

PRE-BID CONFERENCE NOTIFICATION ONLY

STATE OF TENNESSEE
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION



VENDOR NO : 371387057-00
SOLICITATION : 2060111 SWC: 3064
OPENING : PRE-BID CONF

ALBANESE CONSULTING INC
319 E MADISON #3E
SPRINGFIELD IL 62701

BIDS WILL BE PUBLICLY OPENED:

PRE-BID CONFERENCE

RETURN IN SEALED ENVELOPE TO:

DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
3RD FLOOR TENNESSEE TOWER
312 ROSA L PARKS AVE
NASHVILLE TN 37243-1102

NUMBER : 2060111
BUYER : JEANEENE JOHNSON
BUYER PHONE : (615)741-3924
SWC NUMBER : 3064
DATE ISSUED : 09/12/08
VENDOR NUMBER : 371387057-00
VENDOR PHONE : (217)522-6164
FEIN/SSN : 371387057
REQ AGENCY : 317036
OIR - DATA NETWORKING/TELECOM
AGENCY REQ NO. :
TOPS REQ NO. : 1065962
EFFECTIVE DATE : 09/15/08
EXPIRATION DATE : 08/31/09

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ANTI-SPAM SOFTWARE AND MAINTENANCE

INSTRUCTIONS TO BIDDERS FOR COMPLETING THIS FORM

1. READ THE ENTIRE BID, INCLUDING ALL TERMS AND CONDITIONS AND SPECIFICATIONS.
2. ALL BID PRICES MUST BE TYPED OR WRITTEN IN INK ON THE PRICE SHEET PROVIDED. ANY CORRECTIONS, ERASURES OR OTHER FORMS OF ALTERATION TO UNIT PRICES MUST BE INITIALED BY THE BIDDER.
3. THIS BID IS TO BE MANUALLY SIGNED IN INK IN 23 BELOW. FAILURE TO DO SO WILL CAUSE REJECTION OF YOUR BID.
4. BID PRICES SHALL INCLUDE DELIVERY OF ALL ITEMS F.O.B. DESTINATION OR AS OTHERWISE PROVIDED.
5. AMOUNT OF BID BOND \$N/A OR N/A% OF YOUR BID.
6. AMOUNT OF PERFORMANCE BOND \$N/A OR N/A% OF THE AWARD AMOUNT.
7. ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO THE BUYER AT THE PHONE AND ADDRESS SHOWN ABOVE.
8. CONFERENCE:
PRE-BID CONFERENCE 10/02/08 TIME: 09:30 AM
N/A
N/A
9. REQUESTED DELIVERY:SEE DETAILS ELSEWHERE IN DOCUMENT.
10. EVALUATIONS SHOULD BE COMPLETED ON AT 2:00 PM.

TO BE COMPLETED BY VENDOR

11. ____ NO BID AT THIS TIME. PLEASE RETAIN ON BID LIST.
____ PLEASE REMOVE FROM THIS COMMODITY CODE.
12. ____ DELIVERY WILL BE MADE THIS NUMBER OF DAYS AFTER RECEIPT OF PURCHASE ORDER.
13. ____ % CASH DISCOUNT FOR PROMPT PAYMENT IF MADE WITHIN THIRTY (30) DAYS. PAYMENT TERMS
FOR LESS THAN THIRTY (30) DAYS WILL NOT BE CONSIDERED IN EVALUATION PROCESS.
14. ____ BID OFFER EXPIRES IN THIS NUMBER OF DAYS FROM THE BID OPENING.
15. ____ BID BOND ATTACHED, ____ PERFORMANCE BOND ATTACHED, ____ OTHER, IF REQUIRED.
16. ____ YOUR BID REFERENCE NUMBER. (THIS NUMBER WILL APPEAR ON YOUR CONTRACT OR PURCHASE ORDER).
17. ____ CHECK HERE IF A SUBCONTRACTOR WILL BE USED. IT IS UNDERSTOOD AND AGREED THAT NO CONTRACT MAY BE
ASSIGNED, SUBLET, OR TRANSFERRED WITHOUT THE WRITTEN CONSENT OF THE DEPUTY COMMISSIONER,
DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION.

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PLEASE PROVIDE YOUR EMAIL ADDRESS. EMAIL SOLICITATION NOTIFICATION IS PLANNED
FOR THE FUTURE.

18. I (WE) AGREE TO STRICTLY ABIDE BY ALL THE STATUTES AND TERMS CONTAINED IN THE RULES OF THE DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION WHICH ARE BY REFERENCE MADE A PART HEREOF, IN ADDITION TO THE SPECIAL TERMS, CONDITIONS AND SPECIFICATIONS EMBODIED IN THIS INVITATION TO BID.
19. IMPORTANT: BY SIGNING THE BID IN 23 BELOW, THE BIDDER CERTIFIES COMPLIANCE WITH THE ABOVE AND FURTHER CERTIFIES THAT THIS BID IS MADE WITHOUT COLLUSION OR FRAUD. THIS BID MUST BE MANUALLY SIGNED IN INK IN 23 BELOW. ALL BID INFORMATION SHALL BE MADE WITH INK OR TYPEWRITER.

20. VENDOR PHONE NUMBER

21. TITLE

22. DATE

23. SIGNATURE OF BIDDER (MUST BE SIGNED)
ALL UNIT PRICE CORRECTIONS HAVE BEEN INITIALED

DO NOT RETURN THIS FORM

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ATTACHMENTS	PRE-BID CONFERENCE NOTIFICATION ONLY	
BIDDER : ALBANESE CONSULTING INC	NUMBER : 2060111 OPEN DATE : PREBID TIME: SWC NUMBER : 3064	PAGE 26

ATTACHMENT A:
EVALUATION MODEL; METHODS OF CORRECTING ERRORS AND RESOLVING DISCREPANCIES AND INCONSISTENCIES

THE INVITATION TO BID (ITB) EVALUATION MODEL SPREADSHEET, WHICH MUST UTILIZE THE PERCENTAGES ENTERED BY THE BIDDER ON THE ITB PRICE SHEET SUBMITTED WITH THE BID, IS THE METHOD THE STATE WILL USE TO CALCULATE AND DETERMINE THE LOW BIDDER FOR THIS ITB.

THE STATE WILL VERIFY ALL ENTRIES ON THE ITB EVALUATION MODEL SPREADSHEET SUBMITTED WITH THE BID AND WILL CORRECT INCONSISTENCIES BETWEEN THE EVALUATION MODEL SPREADHSEET AND THE PRICE SHEET OF THE ITB SUBMITTED WITH THE BID AND BETWEEN THE EVALUATION MODEL SPREADSHEET AND THE PRICE LIST SUBMITTED WITH THE BID.

IN THE EVENT OF A DISCREPANCY BETWEEN THE PERCENTAGES ON THE EVALUATION MODEL SPREADSHEET AND THE PERCENTAGES ON THE PRICE SHEET, PERCENTAGES ON THE PRICE SHEET SHALL PREVAIL.

IN THE EVENT OF A DISCREPANCY BETWEEN THE PRICING ON THE EVALUATION MODEL SPREADSHEET AND THE PRICING IN THE PRICE LIST, THE PRICING IN THE PRICE LIST SHALL PREVAIL.

PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE
27

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
000001	***** * EACH CORRECTION OR OTHER FORM OF * ALTERATION MADE BY THE BIDDER ON THE BID * RESPONSE MUST BE INITIALED IN INK BY EACH * CORRECTION. NO CORRECTION WILL BE MADE IN * PENCIL. NO BID OR LINE ITEM SHALL BE * ALTERED OR AMENDED AFTER THE BID OPENING. * FAILURE TO COMPLY WITH THE ABOVE SHALL * BE CAUSE FOR REJECTION OF PART OR ALL OF * THE BID. ***** UNLESS SPECIFIED ELSEWHERE, SHIP TO: STATEWIDE COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3008 RELEASE VI PRICE LIST FOR: ALL HARDWARE (INCLUDING, BUT NOT LIMITED TO, APPLIANCES, CONSOLES, AND SERVERS AND THE COMPONENTS OF THIS HARDWARE), INCLUDING ALL OPERATING SYSTEMS AND ALL HARDWARE MAINTENANCE/WARRANTY, ALL TECHNICAL SUPPORT, ALL SOFTWARE SUBSCRIPTIONS, AND ALL OTHER ITEMS AND SERVICES INCLUDED IN THE COST OF THE HARDWARE LISTED UNDER "WEB GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST.	1	APCAT					

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

TIME:

PAGE

28

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	UNIT APCAT = AS PER CATALOG A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: DIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3Q08 RELEASE VI PRICE LIST FOR:	1	APCAT					

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE
29

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	ALL UPGRADES TO HARDWARE/HARDWARE COMPONENTS (INCLUDING, BUT NOT LIMITED TO, RAM) AND ALL UPGRADES AND/OR EXTENSIONS TO HARDWARE MAINTENANCE/ WARRANTY AND TO TECHNICAL SUPPORT LISTED UNDER "WEB GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE.							

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
 OPEN DATE : PREBID
 SWC NUMBER : 3064

PAGE

30

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00003	COMMODITY CODE: 205-56-060438 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3Q08 RELEASE VI PRICE LIST FOR: ALL SEPARATELY-PRICED SOFTWARE/SUBSCRIPTIONS, LICENSES, LICENSE UPGRADES, HARDWARE/SOFTWARE/LICENSE SUPPORT, FEES (INCLUDING, BUT NOT LIMITED TO, REINSTATEMENT FEES), AND OTHER SERVICE/ SUPPORT-RELATED ITEMS LISTED UNDER "WEB GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST EXCEPT THOSE LISTED IN PRICE SHEET LINE 00004, BELOW. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST.	1	APCAT					

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

TIME:

PAGE
31

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00004	FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 948-07-060439 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3008 RELEASE VI PRICE LIST FOR: ALL ON-SITE INSTALLATION/INTEGRATION/ TESTING SERVICES, ALL TRAINING SERVICES (REGARDLESS OF THE METHOD OF DELIVERY), AND ALL OTHER PROFESSIONAL SERVICES RELATED TO THE USE OF ITEMS LISTED UNDER "WEB GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST ACQUIRED UNDER THIS CONTRACT. UNIT APCAT = AS PER CATALOG	1	APCAT					

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PRICE SHEET

BIDDER : ALBANESE CONSULTING INC

DO NOT SUBMIT BID

NUMBER : 2060111
OPEN DATE : PREBID
SNC NUMBER : 3064

PAGE

32

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 948-07-060439 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3008 RELEASE VI PRICE LIST FOR: ALL OTHER ITEMS LISTED UNDER "WEB GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS	1	APCAT					

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PRICE SHEET

BIDDER : ALBANESE CONSULTING INC

DO NOT SUBMIT BID

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE
33

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST (ITEMS NOT INCLUDED IN THE DESCRIPTIONS IN PRICE SHEET LINES 00001 - 00004, ABOVE). UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. LINES 00001 - 00005 APPLY ONLY TO THE ITEMS LISTED UNDER "WEB GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST.							

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SNC NUMBER : 3064

PAGE
34

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00006	COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3Q08 RELEASE VI PRICE LIST FOR: ALL HARDWARE (INCLUDING, BUT NOT LIMITED TO, APPLIANCES, CONSOLES, AND SERVERS AND THE COMPONENTS OF THIS HARDWARE), INCLUDING ALL OPERATING SYSTEMS AND ALL HARDWARE MAINTENANCE/WARRANTY, ALL TECHNICAL SUPPORT, ALL SOFTWARE SUBSCRIPTIONS, AND ALL OTHER ITEMS AND SERVICES INCLUDED IN THE COST OF THE HARDWARE LISTED UNDER "MESSAGING GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST.	1	APCAT					

VENDOR COPY

PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE
35

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00007	FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER MASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3408 RELEASE VI PRICE LIST FOR: ALL UPGRADES TO HARDWARE/HARDWARE COMPONENTS (INCLUDING, BUT NOT LIMITED TO, RAM) AND ALL UPGRADES AND/OR EXTENSIONS TO HARDWARE MAINTENANCE/ WARRANTY AND TO TECHNICAL SUPPORT LISTED UNDER "MESSAGING GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST.	1	APCAT					

VENDOR COPY

PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SVC NUMBER : 3064

PAGE
36

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00008	UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-56-060438 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3008 RELEASE VI PRICE LIST FOR: ALL SEPARATELY-PRICED SOFTWARE/SUBSCRIPTIONS,	1	APCAT					

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE
37

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	LICENSES, LICENSE UPGRADES, HARDWARE/SOFTWARE/LICENSE SUPPORT, FEES (INCLUDING, BUT NOT LIMITED TO, REINSTATEMENT FEES), AND OTHER SERVICE/ SUPPORT-RELATED ITEMS LISTED UNDER "MESSAGING GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST EXCEPT THOSE LISTED IN PRICE SHEET LINE 00009, BELOW. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE.							

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE

38

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00009	COMMODITY CODE: 948-07-060439 THIS ITEM TO BE DELIVERED TO: DIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3608 RELEASE VI PRICE LIST FOR: ALL ON-SITE INSTALLATION/INTEGRATION/ TESTING SERVICES, ALL TRAINING SERVICES (REGARDLESS OF THE METHOD OF DELIVERY), AND ALL OTHER PROFESSIONAL SERVICES LISTED UNDER "MESSAGING GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST RELATED TO THE USE OF ITEMS ACQUIRED UNDER THIS CONTRACT. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A	1	APCAT					

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PRICE SHEET

BIDDER : ALBANESE CONSULTING INC

DO NOT SUBMIT BID

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE
39

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	MARK-UP/SURCHARGE.							
	THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE.							
00010	COMMODITY CODE: 948-07-060439 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3008 RELEASE VI PRICE LIST FOR: ALL OTHER ITEMS LISTED UNDER "MESSAGING GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST (ITEMS NOT INCLUDED IN THE DESCRIPTIONS IN PRICE SHEET LINES 00006 - 00009, ABOVE). UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL.	1	APCAT					

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SNC NUMBER : 3064

PAGE
40

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00011	A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. LINES 00006 - 00010 APPLY ONLY TO THE ITEMS LISTED UNDER "MESSAGING GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST. COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3Q08 RELEASE VI PRICE LIST FOR:	1	APCAT					

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BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE
41

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	ALL HARDWARE (INCLUDING, BUT NOT LIMITED TO, APPLIANCES, CONSOLES, AND SERVERS AND THE COMPONENTS OF THIS HARDWARE), INCLUDING ALL OPERATING SYSTEMS AND ALL HARDWARE MAINTENANCE/WARRANTY, ALL TECHNICAL SUPPORT, ALL SOFTWARE SUBSCRIPTIONS, AND ALL OTHER ITEMS AND SERVICES INCLUDED IN THE COST OF THE HARDWARE LISTED UNDER "NETWORK GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-							

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BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE

42

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00012	CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3908 RELEASE VI PRICE LIST FOR: ALL UPGRADES TO HARDWARE/HARDWARE COMPONENTS (INCLUDING, BUT NOT LIMITED TO, RAM) AND ALL UPGRADES AND/OR EXTENSIONS TO HARDWARE MAINTENANCE/WARRANTY AND TO TECHNICAL SUPPORT LISTED UNDER "NETWORK GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST.	1	APCAT					

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12034

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BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
 OPEN DATE : PREBID
 SWC NUMBER : 3064

PAGE
 43

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00013	FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-11-060637 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3Q08 RELEASE VI PRICE LIST FOR: ALL SEPARATELY-PRICED SOFTWARE/SUBSCRIPTIONS, LICENSES, LICENSE UPGRADES, HARDWARE/SOFTWARE/LICENSE SUPPORT, FEES (INCLUDING, BUT NOT LIMITED TO, REINSTATEMENT FEES), AND OTHER SERVICE/ SUPPORT-RELATED ITEMS LISTED UNDER "NETWORK GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST	1	APCAT					

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DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE
44

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00014	EXCEPT THOSE LISTED IN PRICE SHEET LINE 00014, BELOW. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-56-060438 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE	1	APCAT					

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DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE
45

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3908 RELEASE VI PRICE LIST FOR: ALL ON-SITE INSTALLATION/INTEGRATION/ TESTING SERVICES, ALL TRAINING SERVICES (REGARDLESS OF THE METHOD OF DELIVERY), AND ALL OTHER PROFESSIONAL SERVICES LISTED UNDER "NETWORK GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST RELATED TO THE USE OF ITEMS ACQUIRED UNDER THIS CONTRACT. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN- CURRENT PRICE LIST OF ALL							

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BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE

46

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00015	ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 948-07-060439 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3q08 RELEASE VI PRICE LIST FOR: ALL OTHER ITEMS LISTED UNDER "NETWORK GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST (ITEMS NOT INCLUDED IN THE DESCRIPTIONS IN PRICE SHEET LINES 00011 - 00014, ABOVE). ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST (ITEMS NOT INCLUDED IN THE DESCRIPTIONS IN PRICE SHEET LINES 00011 - 00014, ABOVE). UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE	1	APCAT	_____	_____	_____	_____	_____

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PRICE SHEET

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BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE
47

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	(-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. LINES 00011 - 00015 APPLY ONLY TO THE ITEMS LISTED UNDER "NETWORK GATEWAY SECURITY" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST. COMMODITY CODE: 948-07-060439 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3408 RELEASE VI PRICE LIST FOR: ALL HARDWARE (INCLUDING, BUT NOT LIMITED TO, APPLIANCES, CONSOLES, AND SERVERS AND THE	1	APCAT					

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE
48

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	COMPONENTS OF THIS HARDWARE), INCLUDING ALL OPERATING SYSTEMS AND ALL HARDWARE MAINTENANCE/WARRANTY, ALL TECHNICAL SUPPORT, ALL SOFTWARE SUBSCRIPTIONS, AND ALL OTHER ITEMS AND SERVICES INCLUDED IN THE COST OF THE HARDWARE LISTED UNDER "IDENTITY & ACCESS MANAGEMENT" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE.							

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE
49

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00017	COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: DIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3908 RELEASE VI PRICE LIST FOR: ALL UPGRADES TO HARDWARE/HARDWARE COMPONENTS (INCLUDING, BUT NOT LIMITED TO, RAM) AND ALL UPGRADES AND/OR EXTENSIONS TO HARDWARE MAINTENANCE/WARRANTY AND TO TECHNICAL SUPPORT LISTED UNDER "IDENTITY & ACCESS MANAGEMENT" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A	1	APCAT	_____	_____	_____	_____	_____

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
 OPEN DATE : PREBID
 SMC NUMBER : 3064

PAGE

50

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00018	MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3Q08 RELEASE VI PRICE LIST FOR: ALL SEPARATELY-PRICED SOFTWARE/SUBSCRIPTIONS, LICENSES, LICENSE UPGRADES, HARDWARE/SOFTWARE/LICENSE SUPPORT, FEES (INCLUDING, BUT NOT LIMITED TO, REINSTATEMENT FEES), AND OTHER SERVICE/SUPPORT-RELATED ITEMS LISTED UNDER "IDENTITY & ACCESS MANAGEMENT" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST EXCEPT THOSE LISTED IN PRICE SHEET LINE 00019, BELOW. UNIT APCAT = AS PER CATALOG	1	APCAT					

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12042

PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE
51

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENOWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE.							
00019	COMMODITY CODE: 205-56-060438 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3008 RELEASE VI PRICE LIST FOR: ALL ON-SITE INSTALLATION/	1	APCAT					

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DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

TIME:

PAGE

52

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	INTEGRATION/TESTING SERVICES, ALL TRAINING SERVICES (REGARDLESS OF THE METHOD OF DELIVERY), AND ALL OTHER PROFESSIONAL SERVICES LISTED UNDER "IDENTITY & ACCESS MANAGEMENT" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST RELATED TO THE USE OF ITEMS ACQUIRED UNDER THIS CONTRACT. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEMALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE.							

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

TIME:

PAGE

53

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00020	COMMODITY CODE: 948-07-060439 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3008 RELEASE V1 PRICE LIST FOR: ALL OTHER ITEMS LISTED UNDER "IDENTITY & ACCESS MANAGEMENT" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST (ITEMS NOT INCLUDED IN THE DESCRIPTIONS IN PRICE SHEET LINES 00016 - 00019, ABOVE). UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE	1	APCAT	---	---	---	---	---

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12045

PRICE SHEET

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BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE
54

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE.							
00021	LINES 00016 - 00020 APPLY ONLY TO THE ITEMS LISTED UNDER "IDENTITY & ACCESS MANAGEMENT" IN THE PRICE LIST AND/OR TO THE ITEMS LISTED IN THE DIRECT REPLACEMENT TO THIS SECTION OF THE PRICE LIST. COMMODITY CODE: 948-07-060439 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3Q08 RELEASE VI PRICE LIST AND OTHER PRICE LISTS/CATALOGS ACCEPTED UNDER THIS CONTRACT BY THE STATE, BUT NOT DESCRIBED IN PRICE SHEET LINES 00001-00020 FOR: ALL HARDWARE (INCLUDING, BUT NOT LIMITED TO, APPLIANCES, CONSOLES, AND SERVERS AND THE COMPONENTS OF THIS HARDWARE), INCLUDING ALL OPERATING SYSTEMS AND ALL HARDWARE MAINTENANCE/WARRANTY, ALL TECHNICAL SUPPORT, ALL SOFTWARE SUBSCRIPTIONS, AND	1	APCAT					

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE
55

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00022	ALL OTHER ITEMS AND SERVICES INCLUDED IN THE COST OF THE HARDWARE. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE	1	APCAT					

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PRICE SHEET

BIDDER : ALBANESE CONSULTING INC

DO NOT SUBMIT BID

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE
56

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	SECURE COMPUTING CORP. 3008 RELEASE VI PRICE LIST AND OTHER PRICE LISTS/CATALOGS ACCEPTED UNDER THIS CONTRACT BY THE STATE, BUT NOT DESCRIBED IN PRICE SHEET LINES 00001-00020 FOR: ALL UPGRADES TO HARDWARE/HARDWARE COMPONENTS (INCLUDING, BUT NOT LIMITED TO, RAM) AND ALL UPGRADES AND/OR EXTENSIONS TO HARDWARE MAINTENANCE/WARRANTY AND TO TECHNICAL SUPPORT. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN- CURRENT PRICE LIST OF ALL ITEMS MEETING THE							

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE
57

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00023	DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-11-060437 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3908 RELEASE VI PRICE LIST AND OTHER PRICE LISTSCATALOGS ACCEPTED UNDER THIS CONTRACT BY THE STATE, BUT NOT DESCRIBED IN PRICE SHEET LINES 00001-00020 FOR: ALL SEPARATELY-PRICED SOFTWARE/SUBSCRIPTIONS, LICENSES, LICENSE UPGRADES, HARDWARE/SOFTWARE/LICENSE SUPPORT, FEES (INCLUDING, BUT NOT LIMITED TO, REINSTATEMENT FEES), AND OTHER SERVICE/ SUPPORT-RELATED ITEMS EXCEPT THOSE LISTED IN PRICE SHEET LINE 00024, BELOW. UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST.	1	APCAT	_____	_____	_____	_____	_____

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SWC NUMBER : 3064

PAGE

58

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
00024	FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEMALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. COMMODITY CODE: 205-56-060438 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THE PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3Q08 RELEASE VI PRICE LIST AND OTHER PRICE LISTS/CATALOGS ACCEPTED UNDER THIS CONTRACT BY THE STATE, BUT NOT DESCRIBED IN PRICE SHEET LINES 00001-00020 FOR: ALL ON-SITE INSTALLATION/ INTEGRATION/TESTING SERVICES, ALL TRAINING SERVICES (REGARDLESS OF THE METHOD OF DELIVERY), AND ALL OTHER PROFESSIONAL SERVICES RELATED TO THE USE OF ITEMS ACQUIRED UNDER THIS CONTRACT.	1	APCAT					

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
OPEN DATE : PREBID
SMC NUMBER : 3064

PAGE

59

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENEWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE.							
00025	COMMODITY CODE: 948-07-060439 THIS ITEM TO BE DELIVERED TO: OIR - DATA NETWORKING/TELECOM DATA NETWORKING AND TELECOM 901 5TH AVENUE NORTH DATA CENTER NASHVILLE TN 37243-0294 THIS PERCENTAGE ENTERED INTO THIS LINE IS BID FOR/SHALL BE APPLIED TO THE PRICES IN THE SECURE COMPUTING CORP. 3Q08 RELEASE VI PRICE LIST AND	1	APCAT					

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12051

PRICE SHEET

BIDDER : ALBANESE CONSULTING INC

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NUMBER : 206011
OPEN DATE : PREBID
SVC NUMBER : 3064

PAGE
60

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	OTHER PRICE LISTS/CATALOGS ACCEPTED UNDER THIS CONTRACT BY THE STATE, BUT NOT LISTED IN PRICE SHEET LINES 00001-00020 FOR: ALL OTHER ITEMS (ITEMS NOT INCLUDED IN THE DESCRIPTIONS IN PRICE SHEET LINES 00021 - 00024, ABOVE). UNIT APCAT = AS PER CATALOG THIS PERCENTAGE MUST ALSO BE ENTERED IN THE APPROPRIATE LINE(S) OF THE ITB EVALUATION MODEL. A SINGLE PERCENTAGE (%) PLUS (+) OR MINUS (-) EXPRESSED AS: (+) FOR A MARK-UP/SURCHARGE (-) FOR A DISCOUNT (0) FOR NET COST. FAILURE TO INDICATE A MINUS (-) WILL RESULT IN THE BID BEING CONSIDERED AS A PLUS (+) FOR A MARK-UP/SURCHARGE. THE STATE WILL APPLY THIS PERCENTAGE, DURING EVALUATION OF BIDS RECEIVED IN RESPONSE TO THIS ITB AND THROUGHOUT THE TERM OF THE CONTRACT (INCLUDING RENOWALS AND EXTENSIONS THEREOF), TO THE PRICES CONTAINED IN THIS THEN-CURRENT PRICE LIST OF ALL ITEMS MEETING THE DESCRIPTION(S) GIVEN ABOVE. LINES 00021 - 00025 APPLY ALL ITEMS INCLUDED IN THE SECURE COMPUTING CORP. 3008 RELEASE VI PRICE LIST OR LATER							

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PRICE SHEET

DO NOT SUBMIT BID

BIDDER : ALBANESE CONSULTING INC

NUMBER : 2060111
 OPEN DATE : PREBID
 SMC NUMBER : 3064

PAGE
 61

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	PERCENTAGE PLUS/MINUS				
	VERSIONS OF THIS PRICE LIST AND OTHER PRICE LISTS/CATALOGS ACCEPTED UNDER THIS CONTRACT BY THE STATE, BUT NOT LISTED IN PRICE SHEET LINES 00001 - 00020.							
00026	REQUISITION LINE CANCELLED							
00027	REQUISITION LINE CANCELLED							

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