

**AMENDED
REQUEST FOR PROPOSAL
FOR PREPARATION OF AN INFRASTRUCTURE PLAN**

**AVENUE 12 VILLAGE, RIO MESA
MADERA COUNTY, CA**

SEPTEMBER, 2008

Prepared for:
SIERRA FOOTHILLS PUBLIC UTILITY DISTRICT

Prepared by:



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AMENDED
REQUEST FOR PROPOSAL
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INFRASTRUCTURE MASTER PLAN

AVENUE 12 VILLAGE, RIO MESA
MADERA COUNTY, CA

Rev. September, 2008

Prepared for:

Sierra Foothills Public Utility District

Prepared by:

Provost & Pritchard Engineering Group, Inc.

Fresno, California

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APPENDICES

1 GENERAL

1.1 Purpose

The Sierra Foothills Public Utility District (District) is seeking qualified firms to plan, entitle, design, build, operate and finance the District's water supply and wastewater treatment infrastructure as well as its electric and natural gas utilities (the Work). It is the District's plan and intention to award and execute a contract as a design-build-finance-operate project under the provisions of California Government Code §5956 et seq., a copy of which is attached to this Request for Proposal (RFP).

This RFP invites interested firms (proposers) to submit a Statement of Qualifications (SOQ) and Proposal no later than November 7, 2008. The SOQ shall describe the experience and capabilities of the proposer to complete the Work under a long-term agreement with the District. Responses to the RFP will be evaluated by the District's staff and consultants on the basis of expertise, firm capabilities, plan of work, and overall cost to the District and its constituents. The final award will be made to the firm that, in the sole opinion of the District, has made the proposal that is overall most beneficial to the District.

1.2 Preliminary Timeline

The District is under no outside timeline mandate, but regardless is interested in proceeding with the Work on a schedule that will allow it to offer utility service to its constituents as their needs come on line over the next several years. To meet this goal, the following preliminary timeline has been established:

Milestone	Tentative Date
RFP Issued	May 1, 2008
SOQ/Proposal Due	November 7, 2008
Select Preferred Proposer	November 30, 2008
Award Contract	December 18, 2008
Phase 1 Infrastructure In Service	July 1, 2014

1.3 Program Management Team

The District proposes to use its staff together with its consultants, acting as a program management team, to select the preferred proposer. The team will consist of the District's General Manager, Paul Frederick; the District's retained counsel, Thomas Watson, and the District's consulting engineer, David McGlasson of Provost & Pritchard Engineering Group, Inc.

1.4 Proposal Costs and Conditions

Each proposer and all other team members and participants shall bear their own costs in pursuit of this project. Nothing in the RFP shall be construed to commit the District to reimburse any proposer's or team member's costs, or shall otherwise obligate the District in any way regardless of the outcome of the proposal process.

The proposal process is subject to the following District rights and conditions, which may be exercised at the sole discretion of the District at any time during the process, without incurring any liability to the affected parties and without obligation to provide information or explanation as to its decision:

- To cancel this RFP and/or the selection process, with or without initiation of a new selection process;
- To waive any informality, defect, non-responsiveness or deviation in a particular submittal or proposal;
- To require any or all proposers to submit additional and/or clarifying information after the proposal due date;
- To take any action respecting a proposal or this process that is deemed to be in the best interest of the District;
- To investigate or make inquiries concerning any aspect of any proposal or proposer;
- To reject any or all submittals;
- To supplement, modify or amend his RFP;
- To make judgments about the contents of any proposal with respect to the requirements and criteria of this RFP; to extend the deadline for submittals, in which case such extension shall be offered to all prospective proposers.

2 PROJECT BACKGROUND

2.1 Sierra Foothills Public Utility District

The District is located in the southern third of the Rio Mesa planning area in southeastern Madera County. Situated along the northwestern edge of the San Joaquin River, the District lies east of State Route 41 and is approximately two miles north of the development edge of the City of Fresno. Rio Mesa is the largest approved Area Plan in Madera County. While there are currently no developments within Rio Mesa, several are in various stages of planning and entitlement, and the area is planned to house as many as 100,000 people when fully built out. Of that total, the District boundaries contain lands planned for as many as 30,000 people.

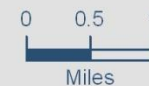
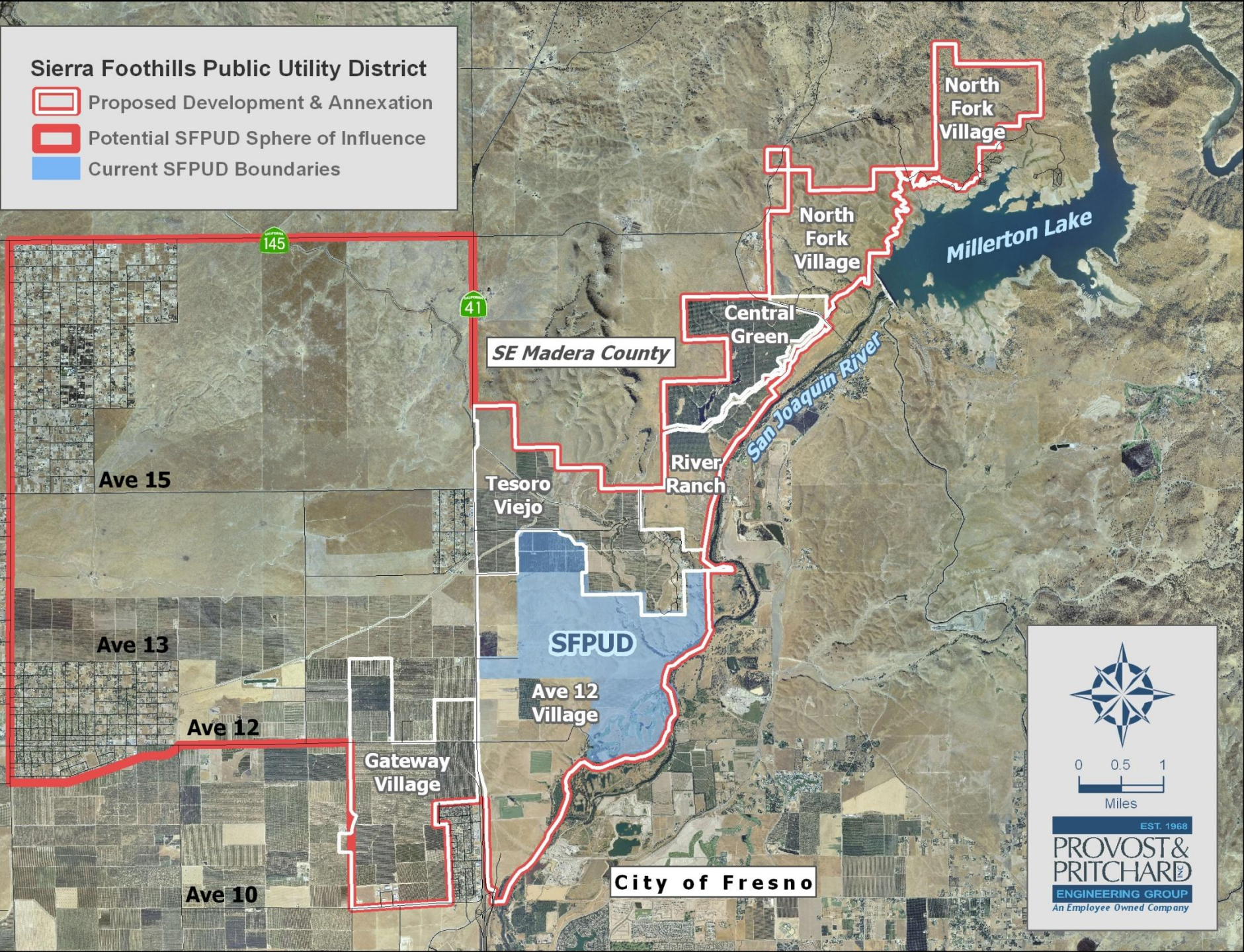
The Sierra Foothills Public Utility District (SFPUD) formation was approved by the Local Agency Formation Commission and approved by the Madera County Board of Supervisors in accordance with its Resolution No. 98-229, pursuant to Government Code Section 56000, et seq. and the Public Utility Code Section 15501, et seq. On December 28, 1998, a resolution was filed by the Secretary of State ordering the formation of the SFPUD and its incorporation in the State of California as a Public Utility District, pursuant to Public Utility Code Section 15795.

The SFPUD is a non-regulated, voter controlled entity, exempt from the California Public Utility Commission regulations, that holds all the powers of a municipality with the exception of police powers and, as such, can issue tax-exempt bonds for public improvements, condemn property via eminent domain, impose impact fees for new development and levy taxes as appropriate. The District has the legal authority to own, approve, monitor, operate and maintain municipal infrastructure such as lighting, power, communications, water systems, wastewater collection, treatment and disposal along with drainage and garbage collection and disposal. Also included are the operation and ownership of a fire department, street lighting system, public park, playgrounds, swimming pools, golf courses, recreation and other public buildings. The SFPUD may also provide any other services that are beneficial and under the legal authority of the District. Currently, the SFPUD intends to enter into service agreements with non-regulated utility providers for the design, construction and operations/maintenance of all utility services including water, electricity, gas, sewer, storm drainage, solid waste and telecommunications.

The SFPUD current service area includes approximately 2,295 acres, although expansion of the current District boundaries is envisioned to serve a much larger area in Southeastern Madera County. A map of the District and its potential expansion is shown on the following page.

Sierra Foothills Public Utility District

-  Proposed Development & Annexation
-  Potential SFPUD Sphere of Influence
-  Current SFPUD Boundaries



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The SFPUD was created for the purpose of providing public infrastructure facilities and service to the Rio Mesa Avenue 12 Village master planned community. The Rio Mesa Area Plan is comprised of three villages, allowing for the development of 30,000 homes with as many as 110,000 residents, two championship golf courses, a conference center hotel, an office park and a community shopping center. The southern village of Rio Mesa is Avenue 12 Village, located in southeastern Madera County adjacent to the San Joaquin River, abutting the northern Fresno city limits, and is a natural extension to the prolific growth that has occurred in northern Fresno and the City of Clovis.

The District currently owns and operates the Riverbend Golf Course on District-owned lands within its boundaries. The golf course is a stand-alone enterprise which has been increasingly profitable for several years running. The District may continue to own and operate the Golf Course, or it may be sold or leased to an independent operator. In any case, the golf course itself is contemplated to be used for disposal of reclaimed wastewater from the District's future wastewater treatment plant. In the interim, the golf course is watered by diversion from the San Joaquin River.

2.2 Gas and Electric Franchise

Pacific Gas and Electric (PG&E) currently provides electric service to the few customers located within the SFPUD service area boundary. However, it is within the charter and the active powers of the District to become the service provider for both electricity, and ultimately, natural gas, within its boundaries.

The closest natural gas transmission facilities are located approximately one mile west of Highway 41 on Avenue 9, and provide service to Children's Hospital of Central California. In a number of meetings, PG&E has discussed its desire to extend natural gas service to serve planned development throughout southeastern Madera County; no construction will occur until a major developer agrees to pay for the necessary transmission and distribution facilities. To date, no one has needed to make that offer.

2.3 Earlier Planning Efforts

The Rio Mesa Area Plan was approved in 1995, together with an Environmental Impact Report covering the land use plan. One of the mitigation measures in the Rio Mesa Area Plan EIR required preparation of Infrastructure Master Plans (IMPs) for the Rio Mesa area or "logical subareas" thereof, prior to the granting of any additional land use entitlements within the Area Plan.

In 1999, the District began work on an IMP for the Avenue 12 Village subarea of Rio Mesa, which is made up of all the District lands plus other holdings that are outside of the District boundaries and which had been approved by Madera County as a logical subarea of Rio Mesa. The portions of this IMP dealing with roads, wet utilities and public safety services were prepared by Provost & Pritchard Engineering Group, Inc. of Fresno (P&P) under contract with both the District and a previous Avenue 12 Village developer, while portions dealing with electric and gas franchises were prepared by

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others. Both were submitted to Madera County for review, but the document had not been adopted before work was stopped (due to lack of funding) in 2001.

The IMP includes conceptual designs for water supply, storage and distribution, wastewater collection, treatment and disposal; storm drainage collection, treatment and disposal and backbone (arterial) road systems. Each of these systems was sized based upon the lesser of the demands in the Rio Mesa Area Plan and in specific development proposals for the various parcels which had been under consideration at that time. In addition to the conceptual plans, the IMP document established design standards for each of the wet utilities, which are absent from the Madera County Standard Specifications.

Water for the District will come from a combination of treated surface water and groundwater. While initially less expensive, there is not enough data about the groundwater supply within the District to assure that a reliable supply of groundwater can be developed to meet the demands of all the District's future customers. It is anticipated that a surface water treatment plant of some size will be required. The District's right to divert surface water is limited by a 1999 agreement between the District, the Madera Irrigation District and the Friant Water Users Authority, in which the District agreed to limit its future diversions for municipal water supply to 2.0 acre-feet per acre of area served. This limitation does not affect the water diverted for golf course irrigation, which approximates 3.0 acre-feet per acre annually.

Wastewater treatment was planned for a tertiary-level treatment plant of unspecified design, with effluent being reclaimed for irrigation use. The golf course has enough acreage to beneficially accept approximately 60 percent of the effluent anticipated at build out; no home for the remaining effluent has yet been identified.

The conceptual storm drain design contemplated collection of Project runoff in a series of retention basins, where it would be allowed to percolate and evaporate. No off-site disposal was proposed.

No conceptual designs for electrical or gas distribution systems are available at this time; all such designs will be the responsibility of the successful proposer.

The IMP and its supporting data will be available to the selected firm, but will not be completely transferrable to the Work due to changed boundaries, approval agency requirements and development plans. Each of these changes will require substantial changes to the originally-conceived infrastructure, though some major items remain the same. These include arterial street alignments, location of water treatment facilities, location of wastewater treatment facilities, and location of wastewater reclamation area.

Once the EIR for the IMP is approved, the District intends to commence design and construction of the first phase of wet and dry utility improvements in order to serve pending developments within the District, and will enter into negotiations with the firm selected under this process to create an agreement calling for the firm to design, build,

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operate and finance the necessary improvements over an extended period of time (estimated to be 50 to 99 years).

2.4 Madera County Background

Madera County staff has taken a variety of positions with respect to the District over the years, mostly dependent upon staff's perception of the District's long-term viability. Madera County will be the agency most responsible to plan and oversee orderly growth in the Rio Mesa area, and while it takes those obligations seriously, the County staff is not large enough to contemplate running the utilities for an emerging City. The County is familiar with operating small community utilities (less than 1,000 connections) but really has no desire to be in the urban community business. This has tended to make staff favorable to the health and growth of the District, which is of course very interested in taking on those growing urban responsibilities. Staff's hesitance to whole-heartedly support the District dates from the District's early financial troubles and entanglements with a former developer.

The developer who originally organized the District is no longer involved with District business in any way. As well, current District staff, Board members and consultants (who have all been in place at least two years now) have cleaned the District's financial slate, implemented proper procedures and continue to demonstrate that the District functions as an independent agency interested in providing service equally to all its customers.

This thorough clean-up has drawn the strong support of the Madera County Resources Management Agency Director, Rayburn Beach, who continues to back the idea of a single utility provider for the southeast county area. While protocol prohibits Mr. Beach from forcing anyone or any entity to annex into the District, he has been very encouraging and helpful to the District as this RFP has been assembled.

A map of proposed developments in Southeastern Madera County is included as Appendix A.

2.5 Madera County Population Projections

According to data from the California Department of Finance, Madera County is expected to nearly triple in size (from its current population) by the Year 2050. The majority of this increase is expected to occur in the southeast portion of the County - that area where the SFPUD is expected to be the "wet and dry" utility service provider.

In discussions with the Madera County Resource Management Agency's Director, Rayburn Beach, the SFPUD has learned that the idea of a "design, build, operate and finance" team, such as the "bundled utility provider" that the District is seeking, would be well received by the County and the local landowners/developers.

Between 1970 and 1980, Madera County experienced marked growth, increasing 52 percent over the ten-year period. From 1980 to 1990, the population in the

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unincorporated areas of the County grew by 46 percent, and by 31 percent in the cities. Between 1990 and 2000, Madera County's population increased by 40 percent, compared to 14 percent for the State.

The table below shows projected growth in the County through 2050 compared to adjacent counties and the State, estimated by the California Department of Finance. Although the County's population will grow by over 290,000 people from 2000 to 2050, the rate of growth is slowing. Similar trends are seen in the adjacent counties of Merced and Fresno and the State of California. The County population is projected to increase by 73 percent from 2000 to 2020, 28 percent between 2020 and 2030, 26 percent between 2030 and 2040, and 20 percent from 2040 to 2050.

Population Projections for Madera County						
Area	2000*	2010	2020	2030	2040	2050
Madera County	124,696	162,114	212,874	273,456	344,455	413,569
Merced County	211,481	273,935	348,690	439,905	541,161	652,335
Fresno County	804,508	983,478	1,201,792	1,429,228	1,670,542	1,928,411
California	34,105,437	39,135,676	44,135,923	49,240,891	54,266,115	59,507,876

SOURCE: California Department of Finance, Demographic Research Unit, 2007
*2000 numbers are also projections, and do not reflect actual 2000 population recorded in U.S. Census

2.6 Current Opportunity

In July, 2008, District staff was invited to meet with senior Madera County staff to discuss the possibility of SFPUD acquiring the assets of one or several of the County's Maintenance Districts and Service Areas. The County operates some 38 of these limited-power special districts. Some provide only water service, others only wastewater service, while still others provide both. Some of the County-operated districts are located within the legal annexation reach of SFPUD and might be considered for turnover by the County. With a total of approximately 1,500 customer households, these four form a strong foundation of business for the SFPUD as it transitions into being an active service provider. In particular, these County districts include:

- Maintenance District 95 (MD-95, known as Ranchos West), located northwest of Road 35-1/2 and Avenue 13. Madera County has specifically offered SFPUD the opportunity to operate this district, which was formed in the late 1990's to serve the Continental Estates subdivision, a development of approximately 30 single-family homes on one-acre lots. This district provides water service only, as the homes are on septic tanks. Facilities include two domestic water wells with

wellhead chlorination. Water quality has consistently met state DPH guidelines, however water quantity is sometimes an issue in summer months due to the particularly high demand imposed by the landscape irrigation of these large lots.

- MD 10a, known as Madera Ranchos, is the largest special district water purveyor in Madera County, and is located north and south of Avenue 12 between Roads 35-1/2 and 38.. This district serves over 1,000 customers. Customers are primarily single-family homes on 2.5 and 5-acre lots, though there are some commercial customers along the Avenue 12 corridor. Water produced by the district is generally good, though a program of mandatory blending of certain wells has been required to meet state nitrate requirements. Other than the blending and wellhead chlorination, no water treatment has been required. The district has no storage facilities, though has adequate well capacity to offer fire flow in the Avenue 12 corridor. MD 10a is in the process of constructing an additional well, which is expected to be on line prior to Summer, 2009.
- Service Area 19 (SA 19, Rolling Hills) is located along the west side of State Route 41, between Avenue 10 and Avenue 11-1/2, and has approximately 400 water-only customers. Nearly all the customers are single-family residences on 2-3 acre lots, with commercial businesses located along State Route 41. Water quality and supply in Rolling Hills have been tenuous for many years, since the failure of the community's last well. All water supply has been from a nearby agricultural well, which has been donated to the community by the neighboring ranch since 2000. This well has provided a workable amount of potable water despite its limitations. Community leaders have organized the customer base over the past several years, leading to a successful Proposition 218 election which approved funding for extensive water system improvements including a new well with wellhead chlorination, a storage tank, and a stronger backbone distribution pipe. This project will be funded by bond sales. The new well will bring the district into compliance with DPH requirements.
- SA 16, Sumner Hill, is located two miles east of State Route 41, south of road 204, on the western bank of the San Joaquin River. This is a gated community of 49 large-lot (1 to 2 acres) single-family homes, and the district provides water service only. Sewage treatment for the development is by ganged septic tanks and leach field, operated by the homeowner's association. The Sumner Hill water system is one of only three surface water treatment plants operated by Madera County Special Districts.

Additionally, the District has been contacted by the developer of the recently approved North Shore at Millerton Lake development, and by the owner of some 3,000 acres of potential development land northwest of Madera Ranchos, expressing their interest in being annexed into SFPUD. SFPUD officials are working with County staff to seek an sphere of influence expansion which would facilitate these annexations as well as the takeovers discussed above. These letters are attached as Appendix B.

3 SCOPE OF THE CONTRACT

The intent of the Work is several-fold, and includes the following:

- Using the currently-available land use plans for the various properties within the District, the Rio Mesa Area Plan allowable development densities, or some other demand generation method mutually acceptable to the District and the landowner(s), develop a revised IMP for the lands within the District. This IMP shall have essentially the same scope as the 1999 IMP, however the precision of the planning will be greater due to the County of Madera's changing approval standards. In particular, precise plan lines and cross sections will be established for all arterial streets. Points of connection will be established for roads accessing the various properties. A secondary access (other than Avenue 12) must be planned. A phasing plan must be established for each infrastructure system and the roadways. A financial plan for constructing the infrastructure must be developed and approved by the County.
- Dry utility distribution systems shall be designed. The scope of work includes establishing points of connection to electrical and natural gas transmission networks and negotiation of wholesale purchase contracts with neighboring utilities as necessary to provide the District's service area with electricity and natural gas. A phasing plan must be established. A financial plan for constructing and operating the infrastructure must be developed and approved by the County.
- Submit the IMP to the County of Madera for approval, and process the IMP with County staff to achieve acceptability. Pay all applicable County processing fees.
- Apply for and process an Environmental Impact Report covering the IMP, through the Madera County Planning Department. Madera County will be the lead agency, and will seek proposals for preparation of the EIR from qualified consultants. The proposer will be expected to pay the cost of EIR preparation.
- Prepare a boundary and topographical survey of the lands within the District boundary, suitable for use in preparation of the IMP. This shall include location and monumentation of all property corners (except those along the San Joaquin River, which shall be monumented by witness corners only). Monumentation shall conform with County of Madera requirements.
- Topographical survey shall be by aerial photogrammetry, with precision adequate to establish a two-foot contour interval over the entire site. Digital terrain models, aerial photographs and maps of survey shall be made available to the District.
- Prepare and file a Record of Survey in accordance with County and State requirements with the Madera County Surveyor, documenting the boundary survey above. Pay all applicable County review and recordation fees.

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- Establish an appropriate schedule of Development Impact Fees for water and sewer utilities in accordance with AB 1600 procedures, to be paid by developments as they are brought on line.
- Establish an appropriate schedule of operating rates for water and sewer customers, with schedules and service classes for all types of residential, commercial, institutional, industrial and open space development anticipated in the Rio Mesa
- Fund the on-going operation of the District administrative staff and operating expenses until such costs can be borne by on-going rate payments for services. These expenses are budgeted at \$30,000 monthly, and will commence in the first full month following contract execution. Payments will continue until District assessments have been levied and cash flow sufficient to maintain District operations begins. These regular payments can be credited against future franchise payments.
- Payment of a deposit towards the franchise fees that will ultimately be due the District. The deposit of \$3 million shall be due upon the date that the contract is awarded to the selected respondent.
- Prepare a scope of work and fee structure for design, construction, operation and finance of the facilities proposed in the IMP, including backbone (those not included in any specific development proposal) wet and dry utilities, roads, street lights, electrical and natural gas distribution.

In partial compensation for the completion of these tasks, the vendor will have the opportunity to secure a long-term (up to 99 year) contract to serve the District as a Bundled Utility Provider (BUP). See BUP responsibilities and opportunities flowchart on the following page.

A proposer's package containing the following information is available at the office of Provost & Pritchard for all qualified proposers. The package contains:

- The 2001 draft IMP as it exists today
- A map of the District and the surrounding area
- Demographics of the District service area presently
- The Rio Mesa Area Plan EIR
- District Formation Documents

Bundled Utility Provider (BUP)

Operates as Bundled Utility Provider under long term (50 - 99 year) contracts with the Sierra Foothills Public Utility District (SFPUD) and retains all profits associated with infrastructure construction and providing the utility services to the SFPUD

Sierra Foothills Public Utility District (SFPUD)

SFPUD Property Owners

Sierra Foothills Public Utility District

Non-profit public utility district established to provide municipal infrastructure and utility services;

SFPUD receives revenue from three sources;

- (1) Utility service franchise fees provided by BUP;
- (2) Infrastructure connection fees paid by residential and commercial builders; and
- (3) Annexation fees paid by other Rio Mesa property owners joining SFPUD.

SFPUD will utilize its revenue stream to provide funding for the required Village 12 infrastructure

Contracts with BUP to construct the required infrastructure

BUP

For profit company under contract to SFPUD to:

Contract with various companies to construct the required infrastructure (grading, roads, parks, finished residential and commercial lots, water, sewer, electric, gas, telephone, cable, internet, trash, etc.)

Contract with various companies to operate the utility services (water, sewer, electric, gas, telephone, cable, internet, trash, etc.)

Bills SFPUD at "fair and reasonable" cost to construct non-revenue infrastructure and utility services.

Retains all profits associated with construction and operations, less franchise fees paid to SFPUD.

4 INSTRUCTIONS TO PROPOSERS

4.1 Receipt of RFP

Proposals will be received at the office of the District, located at 43369 Avenue 12, Madera, CA 93638, until 5:00 PM on October 10, 2008.

4.2 RFP Questions and Contact Instructions

All inquiries regarding this RFP and the associated process shall be directed to the District's General Manager, and/or the District's consulting engineer, as follows:

Paul Frederick
General Manager, SFPUD
43369 Avenue 12
Madera, CA 93638
Telephone: (559) 432-0117
paulfredsr@sbcglobal.net

David McGlasson, PE
Provost & Pritchard Engineering Group, Inc.
286 W Cromwell Avenue
Fresno, CA 93711
Telephone: (550) 449-2700
dmcglasson@ppeng.com

All questions and requests for information or clarification of the RFP must be delivered in writing. Although standard mail will be acceptable, email is the strongly preferred and recommended method of communication. The General Manager will confer with the other members of the Program Management Team as necessary, and will endeavor to get a reply to all proposers within two business days of the inquiry. However, the final responses to inquiries will be made no later than October 6, 2008 (4 days prior to the proposal due date), unless changed by addendum. No new inquiries will be accepted after October 3, 2008 (a week prior to the proposal due date), unless changed by addendum.

All inquiries will receive a written response. If, in the opinion of the Program Management Team, no additional information or addendum is necessary, the proposer making the inquiry will be so notified. All inquiries which, in the opinion of the Program Management Team, require additional information will be responded to in the form of an addendum to the RFP circulated to all interested parties who are identified on the District's registration list. **It is the responsibility of all interested parties to request in writing to the District that they be included on the registration list for distribution of correspondence related to the RFP, including any addenda.**

SECTION FOUR

4.3 Submittal Format

All proposers shall organize their SOQ and proposal in the following manner:

1. Submission Cover Letter
2. Table of Contents
3. Project Team Organization and Structure
4. Relevant Experience and Capabilities
5. Project Understanding
6. Project Approach
7. Key Issues and Potential Solutions
8. Economic and Financial Qualifications

4.4 Submittal Content

4.4.1 Submittal Cover Letter

The cover letter must be signed by an authorized officer of the prime proposer and must include the name, title, address, telephone number, and email address of the proposer's designated contact person for all matters regarding the proposal. The letter shall also contain confirmation of receipt of any and all addenda.

4.4.2 Table of Contents

The SOQ and proposal shall include a table of contents identifying each major heading and subheading in each section of the document together with corresponding page numbers. Pages shall be numbered sequentially throughout the document. A list of tables and figures shall be included if appropriate.

4.4.3 Project Team Organization and Structure

This section should describe the organization of the proposer's team, including the relationship between the prime proposer and the subconsultants, if any. Narrative should demonstrate how the team will successfully complete the Work along the District's timeline, providing intermediate milestones and tasks along the way.

This section must include the following elements:

1. A description of the project management and organization strategy, including flow of information and decision making strategies.
2. A team organization chart, indicating the interaction between team members and District staff. Describe the role of each team member in the overall project. Each team member's firm should be identified. Describe the corporate organization of each team member firm, including a statement of legal corporate form. The

proposal must identify the legal form to be taken by the group of firms to whom the contract will be awarded. The District is requiring that the successful contractor be a single legal entity.

3. Brief resumes for each team member, summarizing educational and vocational qualifications relevant to each member's project role, as well as the proposed level of commitment to the project during each phase. Complete resumes for each key project staff, as well as for firm management, should be included in the appendices.
4. A description of the project team's quality assurance process.
5. A descriptive listing of relevant projects completed by the proposed project team.

4.4.4 Project Understanding, Approach, Key Issues

The proposal must demonstrate that the proposer understands the District's goals and objectives for the project, and should identify key issues the proposer recognizes as being particularly challenging. Each identified challenge should be discussed along with a presentation of potential solution strategies, and how the proposer can play a lead role in overcoming them.

4.4.5 Project Experience and Expertise

This section must describe the project experience and capabilities of each key team member and the prime proposing firm, with particular emphasis on projects delivered under a Design Build Operate or Design Build Operate Finance delivery system. Include project costs and client contacts for those projects.

Also include a complete description of the proposer's available manpower and capacity (include totals for the past three years for both full-time equivalent manpower and gross revenues.

4.4.6 Financial Qualifications

The bidder shall indicate adequate financial capacity to take on a project that may reach to \$50 million or more over the term of the agreement. This section shall include references from the proposer's bankers; presentation of complete or summary financial statements; a statement of proposer's overall revenue (or revenue for similar activities completed in the three previous years); evidence of proposer's ability to secure appropriate insurance coverages for all risks including property damage, bodily injury, comprehensive general liability, automobile liability and professional liability to protect itself, its subconsultants and subcontractors, and the District for a project of similar size and nature; evidence that it can provide financing for the project; evidence of bonding capacity, including total bonding limit and current outstanding bonds; and a detailed description of the proposer's approach to financing the various phases of the Work.

5 EVALUATION AND SELECTION

5.1 Evaluation Process

The proposals will be evaluated based upon the requirements of this RFP. Proposals will be reviewed for responsiveness, then will be evaluated and ranked based upon evaluation criteria developed by the Project Management Team. At any time during the evaluation period, the District may request clarification or additional information from any proposer; contact references, listed in the proposal or otherwise; and visit facilities and clients associated with any team member. **Failure to respond to requests for additional information in a timely manner may render the submittal non-responsive and may be grounds for elimination of the proposal from further consideration.**

5.2 Evaluation Criteria

Each responsive proposal will be evaluated based upon the following criteria:

- Economic and financial capability and capacity
- Experience with design build operate and DBOF projects.
- Experience with the design and construction of facilities similar to the proposed Work.

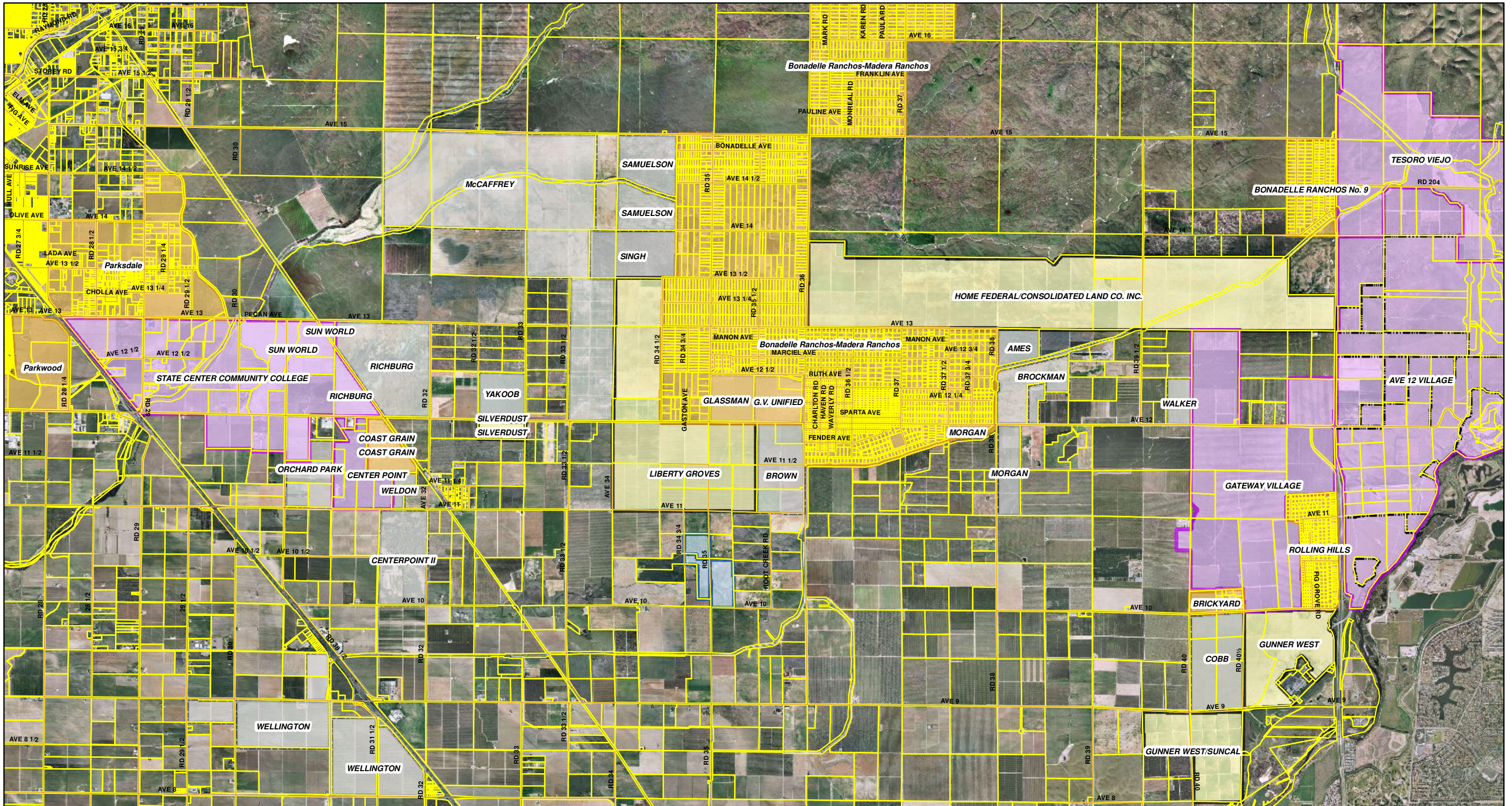
5.3 Selection

The District will weight and ranks the criteria as it deems appropriate in order to select the proposal it believes will provide the greatest value and probability of successful outcome to the District.

Should the District be unable to satisfy itself as to the advisability of entering a contract with one of the proposers, additional proposers not on the original list may be solicited.

APPENDIX A

Regional Context Map



0 0.5 1 Miles



EST. 1968
PROVOST & PRITCHARD
ENGINEERING GROUP
An Employee Owned Company

286 W. Cromwell Ave.
Fresno, CA 93711-6162
(559) 449-2700

Legend

Madera Co. Road
Madera Co. Parcel

Existing Development
Approved Development
Proposed Development
Other Key Land Ownships

Direct Recharge Area

Regional Map

Liberty Groves
Madera County, CA

Photography by AirPhoto USA, 2007

APPENDIX B

Letters from Prospective Customers

Friant Development Corp.

7740 N. Fresno St. Suite 104

Fresno, CA 93720-2409

Phone 559 436-1900

Fax 559 436-1204

September 24, 2008

Paul S. Frederick, General Manager
SIERRA FOOTHILLS PUBLIC UTILITY DISTRICT
43369 Avenue 12
Madera, CA 93636

Re: Rio Mesa Area Plan – Utility Services

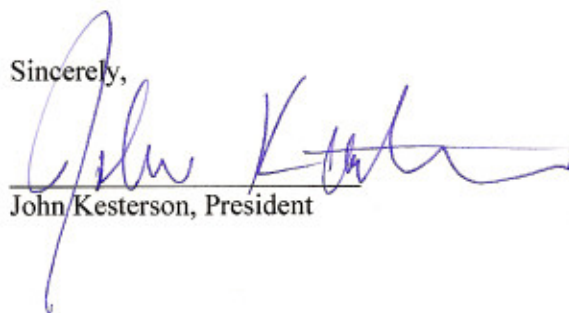
Dear Mr. Frederick:

Our project, North Shore at Millerton Lake, located in the Rio Mesa Area Plan (RMAP) area, is currently progressing through the Madera County E.I.R. process. As a part of this process, our development team is currently relying on County Service Area (CSA) 22 to provide utility services. Our development project will require infrastructure services for 2,966 units on 2,238 acres.

We are fully supportive of your efforts to become a viable provider of services throughout the Rio Mesa area.

Please keep us advised of your progress in positioning SFPUD to become the service provider for the referenced area. I look forward to hearing from you in the near future and discussing infrastructure planning to North Shore at Millerton Lake.

Sincerely,

A handwritten signature in blue ink, appearing to read "John Kesterson", is written over a horizontal line.

John Kesterson, President

5S Ranches Inc.

14001 Road 36
Madera, CA. 93636

September 16, 2008

Paul S. Frederick, General Manager
SIERRA FOOTHILLS PUBLIC UTILITY DISTRICT
43369 Avenue 12
Madera, CA 93636

Re: Groundwater Recharge Facility and Associated Development Plan

Dear Mr. Frederick:

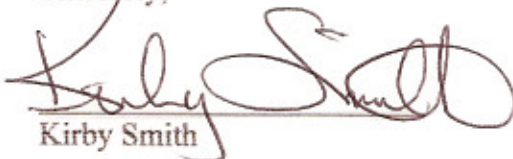
On May 1, 2006, you submitted a proposal to the Madera County Planning Director, Ray Beach, on my behalf. This proposal included the development of seniors' housing tracts and the construction of a groundwater recharge facility on my property (approximately 3,000 acres) located west of Highway 41 in and around Avenues 14 and 15 and further described as Madera County APNs 049-010-001, 051-230-009, 011, 012 and 013.

Now that the Madera County Planning Department has indicated an interest in developing recharge facilities on or around my property and has, subsequently, asked your district to take over the operation of the Maintenance and Service Districts in SE Madera County, it appears that the commencement of the annexation process of my property into the Sierra Foothills Public Utility District (SFPUD) is the next logical step to keep in concert with this groundwater recharge facility and the associated development of housing projects that will be required to provide waste-water effluent for the proposed facility.

Therefore, please let this letter serve as my official request to your office to commence the annexation process of my above mentioned property into the SFPUD. Please advise me of the requirements and costs to move forward with this process.

I look forward to hearing from you in the near future.

Sincerely,



Kirby Smith