



**COUNTY OF MONTEREY
CONTRACTS/PURCHASING DIVISION
168 W. ALISAL STREET, 3rd FLOOR
SALINAS, CA 93901-2439
(831) 755-4990**

**REQUEST FOR PROPOSALS
#10186**

For

**BIOMEDICAL EQUIPMENT
CERTIFYING, TESTING AND
MAINTENANCE SERVICES**

FOR

**MONTEREY COUNTY HEALTH DEPARTMENT
CLINIC SERVICES BUREAU**

**PROPOSALS DUE
WEDNESDAY FEBRUARY 17, 2010
3:00PM (PST) LOCAL TIME**

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GENERAL REQUIREMENTS SECTION

1.0 INTENT

The Monterey County Health Department, Clinic Services Bureau, hereinafter referred to as COUNTY is seeking Proposals from qualified vendor(s), hereinafter referred to as CONTRACTOR(S) to provide certifying, testing, and maintenance services of biomedical equipment for seven COUNTY operated clinics. The addresses and contact numbers for these clinics are provided in Appendix B. CONTRACTOR(S) are encouraged to bid on all locations combined; however, multiple awards will be considered.

The current COUNTY biomedical equipment is listed in the attached Appendix A. This inventory is an estimated volume. Upon award of this Agreement, the selected CONTRACTOR(S) shall maintain a detailed and current inventory as outlined in Section 5.0, SCOPE OF WORK.

2.0 BACKGROUND

The COUNTY clinics are located within Salinas Valley and on the Monterey Peninsula. All clinics are within twenty (20) miles of each other. There are four Laurel Clinics located in the North Salinas (Family Practice, Internal Medicine, Pediatrics, and Women's Health) and one located in East Salinas (Alisal Health Center). The two clinics on the Monterey Peninsula are located in Seaside and Marina.

The demand for access to primary and specialty care services for the medically underserved and uninsured has escalated as more residents become eligible for federal and state funded healthcare programs. As a result, there are longer wait times for available appointments. As the demand for patient care continues to rise, it is critical to ensure that all equipment is working properly.

3.0 CALENDAR OF EVENTS

- | | | |
|-----|---------------------------------------|--|
| 3.1 | Issue RFP | Wednesday January 6 th , 2009 |
| 3.2 | Mandatory Pre-Proposal Meeting | 2:00 PM - 4:00 PM, Local Time January 21, 2010 |
| 3.3 | Deadline for Written Questions | 3:00PM, Local Time, January 25, 2010 |
| 3.4 | Proposal Submittal Deadline | 3:00PM, Local Time, February 17, 2010 |
| 3.5 | Estimated Notification of Selection | February 26, 2010 |
| 3.6 | Estimated AGREEMENT Date | April 6, 2010 |

This schedule is subject to change as necessary.

- 3.8 CONTRACTOR(S) who receive notification of this RFQ/RFP by means other than through a County of Monterey mailing shall contact the person designated in Section 4.0 COUNTY POINTS OF CONTACT to be added to the mailing list. Inclusion on the mailing list is the only way to ensure timely notification of any addenda that may be issued prior to the proposal submittal date. **IT IS THE CONTRACTORS' RESPONSIBILITY TO ENSURE THAT THEY RECEIVE ANY AND ALL ADDENDA FOR THIS RFP** by either informing the County of their mailing information or by regularly checking the County's Solicitation Center web page at www.co.monterey.ca.us/admin/solicitcenter.htm. Addenda will be posted on the website the day they are released.

4.0 COUNTY POINTS OF CONTACT

- 4.1 Questions and correspondence regarding this RFP shall be directed to:
- 4.1.1 Proposal Format and Content: **Jaime Ayala**
Deputized Purchasing Agent
Contracts/Purchasing
168 W. Alisal Street, 3rd Floor
Salinas, CA 93901-2439
PHONE: (831) 755-5673
FAX: (831) 755-4969
Email: ayalaj@co.monterey.ca.us
- 4.1.2 Technical Information: **William Li**
Management Analyst I
Monterey County Health Department
Clinic Services Bureau
1615 Bunker Hill Way, Ste. 100
Salinas, CA 93906-6010
PHONE: (831) 759-6522
FAX: (831) 751-2053
Email: liw@co.monterey.ca.us
- 4.2 The deadline for submitting written questions regarding this RFQ/RFP is indicated in Section 3.0 CALENDAR OF EVENTS.
- 4.3 Questions submitted after the deadline will not be answered. Only answers to questions communicated by formal written addenda will be binding.
- 4.4 Prospective CONTRACTOR(S) shall not contact County officers or employees with questions or suggestions regarding this RFP without first contacting the persons listed above. **Any unauthorized contact may be considered undue pressure and cause for disqualification of the CONTRACTOR.**

- 4.5 All questions regarding this RFP shall be submitted in writing (E-mail or FAX is acceptable). The questions will be researched and the answers will be communicated to all known interested CONTRACTOR(S) after the deadline for receipt of questions.

5.0 SCOPE OF WORK

- 5.1 CONTRACTOR(S) shall provide certifying, tagging and maintenance services for all biomedical equipment located at the seven (7) clinics operated by the COUNTY'S Health Department and subsequent new equipment for the term of the Agreement. The current biomed equipment and clinic locations are listed in the attached Appendices A and B, respectively. CONTRACTOR(S) shall certify all electrical, measurement, and testing equipment annually.
- 5.1.1 CONTRACTOR(S) shall coordinate with designated COUNTY clinic manager(s), director(s), and/or their delegated staff to arrange designated times to perform said services.
- 5.1.2 CONTRACTOR(S) will have seven (7) days to test new equipment and tag all equipment which successfully passed testing. CONTRACTOR(S) will provide COUNTY, within thirty (30) days of testing, a written report of all equipment tested and tagged.
- 5.1.2.1 If equipment does not pass testing, CONTRACTOR(S) will coordinate with designated COUNTY clinic manager(s), director(s), and/or their delegated staff to determine if said equipment needs to be repaired or replaced.
- 5.1.3 CONTRACTOR(S) shall keep accurate, current inventory of the COUNTY'S biomedical equipment and supplies.
- 5.1.3.1 Inventory list will be updated at least two (2) times per year.
- 5.1.3.2 CONTRACTOR(S) will supply COUNTY updated list in the months of January and July.
- 5.1.3.3 CONTRACTOR(S) will clearly list the certification dates of all biomedical equipment and supplies next to each piece of equipment identified.
- 5.1.4 CONTRACTOR(S) shall supply COUNTY with approved equipment tags for all biomedical equipment and supplies. CONTRACTOR(S) shall have thirty (30) days from the start date of the AGREEMENT to retag all existing biomedical equipment and supplies.
- 5.1.5 CONTRACTOR(S) shall certify and tag COUNTY'S Biomedical Transformer units, which include, but are not limited to, sphygmomanometers, otoscopes, and electric thermometers individually.
- 5.1.6 CONTRACTOR(S) will provide Biomedical Equipment Technicians who are either certified through the International Certification Commission (ICC), or have a minimum of five (5) years of verifiable experience maintaining and repairing

biomedical equipment. All work shall be performed by personnel whom CONTRACTOR(S) directly employ and supervise. No sub-contracting or outsourcing of any type will be allowed without written authorization from COUNTY.

5.1.7 CONTRACTOR(S) will respond onsite within a twenty-four (24) hour window to all COUNTY maintenance and repair requests.

5.1.8 CONTRACTOR(S) will coordinate with designated COUNTY clinic manager(s), director(s), and/or their delegated staff for requests made on a Friday or Saturday to determine urgency and to schedule the earliest date with which to respond.

5.1.9 CONTRACTOR(S) shall specify the warranty period for the services provided, guarantee the workmanship of all items proposed, and remedy all defects under existing warranties without additional cost to COUNTY that may appear within the term of the AGREEMENT.

5.1.10 CONTRACTOR(S) shall notify, in writing, all Biomedical Equipment currently used by the COUNTY that CONTRACTOR(S) are not able and/or qualified to certify, or cannot maintain due to lack of part(s) availability. Written notification to COUNTY shall be provided within thirty (30) days of initial and subsequent recertification.

5.2 Other Requirements:

CONTRACTOR(S) will abide to health information privacy laws set forth in the Health Insurance Portability and Accountability Act (HIPAA), the Confidentiality of Medical Information Act (CIMA), and California Civil Code § 56 *et seq.*, Senate Bill 541. The awarded CONTRACTOR(S) will be required to sign a Business Associate Agreement (Appendix B) along with the AGREEMENT.

5.3 Area Supervisor

CONTRACTOR(S) shall designate an Area Supervisor to handle all matters pertaining to day-to-day duties in their work areas between 8am-5pm.

5.3.1 CONTRACTOR(S) shall provide COUNTY with Area Supervisor's 24-hour contact information.

5.3.2 Communications with the Area Supervisor shall be binding to the extent of this AGREEMENT.

5.3.3 COUNTY shall notify Area Supervisor of all quality concerns and the Area Supervisor shall respond within three (3) hours.

5.4 Identification Badges

All personnel employed by CONTRACTOR(S) will display proper identification badges in clear view while on COUNTY'S premises. If employees fail to display the proper identification, COUNTY may require them to leave the facility immediately. Services that are not performed as a result may be subject to deductions to be taken from the next submitted invoice.

6.0 CONTRACT TERM

- 6.1** The initial term of the AGREEMENT(s) will be for a period of two (2) years with the option to extend the AGREEMENT for two (2) additional one (1) year periods.
- 6.2** COUNTY reserves the right to cancel this AGREEMENT, or any extension of this AGREEMENT, without cause, with a thirty day (30) written notice, or immediately with cause.
- 6.3** If this RFP includes options for renewal or extension, CONTRACTOR must commence negotiations for rate changes a minimum of ninety days (90) prior to the expiration of the AGREEMENT.
 - 6.3.1** Both parties shall agree upon rate extension(s) or changes in writing.

7.0 SELECTION CRITERIA

- 7.1** The selection of CONTRACTOR(S) and subsequent contract award(s) will be based on the criteria contained in this Request for Proposals, as demonstrated in the submitted proposal. CONTRACTOR(S) should submit information sufficient for the COUNTY to easily evaluate proposals with respect to the selection criteria. The absence of required information may cause the Proposal to be deemed non-responsive and may be cause for rejection.
- 7.2** The selection criteria include, but are not limited to, the following:
 - 7.2.1** Conformance with the terms, conditions and specifications of this RFP.
 - 7.2.2** Demonstrated experience and successful performance on recent contracts of similar size and scope.
 - 7.2.3** A comprehensive list of all current and recent clients, including the facility names, addresses, and contact persons to be provided by the CONTRACTOR to the COUNTY for the evaluation of the CONTRACTOR'S ability to provide quality services.
 - 7.2.4** Compliance with all Federal, State and local laws, rules and regulations.
 - 7.2.5** Proposed pricing that comprehensively addresses the terms, conditions and specifications of this RFP.
 - 7.2.6** Capacity to extend Scope of Services for potential new, relocated, and/or expanded COUNTY clinics.
 - 7.2.7** Brochures and pamphlets will not be accepted as a substitute for these requirements.

8.0 PRE-PROPOSAL MEETING

- 8.1** Those interested in submitting a proposal are **required** to attend a **Mandatory Pre-Proposal Meeting**, which will be held on **Thursday, January 21, 2010 from 2:00PM – 4:00PM in Clinic Services’ Large Conference Room, located at 1441 Constitution Blvd., Building 151, Salinas, CA 93906**. The purpose of this meeting is to clarify sections of the RFP and to address any questions. No presentations are required.

8.1.1 Please indicate your intent to attend this meeting by sending a response to Deputy Purchasing Agent, Jaime Ayala at ayalaj@co.monterey.ca.us or by calling (831) 755 – 4998. Indicate if you are requesting to participate by telephone so that further instructions may be provided.

9.0 SEQUENTIAL CONTRACT NEGOTIATION

- 9.1** The COUNTY will pursue contract negotiations with the CONTRACTOR(s) who submit(s) the best Proposal(s), in the sole opinion of the COUNTY, and which is in accordance with the criteria as described within this RFP. If the contract negotiations are unsuccessful, in the opinion of either the COUNTY or the CONTRACTOR(s), the COUNTY may pursue contract negotiations with the company which submitted a Proposal which the COUNTY deems to be the next best qualified to provide the services, or the COUNTY may issue a new RFP or take any other action which it deems to be in its best interest.

10.0 ADDITION OF QUALIFIED CONTRACTOR(S)

- 10.1** This RFP is NOT intended to create an exclusive service agreement. The County retains the ability, at its sole discretion, to add qualified CONTRACTOR(s) any time for selection and execution of an Agreement provided they meet the minimum requirements of the Contracts/Purchasing Division.

GENERAL PROVISIONS SECTION GP

GP 1.0 CONTRACT AWARDS

- GP 1.1** Multiple Award(s): The COUNTY has the option to award a portion or portions of this contract to *multiple* successful CONTRACTOR(S) at the sole discretion of and benefit to the COUNTY.
- GP 1.2** The award(s) made from this RFP may be subject to approval by the County Board of Supervisors. The absence of required information will cause the Proposal to be deemed non-responsive and may be cause for rejection.
- GP 1.3** Interview: The COUNTY reserves the right to interview selected CONTRACTOR(S) before a contract is awarded. The costs of attending any interview are the CONTRACTOR'S responsibility.
- GP 1.4** Incurred Costs: The COUNTY is not liable for any cost incurred by CONTRACTOR(S) in response to this Request for Proposals.
- GP 1.5** The County Contracts/Purchasing Division will notify unsuccessful CONTRACTOR(S) who have submitted a Proposal.
- GP 1.6** The award(s) resulting from this RFP will be made to the CONTRACTOR(S) that submit a response that, in the sole opinion of the COUNTY, best serves the overall interest of the COUNTY.
- GP 1.7** Prices are to remain firm for the initial term of the AGREEMENT and, thereafter, may be adjusted according to the terms and conditions of the AGREEMENT. COUNTY does not guarantee a minimum or maximum dollar value for any agreement or agreements resulting from this solicitation.

Awards will not be based on cost alone.

GP 2.0 PROPOSAL SUBMITTALS

- GP 2.1** All submittals in response to this solicitation become the property of the County of Monterey. If a CONTRACTOR(S) does not wish to submit a Proposal but wishes to acknowledge the receipt of the request, the reply envelope shall be marked "No Bid."
- GP 2.2** Monterey County reserves the right to reject any and all Proposals, or part of any Proposal, to postpone the scheduled Proposal deadline date(s), to make an award in its own best interest, and to waive any informalities or technicalities that do not significantly affect or alter the substance of an otherwise responsible Proposal and that

would not affect a CONTRACTOR'S ability to perform the work adequately as specified.

- GP 2.3** Proposals must be received BEFORE the time and date specified, at the location and to the person specified on the SIGNATURE PAGE.
- GP 2.4** ALL PROPOSALS MUST BE SUBMITTED IN A SEALED ENVELOPE BEARING ON THE OUTSIDE, PROMINENTLY DISPLAYED IN THE LOWER LEFT CORNER OF THE ENVELOPE, the CONTRACTOR'S name and address, ***the solicitation number, and the name of the person specified on the SIGNATURE PAGE.***
- GP 2.5** It is the sole responsibility of the CONTRACTOR(S) to ensure that the Proposal is received at or before the specified time. Postmarks and facsimiles are not acceptable. Proposals received after the deadline shall be rejected and returned unopened.
- GP 2.6** Submit any and all exceptions to this solicitation on separate pages, and clearly identify the top of each page with "EXCEPTION TO MONTEREY COUNTY SOLICITATION #" (indicate the applicable solicitation number).
- GP 2.7** Each EXCEPTION shall include the page number, section number, and referenced item number as appropriate.
- GP 2.8** Failure to comply with GP 2.3 – 2.7 may result in a Proposal being declared as "non-responsive."

GP 3.0 PROPOSAL FORMAT AND CONTENT

- GP 3.1** Any page of the CONTRACTOR'S response package that is deemed to be a trade secret by the CONTRACTOR(S) shall be clearly marked "PROPRIETARY INFORMATION" at the top of the page in at least one-half inch (1/2") size letters.
- GP 3.2** To be considered "responsive," submitted Proposals should adhere to the following guidelines:
- GP 3.2.1** Proposals should be prepared on 8-1/2" x 11" paper and bound with front and back covers. Fold out charts, tables, spreadsheets, brochures, pamphlets and other pertinent information or work product examples may be included as Appendices. All Proposals shall include a Table of Contents.
 - GP 3.2.2** Reproductions of the Monterey County Seal should not be used in any documents submitted in response to this solicitation.
 - GP 3.2.3** Indicate the name and title of the CONTRACTOR'S primary contact person. Also, include their mailing address, telephone number and fax number, along with their Email address, if any.
 - GP 3.2.4** A copy of any agreement proposed by the CONTRACTOR(S) as part of their response to this solicitation must be submitted along with their

Proposal. These agreements will be considered as part of the bid package prior to an award selection being made. **THE INCLUSION OF A PROPOSED AGREEMENT DOES NOT GUARANTEE ACCEPTANCE OF THAT AGREEMENT BY THE COUNTY.** Therefore, **CONTRACTOR'S Proposal must specify what, if any, terms of their Proposal would be different if the County does not accept the proposed agreement, in whole or in part. CONTRACTOR(S) agreements will not be considered if submitted after the Deadline for Proposals.** (Refer to Section **GP 5.0 AGREEMENT TO TERMS AND CONDITIONS.**)

GP 3.2.5 Submit complete documentation as listed in Section **7.0 SELECTION CRITERIA.**

GP 3.2.6 To validate your Proposal, **submit the SIGNATURE PAGE with your proposal.** Proposals submitted without this page will be deemed nonresponsive. Proposal signatures must be manual and in ink. All prices and notations must be typed or written in ink. Errors may be crossed out and corrections printed in ink or typed adjacent, and must be initialed in ink by the person signing the proposal.

GP 3.3 Submit one (1) single-sided original Proposal and three (3) single or double-sided copies of the CONTRACTOR'S proposed responses, with one (1) clearly marked "Original." (Total of four proposal packets.)

GP 4.0 PROPOSAL STANDARD INSTRUCTIONS AND CONDITIONS

GP 4.1 Propose on each item separately. Prices shall be quoted in units specified. If total extended price differs from unit price, the unit price shall prevail.

GP 4.2 Brand names and numbers when cited are informational unless stipulated otherwise. Proposals for equal items will be considered, provided the proposal clearly describes the article offered and its proposed equal in quality, utility and/or performance. Proposals not indicating otherwise will be considered to be for the exact item specified.

GP 4.3 Delivery time shall be a part of the consideration of proposal submissions. Specify delivery time in days after receipt of order (ARO).

GP 4.4 Unless stated otherwise, the F.O.B. for receivables shall be destination. Charges for transportation, containers, packaging and other related shipping costs shall be borne by the shipper.

GP 4.5 **ACCEPTANCE TIME:** Proposals are subject to acceptance at any time within 90 days after opening.

GP 4.6 **TAXES:** The County is registered with the Internal Revenue Service, San Francisco office, registration number 94730022K. The County is exempt from Federal

Transportation Tax; an exemption certificate is not required where shipping documents show Monterey County as consignee.

- GP 4.7** CAL-OSHA: The items proposed shall conform to all applicable requirements of the California Occupational Safety and Health Administration Act of 1973 (CAL-OSHA).
- GP 4.8** HAZARDOUS MATERIALS: Transportation of any hazardous materials to the County of Monterey must be done so in conformance with SARA Title 3 as amended. Appropriate documentation must be provided in a Material Safety Data Sheet (MSDS) and other documentation as necessary relating to the traits, characteristics, and pervasive properties of any hazardous materials shipped to the County of Monterey. The shipper understands that the County of Monterey shall not accept any shipment of hazardous materials without complete documentation and safety information as required by law. The County of Monterey shall not take responsibility for the accidental or purposeful discharge or release of any hazardous material. The County of Monterey does not take responsibility for the improper packaging and/or transportation of any hazardous materials ordered by the County while in transit or storage prior to delivery and acceptance by the County.
- GP 4.9** Any discount offered by the CONTRACTOR(S) must allow for payment after receipt and acceptance of services, material or equipment and correct invoice, whichever is later. In no case, in the evaluation of Proposals, will a discount be considered that requires payment in less than 30 days.

GP 5.0 AGREEMENT TO TERMS AND CONDITIONS

CONTRACTOR(S) selected through the solicitation process will be expected to execute a formal agreement with the County for the provision of the requested service. The AGREEMENT will be written by the County in a standard format approved by County Counsel, similar to the “**SAMPLE AGREEMENT**” enclosed herewith. Submission of a signed bid/proposal and the **SIGNATURE PAGE** will be interpreted to mean CONTRACTOR(S) HAS AGREED TO ALL THE TERMS AND CONDITIONS set forth in the pages of this request and the standard provisions of the **SAMPLE AGREEMENT**. The County may consider including language from the CONTRACTOR’S proposed agreement if submitted following the procedures identified in Section **GP 3.0 PROPOSAL FORMAT AND CONTENT**.

GP 6.0 RIGHTS AND REMEDIES OF THE COUNTY FOR DEFAULT

In the case of default by the CONTRACTOR(S), the County may procure the articles or services from other sources and may recover the loss occasioned thereby from any unpaid balance due the CONTRACTOR(S), if any, or by suit against the CONTRACTOR(S). The prices paid by the County shall be considered the prevailing market price at the time such purchase(s) may be made. Inspections of deliveries or offers for deliveries that do not meet specifications shall be made at the expense of the CONTRACTOR(S).

GP 7.0 INDEMNIFICATION

CONTRACTOR(S) shall indemnify, defend, and hold harmless the County, its officers, agents, and employees, from and against any and all claims, liabilities, and losses whatsoever (including damages to property and injuries to or death of persons, court costs, and reasonable attorneys' fees) occurring or resulting to any and all persons, firms or corporations furnishing or supplying work, services, materials, or supplies in connection with the performance of this Agreement, and from any and all claims, liabilities, and losses occurring or resulting to any person, firm, or corporation for damage, injury, or death arising out of or connected with the CONTRACTOR'S performance of this AGREEMENT, unless such claims, liabilities, or losses arise out of the sole negligence or willful misconduct of the County. "CONTRACTOR'S performance" includes CONTRACTOR'S action or inaction and the action or inaction of CONTRACTOR'S officers, employees, agents and subcontractors.

GP 8.0 INSURANCE

GP 8.1 Evidence of Coverage:

Prior to commencement of this AGREEMENT, the CONTRACTOR(S) shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition the CONTRACTOR(S) upon request shall provide a certified copy of the policy or policies.

This verification of coverage shall be sent to the County's, Contracts/Purchasing Department, unless otherwise directed. The CONTRACTOR(S) shall not receive a "Notice to Proceed" with the work under this AGREEMENT until it has obtained all insurance required and such, insurance has been approved by the County. This approval of insurance shall neither relieve nor decrease the liability of the CONTRACTOR(S).

GP 8.2 Qualifying Insurers:

All coverage's, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to the current Best's Key Rating Guide or a company of equal financial stability that is approved by the County's Purchasing Manager.

GP 8.3 Insurance Coverage Requirements:

Without limiting CONTRACTOR'S duty to indemnify, CONTRACTOR(S) shall maintain in effect throughout the term of this AGREEMENT a policy or policies of insurance with the following minimum limits of liability:

- GP 8.3.1** Commercial general liability insurance, including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broadform Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.
- GP 8.3.2** Business automobile liability insurance, covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this AGREEMENT, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.
- GP 8.3.3** Workers' Compensation Insurance, if CONTRACTOR(S) employs others in the performance of this AGREEMENT, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.
- GP 8.3.4** Professional liability insurance, if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, the CONTRACTOR(S) shall, upon the expiration or earlier termination of this AGREEMENT, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this AGREEMENT.

GP 8.4 Other Insurance Requirements.

All insurance required by this AGREEMENT shall be with a company acceptable to the County and issued and executed by an admitted insurer authorized to transact Insurance business in the State of California. Unless otherwise specified by this AGREEMENT, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date CONTRACTOR(S) completes its performance of services under this AGREEMENT.

- GP 8.5** Each liability policy shall provide that the County shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for CONTRACTOR(S) and additional insured with respect to claims arising from each subcontractor, if any, performing work under this AGREEMENT, or be accompanied

by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

GP 8.6 Commercial general liability and automobile liability policies shall provide an endorsement naming the County of Monterey, its officers, agents, and employees as Additional Insureds with respect to liability arising out of the CONTRACTOR'S work, including ongoing and completed operations, and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the CONTRACTOR'S insurance. The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37 10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.

GP 8.7 Prior to the execution of this AGREEMENT by the County, CONTRACTOR(S) shall file certificates of insurance with the County's contract administrator and County's Contracts/Purchasing Division, showing that the CONTRACTOR(S) has in effect the insurance required by this AGREEMENT. The CONTRACTOR(S) shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this AGREEMENT, which shall continue in full force and effect.

GP 8.8 CONTRACTOR(S) shall at all times during the term of this AGREEMENT maintain in force the insurance coverage required under this AGREEMENT and shall send, without demand by County, annual certificates to County's Contract Administrator and County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify CONTRACTOR(S) and CONTRACTOR(S) shall have five calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by CONTRACTOR(S) to maintain such insurance is a default of this AGREEMENT, which entitles County, at its sole discretion, to terminate this AGREEMENT immediately.

GP 9.0 INVOICES

CONTRACTOR(S) shall reference the AGREEMENT number and solicitation number on all invoices submitted to the County. CONTRACTOR(S) shall submit such invoices periodically or at the completion of services, but in any event, not later than 30 days after completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR(S) for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice. The County shall certify the invoice; either in the requested amount or in such other amount as the County approves in conformity with this AGREEMENT, and shall promptly submit

such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

GP 10.0 RIGHTS TO PERTINENT MATERIALS

All responses, inquiries, and correspondence related to this solicitation and all reports, charts, displays, schedules, exhibits, and other documentation produced by the CONTRACTOR(S) that are submitted as part of the submittal will become the property of the County when received by the County and may be considered public information under applicable law. Any proprietary information in the submittal must be identified as such and marked "PROPRIETARY INFORMATION". The County will not disclose proprietary information to the public, unless required by law; however, the County cannot guarantee that such information will be held confidential.

GP 11.0 CONTRACT AUDITS

CONTRACTOR(S) agrees that Monterey County or its designee will have the right to review, obtain and copy all records pertaining to performance of the contract. CONTRACTOR(S) agrees to provide Monterey County or its designee with any relevant information requested, and shall permit Monterey County or its designee access to its premises, upon reasonable notice, during normal business hours for the purpose of interviewing employees and inspecting and copying such books, records, accounts and other material that may be relevant to a matter under investigation for the purpose of determining compliance with this requirement. CONTRACTOR(S) further agrees to maintain such records for a period of five (5) years after final payment under the contract.

GP 12.0 NON-DISCRIMINATION

GP 12.1 During the performance of this contract, the CONTRACTOR(S) shall not unlawfully discriminate against any employee or applicant for employment because of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), sex, or sexual orientation. The CONTRACTOR(S) shall ensure that the evaluation and treatment of its employees and applicants for employment are free of such discrimination. The CONTRACTOR(S) shall comply with the provisions of the Fair Employment and Housing Act (Government Code, §12900, et seq.) and the applicable regulations promulgated thereunder (California Code of Regulations, Title 2, §7285.0, et seq.).

GP 12.2 The applicable regulations of the Fair Employment and Housing Commission implementing Government Code, §12900, et seq., set forth in Chapter 5 of Division 4 of Title 2 of the California Code of Regulations are incorporated into this AGREEMENT by reference and made a part hereof as if set forth in full.

GP 12.3 The successful CONTRACTOR(S) shall include the non-discrimination and compliance provisions of the clause in all agreements with subcontractors to perform work under the contract.

GP 13.0 INDEPENDENT CONTRACTORS

GP 13.1 The CONTRACTOR(S) shall be an independent contractor and shall not be an employee of Monterey County, nor immediate family of an employee of the County. CONTRACTOR(S) shall be responsible for all insurance (General Liability, Automobile, Workers' Compensation, unemployment, etc,) and all payroll-related taxes. CONTRACTOR(S) shall not be entitled to any employee benefits. The CONTRACTOR(S) shall control the manner and means of accomplishing the result contracted for herein.

GP 13.2 Non-Assignment: CONTRACTOR(S) shall not assign this contract without the prior written consent of the County.

GP 14.0 CONFLICT OF INTEREST

The CONTRACTOR(S) covenants that the CONTRACTOR(S), its responsible officers, and its employees having major responsibilities for the performance of work under the AGREEMENT, presently have no interest and during the term of the AGREEMENT will not acquire any interests, direct or indirect, which might conflict in any manner or degree with the performance of the CONTRACTOR'S services under the AGREEMENT.

SAMPLE AGREEMENT SECTION

SAMPLE AGREEMENT

This AGREEMENT is made and entered into by and between the County of Monterey, a political subdivision of the State of California, hereinafter referred to as "County", and _____, hereinafter referred to as "CONTRACTOR."

SAMPLE RECITALS

- A. WHEREAS, the County has invited proposals through the Request for Proposals (RFP # _____) for _____, in accordance with the specifications set forth in this AGREEMENT; and
- B. WHEREAS, CONTRACTOR has submitted a responsive and responsible proposal to perform such services; and
- C. WHEREAS, CONTRACTOR has the expertise and capabilities necessary to provide the services requested.

NOW THEREFORE, the County and CONTRACTOR, for the consideration hereinafter named, agree as follows:

SAMPLE PERFORMANCE OF THE AGREEMENT

After consideration and evaluation of the CONTRACTOR'S proposal, the County hereby engages the CONTRACTOR to provide the services set forth in RFP # _____ and in this AGREEMENT on the terms and conditions contained herein and in RFP # _____. The intent of this AGREEMENT is to summarize the contractual obligations of the parties. The component parts of this AGREEMENT include the following:

RFP # _____ dated _____,

Addendum

CONTRACTOR'S Proposal dated _____, including all attachments and exhibits, to RFP # _____

Security for CONTRACTOR'S proposal

AGREEMENT

Payment and Performance Bonds

Certificate of Insurance

Additional Insured Endorsements

All of the above-referenced contract documents are intended to be complementary. Work required by one of the above-referenced contract documents and not by others shall be done as if required by all. In the event of a conflict between or among component parts of the contract, the contract documents shall be construed in the following order: AGREEMENT, General Requirements and General Provisions, CONTRACTOR'S Proposal (with all attachments and exhibits), RFP #XXXX, Addendum, Contract Security and Bonds, Certificate of Insurance, and Additional Insured Endorsements.

SAMPLE 1.0 SCOPE OF SERVICE

[_____]

SAMPLE 2.0 TERM OF AGREEMENT

- 2.1 The initial term shall commence with the signing of the AGREEMENT through and including _____, with the option to extend the AGREEMENT for _____ additional _____ year periods. The County is not required to state a reason if it elects not to renew this AGREEMENT.
- 2.2 If the County exercises its option to extend, all applicable parties shall mutually agree upon the extension, including any changes in rate and/or terms and conditions.
- 2.3 The County reserves the right to cancel the AGREEMENT, or any extension of the AGREEMENT, without cause, with a thirty (30) day written notice, or immediately with cause.

SAMPLE 3.0 COMPENSATION AND PAYMENTS

- 3.1 It is mutually understood and agreed by both parties that CONTRACTOR shall be compensated under the AGREEMENT in accordance with EXHIBIT A
- 3.2 Prices shall remain firm for the initial term of the AGREEMENT and, thereafter, may be adjusted annually as provided in this paragraph. The County does not guarantee any minimum or maximum amount of dollars to be spent under this AGREEMENT.
- 3.3 Negotiations for rate changes shall be commenced, by CONTRACTOR, a minimum of ninety days (90) prior to the expiration of the AGREEMENT.
- 3.4 Invoice amounts shall be billed directly to the ordering department.

- 3.5 CONTRACTOR shall reference the AGREEMENT number and RFP # _____ on all invoices submitted to the County. CONTRACTOR shall submit such invoices periodically or at the completion of services, but in any event, not later than 30 days after completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice. The County shall certify the invoice, either in the requested amount or in such other amount as the County approves in conformity with this AGREEMENT, and shall promptly submit such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

SAMPLE 4.0 NOTICES

Notices required to be given to the respective parties under this AGREEMENT shall be deemed given by any of the following means: (1) when personally delivered to the County's contract administrator or to CONTRACTOR'S responsible officer; (2) when personally delivered to the party's principle place of business during normal business hours, by leaving notice with any person apparently in charge of the office and advising such person of the import and contents of the notice; (3) 24 hours after the notice is transmitted by FAX machine to the other party, at the party's FAX number specified pursuant to this AGREEMENT, provided that the party giving notice by FAX must promptly confirm receipt of the FAX by telephone to the receiving party's office; or, (4) three (3) days after the notice is deposited in the U. S. mail with first class or better postage fully prepaid, addressed to the party as indicated below.

Notice mailed or faxed to the parties shall be addressed as follows:

TO THE COUNTY:

Contracts/Purchasing Officer
County of Monterey, Contracts/Purchasing
Department
168 W. Alisal Street, 3rd Floor.
Salinas, CA 93901-2439
Tel. No.: (831) 755-4990 FAX No.: (831) 755-
4969

TO THE CONTRACTOR:

Name
Address

Tel. No. _____ FAX
No. _____

APPENDICES

APPENDIX A – BIOMEDICAL EQUIPMENT REFERENCE LIST

Clinic	Description	Manufacturer
LAUREL-FAMILY PRACTICE	Analyzer, Laboratory	BAYER PLC
LAUREL-FAMILY PRACTICE	Analyzer, Urine	BAYER PLC
LAUREL-FAMILY PRACTICE	Blood Glucose Monitor, Portable	HEMOCUE INC
LAUREL-FAMILY PRACTICE	Blood Glucose Monitor, Portable	HEMOCUE INC
LAUREL-FAMILY PRACTICE	Chair, Exam	E F BREWER CO
LAUREL-FAMILY PRACTICE	Display, Remote	SONY MEDICAL ELECTRONICS
LAUREL-FAMILY PRACTICE	Ecg, Multi Channel	BURDICK CORP DIV SIEMENS CORP
LAUREL-FAMILY PRACTICE	Electrosurgical Unit (Esu)	CONMED CORP
LAUREL-FAMILY PRACTICE	Light Source	OLYMPUS CORP CLINICAL INSTRUME
LAUREL-FAMILY PRACTICE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	GOOD-LITE CO
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Microscope Dual	OLYMPUS CORP MEDICAL INSTRUMEN
LAUREL-FAMILY PRACTICE	Otoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Otoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Otoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Otoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Printer, Video	SONY MEDICAL ELECTRONICS
LAUREL-FAMILY PRACTICE	Scale	DENVER INSTRUMENTS
LAUREL-FAMILY PRACTICE	Scale, Electronic, Patient	TANITA
LAUREL-FAMILY PRACTICE	Scale/Floor	SECA CORP
LAUREL-FAMILY PRACTICE	Scales/Floor	SECA CORP
LAUREL-FAMILY PRACTICE	Sphygmomanometer, Manual	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Table/Exam	MIDMARK CORP
LAUREL-FAMILY PRACTICE	Table/Exam	RITTER-MIDWEST DIV SYBRON
LAUREL-FAMILY PRACTICE	Table/Exam	RITTER-MIDWEST DIV SYBRON

Clinic	Description	Manufacturer
LAUREL-FAMILY PRACTICE	Table/Exam	MIDMARK CORP
LAUREL-FAMILY PRACTICE	Table/Exam	MIDMARK CORP
LAUREL-FAMILY PRACTICE	Table/Exam	MEDLINE INDUSTRIES INC
LAUREL-FAMILY PRACTICE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-FAMILY PRACTICE	Table/Exam	MEDLINE INDUSTRIES INC
LAUREL-FAMILY PRACTICE	Table/Exam	MIDMARK CORP
LAUREL-FAMILY PRACTICE	Table/Exam	MEDLINE INDUSTRIES INC
LAUREL-FAMILY PRACTICE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-FAMILY PRACTICE	Table/Exam	MIDMARK CORP
LAUREL-FAMILY PRACTICE	Table/Exam	MIDMARK CORP
LAUREL-FAMILY PRACTICE	Table/Exam	MIDMARK CORP
LAUREL-FAMILY PRACTICE	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Thermometer/Electric	IVAC CORP
LAUREL-FAMILY PRACTICE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-FAMILY PRACTICE	Video Image Processor, Endo	OLYMPUS CORP CLINICAL INSTRUME
LAUREL-FAMILY PRACTICE	View Box/X-Ray	AMERICAN MEDICAL SALES INC
LAUREL-INTERNAL MEDICINE	Coagulation Meter	CoaguChek S
LAUREL-INTERNAL MEDICINE	Defibrillators/Automated, External	MEDTRONIC INC
LAUREL-INTERNAL MEDICINE	Ecg, Multi Channel	BURDICK CORP DIV SIEMENS CORP
LAUREL-INTERNAL MEDICINE	Glucose Analyzer	HEMOCUE INC
LAUREL-INTERNAL MEDICINE	Glucose Analyzer	HEMOCUE INC
LAUREL-INTERNAL MEDICINE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
LAUREL-INTERNAL MEDICINE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
LAUREL-INTERNAL MEDICINE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
LAUREL-INTERNAL MEDICINE	Light, Examination	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-INTERNAL MEDICINE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
LAUREL-INTERNAL MEDICINE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
LAUREL-INTERNAL MEDICINE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
LAUREL-INTERNAL MEDICINE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
LAUREL-INTERNAL MEDICINE	Microscope/Lab/Optical	UNICO
LAUREL-INTERNAL MEDICINE	Nebulizer	DEVILBISS HEALTH CARE
LAUREL-INTERNAL MEDICINE	Otoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-INTERNAL MEDICINE	Refrigerator	SO-LOW ENVIRONMENTAL EQUIPMENT
LAUREL-INTERNAL MEDICINE	Scale, Electronic	SECA CORP
LAUREL-INTERNAL MEDICINE	Scales/Floor	SECA CORP
LAUREL-INTERNAL MEDICINE	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV

Clinic	Description	Manufacturer
LAUREL-INTERNAL MEDICINE	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
LAUREL-INTERNAL MEDICINE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-INTERNAL MEDICINE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-INTERNAL MEDICINE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-INTERNAL MEDICINE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-INTERNAL MEDICINE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-INTERNAL MEDICINE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-INTERNAL MEDICINE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-INTERNAL MEDICINE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-INTERNAL MEDICINE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-INTERNAL MEDICINE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-INTERNAL MEDICINE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-INTERNAL MEDICINE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-INTERNAL MEDICINE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-INTERNAL MEDICINE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-INTERNAL MEDICINE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-INTERNAL MEDICINE	Urine Analyzers	BAYER PLC
LAUREL-PEDIATRICS	Audiometer	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
LAUREL-PEDIATRICS	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
LAUREL-PEDIATRICS	Glucose Analyzer	HEMOCUE INC
LAUREL-PEDIATRICS	Glucose Analyzer	HEMOCUE INC
LAUREL-PEDIATRICS	Nebulizer	DEVILBISS HEALTH CARE
LAUREL-PEDIATRICS	Nebulizer	DEVILBISS HEALTH CARE
LAUREL-PEDIATRICS	Nebulizer	DEVILBISS HEALTH CARE
LAUREL-PEDIATRICS	Ophthalmoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Ophthalmoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Ophthalmoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Ophthalmoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Otoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Otoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Otoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Otoscope	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Oximeter/Pulse	NELLCOR INC
LAUREL-PEDIATRICS	Oximeter/Pulse	PALCO LABORATORIES
LAUREL-PEDIATRICS	Physiological Monitor	SPACELABS INC FIRST MEDIC DIV
LAUREL-PEDIATRICS	Scale	DETECTO SCALE CO
LAUREL-PEDIATRICS	Scale	DETECTO SCALE CO
LAUREL-PEDIATRICS	Scale	DETECTO SCALE CO
LAUREL-PEDIATRICS	Scale, Electronic, Patient	DETECTO SCALE CO
LAUREL-PEDIATRICS	Scale, Electronic, Patient	DETECTO SCALE CO

Clinic	Description	Manufacturer
LAUREL-PEDIATRICS	Scales/Floor	TANITA
LAUREL-PEDIATRICS	Scales/Floor	SECA CORP
LAUREL-PEDIATRICS	Scales/Floor	TANITA
LAUREL-PEDIATRICS	Scales/Floor	TANITA
LAUREL-PEDIATRICS	Scales/Floor	TANITA
LAUREL-PEDIATRICS	Scales/Floor	SECA CORP
LAUREL-PEDIATRICS	Scales/Infant	SECA CORP
LAUREL-PEDIATRICS	Scales/Infant	SECA CORP
LAUREL-PEDIATRICS	Scales/Infant	TANITA
LAUREL-PEDIATRICS	Scales/Infant	TANITA
LAUREL-PEDIATRICS	Scales/Infant	TANITA
LAUREL-PEDIATRICS	Scales/Infant	SECA CORP
LAUREL-PEDIATRICS	Scales/Infant	SECA CORP
LAUREL-PEDIATRICS	Scales/Infant	SECA CORP
LAUREL-PEDIATRICS	Scales/Infant	SECA CORP
LAUREL-PEDIATRICS	Scales/Infant	SECA CORP
LAUREL-PEDIATRICS	Sphygmomanometers, Electroni	CRITIKON CANADA INC A JOHNSON
LAUREL-PEDIATRICS	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-PEDIATRICS	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-PEDIATRICS	Table/Exam	MEDLINE INDUSTRIES INC
LAUREL-PEDIATRICS	Table/Exam	MEDLINE INDUSTRIES INC
LAUREL-PEDIATRICS	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-PEDIATRICS	Table/Exam	MEDLINE INDUSTRIES INC
LAUREL-PEDIATRICS	Table/Exam	MEDLINE INDUSTRIES INC
LAUREL-PEDIATRICS	Table/Exam	MEDLINE INDUSTRIES INC
LAUREL-PEDIATRICS	Table/Exam	MEDLINE INDUSTRIES INC
LAUREL-PEDIATRICS	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-PEDIATRICS	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-PEDIATRICS	Urine Analyzers	BAYER PLC
LAUREL-PEDIATRICS	View Box/X-Ray	AMERICAN MEDICAL SALES INC
LAUREL-PEDIATRICS	View Box/X-Ray	AMERICAN MEDICAL SALES INC
LAUREL-PEDIATRICS	View Box/X-Ray	AMERICAN MEDICAL SALES INC
LAUREL-PEDIATRICS	View Box/X-Ray	AMERICAN MEDICAL SALES INC
LAUREL-WOMEN'S HEALTH	Chair, Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Chair, Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Glucose Analyzer	HEMOCUE INC
LAUREL-WOMEN'S HEALTH	Glucose Analyzer	HEMOCUE INC

Clinic	Description	Manufacturer
LAUREL-WOMEN'S HEALTH	Light, Examination	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Light, Examination	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Light, Examination	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Light, Examination	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Light, Examination	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Microscope Dual	OLYMPUS CORP MEDICAL INSTRUMEN
LAUREL-WOMEN'S HEALTH	Monitor, Temperature, Electronic	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Scale	DENVER INSTRUMENTS
LAUREL-WOMEN'S HEALTH	Scale, Electronic, Patient	DETECTO SCALE CO
LAUREL-WOMEN'S HEALTH	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Sphygmomanometer, Manual	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Sphygmomanometer, Manual	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Sphygmomanometer, Manual	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Sphygmomanometer, Manual	TYCOS INSTRUMENTS INC DIV WELC
LAUREL-WOMEN'S HEALTH	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Sterilizer/Steam/Tabletop	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
LAUREL-WOMEN'S HEALTH	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP

Clinic	Description	Manufacturer
LAUREL-WOMEN'S HEALTH	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
LAUREL-WOMEN'S HEALTH	Urine Analyzers	BAYER PLC
LAUREL-WOMEN'S HEALTH	Urine Analyzers	BAYER PLC
LAUREL-WOMEN'S HEALTH	Urine Analyzers	BAYER PLC
LAUREL-WOMEN'S HEALTH	View Box/X-Ray	AMERICAN MEDICAL SALES INC
LAUREL-WOMEN'S HEALTH	View Box/X-Ray	AMERICAN MEDICAL SALES INC
MCHC ALISAL	Air Filtration System	Industrial Air Solutions
MCHC ALISAL	Analyzer, Urine	BAYER PLC
MCHC ALISAL	Audiometer	MAICO HEARING INSTRUMENTS INC
MCHC ALISAL	Audiometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Audiometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
MCHC ALISAL	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
MCHC ALISAL	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
MCHC ALISAL	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
MCHC ALISAL	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
MCHC ALISAL	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
MCHC ALISAL	Blood Flow Detector	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
MCHC ALISAL	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC ALISAL	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC ALISAL	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC ALISAL	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC ALISAL	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC ALISAL	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC ALISAL	Ecg, Multi Channel	BURDICK CORP DIV SIEMENS CORP
MCHC ALISAL	Light, Examination	NEED NEW MAKE MODEL
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN

Clinic	Description	Manufacturer
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PHYSICIANS SALES
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC ALISAL	Microscope Dual	OLYMPUS CORP MEDICAL INSTRUMEN
MCHC ALISAL	Microscope/Lab/Optical	UNICO
MCHC ALISAL	Monitor, Temperature, Electronic	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Monitor, Temperature, Electronic	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Monitor, Temperature, Electronic	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Monitor, Temperature, Electronic	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Monitor, Temperature, Electronic	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Monitor, Temperature, Electronic	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Monitor, Temperature, Electronic	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Monitor, Temperature, Electronic	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Nebulizer	DEVILBISS HEALTH CARE
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Oximeter/Pulse	PALCO LABORATORIES
MCHC ALISAL	Scale	HEALTH O METER INC
MCHC ALISAL	Scale	SECA CORP
MCHC ALISAL	Scale	SECA CORP
MCHC ALISAL	Scales/Floor	TANITA
MCHC ALISAL	Scales/Floor	TANITA
MCHC ALISAL	Scales/Floor	TANITA
MCHC ALISAL	Scales/Floor	TANITA
MCHC ALISAL	Scales/Infant	HEALTH O METER INC
MCHC ALISAL	Scales/Infant	HEALTH O METER INC
MCHC ALISAL	Scales/Infant	HEALTH O METER INC

Clinic	Description	Manufacturer
MCHC ALISAL	Scanner, Ultrasonic, Abdominal	SONOSITE INC
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	TYCOS INSTRUMENTS INC DIV WELC
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometer	TYCOS INSTRUMENTS INC DIV WELC
MCHC ALISAL	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Sterilizer, Steam, Tabletop	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP

Clinic	Description	Manufacturer
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
MCHC ALISAL	Urine Analyzers	BAYER PLC
MCHC ALISAL	Urine Analyzers	BAYER PLC
MCHC ALISAL	View Box/X-Ray	WOLF X-RAY CORP
MCHC ALISAL	View Box/X-Ray	WOLF X-RAY CORP
MCHC ALISAL	View Box/X-Ray	WOLF X-RAY CORP
MCHC ALISAL	View Box/X-Ray	WOLF X-RAY CORP
MCHC MARINA	Aerosol Generator	INVAC/IRC
MCHC MARINA	Audiometer	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
MCHC MARINA	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC MARINA	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC MARINA	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC MARINA	Centrifuge, Tabletop	UNICO
MCHC MARINA	Defibrillators/Automated, External	MEDTRONIC INC
MCHC MARINA	Ecg, Multi Channel	BURDICK CORP DIV SIEMENS CORP
MCHC MARINA	Fetal Hrt Detctr, Ultrason	HUNTLEIGH TECHNOLOGY INC
MCHC MARINA	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC MARINA	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC MARINA	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC MARINA	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC MARINA	Microscope Dual	OLYMPUS CORP MEDICAL INSTRUMEN
MCHC MARINA	Nebulizer	DEVILBISS HEALTH CARE
MCHC MARINA	Nebulizer	DEVILBISS HEALTH CARE
MCHC MARINA	Nebulizer	DEVILBISS HEALTH CARE
MCHC MARINA	Scale	TANITA
MCHC MARINA	Scales/Floor	TANITA
MCHC MARINA	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV

Clinic	Description	Manufacturer
MCHC MARINA	Sphygmomanometers, Electronic	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Sterilizers, Steam	MIDMARK CORP
MCHC MARINA	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC MARINA	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC MARINA	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC MARINA	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC MARINA	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
MCHC MARINA	Urine Analyzers	BAYER PLC
MCHC SEASIDE	Blood Flow Detector	HUNTLEIGH TECHNOLOGY INC
MCHC SEASIDE	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC SEASIDE	Blood Glucose Monitor, Portable	HEMOCUE INC
MCHC SEASIDE	Centrifuge, Tabletop	UNICO
MCHC SEASIDE	Ecg, Multi Channel	BURDICK CORP DIV SIEMENS CORP
MCHC SEASIDE	Freezer, Blood Bank	JEWETT
MCHC SEASIDE	Light Source, Microscopic	WALLAC INC
MCHC SEASIDE	Light, Examination	PHYSICIANS SALES
MCHC SEASIDE	Light, Examination	SelMed
MCHC SEASIDE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC SEASIDE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC SEASIDE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC SEASIDE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
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MCHC SEASIDE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC SEASIDE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC SEASIDE	Light, Examination	PSS SELECT BY AARON MEDICAL IN
MCHC SEASIDE	Microscope/Lab/Optical	UNICO
MCHC SEASIDE	Ophthalmoscope	WELCH ALLYN INC MEDICAL DIV

Clinic	Description	Manufacturer
MCHC SEASIDE	Ophthalmoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Otoscope	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Scale	SECA CORP
MCHC SEASIDE	Scale	SECA CORP
MCHC SEASIDE	Scale	PELSTA
MCHC SEASIDE	Scale	PELSTA
MCHC SEASIDE	Scales/Floor	SECA CORP
MCHC SEASIDE	Scales/Floor	TANITA
MCHC SEASIDE	Scales/Floor	TANITA
MCHC SEASIDE	Scales/Infant	HEALTH O METER INC
MCHC SEASIDE	Scales/Infant	HEALTH O METER INC
MCHC SEASIDE	Scales/Infant	HEALTH O METER INC
MCHC SEASIDE	Scales/Infant	HEALTH O METER INC
MCHC SEASIDE	Scales/Infant	TANITA
MCHC SEASIDE	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC SEASIDE	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC SEASIDE	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC SEASIDE	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC SEASIDE	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC SEASIDE	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC SEASIDE	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC SEASIDE	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC SEASIDE	Sphygmomanometer	MISCELLANEOUS EQUIPMENT MANUFA
MCHC SEASIDE	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Sphygmomanometer	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV

Clinic	Description	Manufacturer
MCHC SEASIDE	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Sphygmomanometers, Electroni	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	MIDMARK CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Table/Exam	RITTER-MIDWEST DIV SYBRON CORP
MCHC SEASIDE	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Thermometer/Electric	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Transformers, Constant Voltage	WELCH ALLYN INC MEDICAL DIV
MCHC SEASIDE	Urine Analyzers	BAYER PLC

APPENDIX B – CLINIC LOCATIONS

Alisal Health Center 559 E. Alisal St., Suite 201 Salinas, CA 93905 Phone: (831) 769-8800 Fax: (831) 422-9312	Laurel Women's Health Clinic 1441 Constitution Blvd., Bldg. 200 Floor One, Suite 105 Salinas, CA 93906 Phone: (831) 769-8660 Fax: (831) 769-8655
Laurel Family Practice 1441 Constitution Blvd., Bldg. 200, Floor One, Suite 103 Salinas, CA 93906 Phone: (831) 755-4123 Fax: (831) 755-4122	Monterey County Health Clinic at Marina 3155 De Forest Rd. Marina, CA 93933 Phone: (831) 384-1445 Fax: (831) 384-1454
Laurel Internal Medicine Clinic 1441 Constitution Blvd., Bldg. 151 Suite 16 Salinas, CA 93906 Phone: (831) 769-8640 Fax: (831) 769-8632	Seaside Family Health Center 1150 Fremont Blvd./P.O. Box 847 Seaside, CA 93955 Phone: (831) 899-8100 Fax: (831) 899-8105
Laurel Women's Health Clinic 1441 Constitution Blvd., Bldg. 200 Floor One, Suite 105 Salinas, CA 93906 Phone: (831) 769-8660 Fax: (831) 769-8655	

APPENDIX C – BUSINESS ASSOCIATE AGREEMENT

BUSINESS ASSOCIATE AGREEMENT

This Agreement, hereinafter referred to as “**Agreement**”, is made effective _____ by and between the County of Monterey, a political subdivision of the State of California, on behalf of the Health Department, hereinafter referred to as “**Covered Entity**”, and _____, hereinafter referred to as “**Business Associate**”, (individually, a “**Party**” and collectively, the “**Parties**”).

WITNESSETH:

WHEREAS, Sections 261 through 264 of the federal Health Insurance Portability and Accountability Act of 1996, Public Law 104-191, known as “the Administrative Simplification provisions,” direct the Department of Health and Human Services to develop standards to protect the security, confidentiality and integrity of health information; and

WHEREAS, pursuant to the Administrative Simplification provisions, the Secretary of Health and Human Services has issued regulations modifying 45 CFR Parts 160 and 164 (the “HIPAA Privacy Rule”); and

WHEREAS, the United States Congress has enacted the American Recovery and Reinvestment Act of 2009 (“ARRA”), which amends HIPAA and the HIPAA Privacy Rule; and

WHEREAS, the State of California has enacted statutes designed to safeguard patient privacy including, without limitation, the Confidentiality of Medical Information Act (“CMIA”), California Civil Code § 56 *et seq.*, Senate Bill 541, enacted September 30, 2008, and Assembly Bill 211, enacted September 30, 2008; and

WHEREAS, the parties acknowledge that California law may include provisions more stringent and more protective of the confidentiality of health information than the provisions of HIPAA; and

WHEREAS, the Parties wish to enter into or have entered into an arrangement whereby Business Associate will provide certain services to Covered Entity, hereby referred to as the “Service Agreement” and, pursuant to such arrangement, Business Associate may be considered a “business associate” of Covered Entity as defined in the HIPAA Privacy Rule and under California law; and

WHEREAS, Business Associate may have access to Protected Health Information (as defined below) in fulfilling its responsibilities under such arrangement;

THEREFORE, in consideration of the Parties’ continuing obligations under the Service Agreement, compliance with the HIPAA Privacy Rule, as amended by ARRA, compliance with California law, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree to the provisions of this Agreement in order to address the requirements of the HIPAA Privacy Rule, as amended by ARRA, and California law and to protect the interests of both Parties.

I. DEFINITIONS

Except as otherwise defined herein, any and all capitalized terms in this Section shall have the definitions set forth in the HIPAA Privacy Rule. In the event of an inconsistency between the provisions of this Agreement and mandatory provisions of the HIPAA Privacy Rule, as amended, the HIPAA Privacy Rule shall control. In the event of an inconsistency between the provisions of this Agreement and mandatory provisions of CMIA or other California law, California law shall control. Where provisions of this Agreement are different than those mandated in the HIPAA Privacy Rule and California law, but nonetheless are permitted by the HIPAA Privacy Rule and California law, the provisions of this Agreement shall control.

The term “Protected Health Information” means individually identifiable health information including, without limitation, all information, data, documentation, and materials, including without limitation, demographic, medical and financial information, that relates to the past, present, or future physical or mental health or condition of an individual; the provision of health care to an individual; or the past, present, or future payment for the provision of health care to an individual; and that identifies the individual or with respect to which there is a reasonable basis to believe the information can be used to identify the individual.

Business Associate acknowledges and agrees that all Protected Health Information that is created or received by Covered Entity and disclosed or made available in any form, including paper record, oral communication, audio recording, and electronic display by Covered Entity or its operating units to Business Associate or is created or received by Business Associate on Covered Entity’s behalf shall be subject to this Agreement.

II. CONFIDENTIALITY REQUIREMENTS

(a) Business Associate agrees:

(i) to access, use, or disclose any Protected Health Information solely: (1) for meeting its obligations as set forth in any agreements between the Parties evidencing their business relationship or (2) as required by applicable law, rule or regulation, or by accrediting or credentialing organization to whom Covered Entity is required to disclose such information or as otherwise permitted under this Agreement, the Service Agreement (if consistent with this Agreement the HIPAA Privacy Rule, and California law), the HIPAA Privacy Rule, or California law and (3) as would be permitted by the HIPAA Privacy Rule and California law if such use or disclosure were made by Covered Entity;

(ii) at termination of this Agreement, the Service Agreement (or any similar documentation of the business relationship of the Parties), or upon request of Covered Entity, whichever occurs first, if feasible, Business Associate will return or destroy all Protected Health Information received from or created or received by Business Associate on behalf of Covered Entity that Business Associate still maintains in any form and retain no copies of such information, or if such return or destruction is not feasible, Business Associate will extend the protections of this Agreement to the information and limit further access, uses, and disclosures to those purposes that make the return or destruction of the information not feasible; and

(iii) to ensure that its agents, including a subcontractor, to whom it provides Protected Health Information received from or created by Business Associate on behalf of Covered Entity, agrees to the same restrictions and conditions that apply to Business Associate with respect to such information. In addition, Business Associate agrees to take reasonable steps to ensure that its employees’ actions or omissions do not cause Business Associate to breach the terms of this Agreement.

(b) Notwithstanding the prohibitions set forth in this Agreement, Business Associate may use and disclose Protected Health Information as follows:

(i) if necessary, for the proper management and administration of Business Associate or to carry out the legal responsibilities of Business Associate, provided that as to any such disclosure, the following requirements are met:

(A) the disclosure is required by law; or

(B) Business Associate obtains reasonable assurances from the person to whom the information is disclosed that it will be held confidentially and accessed, used, or further disclosed only as required by law or for the purpose for which it was disclosed to the person, and the person notifies Business Associate of any instances of which it is aware in which the confidentiality of the information has been breached, within five calendar days of discovering said breach of confidentiality;

(ii) for data aggregation services, if to be provided by Business Associate for the health care operations of Covered Entity pursuant to any agreements between the Parties evidencing their business relationship. For purposes of this Agreement, data aggregation services means the combining of Protected Health Information by Business Associate with the protected health information received by Business Associate in its capacity as a business associate of another covered entity, to permit data analyses that relate to the health care operations of the respective covered entities.

(c) Business Associate will implement appropriate safeguards to prevent access to, use of, or disclosure of Protected Health Information other than as permitted in this Agreement. The Secretary of Health and Human Services shall have the right to audit Business Associate's records and practices related to use and disclosure of Protected Health Information to ensure Covered Entity's compliance with the terms of the HIPAA Privacy Rule. Business Associate shall report to Covered Entity any access, use, or disclosure of Protected Health Information which is not in compliance with the terms of this Agreement, the HIPAA Privacy Rule, as amended by ARRA, or under California law, of which it becomes aware within five calendar days of discovering such improper access, use, or disclosure. In addition, Business Associate agrees to mitigate, to the extent practicable, any harmful effect that is known to Business Associate of a use, disclosure, or access of Protected Health Information by Business Associate in violation of the requirements of this Agreement.

III. AVAILABILITY OF PHI

Business Associate agrees to make available Protected Health Information to the extent and in the manner required by Section 164.524 of the HIPAA Privacy Rule. Business Associate agrees to make Protected Health Information available for amendment and incorporate any amendments to Protected Health Information in accordance with the requirements of Section 164.526 of the HIPAA Privacy Rule. In addition, Business Associate agrees to make Protected Health Information available for purposes of accounting of disclosures, as required by Section 164.528 of the HIPAA Privacy Rule.

IV. TERMINATION

Notwithstanding anything in this Agreement to the contrary, Covered Entity shall have the right to terminate this Agreement and the Service Agreement immediately if Covered Entity determines that Business Associate has violated any material term of this Agreement. If Covered Entity reasonably believes that Business Associate will violate a material term of this Agreement and, where practicable, Covered Entity gives written notice to Business Associate of such belief within a reasonable time after forming such belief, and Business Associate fails to provide adequate written assurances to Covered Entity that it will not breach the cited term of this Agreement within a reasonable period of time given the specific

circumstances, but in any event, before the threatened breach is to occur, then Covered Entity shall have the right to terminate this Agreement and the Service Agreement immediately, and seek injunctive and/or declaratory relief in a court of law having jurisdiction over Business Associate.

V. MISCELLANEOUS

Except as expressly stated herein, in the HIPAA Privacy Rule, or under California law, the parties to this Agreement do not intend to create any rights in any third parties. The obligations of Business Associate under this Section shall survive the expiration, termination, or cancellation of this Agreement, the Service Agreement and/or the business relationship of the parties, and shall continue to bind Business Associate, its agents, employees, contractors, successors, and assigns as set forth herein.

This Agreement may be amended or modified only in a writing signed by the Parties. No Party may assign its respective rights and obligations under this Agreement without the prior written consent of the other Party. None of the provisions of this Agreement are intended to create, nor will they be deemed to create any relationship between the Parties other than that of independent parties contracting with each other solely for the purposes of effecting the provisions of this Agreement and any other agreements between the Parties evidencing their business relationship. This Agreement will be governed by the laws of the State of California. No change, waiver or discharge of any liability or obligation hereunder on any one or more occasions shall be deemed a waiver of performance of any continuing or other obligation, or shall prohibit enforcement of any obligation, on any other occasion.

The parties agree that, in the event that any documentation of the parties, pursuant to which Business Associate provides services to Covered Entity contains provisions relating to the use or disclosure of Protected Health Information which are more restrictive than the provisions of this Agreement, the provisions of the more restrictive documentation will control. The provisions of this Agreement are intended to establish the minimum requirements regarding Business Associate's use and disclosure of Protected Health Information.

In the event that any provision of this Agreement is held by a court of competent jurisdiction to be invalid or unenforceable, the remainder of the provisions of this Agreement will remain in full force and effect. In addition, in the event a party believes in good faith that any provision of this Agreement fails to comply with the then-current requirements of the HIPAA Privacy Rule or California law, such party shall notify the other party in writing. For a period of up to thirty days, the parties shall attempt in good faith to address such concern and amend the terms of this Agreement, if necessary to bring it into compliance. If, at the conclusion of such thirty-day period, a party believes in good faith that the Agreement still fails to comply with the HIPAA Privacy Rule or California law, then either party has the right to terminate this Agreement and the Service Agreement upon written notice to the other party. Neither party may terminate this Agreement without simultaneously terminating the Service Agreement, unless the parties mutually agree in writing to modify this Agreement or immediately replace it with a new Business Associate Agreement that fully complies with the HIPAA Privacy Rule and California law.

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the day and year written above.

COVERED ENTITY:

BUSINESS ASSOCIATE:

By:_____

By:_____

Title: Director of Health

Title:_____

Date:_____

Date:_____

PROPOSAL PACKAGE SECTION

SIGNATURE PAGE

COUNTY OF MONTEREY
CONTRACTS/PURCHASING DIVISION

RFP # **10186**
ISSUE DATE: January 6th, 2009



RFP TITLE: BIOMEDICAL EQUIPMENT CERTIFYING, TESTING, AND MAINTENANCE SERVICES

PROPOSALS ARE DUE IN THE OFFICE OF THE PURCHASING MANAGER BY
3:00 PM, LOCAL TIME, ON FEBRUARY 17, 2010

ADDRESS:
CONTRACTS/PURCHASING
OFFICER
COUNTY OF MONTEREY
168 W. ALISAL STREET, 3rd FL.
SALINAS, CA 93901-2439

QUESTIONS ABOUT THIS RFP SHOULD BE DIRECTED TO
DEBRA BAYARD, (831) 755-5673

BIDDERS MUST INCLUDE THE FOLLOWING ITEMS WITH THEIR PROPOSAL:

☐ **ONE (1) ORIGINAL AND THREE (3) COPIES**

This Signature/Pricing page must be included with your submittal in order to validate your proposal.

Proposals submitted without this page will be deemed non-responsive.

☐ **CHECK HERE IF YOU HAVE ANY EXCEPTIONS TO THIS RFP.**

BIDDERS MUST COMPLETE THE FOLLOWING TO VALIDATE PROPOSAL

I hereby agree to furnish the articles and/or services stipulated in my proposal at the price quoted, subject to the instructions and conditions in the Request for Proposal package. I further attest that I am an official officer representing my firm and authorized with signatory authority to present this proposal package.

Company Name: _____

Date: _____

Signature: _____

Phone: _____

Fax: _____

Printed Name: _____

Title: _____

E-mail: _____

Street Address/PO Box: _____

City: _____

State: _____

ZIP: _____

License No. (if applicable): _____

License Classification (if applicable): _____