N/A	Universal 14" x 19" Rack Mounted Shelve	\$	\$
Manufacturer Make/Model:					
28	1	VMPROSVR	Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2) 160GB sata hard drives, Window 2008, r2 64 bit	\$	\$
Manufacturer Make/Model:					
29	1	N/A	10ft Ladder Rack	\$	\$
Manufacturer Make/Model:					
30	1	RM-KB-LCD-17	Rack mount LCD, keyboard and touchpad	\$	\$

Manufacturer Make/Model:					
31	1	SUA-1500-RM-2U	APC – UPS 1500 Rack mount	\$	\$
Manufacturer Make/Model:					
32	2	N/A	Cat 5e Plenum cable 125ft for T-1	\$	\$
Manufacturer Make/Model:					
33	1	N/A	100pr Cat3 Plenum cable 125ft	\$	\$
Manufacturer Make/Model:					
34	1	N/A	Installation Of Phone System and all equipment necessary. (To include Training of 7 admin users)	\$	\$
35		244884	2 Year Extended Warranty following the initial 12-month warranty (parts only)	\$	\$
TOTAL LOT B				\$	

BENSLEY ELEMENTARY

LOT C – AVAYA PRODUCTS –Bensley Elementary					
Item #	Qt y.	Model/Item No.	Description	UnitPrice	Total Price
1	1	700476005	IPO 500 V2 System Unit	\$	\$
2	1	700500949	IPO 500 V2 R6.1 user card	\$	\$
3	1	700476013	IPO 500 V2 Combination	\$	\$
4	1	700417439	IPO 500 PRI/T-1	\$	\$
5	2	215181	IPO 500 PRI Add 8 channels.	\$	\$
6	2	700426216	IPO 500 30 Digital Pts Exp	\$	\$
7	2	700417231	IPO 500 8 Analog Stations	\$	\$
8	1	700417405	IPO 500 4 Port Analog Trunk	\$	\$
9	1	700417470	IPO 500 Smart License Key	\$	\$
10	1	700479710	IPO 500 V2 Sys SD Card MU-LAW	\$	\$
11	7	700289770	IPO Power lead earthed	\$	\$
12	5	700429202	IPO 500 Rack Mounting Kit	\$	\$
13	1	171991	IPO VM PRO	\$	\$
14	40	700382005	IOP 5410 Sets Gray	\$	\$
15	1	174460	IPO VM PRO 4 Ports	\$	\$
16	4	700381817	Tele. Set EU 24 Exp	\$	\$
17	4	700381627	IPO 5420 Sets Gray	\$	\$
18	4	700434897	1151 D1 Power Supply	\$	\$
19	4	405362641	Power Cords	\$	\$
20	1	244886	2yr Warranty	\$	\$

LOT C – Bensley Elementary School – NON-AVAYA PRODUCTS

Item #	Qt y.	Model/Item No.	Description	UnitPrice	Total Price
21	2	N/A	AMP Vertical Wire Management	\$	\$
Manufacturer Make/Model:					

22	3	N/A	CAT5E 48 Port Patch Panel	\$	\$
Manufacturer Make/Model:					
23	1	PDT-1020C-NS	Vertical power strip with 10 outlets	\$	\$
Manufacturer Make/Model:					
24	60	N/A	5 ft CAT5e Patch Cords	\$	\$
Manufacturer Make/Model:					
25	3	N/A	AMP Horizontal Wire Management	\$	\$
Manufacturer Make/Model:					
26	1	R412-4530B	7ft Four Post Open Frame Rack	\$	\$
Manufacturer Make/Model:					
27	1	N/A	Universal 14" x 19" Rack Mounted Shelf	\$	\$
Manufacturer Make/Model:					
28	1	VMPROSVR	Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2) 160GB sata hard drives, Window 2008, r2 64 bit	\$	\$
Manufacturer Make/Model:					
29	1	N/A	10ft Ladder Rack	\$	\$
Manufacturer Make/Model:					
30	1	RM-KB-LCD-17	Rack mount LCD, keyboard and touchpad	\$	\$
Manufacturer Make/Model:					
31	1	SUA-1500-RM-2U	APC – UPS 1500 Rack mount	\$	\$
Manufacturer Make/Model:					
32	2	N/A	Cat 5e Plenum cable 300ft for T-1	\$	\$
Manufacturer Make/Model:					
33	1	N/A	100pr Cat3 Plenum cable 300ft	\$	\$
Manufacturer Make/Model:					
34	1	N/A	Installation Of Phone System and all equipment necessary. (To include training of 7 admin users)	\$	\$
35		244884	2 Year Extended Warranty following the initial 12-month warranty (parts	\$	\$

		only)		
TOTAL LOT C				\$

WATKINS ELEMENTARY

LOT D – AVAYA PRODUCTS – Watkins Elementary					
Item #	Qty.	Model/Item No.	Description	Unit Price	Total Price
1	1	700476005	IPO 500 V2 System Unit	\$	\$
2	1	700500949	IPO 500 V2 R6.1 user card	\$	\$
3	1	700476013	IPO 500 V2 Combination	\$	\$
4	1	700417439	IPO 500 PRI/T-1	\$	\$
5	2	215181	IPO 500 PRI Add 8 channels.	\$	\$
6	2	700426216	IPO 500 30 Digital Pts Exp	\$	\$
7	2	700417231	IPO 500 8 Analog Stations	\$	\$
8	1	700417405	IPO 500 4 Port Analog Trunk	\$	\$
9	1	700417470	IPO 500 Smart License Key	\$	\$
10	1	700479710	IPO 500 V2 Sys SD Card MU-LAW	\$	\$
11	7	700289770	IPO Power lead earthed	\$	\$
12	5	700429202	IPO 500 Rack Mounting Kit	\$	\$
13	1	171991	IPO VM PRO	\$	\$
14	40	700382005	IOP 5410 Sets Gray	\$	\$
15	1	174460	IPO VM PRO 4 Ports	\$	\$
16	4	700381817	Tele. Set EU 24 Exp	\$	\$
17	4	700381627	IPO 5420 Sets Gray	\$	\$
18	4	700434897	1151 D1 Power Supply	\$	\$
19	4	405362641	Power Cords	\$	\$
20	1	244886	2yr Warranty	\$	\$
LOT D – Watkins Elementary School – NON-AVAYA PRODUCTS					
Item #	Qty.	Model/Item No.	Description	Unit Price	Total Price
21	2	N/A	AMP Vertical Wire Management	\$	\$
Manufacturer Make/Model:					
22	3	N/A	CAT5E 48 Port Patch Panel	\$	\$
Manufacturer Make/Model:					
23	1	PDT-1020C-NS	Vertical power strip with 10 outlets	\$	\$
Manufacturer Make/Model:					
24	60	N/A	5 ft CAT5e Patch Cords	\$	\$
Manufacturer Make/Model:					
25	3	N/A	AMP Horizontal Wire Management	\$	\$
Manufacturer Make/Model:					
26	1	R412-4530B	7ft Four Post Open Frame Rack	\$	\$
Manufacturer Make/Model:					

27	1	N/A	Universal 14" x 19" Rack Mounted Shelf	\$	\$
Manufacturer Make/Model:					
28	1	VMPROSVR	Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2) 160GB sata hard drives, Window 2008, r2 64 bit	\$	\$
Manufacturer Make/Model:					
29	1	N/A	10ft Ladder Rack	\$	\$
Manufacturer Make/Model:					
30	1	RM-KB-LCD-17	Rack mount LCD, keyboard and touchpad	\$	\$
Manufacturer Make/Model:					
31	1	SUA-1500-RM-2U	APC – UPS 1500 Rack mount	\$	\$
Manufacturer Make/Model:					
32	2	N/A	Cat 5e Plenum cable 200ft for T-1	\$	\$
Manufacturer Make/Model:					
33	1	N/A	100pr Cat3 Plenum cable 200ft	\$	\$
Manufacturer Make/Model:					
34	1	N/A	Installation Of Phone System and all equipment necessary. (To include training of 7 admin users)	\$	\$
Manufacturer Make/Model:					
35		244884	2 Year Extended Warranty following the initial 12-month warranty (parts only)	\$	\$
TOTAL LOT D				\$	

GREENFIELD ELEMENTARY

LOT E – AVAYA PRODUCTS – Greenfield Elementary					
Item #	Qty.	Model/Item No.	Description	Unit Price	Total Price
1	1	700476005	IPO 500 V2 System Unit	\$	\$
2	1	700500949	IPO 500 V2 R6.1 user card	\$	\$

3	1	700476013	IPO 500 V2 Combination	\$	\$
4	1	700417439	IPO 500 PRI/T-1	\$	\$
5	2	215181	IPO 500 PRI Add 8 channels.	\$	\$
6	2	700426216	IPO 500 30 Digital Pts Exp	\$	\$
7	2	700417231	IPO 500 8 Analog Stations	\$	\$
8	1	700417405	IPO 500 4 Port Analog Trunk	\$	\$
9	1	700417470	IPO 500 Smart License Key	\$	\$
10	1	700479710	IPO 500 V2 Sys SD Card MU-LAW	\$	\$
11	7	700289770	IPO Power lead earthed	\$	\$
12	5	700429202	IPO 500 Rack Mounting Kit	\$	\$
13	1	171991	IPO VM PRO	\$	\$
14	40	700382005	IOP 5410 Sets Gray	\$	\$
15	1	174460	IPO VM PRO 4 Ports	\$	\$
16	4	700381817	Tele. Set EU 24 Exp	\$	\$
17	4	700381627	IPO 5420 Sets Gray	\$	\$
18	4	700434897	1151 D1 Power Supply	\$	\$
19	4	405362641	Power Cords	\$	\$
20	1	244886	2yr Warranty	\$	\$
LOT E – Greenfield Elementary School – NON-AVAYA PRODUCTS					
Item #	Qty.	Model/Item No.	Description	Unit Price	Total Price
21	2	N/A	AMP Vertical Wire Management	\$	\$
Manufacturer Make/Model:					
22	3	N/A	CAT5E 48 Port Patch Panel	\$	\$
Manufacturer Make/Model:					
23	1	PDT-1020C-NS	Vertical power strip with 10 outlets	\$	\$
Manufacturer Make/Model:					
24	60	N/A	5 ft CAT5e Patch Cords	\$	\$
Manufacturer Make/Model:					
25	3	N/A	AMP Horizontal Wire Management	\$	\$
Manufacturer Make/Model:					
26	1	R412-4530B	7ft Four Post Open Frame Rack	\$	\$
Manufacturer Make/Model:					
27	1	N/A	Universal 14" x 19" Rack Mounted Shelf	\$	\$
Manufacturer Make/Model:					
28	1	VMPROSVR	Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2) 160GB sata hard drives, Window 2008, r2 64 bit	\$	\$

Manufacturer Make/Model:					
29	1	N/A	10ft Ladder Rack	\$	\$
Manufacturer Make/Model:					
30	1	RM-KB-LCD-17	Rack mount LCD, keyboard and touchpad	\$	\$
Manufacturer Make/Model:					
31	1	SUA-1500-RM-2U	APC – UPS 1500 Rack mount	\$	\$
Manufacturer Make/Model:					
32	2	N/A	Cat 5e Plenum cable 200ft for T-1	\$	\$
Manufacturer Make/Model:					
33	1	N/A	100pr Cat3 Plenum cable 200ft	\$	\$
Manufacturer Make/Model:					
34	1	N/A	Installation Of Phone System and all equipment necessary. (To include Training of 7 admin users)	\$	\$
Manufacturer Make/Model:					
35		244884	2 Year Extended Warranty following the initial 12-month warranty (parts only)	\$	\$
Manufacturer Make/Model:					
TOTAL LOT E				\$	

WELLS ELEMENTARY

LOT F – AVAYA PRODUCTS – Wells Elementary					
Item #	Qty.	Model/Item No.	Description	Unit Price	Total Price
1	1	700476005	IPO 500 V2 System Unit	\$	\$
2	1	700500949	IPO 500 V2 R6.1 user card	\$	\$
3	1	700476013	IPO 500 V2 Combination	\$	\$
4	1	700417439	IPO 500 PRI/T-1	\$	\$
5	2	215181	IPO 500 PRI Add 8 channels.	\$	\$
6	2	700426216	IPO 500 30 Digital Pts Exp	\$	\$
7	2	700417231	IPO 500 8 Analog Stations	\$	\$
8	1	700417405	IPO 500 4 Port Analog Trunk	\$	\$
9	1	700417470	IPO 500 Smart License Key	\$	\$
10	1	700479710	IPO 500 V2 Sys SD Card MU-LAW	\$	\$
11	7	700289770	IPO Power lead earthed	\$	\$

12	5	700429202	IPO 500 Rack Mounting Kit	\$	\$
13	1	171991	IPO VM PRO	\$	\$
14	40	700382005	IOP 5410 Sets Gray	\$	\$
15	1	174460	IPO VM PRO 4 Ports	\$	\$
16	4	700381817	Tele. Set EU 24 Exp	\$	\$
17	4	700381627	IPO 5420 Sets Gray	\$	\$
18	4	700434897	1151 D1 Power Supply	\$	\$
19	4	405362641	Power Cords	\$	\$
20	1	244886	2yr Warranty	\$	\$
LOT F – Wells Elementary School – NON-AVAYA PRODUCTS					
Item #	Qty.	Model/Item No.	Description	Unit Price	Total Price
21	2	N/A	AMP Vertical Wire Management	\$	\$
Manufacturer Make/Model:					
22	3	N/A	CAT5E 48 Port Patch Panel	\$	\$
Manufacturer Make/Model:					
23	1	PDT-1020C-NS	Vertical power strip with 10 outlets	\$	\$
Manufacturer Make/Model:					
24	60	N/A	5 ft CAT5e Patch Cords	\$	\$
Manufacturer Make/Model:					
25	3	N/A	AMP Horizontal Wire Management	\$	\$
Manufacturer Make/Model:					
26	1	R412-4530B	7ft Four Post Open Frame Rack	\$	\$
Manufacturer Make/Model:					
27	1	N/A	Universal 14" x 19" Rack Mounted Shelf	\$	\$
Manufacturer Make/Model:					
28	1	VMPROSVR	Dell R210 server with rapid rails and cable management arm, 8GB of memory, sas 6 ir hard drive controller(x2) 160GB sata hard drives, Window 2008, r2 64 bit	\$	\$
Manufacturer Make/Model:					
29	1	N/A	10ft Ladder Rack	\$	\$
Manufacturer Make/Model:					
30	1	RM-KB-LCD-17	Rack mount LCD, keyboard and touchpad	\$	\$

Manufacturer Make/Model:					
31	1	SUA-1500-RM-2U	APC – UPS 1500 Rack mount	\$	\$
Manufacturer Make/Model:					
32	2	N/A	Cat 5e Plenum cable 225ft for T-1	\$	\$
Manufacturer Make/Model:					
33	1	N/A	100pr Cat3 Plenum cable 225ft	\$	\$
Manufacturer Make/Model:					
34	1	N/A	Installation Of Phone System and all equipment necessary. (To include training of 7 admin users)	\$	\$
Manufacturer Make/Model:					
35		244884	2 Year Extended Warranty following the initial 12-month warranty (parts only)	\$	\$
Manufacturer Make/Model:					
TOTAL LOT F					\$

DELIVERY

Bidders are required to state the time of proposed delivery. Unless otherwise specified, bid the earliest delivery possible. Bidders must insert a definitive time frame IN CALENDAR DAYS, within which delivery will be made after receipt of order (ARO). Indefinite terms such as “promptly”, “stock”, “as soon as possible”, etc., will not be given consideration. **THE FAILURE OF A BIDDER TO PROVIDE A DEFINITE DELIVERY TIME WILL RESULT IN THE DISQUALIFICATION OF THE BID IN ITS ENTIRETY OR, WHEN APPLICABLE, FOR THE ITEM SPECIFIED.**

Delivery in calendar days _____ for all seven (7) schools, however, the County reserves the right to award on a Per School Basis or Grand Total Basis.

ADDENDA

Bidder hereby acknowledges receipt of and incorporation of all requirements of any addenda issued for this Invitation for Bid:

Addendum No. _____ Dated _____

Addendum No. _____ Dated _____

Addendum No. _____ Dated _____

CONFIRMATION OF SUBMITTALS

_____ (✓) Bid Bond (in accordance with page 14 Bonds)

_____ (✓) Maintenance Agreement (in accordance with page 13 Extended Warranty)

_____ (✓) Return Policy

WARRANTY SERVICE LOCATION

Please indicate nearest factory authorized warranty service facility, location, contact person, telephone and fax numbers, as on-site response time shall be within a 24 hour time period, excluding weekends.

Facility	_____	Contact	_____
Address	_____	Phone	_____
	_____	Fax	_____

CONTRACTOR BUSINESS LICENSE

In accordance with the *Code of Virginia* §54.1-1100, contractors that for a fixed price, commission, fee, or percentage undertake to bid upon, or accepts, or offers to accept, orders or contracts for performing, managing, or superintending in whole or in part, the construction, removal, repair or improvement of any building or structure permanently annexed to real property owned, controlled, or leased by him or another person or any other improvement to such real property, are required to hold a business license issued by the Virginia Board for Contractors, phone (804)367-8511. If a Bidder/Offeror shall fail to obtain the required license prior to submission of a bid/proposal, the bid/proposal shall not be considered.

Class of License Definitions:

Class A Contractor – perform or manage construction, removal, repair, or improvements when (i) the total value referred to in a single contract or project is \$120,000 or more, or (ii) the total value of all such construction, removal, repair, or improvements undertaken by such person within any 12-month period is \$750,000 or more.

Class B Contractor – perform or manage construction, removal, repair, or improvements when (i) the total value referred to in a single contract or project is \$7,500 or more, but less than \$120,000, or (ii) the total value of all such construction, removal, repair or improvements undertaken by such person within any 12-month period is \$150,000 or more, but less than \$750,000.

Class C Contractor – perform or manage construction, removal, repair, or improvements when (i) the total value referred to in a single contract or project is over \$1,000 but less than \$7,500, or (ii) the total value of all such construction, removal, repair, or improvements undertaken by such person within any 12-month period is less than \$150,000. The Board shall require a master tradesmen license as a condition of licensure for electrical, plumbing and heating, ventilation and air conditioning contractors.

The Contractor license shall have the appropriate specialty classification that is predominant for the respective work.

Provide contractor license number below:

Class A Virginia Contractor Registration No. _____

Class B Virginia Contractor Registration No. _____

Class C Virginia Contractor Registration No. _____

Classification/Specialty: _____

CONTRACTOR DATA SHEET
TO BE COMPLETED AND SUBMITTED WITH BID

QUALIFICATIONS OF BIDDER: Firms shall have the capability and capacity in all respects to fulfill the contractual requirements to the satisfaction of the County.

Indicate the length of time you have been in business as a company providing the type of commodity and service required for this contract.

_____ years _____ months

Provide a minimum of three (3) references that can substantiate past work performance and experience in the type of work required for this contract.

Company Name, Address, Phone Number and Contact Person's Name and Email Address:

1. _____

2. _____

3. _____

TERMS AND SIGNATURE SHEET

All bids shall be signed on the Terms and Signature Sheet in order to be considered.

If discounts for prompt payment are offered by the bidder, it is required that a minimum of twenty (20) days be allowed for payment. Discounts for prompt payment will not be considered in the evaluation of bids. Discounts for prompt payment will be shown on the purchase order/contract and taken if invoices are processed and payment made within the stipulated time frame. If discounts are not offered, payment shall be made thirty (30) days after receipt of an accurate invoice by the County. Our terms are _____

All prices shall be F.O.B.: Various Chesterfield County School Locations. Freight, delivery costs, and incidental charges shall be included in the bid price(s).

In compliance with this Invitation for Bid #11-0236 and subject to all conditions thereof, the undersigned offers and agrees to furnish any or all items and/or services upon which prices are quoted, at the price quoted as specified.

My signature below certifies:

- I agree to abide by all conditions of this Bid and that I am authorized to sign this Bid.
- the accompanying bid is not the result of or affected by, any act of collusion with another person or company engaged in the same line of business or commerce, or any act of fraud punishable under, Chapter 12, Title 18.2, 498.4 of the *Code of Virginia*, 1950, as amended. Furthermore, I understand that fraudulent and collusive bidding is a crime under the Virginia Governmental Frauds Act, the Virginia Government Bid Rigging Act, the Virginia Anti-Trust Act, and Federal Law and can result in fines, prison sentences, and civil damage awards.
- the accompanying bid is in compliance with the *State and Local Government Conflict of Interests Act 2.2-3100*, supplemented by Article 6, 2.2-4367-69 of the *Code of Virginia*. Specifically, no county employee, county employee's partner, or any member of the county employee's immediate family holds a position with the bidder, offeror, or contractor such as an officer, director, trustee, partner or the like, or is employed in a capacity involving personal and substantial participation in the procurement transaction, or owns or controls an interest of more than five percent.

Complete Legal Name of Firm: _____

Order From Address: _____

Remit To Address: _____

Signature: _____ **Email:** _____

Name (type/print): _____ **Title:** _____

Fed ID No.: _____ **Phone:** (____) _____ **Fax:** (____) _____

We hereby provide the following information to Chesterfield County regarding our business. We understand that it is provided for statistical purposes only and all firms submitting bids will receive equal consideration.

Minority-Owned Business:	Yes _____	No _____
Women-Owned Business:	Yes _____	No _____
Chesterfield Business:	Yes _____	No _____

Attachment A

EQUIPMENT MAINTENANCE CONTRACT RIDER

The maintenance contract attached to this rider is subject to the following definitions, terms and conditions. To the extent that any of the terms of the Equipment Maintenance Contract are inconsistent with the terms of this Rider, the terms of this rider shall control, and the terms of the Equipment Maintenance Contract shall be null and void.

1. DEFINITIONS

- A. "County" shall mean **Chesterfield County**
- B. "Contractor" shall mean
- C. "Contract" shall mean

2. INDEMNIFICATION

A. Contractor shall indemnify and hold harmless the County and its officials, employees and agents from any and all claims, suits, actions, losses and expenses which may arise as a result of the services provided by the Contract or as a result of the negligence of Contractor or Contractor's agents or employees.

B. Any provision of this Equipment Maintenance Contract which requires or might require the County to indemnify the Contractor shall be void and of no effect.

3. ASSIGNMENT

The conditions and provisions of this Contract shall extend to and bind the agents, successors and assigns of the County and the Contractor. Neither party to this Contract shall assign or transfer its interest in the Contract without the prior written consent of the other, which will not be unreasonably withheld. Any attempted assignment or transfer of interest without the consent of the other party shall be void and of no force or effect.

4. EQUIPMENT RELOCATION OR MODIFICATION

The County shall have the right to relocate any equipment covered by the Contract to a new location. The County agrees to advise Contractor in writing of any change in the address where any equipment covered by the Contract is located. Upon relocation of the equipment, Contractor shall continue to perform all of its obligations under the Contract.

5. SUBCONTRACTING

Contractor may not subcontract any or all of the work to be performed by it under this Contract without the written consent of the County. Contractor shall retain responsibility for any work which is subcontracted.

6. TERMINATION

The County may terminate the Contract, and incur no penalty therefore, provided that the County gives thirty (30) days written notice of termination to the Contractor. The Contractor may terminate this Contract, and incur no penalty therefore, if the County has breached any material term and has not remedied the breach within thirty (30) days after receipt of written notice of the breach from Contractor.

7. STATUTE OF LIMITATIONS

Any action arising out of the services to be provided which is the subject matter of this Contract shall accrue and shall be brought within the limitations of time established by the *Code of Virginia*, 1950, as amended, for such actions. Any provision of the Contract which purports to alter those time limitations or accrual provisions shall be null and void.

8. LIABILITY LIMITATIONS

Any provision of this Contract which limits or attempts to limit the liability of the Contractor shall be void and of no force or effect.

9. AVAILABLE REMEDIES

Any provision of this Contract which limits or attempts to limit any remedies available to the County shall be void and shall have no force or effect.

10. ARBITRATION

Any provision of the Contract which requires or attempts to require the parties to submit disputes to binding or non-binding arbitration shall be void and shall have no force or effect.

11. GOVERNING LAW

This Contract shall be governed by the provisions hereof and by the laws of the Commonwealth of Virginia. Any dispute arising out of this Contract shall be resolved in the Courts of the Commonwealth of Virginia in and for the County of Chesterfield.

12. NON-APPROPRIATION OF FUNDS

A. In the event that funds are not appropriated for this Contract for any County fiscal year, following the County's current year, the Contract shall terminate automatically as of the last day for which funds were appropriated without the County providing written notice to the Contractor prior to the date of termination.

B. Termination of the Contract pursuant to this section shall not be considered a default by the County. Upon such termination, the County shall be released from any obligation to make future payments and shall not be liable for cancellation or termination charges.

13. PENALTIES AND INTEREST

Any provision of this Contract which requires or attempts to require the County to pay interest or late payment penalties, costs, fees or expenses, including but not limited to attorney's fees, shall be void and shall have no force or effect.

14. SECURITY INTEREST

Any provision of the Contract which relates to the granting of a security interest in any property of the County shall be void and shall have no force or effect.

15. NON-DISCRIMINATION

During the performance of this Contract, Contractor agrees that it will not discriminate against any employee or applicant for employment because of race, religion, color, sex or natural origin, except where religion, sex or natural origin is a bona fide occupational qualification reasonably necessary to the normal operation of Contractor's business. Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause. Contractor will state that Contractor is an equal opportunity employer in all solicitations or advertisements for employees placed by or on behalf of the Contractor. Notices, advertisements and solicitations placed in accordance with federal laws, rules and regulations shall be deemed sufficient for the purpose of meeting the requirements of this section. Contractor agrees to include the provisions of this paragraph in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

16. MODIFICATION AND WAIVER OF PROVISIONS

Any modification or waiver of any provision of this Contract must be made in writing and executed by authorized representatives of both parties.

17. SEVERABILITY

Any covenant, condition or provision of the Contract that is held to be invalid or unenforceable by any Court of competent jurisdiction shall be considered deleted from this Contract. Such deletion shall in no way invalidate or render unenforceable any other provision of the Contract, unless such deletion materially prejudices the parties in their respective rights and obligations.

18. INTEGRATION

This Contract constitutes the entire agreement, understanding and representation, express or implied, between the parties. This Contract supersedes all prior written or oral agreements and proposals between the parties which are inconsistent with the terms hereof. No other agreements, oral or otherwise, regarding the subject matter of the Contract shall have any validity or bind any of the parties hereto.

19. AUDIT OF VENDOR RECORDS

The County reserves the right to audit all vendor records in contracts where payments are based on contractor's records of time, salaries, materials, or actual expense.

20. DRUG FREE WORKPLACE

During the performance of this contract, the contractor agrees to:

- a. Provide a drug-free workplace for the contractor's employees
- b. Post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition
- c. State in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace

- d. Include the provisions of the foregoing clauses in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

21. ENVIRONMENTAL MANAGEMENT

Contractor shall be responsible for complying with all applicable federal, state, and local environmental regulations if any. Additionally, the Contractor must meet all Chesterfield County Environmental Management System (EMS) requirements. For questions or additional information, contact the Office of Environmental Management at (804) 717-6531.

22. Section 2.2-4343.1 CODE OF VIRGINIA; Chesterfield County does not discriminate against faith-based organizations.

23. CONTRACT RENEWALS

The terms of this Equipment Maintenance Contract Rider shall remain in effect for the duration of the underlying contract, which shall include renewals.

COUNTY OF CHESTERFIELD

By: _____

Title: _____

Date: _____

NAME OF CONTRACTOR

By: _____

Title: _____

Date: _____

CONTRACT

THIS AGREEMENT, made and entered into this _____ day of _____ month, _____ year, between THE COUNTY OF CHESTERFIELD, VIRGINIA, as party of the first part (hereinafter called the County), and _____ party of the second part (hereinafter called the Contractor).

WITNESSETH: In consideration for the mutual covenants hereinafter stated, the parties agree for themselves, their personal representatives, successors, assigns, as follows:

1. The Contractor promises and agrees:

A. To furnish all materials, equipment, tools, skill, and labor of every description necessary or reasonable incidental to carrying forth and completing in a good and workmanlike manner in accordance with the highest industry standards and in strict conformity with the Plans and Specifications entitled IFB # _____ (subject) which are incorporated herein by reference.

B. To commence work under this contract not later than ____ days following the date to be specified in the written "Notice to Proceed" by the County, and to fully complete all work hereunder within _____ calendar days from and including said date.

2. The County promises and agrees:

A. To pay the Contractor for said work when completed in accordance with the provisions of these Contract Documents, the Contract Sum as set forth in said Proposal amounting to _____ dollars, subject to additions and accepted by the County or its authorized representatives.

3. During the performance of this contract, the contractor agrees as follows:

A. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

B. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.

C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

D. The contractor shall include the provisions of Section 3, the foregoing paragraphs A, B, and C in every subcontract or purchase order of over \$10,000 so that the provisions will be binding upon each subcontractor or vendor.
During the performance of this contract, the contractor agrees to:

4. During the performance of this contract, the contractor agrees to:

A. Provide a drug-free workplace for the contractor's employees

B. Post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition

C. State in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace

D. Include the provisions of the foregoing clauses in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the

unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

5. It is further understood and agreed between the parties hereto as follows:

A. The said work is to be done in accordance with the laws of the State of Virginia to the entire satisfaction of the County, subject at all times to the inspection and approval of the County.

B. The decision of said County upon any questions connected with the execution of this agreement or any failure or delay in the prosecution of the work by said Contractor shall be final and conclusive.

C. The County and Contractor respectively bind themselves, their partners, successors, assigns and legal representatives to the other party hereto and to partners, successors, assigns and legal representatives of such other party in respect to covenants, agreements and obligations contained in the Contract Documents. Neither party to the Contract shall assign the Contract as a whole without written consent of the other. If either party attempts to make such an assignment without such consent, that party shall nevertheless remain legally responsible for all obligations under the Contract.

D. If at any time after the execution of this Contract and the Performance Bond, the County shall deem the Surety or Sureties then upon said bond to be unsatisfactory, or if for any reason said bond shall cease to be adequate security for the performance of the work, the Contractor shall at his expense, within five (5) days after receipt of written notice to do so, furnish an additional bond or bonds in such form and amount and with such surety or sureties as shall be satisfactory to the County. In such event no further payment to the Contractor shall be deemed to be due under this Contract until such new or additional security for the faithful performance of the work shall be furnished in manner and form satisfactory to the County.

6. The contractor's records, which shall include, but not be limited to, accounting records, written policies and procedures, subcontract files (including proposals of successful and unsuccessful bidders), original estimates, estimating worksheets, correspondence, change order files (including documentation covering negotiated settlements), and any other supporting evidence necessary to substantiate charges related to the Contract (all the foregoing hereinafter referred to as "records") shall be open to inspection and subject to audit and/or reproduction, during normal working hours, by the County's agent or its authorized representative to the extent necessary to adequately permit evaluation and verification of any invoices, payments, change orders or claims submitted by the Contractor or any of its payees pursuant to the execution of the Contract. Such records subject to examination shall also include, but not be limited to, those records necessary to evaluate and verify direct and indirect costs (including overhead allocations) as they may apply to costs associated with the Contract.

For the purpose of such audits, inspections, examinations and evaluations, the County's agent or authorized representative shall have access to said records from the effective date of the Contract, for the duration of the Work, and until three (3) years after the date of final payment by the County to the Contractor pursuant to the Contract.

The County's agent or its authorized representative shall have access to the Contractor's facilities, shall have access to all necessary records, and shall be provided adequate and appropriate work space, in order to conduct audits as required. The County's agent or its authorized representative shall give any auditee reasonable advance notice of intended audits.

The Contractor shall require all subcontractors, insurance agents, and material suppliers (payees) to comply with the provisions set forth by insertion of the requirements hereof in a written contract agreement between the Contractor and payee. Failure to obtain such written contracts which include such provisions shall be reason to exclude some or all of the related payees' costs from amounts payable to the Contractor pursuant to the Contract.

7. It is further understood and agreed as follows:

A. The undersigned Contractor/Vendor will indemnify and hold the County of Chesterfield, Virginia (the "County"), and its officers, agents, and employees harmless from and against all claims, damages, and losses arising out of or resulting from the Contractor/Vendor's providing or failure to provide any construction, product, goods, or services required, including but not limited to any such claim, damage, loss or expense, that is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property, including the loss of use resulting therefrom, or to economic loss; provided, however, that the Contractor/Vendor's indemnification obligation under this agreement shall be limited to claims, damages, losses, and expenses to the extent caused by any act or omission of the Contractor/Vendor, or any subcontractor (a "Subcontractor") performing work required by the Contractor/Vendor's contract with the County, or anyone directly or indirectly employed by any of them or anyone for whose acts the Contractor/Vendor or his Subcontractor may be liable.

B. The Contractor/Vendor's indemnification obligation hereunder with respect to any and all claims against the County or any of its officers, agents or employees, by any employee or statutory employee of the Contractor/Vendor, or any Subcontractor, anyone directly or indirectly employed by any of them, or anyone for whose acts the Contractor/Vendor or Subcontractor may be liable, shall not be limited in any way by any limitation on the amount or type of damages, compensation or benefits payable by or for the Contractor/Vendor or any Subcontractor under Worker's Compensation Acts, Disability Benefit Acts or other Employee Benefit Acts unless otherwise provided by law.

C. When a consulting architect (the "Architect") has been retained by the County, the Contractor/Vendor's indemnification obligation hereunder shall not extend to the liability of the Architect, his agent or employees arising out of (1) the preparation or approval of maps, drawings, opinions, reports, surveys, change orders, designs or specifications, or (2) the giving of or the failure to give directions or instructions by the Architect, his agents or employees provided such giving or failure to give is the primary cause of the injury or damage.

8. Vendor/Supplier/Contractor will be responsible for complying with all federal, state and local environmental regulations relating to transportation, handling, storage, spillage and any other aspect of providing the services specified herein, as applicable.

9. Chesterfield County does not discriminate against faith-based organizations in accordance with the Code of Virginia, '2.2-4343.1.

IN WITNESS WHEREOF, said parties have hereunto set their hands the day and year first above written.

ATTEST:

EXECUTED FOR THE COUNTY
OF CHESTERFIELD, VIRGINIA

BY

TITLE

ATTEST:
CONTRACTOR

EXECUTED FOR THE

BY

TITLE
