Cut along the outer border and affix this label to your sealed bid envelope to identify it as a "Sealed Bid". Be sure to include the name of the company submitting the bid where requested.

### **SEALED BID • DO NOT OPEN**

SEALED BID NO.: 19-205-108-RFP

BID TITLE: Request for Proposal: Visitor Management

Software

DUE DATE/TIME: January 10, 2019 @ 3 p.m. E.T.

SUBMITTED BY:

(Name of Company)

DELIVER TO: PURCHASING DEPARTMENT

School Board of Pinellas County 301 Fourth Street S.W.

Largo, FL 33770-3536



#### Please Note:

Pinellas County Schools has partnered with Public Purchase, a web based eProcurement service. Public Purchase provides government agencies and their vendors with a comprehensive and easy to use web based eProcurement system. For our vendors, this eProcurement system provides you with automatic notification and transmittal of bid solicitations to vendors. Please visit <a href="https://www.publicpurchase.com">www.publicpurchase.com</a> to login and obtain any and all bidding documents

Once you have opened and viewed the bid document from this website you will automatically receive an e-mail notifying you when an addendum has been issued. Any such addendum will be posted on the same website listed above. However, if you obtain our bidding documents from any other source, we cannot guarantee that you will automatically receive subsequent notifications of addendums by email. In order to assure that you are automatically notified, you must visit the above website and open and view the bid document. The district will not be responsible if you fail to receive any and all addendums if you obtain the original bid document from another source.

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SUBMIT BID TO: PURCHASING DEPARTMENT School Board of Pinellas County, Florida 301 – Fourth Street S.W. Largo, Florida 33770-3536			INVITATION TO BID Request for Proposals		
BID TITLE:	<b>Request for Proposal:V</b>	isitor	BID NO.	19-205-108-RFP	
	Management Software	151001		1) 200 100 111	
F.O.B.	County Wide		BUYER:	Mark Shuman, CPPO, CPPO	
DESTINATION			(727)	588-6179	
POINT:			ISSUE DATE:	November 29, 2018	
BID DUE DATE A	AND TIME: <u>January 10, 2019</u>	@ 3 p.m. E.T.	BID	OPENING ROOM: A318	
SUBMITTALS:					
(7) complete copies requested in this bid.	re required with this bid. See the <b>SUBMI</b> (1 original, 5 copies & 1 electronic) of you incomplete bid proposals may be declared.	ur bid proposal. Each bid p ed non-responsive.	roposal should	I include all information and submittals	
listed below from the	<b>- FUNDS:</b> If the District intends to utilize General Bid Terms & Conditions will be c Paragraph 55 ☐ Paragraph 56 ☐ Parag	hecked. Paragraphs not cl	hecked below <u>v</u>	<u>will not</u> apply to this bid.	
PURCHASING CA District personnel may to this condition is che may not add additional	RDS: Not applicable to this bid y choose to use a Visa™ Purchasing Carecked below, the bidder, by submitting a late service fees or handling charges to purdeclared non-responsive.	d in place of a purchase oro	der to make pu	rchases from this bid. Unless exception as an acceptable form of payment and	
☐ I do not accept the					
successful bidder(s),	OTHER PUBLIC AGENCIES (D.O.E. purchases may be made under this bid bame terms and conditions as stated herei	y other governmental agen			
exceptions are taken	nitted to the School Board obligates the ba and clearly stated in the bidder's proposa or the date & time specified will not be acc ceipt of order:	al.	s and specifica	ntions stated in this bid document, unless Payment Terms	
				·	
Company Name:	IN THE INFORMATION LISTED BELOV	V AND SIGN WHERE INDI	FEIN:	BID TO BE CONSIDERED	
Address:				( ) Evt	
			Telephone:	( ) - Ext.	
City, State:	Zip:		FAX:	( ) -	
agreement, or connect control, collusion, frau	: - The bidder, by affixing its signature to ction with any person, firm or corporation ud, or otherwise illegal action.				
Signature of Owner Authorized Officer/A			E-ma	il:	
Typed Name of Above	e:		Title:		
NO BID: I hereby	submit a "no bid" for the reasons checked belo	OW.			
☐ Insufficient time to		Could not meet Insurance	ce requirements		
	eived too late to respond	☐ Could not meet bonding			
☐ Could not meet spe	·	☐ We do not offer the prod	•	quested	
	e unclear or restrictive	Our schedule will not pe			
☐ Terms & Conditions	s were unclear or restrictive	☐ We do not bid directly			
	y on this bid list for future bids	☐ Remove our company	name from this	bid list for future bids	
PCS Form 3-852-ARFP	(Rev. 5/6/13)				
(19-108pr875rfp.doc)				category Y	

#### 1. PREPARATION OF BIDS:

- a) Bidder's Liability: Bidders are expected to examine the specifications and all special and general conditions, requirements, and instructions. Negligence on the part of the bidder to make the necessary examinations and investigations, visit appropriate site locations and become familiar with ALL locations covered under this bid, or failure to fulfill, in every detail, the requirements of the contract documents, will not be accepted as a basis for varying the requirements of the district or for paying additional compensation to the contractor. Failure to do so is at the contractor's risk. Failure to follow the instructions contained in the bid for completion of a bid response is cause for rejection of a bid.
- b) Submittal of Bids: BIDS SHALL BE SUBMITTED IN A SEALED ENVELOPE. The return address label provided with your bid invitation packet should be affixed to the outside of your envelope identifying it as a sealed bid. Any company not responding to this request with either a bid or a "NO BID" may be removed from the active bidders list.
- c) Receipt of Bids: The purchasing department is not responsible for timely delivery of the U.S. or private courier mail. The Bidder is responsible to allow adequate mailing time, including time for interoffice mail delivery, or to take appropriate alternate steps to assure that their bid is delivered to the <u>purchasing department</u> by the specified due date and time. LATE BIDS WILL BE REJECTED!
- d) Minimum Required Documents: The following documents must be returned with your bid proposal to be considered responsive:
  - i) Completed *Invitation To Bid* form with original signature. (page 1)
  - ii) Completed **Bid Proposal** form(s)
  - iii) All items checked required on Submittals Checklist form included with the bid.
- e) Forms: All bids must be submitted on and comply with the bid forms provided. If additional space is required, the bidder may submit an attachment which will become part of the bid response. The Invitation to Bid Form 852-A <u>must</u> be signed by the owner or authorized officer/agent of the company submitting a bid or the bid will be rejected. Telegraph, Facsimile (FAX) or e-mail bids will not be considered a sealed bid.
- f) Quoted Prices: Prices are to be submitted in accordance with the quantities required, which appear in the bid invitation. Unit prices will prevail over extended totals whenever the extended amount is in conflict with the estimated quantity (x) the unit price. When a total group price of two or more distinct items is requested, the purchasing department reserves the right to verify mathematical extensions and totals, correct extensions and totals if necessary and recommend an award based upon the overall group total.
- g) Freight Terms: All items are to be bid FOB destination with all transportation charges prepaid and included in the bid prices and title transferring to the district at the time of delivery, unless otherwise stated in bid invitation. Any exceptions to these freight terms taken by the bidder must be clearly stated in the bidder's proposal. The purchasing department will evaluate any such exceptions and determine if the exception constitutes grounds for rejection of the bidder's proposal.
- h) *Item Specifications*: Specifications in this document may reference specific manufacturers' products and list their

- model or part numbers, followed by the words "or equal" or "approved brands". Unless the words "only" or "No Substitutes" is used in place of "or equal", these references are intended to establish a quality and performance standard only. Anything listed, herein, of a proprietary nature is done so without express knowledge or intent to exclude other manufacturers' products from consideration.
- Any item bid as an alternate which lacks sufficient descriptive literature or technical information to enable a complete comparative analysis, may prevent its consideration.
- ii) If the bidder does not clearly state in their bid proposal that an item proposed is an alternate to that specified, the bidder must furnish the specified item upon receipt of a purchase order or else be declared in breach of contract.
- i) Bid, Performance & Payment Security: When bid, performance and payment securities are required, the "Required" box will be checked on the Submittals Checklist form included with the bid. Detailed specifications will be included in the "Bid, Performance & Payment Security Guidelines" section of the bid.
- j) Insurance Certificate: When an insurance certificate is requested, the "Requested" box will be checked on the Submittals Checklist form included with the bid. Detailed specifications will be included in the "Insurance Specifications for Contractors" section of the bid.
- k) Product Certification: When product certification is requested, the bidder must submit a signed, notarized affidavit along with their bid attesting that the item meets all specifications requested.
- I) Proposal Organization: Bidders are expected to organize their bid proposals in such a manner as to facilitate the evaluation process. Bid proposals should be keyed or indexed to correspond with this bid solicitation. Responses should be correlated to the specific Submittal, Criterion, Section or Paragraph Number of the Invitation to Bid or Request for Proposal being addressed. District staff will make a reasonable effort to locate information in the bid proposals; however, failure to follow this suggested format may make location of critical submittal information difficult, possibly resulting in a loss of appropriate point credit or complete rejection of your bid proposal.

#### 2. INQUIRIES/INFORMATION:

Any questions by prospective bidders concerning requirements of this bid should be addressed to the buyer whose name appears on the front of the Invitation To Bid form or to individuals specifically named in the Special Conditions or Personnel Matrix sections of the bid. The buyer will assist vendors and answer questions to the best of his or her ability. Questions of a technical nature may be referred to other individuals by the buyer for an appropriate response as deemed necessary. Requests for interpretation of the bid or additional information should be communicated to the buver in writing no later than seven (7) working days prior to the scheduled bid opening date. Requests for information relating to bids in process will be addressed without delay when such information has a *material* effect on the completion of your bid response. Every effort will be made to supply other requested information of a less critical nature, such as, lists of vendors solicited, prebid conference attendees, firms who have picked up plans and specifications, historical bid data or bid tabulations within (48) hours from receipt of a request. Vendors are encouraged to visit our Web site at the address shown below

to obtain this information, or it may be obtained in person, but we respectfully request that you notify the buyer in advance at the telephone number listed on the **Invitation to Bid** form to allow him or her ample time to compile the information for you before you arrive. If you have Internet access, the following information is available from the Web sites listed below 24 hours per day, 7 days per week.

#### Go to www.publicpurchase.com to obtain:

 A copy of a bid packet for a contract or project currently out for bid and any associated addenda (This is a secured site and you must be registered in Public Purchase to access these documents).

#### Go to www.pcsb.org/purch to obtain:

- The last price paid for an item(s) currently out for bid (when applicable);
- Historical bid results:
- A listing of bids scheduled for award at the next School Board meeting:
- Historical bid award information;
- A copy of a W-9 Form;
- A listing of departmental personnel, with job titles, phone numbers and e-mail addresses;
- A listing of buyers and their commodity assignments.
- A listing of prebid conference attendees.

#### 3. ACCEPTANCE AND WITHDRAWAL OF BIDS:

A bid (or amendment thereto) will not be accepted by the purchasing department after the time and date specified for the bid opening, nor may a bid (or amendment thereto) which has already been opened in public be withdrawn by the bidder for a period of sixty (60) calendar days after the bid opening date and time, unless authorized by the purchasing department. By written request to the purchasing department, the bidder may withdraw from the bid process and ask to have their sealed bid proposal returned at any time prior to the closing date and time for the receipt of bid proposals.

#### 4. AMENDMENT & CANCELLATION:

The purchasing department reserves the right to cancel, recall and/or reissue all, or any part, of a bid or request for proposal, at any time.

# 5. SOLICITATION OF DISTRICT EMPLOYEES & ACCEPTANCE OF GRATUITIES:

The district expressly prohibits bidders from making any offer of employment or any other offering of value to any employee of the district who is directly or indirectly involved in the development, solicitation or evaluation and subsequent recommendation for award of this bid. The only exception to this rule would be for items which bear product logos and other forms of advertising specifically intended for promotional purposes.

#### 6. QUALIFICATIONS OF BIDDER:

Bids will be considered only from contractors, manufacturers, authorized distributors or dealers who are normally engaged in the manufacture, sale or distribution of the materials or services requested herein. The bidder must have adequate organization, facilities, equipment and personnel to ensure prompt and efficient service to the district. The purchasing department expressly reserves the right to reject any bid proposal if it determines that the business and technical organization, equipment, financial and

other resources, or experience of the bidder, compared to work proposed, justifies such rejection.

# 7. CONFIDENTIALITY OF STUDENT RECORD INFORMATION:

Student record information may be provided to vendors to enable them to respond to a sealed bid invitation or to a request for proposals, or to perform under a contract already awarded to them. Vendors are hereby notified that any such student record information must be kept strictly confidential and may not be released to any other person or entity without authorization, pursuant to FS. 228.093 and Rule 6A-1.0955, FAC. Failure to comply with this directive could result in civil liability.

#### 8. NON COLLUSION:

The bidder, by affixing its signature to this proposal, certifies that its bid is made without previous understanding, agreement, or connection with any person, firm or corporation making a bid for the same item(s), and is in all respects fair, without outside control, collusion, fraud, or otherwise illegal action.

# 9. CONFIDENTIALITY OF INFORMATION SUBMITTED BY BIDDER:

The district reserves the right to retain all copies of bidders' proposals and associated documentation submitted. Under Chapter 119 F.S., (Florida's Public Records Law) sealed bids or proposals received by the district pursuant to invitations to bid or requests for proposals may only be kept confidential until such time as the district provides notice of a decision or intended decision or until 30 days after the bid or proposal opening, whichever is earlier. If a vendor feels that public scrutiny of certain information contained in its bid proposal could be detrimental to its business, the vendor should identify the specific information in question and site the governing statute and section which exempts such material from public scrutiny. A general statement to hold its entire proposal in confidence will not be honored. If the information in question does not qualify for an exemption under Chapter 119 F.S., the vendor will have the option of withdrawing its request for confidentiality or withdrawing its entire bid proposal.

#### 10. SUBCONTRACTING:

The bidder must describe in their bid proposal, all responsibilities that the bidder anticipates assigning or subcontracting, identify all the subcontractors and also describe how the bidder will manage these subcontractors. The vendor will be held directly responsible and liable for the actions of all of its subcontractors and the actions of its subcontractors' employees.

#### 11. INTELLECTUAL PROPERTIES:

Any discovery, invention or work product produced under this contract shall be the sole and exclusive property of the District. The bidder surrenders any and all claims of any kind, type or nature, including but not limited to patent rights, copyrights and rights in data, developed under this contract.

#### 12. PUBLIC ENTITY CRIME & CONVICTED VENDOR LIST

Per the provisions of Florida Statute 287.133 (d), "A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier,

subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Florida Statute 287.017 for **CATEGORY 3** for a period of 36 months from the date of being placed on the convicted vendor list".

#### 13. PROPOSAL PREPARATION COSTS:

The costs to develop the bid proposal are entirely the responsibility of the bidder, and shall not be charged in any manner to the district. This includes, but is not limited to, the direct cost of the bidder's personnel assigned to prepare the bidder's response to this solicitation and any out-of-pocket expenses (including, but not limited to, travel, accommodation, supplies) incurred by the bidder in preparing their bid proposal.

#### 14. VARIANCE TO BID DOCUMENTS:

For the purpose of bid evaluation, bidders must clearly stipulate any or all variances to the bid documents or specifications, no matter how slight. If variations are not stated in the bidders' proposal, it shall be construed that the bid proposal submitted fully complies in every respect with the bid documents.

#### 15. ADDENDA TO BIDS IN PROCESS:

Interpretations of the bid, clarification of bid specifications and requirements or changes to the bid which have a *material effect* will be documented and communicated to bidders <u>only by written addenda</u>. Verbal responses to bidders' questions do not constitute an *official response* unless documented in the form of written addenda and shall be considered <u>inadmissible</u> in bid protest proceedings. All such written addenda should be acknowledged on the **Addendum Acknowledgement Form** or by returning a copy of the signed addendum along with your bid proposal as proof of receipt. Failure to acknowledge addenda containing material changes may constitute cause for rejection of your bid proposal. Telegraph, facsimile or e-mail acknowledgements of addenda will not be accepted.

# 16. FLORIDA STATE CONTRACTS & FLORIDA DEPARTMENT OF EDUCATION CONTRACTS:

The purchasing department reserves the right to reject all bids and purchase from State contracts or FDOE contracts if to do so represents the best interests of the district.

#### 17. SAFETY REQUIREMENTS:

All items bid must comply with <u>ALL</u> applicable safety standards set by Federal, State and local regulations, OSHA & EPA guidelines, and any other laws and regulations that govern the item(s) or services requested in this bid. All electrically operated equipment shall be UL® rated or approved. Corded equipment shall have a 3-wire grounded power cord or be double insulated and labeled as such.

#### 18. MATERIAL SAFETY DATA SHEETS:

The district requires that two (2) copies of all applicable *Material Safety Data Sheets* be furnished upon the initial purchase of any chemical or toxic substance or equipment which uses same. One (1) copy shall accompany the product shipment and the other copy must be sent to: Pinellas County School Board Risk Management Department, Attention Safety & Loss Coordinator, 301 Fourth Street S.W., Largo, FL 33770-3536.

#### 19. PURCHASE OF MATERIALS WITH RECYCLED CONTENT:

The purchasing department will seek alternative bids, whenever possible, for select products containing recycled materials. Such products shall be purchased as long as all specifications are met and the price does not exceed an amount 10% more than the cost of comparable products made from 100% virgin materials.

#### 20. MANUFACTURER'S CERTIFICATION:

The purchasing department reserves the right to request a separate letter from the manufacturer of the products bid certifying that all statements and claims made in the bid proposal are true, and that all products bid meet or exceed the specifications stated in the bid documents.

#### 21. BID QUANTITIES:

Quantities listed in the bid are estimates provided for bidder information purposes only. No guarantee is given or implied as to the exact quantities which will be purchased from this bid. The district reserves the right to increase or decrease all estimated quantities during the term of this contract or to delete any item or items as it deems appropriate, without affecting the bid pricing or the terms and conditions of the bid.

#### 22. METHODS OF AWARD:

- a) "By Item": Each item in the bid will be awarded individually to the lowest responsive and responsible bidder.
- b) "All or None by Group, Section or Category": The bid will be divided into Groups, Sections or Categories of similar types of items when it would be impractical to split the award to multiple vendors. Each Group, Section or Category will be awarded to the lowest responsive and responsible bidder in total. Bidders are required to bid all items within the Group, Section or Category in order to be considered for award of that Group, Section or Category. After bids are opened and tabulated, the purchasing department reserves the right to delete one or more items within a Group, Section or Category and recommend award of the balance of the items contained within that Group, Section or Category, if it is in the best interests of the district.
- c) "All or None" in total.
- d) "Primary & Secondary Suppliers or Contractors". The bid is awarded to both a Primary and a Secondary supplier or contractor when it is critical to have a backup source of supply, or when it is anticipated that only one vendor cannot effectively handle the volume of business generated under the contract. In the event that the Primary supplier or contractor cannot perform in accordance with the district's needs, the district reserves the right to use the Secondary supplier or contractor at its sole discretion. The Primary and a Secondary suppliers or contractors are defined as the two lowest Responsive and Responsible bidders.
- e) "Rotating Short List of Contractors". The bid is awarded to a short list of Responsive and Responsible contractors, the number of which is pre-defined in the bid documents. The district will use a list of selection criteria to determine eligibility to make the short list. Project work is rotated through the short list as it is identified. Every effort is made to equitably distribute the workload amongst all contractors.

#### 23. DELIVERY LEAD TIME:

Each bidder shall state the number of consecutive calendar days they require after receipt of order (A.R.O.) to either complete delivery or provide the requested services in the space provided on the **Bid Proposal** form. The length of time to complete a project and deliver all of the items ordered could be a factor in awarding this bid. If a finite number of days has been specified for delivery or project completion, this deadline must be met. If a finite number of days has not been specified in the bid and the bidder has not stipulated a specific lead time for delivery in their proposal, orders will be considered delinquent after 30 days from the issue date of the purchase order.

#### **24. TAXES:**

Purchases are exempt from <u>ALL</u> Federal excise and most State sales tax.

#### 25. FISCAL NON-APPROPRIATIONS CLAUSE:

In the event sufficient budgeted funds are not available for a new fiscal period, the purchasing department shall notify the vendor of such an occurrence and the contract shall terminate on the last day of the current fiscal period without penalty or expense to the district.

#### 26. BID SAMPLES:

The bidder shall provide product samples, without charge, when requested. Criteria used to determine compliance with specifications include, but are not limited to: performance, delivery lead time, workmanship, fit and finish, compatibility with existing stock, and durability. If the sample is not consumed through testing, it will be returned to the bidder when said request is submitted with the bid. Unused samples will be returned at the bidder's risk and expense. The successful bidders' samples may be retained until all the terms of the purchase order or contract have been fulfilled. All samples are to be submitted at the place indicated in the **Special Conditions** section of the bid in accordance with the instructions outlined therein.

#### 27. PROMPT PAYMENT DISCOUNTS:

Only prompt payment discounts offered for thirty (30) days or longer will be taken into consideration when determining low bid.

#### 28. TIE BIDS:

Prompt payment discounts offered by bidders will be considered to break tie bids. If all other factors are equal and no prompt payment discounts are offered, preference will be given to a Florida resident vendor over an out-of-state vendor. If all vendors are Florida residents, a Pinellas County vendor will receive preference; if there is no Pinellas County vendor, preference will be given to the one closest to the Pinellas County School Administration Building, based upon mileage data provided by Mapquest.com. If all vendors reside out-of-state or all reside within Pinellas County, preference shall be given to a bid received from a business that certifies that it has implemented a drug-free workplace program in accordance with section 287.087, Florida Statutes. In order to receive preference, a signed certification of compliance must be submitted with the bid response. If all bids, or no bids include a certificate of compliance, the tie will be broken by a coin flip in the presence of witnesses.

#### 29. ERRORS AND OMISSIONS:

In the event a clerical error or obvious omission is discovered in a bidder's proposal, either by the purchasing department or the bidder, the bidder may have the opportunity of withdrawing their bid, provided they can produce sufficient evidence to document that the error or omission was clerical in nature and unintentional. Copies of working papers, calculations, etc., may be requested at the purchasing department's discretion, to support the validity of such a request. A bidder will not be allowed to change any information contained in its bid proposal; however, in the event of a minor omission or oversight on the part of the bidder, the purchasing department (or "designee") may request written clarification from a bidder in order to confirm the district's interpretation of the bidder's response and to preclude the rejection of its bid, either in part or in whole. The purchasing department will have the authority to weigh the severity of the infraction and determine its acceptability.

#### 30. BASIS OF AWARD OF BIDS:

When price and specification compliance are the primary criteria for making the vendor selection, the Superintendent will recommend the lowest responsive and responsible bidder(s) to the Board. A "Responsive" Bidder is defined as one whose bid or proposal is in substantial conformance with the material requirements of the bid. A Bidder who substitutes its standard terms and conditions for the districts, or who qualifies its bid in such a manner as to nullify or limit its liability to the district will be considered non-responsive. A "Responsible" bidder is defined as one who is able to perform and satisfactorily fulfill the requirements described in the invitation to bid or request for proposal. The district may apply all, or any part of the following criteria to measure a Bidder's degree of responsibility.

- Size of firm
- District's past experience with firm
- Financial status of firm
- · Capabilities of Management and Technical staff
- Labor relations
- Internal procedures of the firm
- Capacity of the firm

#### • **Bonding capacity**

- Reputation of firm among its peers
- Customer references
- Service after the sale
- Facilities and reserve facilities
- Location of firm
- Location of service facilities
- Professional credentials

When additional criteria other than price must be considered, a point system may be used to make the vendor selection, the Superintendent will then recommend the vendor receiving the highest point score to the Board. With Requests for Proposals, where a point and ranking system is used to make the vendor selection, the Superintendent will recommend the vendor ranked best to the Board. Slight variations or irregularities may be accepted by the Board if either is found to be in its best interest. The Superintendent (or designee) shall be solely responsible for determining the acceptability of a bid.

#### 31. REJECTION OF BIDS:

A bid may be rejected by the purchasing department if it is nonresponsive or the bidder is determined to be not responsible. A bid is not officially rejected until the School Board takes official action. The Board reserves the right to reject any or all bids received, but not for arbitrary or capricious reasons.

#### 32. NOTICE OF INTENT TO AWARD BIDS:

Once bids are evaluated and a recommendation for award is received by the purchasing department, a Notice of Intent to Award will be posted on the purchasing department's Web site @ www.pcsb.org/purch. For those who do not have Internet access, the notice will also be posted in a conspicuous location in the purchasing office located at the Largo Administration Building, 301 4th Street S.W., Largo, Florida. The recommendation for award is not official until this notice is posted. Intent to Award Notices are normally posted on or about the Monday two weeks preceding the Board meeting when the bid is scheduled for award. See the "Key Events & Dates" section of the Special Conditions for specific information. Occasionally a supplemental posting may occur after the regular Monday posting if it is essential to include the bid on the next Board agenda. This schedule may vary depending on the Board meeting schedule from month to month. Since this information is available as outlined above, the purchasing department will not mail or fax intent to award notices to all bidders.

#### 33. BID PROTEST:

If a bidder wishes to protest a bid, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Copies of this procedure are included in the bid document and are also available @ www.pinellas.k12.fl.us/purch/bidaward.html or from the purchasing department at the Largo Administration Building Office, 301 4th Street S.W., Largo, FL 33770-3536. Any person who files an action protesting the bid specifications or a decision or intended decision pertaining to this bid pursuant to FS 120.57(3)(b), shall post with the purchasing department at the time of filing the formal written protest, a bond payable to the Pinellas County School District in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000, which bond shall be conditioned upon the payment of all costs which may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check, money order or U.S. currency will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the district prevails, it shall recover all costs and charges which shall be included in the final order or judgment, including charges made by the Division of Administrative Hearings, but excluding attorney's fees. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protester prevails, he or she shall recover from the district all costs and charges which shall be included in the final order of judgment, excluding attorney's fees.

#### 34. NOTIFICATION OF BID AWARD:

After the Board awards a bid, the purchasing department will issue an official award letter, a purchase order, or both, which will authorize the bidder to commence delivering materials or providing services.

#### 35. AUTHORIZATION TO PERFORM UNDER A CONTRACT:

All purchases must be properly authorized in advance. Vendors must first obtain either a printed purchase order, a purchase order number or a purchasing card account number before commencing performance under a contract. Vendors shall take no directions to modify (increase, change, decrease, cancel) a purchase order, once issued, from anyone other than the buyer listed on the purchase order. Additional work must be authorized in advance by the buyer who will issue either a change order to the original

purchase order or a supplemental purchase order. The vendor assumes all liability for any costs or damages incurred and payment will be denied for additional work if this procedure is not strictly followed.

#### 36. PRESS RELEASES AND PUBLICITY:

No announcements or news releases pertaining to the bidder's participation in this bid or the award of this contract shall be made by the bidder, its representatives or agents without authorization from the purchasing department.

#### 37. POINT OF CONTACT:

The district will consider the selected bidder(s) to be the sole point of contact with regard to all contractual matters, including payment of any and all charges.

#### 38. ASSIGNMENT OF CONTRACT:

The final contract to be awarded and any resulting amounts to be paid shall not be transferred, pledged, or assigned without the prior written approval of the district.

#### 39. LICENSES AND PERMITS:

The vendor shall obtain and pay for all necessary licenses, permits, and related documents required to comply with the bid specifications. The vendor shall save and hold harmless the district as a result of any infraction of the aforementioned.

#### 40. CONDITION OF ITEMS:

Unless otherwise specified in the **Special Conditions** section of the bid, all items requested must be *new*, the **latest model** manufactured, first quality, carry the manufacturer's standard warranty and be equal to or exceed the specifications listed in the bid. Bids for "used, remanufactured or reconditioned" equipment or "blems or seconds" will not be considered unless specifically requested in the bid documents.

#### 41. INSPECTION:

The district reserves the right to have inspectors on the premises of the bidders or manufacturers at any time during the manufacturing or assembly process to verify compliance with bid specifications.

#### 42. PACKAGING:

All products require adequate packaging to protect them from damage in transit. Packaging must fully cover and protect merchandise. Vendors must fully comply with all special packaging requirements, if and when specified in the bid document. When corrugated carton packaging is specified, poly wrap or blanket wrap will not be acceptable. Bidders are requested to provide products with environmentally safe packaging if at all possible. The district assumes no responsibility for damage of any kind incurred while the items are in transit. Bidders may adjust unit packaging up or down only when attempting to reach the next standard unit pack. Otherwise, only exact quantities requested will be accepted and no overages will be allowed.

#### 43. PATENTS AND COPYRIGHTS:

The bidder agrees to indemnify and save harmless the Board, its officers, agents and employees, from and against any and all claims and liabilities of any nature or kind, including without limitation attorneys' fees and costs, for use of any copyrighted or non-copyrighted materials, secret process, patented or unpatented inventions, articles or appliances, furnished or used in performance of the contract for which the contractor is not the patentee, assignee or licensee.

#### 44. INDEMNIFICATION/HOLD HARMLESS AGREEMENT:

Awarded bidders/bidders shall, in addition to any other obligation to indemnify The School Board of Pinellas County, Florida, and to the fullest extent permitted by law, protect, defend, indemnify and hold harmless the Board, its agents, officers, elected officials and employees from and against all claims, actions, liabilities, losses (including economic losses), costs arising out of any actual or alleged:

- Bodily injury, sickness, disease or death, or injury to or destruction of tangible property including the loss of use resulting therefrom, or any other damage or loss arising out of, or claimed to have resulted in whole or in part from any actual or alleged act or omission of the contractor, subcontractor, anyone directly or indirectly employed by any of them, of anyone for whose acts any of them may be liable in the performance of the work; or
- Violation of law, statute, ordinance, governmental administrative order, rule or regulation by contractor in the performance of the work; or
- 3. Liens, claims or actions made by the contractor or any subcontractor or other party performing the work.

The indemnification obligations hereunder shall not be affected by any limitation on the amount, type of damages, compensation or benefits payable by or for the contractor of any subcontractor under workers' compensation acts; disability benefit acts; other employee benefit acts or any statutory bar. The bidder will carry comprehensive general liability insurance, including contractual and product liability coverage, with minimum limits acceptable to the Board, and will, at the request of the Board, supply certificates evidencing such coverage.

This article will survive the termination of the Contract.

#### 45. STANDARDS OF CONDUCT

Vendors awarded a contract will be held to the same standards of conduct as employees of the school district while conducting business with the district. These standards, as defined in School Board policies, will apply not only to employees of the vendor, but also to the employees of its subcontractors.

#### 46. ITEM SUBSTITUTIONS & DISCONTINUATIONS:

Under no circumstances may a vendor substitute a different product for any item they were awarded from this bid without prior approval from the purchasing department. In the event an awarded item is discontinued by the manufacturer or the vendor no longer offers the item in their product line during the term of this bid, the vendor *must* provide an acceptable substitute item at a mutually acceptable negotiated price, or risk being found in default. The vendor must file a written request with the purchasing department and be granted approval to substitute, in writing, before any substitution may be made. Requests to substitute should be accompanied by complete detailed, technical specifications for the proposed substitute item, and a sample, if requested. The district reserves the right to purchase on the open market while negotiations are being conducted.

# 47. RECEIPT OF MERCHANDISE & DELIVERY NOTIFICATION:

The purchaser reserves the right to reject any and all materials or products delivered which, in its opinion, do not comply with the bid specifications, within 5 calendar days of receipt. All materials or products rejected by the purchaser shall be promptly removed and replaced by the vendor at no charge. All shipments are to be off-

loaded from the delivery vehicle to the loading dock or brought inside the building if the facility has no loading dock. The exception will be for materials obviously intended for outdoor use. All shipments must be made by door-to-door rail freight or motor truck line. There are no rail sidings at any of our locations. Deliveries shall be made between the hours of 8:00 a.m. and 2:30 p.m., Monday through Friday, excluding holidays. Exceptions to this schedule will be stated in the Special Conditions or on the purchase order. For shipments which may require the assistance of district personnel to off-load merchandise, or when the purchase order specifies vendor installation, the person to whose attention the items are being shipped should be notified a minimum of forty-eight (48) hours prior to delivery to allow sufficient time to prepare the area. Telephone numbers are included on all purchase orders directly below the Ship-To Destination address for this purpose.

#### 48. EQUIPMENT DEAD ON ARRIVAL (D.O.A.):

Any product shipped which arrives inoperable or ceases to function within seven (7) business days of the initial installation shall be considered D.O.A. and shall be replaced by the vendor with a new product identical to the one ordered within 30 days of notification.

#### 49. RETURNED MERCHANDISE:

All merchandise returned for any reason other than vendor error, vendor misrepresentation of product capabilities, or product defects may be subject to no more than a 15% restocking fee and return freight charges, negotiable between the district and the vendor. It is understood that merchandise should be returned in the original factory sealed carton whenever possible. The vendor shall provide a return merchandise authorization (RMA) without requiring a purchase order or credit card. The vendor shall ship replacement merchandise prior to receipt of returned merchandise, if applicable.

#### **50. INVOICES AND PAYMENT TERMS:**

All invoices, packing lists, and correspondence should reference our purchase order number. Unless otherwise stated in the **Special Conditions**, payment will only be made after the merchandise or services have been:

- Received complete or substantially complete;
- Inspected and found to comply with all specifications and be free of damage or defect;
- Properly invoiced.

To ensure timely payment, all original invoices should be submitted to the *Accounts Payable Department, Pinellas County School Board, PO Box 2942, Largo, FL., 33779-2942.* A minimum of **thirty (30)** days is required for payment. Photocopies of original invoices may be sent to other district personnel if requested, but the original copies must be sent to the Accounts Payable Department. Only the Accounts Payable Department may direct you otherwise. Failure to follow this procedure may result in payment delays. Occasionally a school may issue its own internal purchase order. Invoices associated with a **SCHOOL** purchase order should be submitted directly to the school for payment. **Do not send invoices associated with school purchase orders to the Accounts Payable Department.** 

# 51. BREACH OF CONTRACT AND TERMINATION FOR CAUSE:

The District reserves the right to terminate this contract for cause which shall include without limitation the failure of the vendor to comply with any provision of this contract. Prior to the district terminating a contract, the Director of Purchasing will initiate an

internal review of the case in which the vendor may be invited to participate. If after examining the facts surrounding the case, it is determined that sufficient grounds exist to declare the vendor in default, the Superintendent (or designee) shall provide the vendor written notice of default and termination, making specific reference to the provision(s) that gave rise to the breach. If the nature and scope of the breach would allow for a cure within 10 days, the notice shall inform the vendor of its right to cure the default within the ten (10) days following receipt of the notice. If the breach is not cured within said 10 day period, the Superintendent (or "designee") shall serve a written notice of termination on the vendor, which shall become effective upon the vendor's receipt of such notice. The failure of either party to exercise its rights shall not be considered a waiver of such rights in the event of any further breach or non-compliance. In the case of termination, only the portion of the contract satisfactorily performed before the date of termination will be due and payable to the vendor. If bid performance security was required with the bid, the district may elect to execute the performance security as liquidated damages. If bid performance security was not required, the bidder shall pay to the district, as liquidated damages, an amount equal to 5% of the total estimated value of the item(s) in guestion or \$25, whichever amount is larger. If the bid pricing was expressed as a lump sum amount, then the amount due will be 5% of the remaining value of the contract. A vendor who fails to pay said liquidated damages within fifteen (15) days after notification that liquidated damages are due, shall lose eligibility to transact business with the district for a period of not less than one (1) year, but no more than two (2) years after the date of the default. Thereafter, the bidder may request to be reinstated to the active

Either party may terminate the contractual relationship between them, including the obligation for payments for goods or services not yet delivered, without cause by sending ninety (90) days written notice to the other party.

#### 52. RENEWAL OF BIDS:

bidders list.

Unless otherwise specified in the **Special Conditions** section, bids may be renewed for one (1) term equal to the original bid term, or for two (2) successive one (1) year periods, whichever is greater, under similar terms, conditions and specifications as the original bid.

#### 53. ACCESS TO RECORDS:

The District, a Federal grantor agency, the Comptroller General of the United States, or any of their duly authorized representatives shall have access to any books, documents, papers, and records of the bidder, contractor or subcontractor which are directly pertinent to this specific contract for the purpose of making audit, examination, excerpts, and transcriptions.

# **54. EQUAL EMPLOYMENT OPPORTUNITY** (34 CFR 80.36(i)(3)):

All vendors, contractors and subcontractors must comply with Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor regulations (41 CFR chapter 60). (Applies to all construction contracts awarded in excess of \$10,000 by the district and their contractors or subgrantees). (Applies only if checked on **Invitation to Bid** form, page 1).

# 55. COPELAND "ANTI-KICKBACK" ACT (34 CFR 80.36(i)(4)): All vendors, contractors and subcontractors must comply with the Copeland "Anti-Kickback" Act (18 U.S.C. 874) as supplemented in Department of Labor regulations (29 CFR part 3). (Applies to all contracts and subgrants for construction or repair). (Applies only if checked on **Invitation to Bid** form, page 1).

#### **56. DAVIS-BACON ACT** (34 CFR 80.36(i)(5)):

All vendors, contractors and subcontractors must comply with the Davis-Bacon Act (40 U.S.C. 276a to 276a–7) as supplemented by Department of Labor regulations (29 CFR part 5). (Construction contracts in excess of \$2000 awarded by grantees and subgrantees when required by Federal grant program legislation). (Applies to construction contracts in excess of \$2000 awarded by the district and subgrantees when required by Federal grant program legislation). (Applies only if checked on **Invitation to Bid** form, page 1).

# 57. CONTRACT WORK HOURS & SAFETY STANDARDS ACT (34 CFR 80.36(i)(6)):

All vendors, contractors and subcontractors must comply with sections 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327–330) as supplemented by Department of Labor regulations (29 CFR part 5). (Applies to all construction contracts awarded by the district and subgrantees in excess of \$2000, and in excess of \$2500 for other contracts which involve the employment of mechanics or laborers). (Applies only if checked on **Invitation to Bid** form, page 1).

#### **58. RECORDS RETENTION** (34 CFR 80.36(i)(11)):

All vendors, contractors and subcontractors must retain all records pertaining to this contract for three years after the District makes final payments and all other pending matters are closed. (Applies only if checked on **Invitation to Bid** form, page 1)

#### **59. CLEAN AIR ACT** (34 CFR 80.36(i)(12)):

All vendors, contractors and subcontractors must comply with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Applies to contracts, subcontracts, and subgrants of amounts in excess of \$100,000). (Applies only if checked on **Invitation to Bid** form, page 1).

#### **60. ENERGY EFFICIENCY** (34 CFR 80.36(i)(13)):

All vendors, contractors and subcontractors must comply with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94–163, 89 Stat. 871). (Applies only if checked on **Invitation to Bid** form, page 1)

#### 61. VARIANCE IN CONDITION:

Any and all **Special Conditions** and specifications attached hereto which vary from these *GENERAL TERMS and CONDITIONS*, shall have precedence.

#### **SCOPE**

The Pinellas County School Board (the district) is seeking proposals for the delivery of products and services as specified in the scope of work from a qualified provider of a Visitor Management Software System.

#### **CONTRACT PERIOD**

The Contract Period shall commence on May 1, 2019 and end April 30, 2024.

#### **SELECTION PROCESS:**

All proposals will be evaluated using a weighted point system applied to a list of both objective and subjective criteria. The criteria and their associated point value are listed on the **Proposal Evaluation Form** included in this document. The maximum score a proposal may receive is **200** points to include oral presentations.

#### PROPOSAL CONTENT & SUBMITTAL – INFORMATION TO BE INCLUDED

Seven (7) complete copies (1 original, 5 copies & 1 electronic copy) of the proposal shall be submitted by respondents. Each proposal shall include all information and submittals requested in this RFP. Incomplete proposals may be declared non-responsive. Please refer to the Submittal Checklist on page 25 for a list of required or requested submittals. In order to maintain comparability and facilitate the review process, it is required that proposals be organized in the manner specified below. Include all information requested herein in your proposal. All responses to the RFP shall be submitted in an 8 ½" x 11", edge-bound format. Covers may be slightly larger. Sections shall be tabbed to correspond to the headings listed in this section. Contents shall be in conformance with requested criteria utilizing the applicant proposer's phrasing to complete the requested listing.

- COMPLETED AND SIGNED INVITATION TO BID FORM 3-852-ARFP (PAGE 1 OF THIS DOCUMENT)
- TABLE OF CONTENTS
- COMPANY OVERVIEW
- SUBMITTAL A: Understanding of RFP and Proposed Contract
- SUBMITTAL B: Description of the Vendor's Qualifications
- SUBMITTAL C: References, (Customer Reference Form)
- SUBMITTAL D: Cost Proposal
- COMPLETED VENDOR CONTACT INFORMATION FORM
- DRUG FREE WORKPLACE CERTIFICATION FORM
- CERTIFICATION REGARDING DEBARMENT FORM
- INSURANCE REQUIREMENTS
- COMPLETED SUBMITTALS CHECKLIST

#### <u>A WARD</u>

This contract will be awarded "**All or None**" to the responsive and responsible bidder who is ranked <u>best</u> after all proposals are evaluated. This contract will be between the Pinellas County School Board (hereinafter referred to as "district")

#### **METHOD OF EVALUATION**

The evaluation of proposals will be done by a committee of evaluators. Each proposal will be scored using a predetermined point system following the set of evaluation criteria listed in this document. Once a total score is compiled for each proposal, it will be ranked. The proposal receiving the highest point score will be ranked 1, the second highest score will be ranked 2, and so on.

The proposals will be evaluated by a committee consisting of the following members:

School Safety Administrator
Schools Police Sergeant
General Manager Facilities Operations
Director Application Support and Development
Associate Superintendent Operational Services or designee

#### RENEWAL OPTION

By mutual consent of the School Board of Pinellas County, Florida, and the successful bidder, this contract may be renewed for <u>one additional five-year period</u> as long as price increases do not exceed the rate of inflation determined by the Consumer Price Index for urban wage earners and clerical workers, U.S. city average, all items (1982-84=100), published by the U.S. Bureau of Labor Statistics or any successor or substitute index appropriately adjusted from the commencement of the initial term of the contract to commencement of each extension period. If bidding discounts from list price, discounts offered may not change.

#### ACCEPTANCE OF VENDOR RESPONSES

The purchasing department reserves the right to accept proposals from multiple vendors, and to accept or reject portions of a proposal based upon the information requested. Vendors may be excluded from further consideration for failure to fully comply with the requirements of this RFP solely at the purchasing department's discretion.

# ADJUSTMENTS TO CONTRACT TERMS & CONDITIONS NECESSITATED BY VOLATILITY OF THE MARKETPLACE

The district may, in its sole discretion, make an equitable adjustment in the contract terms and/or pricing if pricing or availability of supply are affected by extreme and unforeseen volatility in the marketplace, that is, by circumstances that satisfy all of the following criteria:

- 1. The volatility is due to causes wholly beyond the vendor's control
- 2. The volatility affects the marketplace or industry, not just the particular vendor's source of supply
- 3. The effect on pricing or availability of supply is substantial
- 4. The volatility so affects the vendor that continued performance of the contract would result in substantial loss or financial hardship

The determination as to whether a situation represents "extreme" volatility of the marketplace and/or whether the effect on pricing or availability is "substantial" shall be solely at the discretion of the district. Requests for adjustments will not be considered more than once in a 90-day period.

#### **BACKGROUND SCREENING**

As required by The Jessica Lunsford Act [s.21 of Ch.2005-28, L.O.F.], if anyone representing a vendor under contract with the school district will have access to school grounds when students are present, have direct contact with students or have access to or control of school funds, such personnel are required to be screened at Level 2, to include

fingerprinting, statewide criminal and juvenile justice records checks through the Florida Department of Law Enforcement and federal criminal records checks through the Federal Bureau of Investigation. [s. 1012.465, Florida Statutes]

The requirements of this law must be met in order for the School Board to contract with your company. To make an appointment to be screened by Pinellas County Schools, go to: http://fieldprintflorida.com

The code for a full submission is FPPCSVendors. The code for a replacement badge is FPPCSBadge.

If Contractor/Vendor is awarded all or a portion of this bid, Contractor/Vendor hereby acknowledges and agrees to abide by the Florida Jessica Lunsford Act (1012.465, F.S.) and obtain, at its own cost, Level 2 clearance of all employees, agents, and subcontractors who (1) have access to school grounds when students are present, (2) have direct contact with students, on or off school grounds, or (3) have access to or control of school funds.

#### **INSURANCE**

Insurance is required of all vendors who are awarded a contract from this RFP. See the attached *Insurance Specifications* for *Contractors* will be included with this bid.

#### **NON-EXCLUSIVE AGREEMENT**

This RFP does NOT establish an exclusive arrangement between the district and vendor. The district reserves, but is not limited to, the following rights:

- The unrestricted right to use others to perform work, provide services or deliver the same or similar products as described herein when it is to the economic benefit of the district.
- The unrestricted right to separately bid any work, products or services as described herein when it is to the economic benefit of the district.

#### ALTERNATE PROPOSALS

Proposals shall meet the requirements and conform to the format prescribed in this RFP. As additions to this required format, vendor is permitted to submit alternate proposals/supplemental materials to the base proposal, when vendor determines a need to more fully explain aspects of vendor's solution, applications or services. Any such additions must be explicitly identified. Any decision to review these additional materials is solely at the discretion of the Evaluation Committee.

www.publicpurchase.com

#### **KEY EVENTS & DATES:**

November 29, 2018

February 6, 2019

• December 18, 2018	Last Day to request additional information or clarification
• January 10, 2019	<b>Proposals due in Purchasing</b> @ <b>3 p.m</b> . <b>E.T.</b> Public bid opening to follow immediately thereafter in Room A318, Purchasing Department, School Administration Building, 301 4 <sup>th</sup> Street S.W., Largo, Florida.
	NOTE: The Largo Administration Building is now a secured building effective December 1, 2015 and visitor procedures have changed. Inform the officer at the front desk that you have a bid to be delivered to the Purchasing Department. The officer will call Purchasing and someone from the department will come to the front desk to date and time stamp your bid and provide a receipt. This process may take several minutes, so please allow sufficient time when hand delivering a bid submittal.
• January 14, 2019	Distribution of proposals to committee members for review, evaluating, scoring
• January 14 thru February 5, 2019	Evaluate bids and make selection of contractor(s)

• February 14, 2019 Oral Presentations and Final Ranking Meeting @ 1:00 p.m. E.T. Walter

Pownall Service Center 11111 S Belcher RD Largo 33773, Royal Palm Room

Selection Committee Meeting @ 8:30 a.m. E.T. Walter Pownall Service

Center 11111 S Belcher RD Largo 33773, Royal Palm Room

Bid notice e-mailed to prospective bidders & bidding documents posted at

February 15, 2019 Recommendation For Award Submitted to Purchasing by Safety and Security

Department

• \*On or About March 18, 2019 Notice of Intent to Award posted in the purchasing department and on the

department's Web site @ http://pcsb.org/Page/746.

• April 9, 2019 Submit Recommendation for award to School Board for approval (estimated

date of School Board approval)

\*If the time allotted to evaluate bids and make the selection of contractors as stated above proves to be insufficient, the posting of the Notice of Intent To Award and the Board approval date could both slip two weeks or more. Continue to monitor our website or contact the purchasing department for more specific information as to when the notice will be posted.

#### ADDITIONAL QUESTIONS/CLARIFICATIONS

Additional questions or clarifications regarding this Request for Proposal shall be directed in writing to the buyer listed on page 1 of this document by the end of the day listed on the Key Events & Dates table as the "Last Day to request additional information or clarification". Direct questions and clarifications to:

Mark Shuman, CPPO, CPPB Manger, Purchasing shumanma@pcsb.org

#### CONTACT OF DISTRICT PERSONNEL

Once a project has been publicly announced, no firm or individual may contact a Board member or District staff member other than the Director of Purchasing or his or her designee regarding the project. Communication with a Board member or District staff member in violation of this paragraph may result in disqualification

#### **BUSINESS HOURS & DAYS OF OPERATION**

#### Regular School Year

Days of operation are **Monday thru Friday** (excluding holidays) 8 a.m. to 4:30 p.m.

Warehouse receiving 6:30 a.m. to 2 p.m.

#### Summer

From approximately the 1<sup>st</sup> week of June thru the 1st week of August all schools are closed, with the exception of those that may be in summer session. Beginning the 2nd week of August, schools are once again in session. For more specific information call (727) 588-6143 to confirm if a school can accept deliveries.

Days of operation are **Monday thru Thursday** as follows:

• Administrative Facilities and Schools: 7:30 a.m. to 5:30 p.m.

• Walter Pownall Service Center: 6:30 a.m. to 5 p.m. (receiving 6:30 a.m. to 4:30 p.m.)

#### **HOLIDAY BREAK**

Each year, schools and administrative offices are closed for Thanksgiving, winter and spring break periods. Shipments cannot be accepted during these periods. These dates will vary each year depending upon our negotiated personnel calendar and when the Holidays actually fall.

Winter Break, 2018: December 22 thru January 6, 2019

Spring Break, 2019: Schools: March 11 thru March 15, 2019

Administrative Offices: March 13 thru March 15, 2019

#### **REVIEW OF STATE CONTRACTS**

Prior to the release of this Invitation to Bid, a review of the State of Florida purchasing agreements was conducted to determine if their use would be economically advantageous to the District.

#### **INTEGRITY OF BID DOCUMENTS**

Bidders shall use the original Bid Proposal Forms provided by the Purchasing Department and enter information only in the spaces where a response is requested. Bidders may use an attachment as an *addendum* to the Bid Proposal Form if sufficient space is not available on the original form for the bidder to enter a complete response. Any modifications or alterations to the original bid documents by the bidder, whether intentional or otherwise, will constitute grounds for rejection of a bid. Any such modifications or alterations that a bidder wishes to propose must be clearly stated in the bidder's proposal response and presented in the form of an addendum to the original bid documents.

#### **BID OPENING PROCEDURES**

Please be aware that any meeting at which (1) there is negotiation with a vendor, (2) a vendor makes an oral presentation, or (3) a vendor answers questions, pursuant to a competitive solicitation, are closed to competitors and other members of the public. Team meetings at which negotiation strategies are discussed are likewise closed. Such meetings shall be recorded.

The School Board's practice of reviewing and disclosing pricing and other contents of bid proposals have changed in accordance with recent changes in the law. At bid openings, district personnel will only reveal the names of the bidders, unless the bid or proposal is a competitive solicitation for construction or repairs on a building, then the name of each bidder and price submitted shall be read at a public bid opening per F.s. 255.0518. The recordings and bid proposals shall be exempt from public records requests until such time as the notice of an intended decision is published or until 30 days after opening the bids, proposals, or final replies, whichever occurs earlier.

If the School Board rejects all bids, proposals, or replies and concurrently provides notice of its intent to reissue a competitive solicitation, the recordings and any records presented at the exempt meeting remain exempt from public records requests until such time as the School Board provides notice of an intended decision concerning the reissued competitive solicitation or until the School Board withdraws the reissued competitive solicitation. A recording and any records presented at an exempt meeting are not exempt for longer than 12 months after the publication of the initial notice rejecting all bids, proposals, or replies. Section 119.071(1)(b), F.S.; and Section 286.0113, F.S.

#### **EXCEPTIONS TO GENERAL TERMS AND CONDITIONS**

Bidders taking any exceptions to the General Terms and Conditions, pages 2-8 of this document, will be reviewed by staff prior to evaluation of bids. Exceptions to the General Terms and Conditions may be cause for rejection of your bid.

#### PUBLIC RECORD LAW

<u>Public Records:</u> Section 119.0701, Florida Statutes, requires that the Contractor comply with Florida's public records laws with respect to services performed on behalf of the School Board. Specifically, the statute requires that the Contractor:

- a. Keep and maintain public records required by the School Board to perform the service.
- b. Upon request from the School Board's custodian of public records, provide the School Board with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119 of the Florida Statutes or as otherwise provided by law.
- c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of the Agreement if the Contractor does not transfer the records to the School Board.
- d. Upon completion of the Agreement, transfer, at no cost, to the School Board all public records in the possession of the Contractor or keep and maintain public records required by the School Board to perform the service. If the Contractor transfers all public records to the School Board upon completion of the Agreement, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.
- e. A request to inspect or copy public records relating to this Agreement must be made directly to the School Board. If the School Board does not possess the requested records, the public agency shall immediately notify the Contractor of the request, and the Contractor must provide the records to the School Board or allow the records to be inspected or copied within a reasonable time.

- f. The failure of the Contractor to comply with these provisions, if applicable, shall constitute a default and material breach of this Agreement, which may result in immediate termination, with no penalty to the School Board and may also result in penalties under Section 119.10, Florida Statutes.
- g. IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS, HOLLY MANNING, SUPERVISOR OF RECORDS MANAGEMENT AT 727-793-2701 X 2021, 2929 COUNTY ROAD 193, CLEARWATER, FL 33759, manningh@pcsb.org.

#### FILLABLE BID FORMS

For your convenience, some of the forms which must be completed and submitted along with your bid proposal will be posted along with the bid document on the district website in a protected Word file format which will enable you to type your responses on the forms. The file will be named **19-108bidforms**. Please use these forms to avoid the need to hand write information. If sufficient room has not been provided on the form to enable you to enter a complete response, please include a supplemental attachment if necessary. Please note that this file may not include all the forms that should be submitted with your bid proposal so please check the **Submittals Checklist** near the end of this document for a complete list of requested and required submittals.

### **Contractual Requirements**

#### **BACKGROUND**

The Pinellas County School District (District) is the 8<sup>th</sup> largest school district in the state of Florida located in Pinellas County Florida. The District has more than 140 schools with over 130,000 student, which includes post-secondary students and employs approximately 12,500 full time and 2700 part-time employees. The district is seeking a system which will enhance the District's security, by selecting a provider of a Visitor Management Software solution as detailed in the scope of work.

#### STATEMENT OF WORK

#### **INTENT**

To enhance security for the Pinellas County School District Schools and Administrative Buildings, the District is soliciting possible software solutions (onsite or cloud based) to work with the District's current hardware and integrate with existing software to coordinate visitors and student attendance. Any system must be a self-service, user friendly software solution and capable of integrating or replacing existing systems.

#### **CURRENT EQUIPMENT OVERVIEW**

Integrate with current software systems: Student Information System – Focus, and access control system – Paxton, is essential to make this system work efficiently in our schools and administrative buildings.

The District currently has Dynamo Lablewriters model 330 through 450 turbo, Essek scanners (read magnetic stripe and 2d barcodes) models m250 and m260 and Snapshell scanners model R2.

#### **REQUIRED CAPABILITIES:**

The proposer shall provide a solution to include the capabilities below:

- Real time check of visitors against sexual offender database (must specify database accessed)
- Generate customizable reports unique to each school location (logs volunteer hours, differentiates between district and outside visitors, etc.)
- Access to real time web-based reports (who's on campus)
- Customizable visitor management list for entry of custodial parent, court ordered restrictions, etc.
- Ability to scan driver's license or government issued ID with manual entry option
- Work with Dynamo model 300thru turbo Labelwriters
- Work with Eseek scanners
- Ability to print temporary badges
- Staff/student ID badges RFID capable
- SQL compatible
- Compatible with Windows 7, 10 and Windows upgrades
- Client Windows 8.1 compliant
- Ability to integrate with Active Directory
- Automatic push of software updates via district or vendor
- 24/7 customer service/support

#### PREFERRED CAPABILITEIS:

- Integrates with existing district software (Focus is the student information system and Paxson for access control)
- Expandable software packages available through vendor
- Temporary card/fob access for substitute teachers and Level 2 volunteers
- ID badge accessories available such as lanyards, belt clips, etc.
- Student/staff ID cards capable of being used for various functions such as debit cards at district points of sale including vending machines and cafeterias.
- Kiosk or workstation to house equipment

#### **SYSTEM REQUIREMENTS:**

The proposer must provide the system requirements needed to operate the system at each location. The proposal also must include software integration with required compatible systems (i.e Focus and Paxton). The proposal must also include any additional equipment or resources necessary to fully operate the system if not listed in this request.

#### **ADDITIONAL EQUIPMENT**

- Server equipment needed for housing system within district
- Option to house system via cloud
- Any additional equipment needed to work with District's current equipment

### **Proposal Evaluation Criteria**

The following criteria will be used to evaluate all proposals. The associated score value assigned to each criterion is listed on the sample **Proposal Evaluation Form** enclosed.

#### Submittal A: Understanding of RFP and Proposed Contract. (40 Points)

The proposing firm's ability to illustrate its understanding of the task, its proposed approach to completing the task, and its ability to organize the components of the <u>Statement of Work</u> (page 16, 17).

#### Submittal B: <u>Description of the Vendor's Qualifications (30 Points)</u>

Provide a description of the vendor's qualifications and capabilities specifically relating to contracts with other large K-12 educational institutions of similar size and scope. Qualifications should address software development, additional hardware if needed, and implementation.

#### Submittal C: References. (10 points).

The respondent must submit a minimum of three (3) references who can attest to the respondent's ability to produce and submit, in a timely fashion, all specified tasks and deliverables. These individuals should be persons with professional knowledge of the respondent and who have worked directly with the respondent on a project of similar scope. Utilize the enclosed Customer Reference Forms page 23 for this purpose.

#### Submittal D: <u>Cost Proposal (20 Points)</u>

Respondent must provide a fixed cost proposal for the services and deliverables requested. Use page 20. The fixed cost proposal should include allowances for reasonable travel expenses, but if additional reimbursement for such expenses is proposed (discouraged) a <u>detailed expense report</u> for such expenses will be required and must be agreed to by the District, in advance, to assure reimbursement. Although cost is an important consideration, proposals will also be evaluated in terms of the quality of the respondent's proposal relative to the other criteria listed here.

### **Proposal Evaluation Criteria Continued**

#### Presentation/ Interview

#### Presentation to Committee followed by Committee Interview (100 points)

The top ranked firms scored on the submittal will be invited to present their product to the interview committee. The presentation/interview format shall be as follows:

Presentation – 30 minutes

Interview with follow up questions – 15 minutes

Presentation format: Firms will have 30 uninterrupted minutes to demonstrate their visitor management solution and provide information regarding their solution. Firms shall address the call for information and questions below and are advised to use their time to address the topics below and not provide a "sales pitch" for their firm. Presentations will be scored as follows:

#### 1. Communication and Customer Service: (0-15 points).

Briefly discuss your firm's approach towards becoming a partner with Pinellas County Schools in this project. Explain your firm's methods of communications which will ensure the school, the district, and the community are all kept abreast of the progress of implementation of the project including key milestones and unexpected challenges. Explain your firm's methods of communications which will ensure the school and district are all kept abreast of upgrades and/or changes to the software during the contract period. Explain your firms Customer Service model.

# 2. Knowledge of the school district and district needs in a visitor management solution (0-25 points).

Demonstrate knowledge of the Pinellas County School District and its partnerships with outside agencies in terms of safety and security initiatives. In addition, demonstrate how your solution meets the specific safety and security needs of the school district.

#### 3. Demonstration of visitor management solution (0-50 points).

Your approach for the demonstration shall include but not be limited to:

- a. Actual "hands-on" demonstration (use of) the solution as if the presenter were a visitor to a school.
- b. Review of reports detailing visitor data.
- c. Demonstrate how manual entry of customizable visitor information is preformed (example: how would a school manually enter a non-custodial parent into the system?)

Hardware currently being used in PCS schools will be setup and shall be used during the presentation.

# 4. Explain the ability of the system to expand and explain package upgrades if available (0-10 points)

Explain how your system will handle upgrades to Windows or solutions-based upgrades. Explain packages or upgrades you provide that are included on the districts list of preferred capabilities and packages or upgrades your company provides that the district did not include on its list of preferred capabilities.

# **COST PROPOSAL FORM**

DESCRIPTION	QUANTITY	TOTAL COST
Visitor Software Solution	-	
Site based	1	\$
Cloud Based	1	\$
Year 1 Maintenance	1	\$
Year 2 Maintenance	1	\$
Year 3 Maintenance	1	\$
Year 4 Maintenance	1	\$
Year 5 Maintenance	1	\$
Description of Additional Hardware if Needed:		
•	140	\$
	140	\$
	140	\$
	140	\$
	140	\$
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	140	\$
	140	\$
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	140	\$
	140	\$
	140	\$
	170	Ψ
TOTAL 5 YEAR SITE BASED SOFTY	WARE SOLUTION:	\$
TOTAL 5 TEAK SITE DASED SOFT	TARE SOLUTION.	Ψ
TOTAL 5 YEAR CLOUD BASED SOFTY	WARE SOI LITION:	\$
TOTAL S TEAR CLOUD DASED SUFT	TARE BULUTION:	Ψ

# **ADDENDUM ACKNOWLEDGEMENT FORM**

ADDENDA ACKNO	OWLEDGMENT:	The undersigned also acknowledges the	e receipt of the following Addenda:	
ADDENDUM NO.	DATED	ADDENDUM NO.	DATED	_
ADDENDUM NO.	DATED	ADDENDUM NO.	DATED	
ADDENDUM NO.	DATED	ADDENDUM NO.	DATED	
ADDENDUM NO	DATED	ADDENDUM NO.	DATED	

# **PROPOSAL EVALUATION FORM**

In order to receive point credit for any criterion listed below, proposals must include evidence that the specific requirement can been met. This evidence may take the form of written documentation, video tape or any other form required by the RFP. The *quality and completeness* of those submittals will be judged by the evaluation committee to determine the appropriate score to be awarded.

	ASSIGNED POINTS	SCORE
SUBMITTAL A: Understanding of RFP and Proposed Contract.	40	
SUBMITTAL B:	20	
Description of Vendor's Qualifications	30	
SUBMITTAL C:	10	
References		
SUBMITTAL D:	20	
Cost Proposal	20	
SUB TOTAL (SUBMITTALS A-D)	100	
ORAL PRESENTATIONS		
Communication and Customer Service	15	
Knowledge of School District and District Needs	25	
Visitor Management Solution Demonstration	50	
Ability of the System to Expand and Explain Package Upgrades	10	
SUB TOTAL (ORAL PRESENTATIONS)	100	
TOTAL SCORE	200	
Ranking:		

<u>CUSTOMER REFERENCE FORM</u> (duplicate as needed or provide information in the format requested)

Please provide all requested information for each reference.

<b>Company Name:</b>	
Business Type:	
Contact Person:	
Telephone:	
Email:	
Date Last Supplied	Products or Services:
Company Name:	
<b>Business Type:</b>	
Contact Person:	
Telephone:	
Email:	
	Products or Services:
Date Last Supplied	11 oddets of Sci vices.
Company Name:	
<b>Business Type:</b>	
Contact Person:	
Telephone:	
i depiione.	
Email:	
Date Last Supplied	Products or Services:

# <u>VENDOR CONTACT INFORMATION FORM</u> (duplicate as needed)

Provide the following information for all staff assigned to this project.

<b>Contact Name:</b>	
Telephone:	
Fax:	
E-mail:	
<b>Contact Name:</b>	
Telephone:	
Fax:	
E-mail:	
O 4 4 N	
<b>Contact Name:</b>	
Tolombonos	
Telephone:	
Fax:	
rax.	
E-mail:	
Contact Name:	
Telephone:	
_	
Fax:	
E-mail:	

# **SUBMITTALS CHECKLIST**

me of Bio	dder:			
gnature of	Buyer:			
gnature of	Evaluat	or:		
			mittals necessary to complete a thorough evaluation of your be you have enclosed all <b>Required</b> submittals before sealing an	
			<b>bmittals,</b> and they <u>must be</u> submitted at the time you submit it: <u>Seven (7) complete copies</u> (1 original, 5 copies & 1 electrons	
<u>Verified</u> by Bidder	Verified by Buyer	<u>Verified</u> by Evaluator	Description of Required Submittal	Page No.
			Completed and signed Invitation to Bid Form 852-A	1
			Submittal A: Understanding of RFP and Proposed Contract	18
			<b>Submittal B:</b> Description of Vendor's Qualifications	18
			<b>Submittal C:</b> Completed Customer References Form(s). Minimum of (3) references	18, 23
			Submittal D: Cost Proposal	18, 20
not be cause t	for declaring	g your bid no	itted at the time you submit your bid to facilitate the bid evalun-responsive.	
<u>Verified</u> by Bidder	<u>Verified</u> by Buyer	<u>Verified</u> by Evaluator	Description of Requested Submittal	Page No.
			Completed Vendor Contact Information Form	9, 24
			Completed and signed Drug Free Workplace Certification Form (optional)	26
			Completed and signed Certification Regarding Debarment Form AD-1048	27
			Certificate of Insurance including evidence of	30, 31

#### DRUG FREE WORKPLACE CERTIFICATION FORM

In accordance with Florida Statute 287.087, preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program *shall be given preference* in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free program, a business shall:

- 1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sig	n the statement,	I certify tha	nt this firm	complies	fully	with the
above requirements.						

(vendor's signature)

# CERTIFICATION REGARDING DEBARMENT, SUSPENSION INELIGIBILITY AND VOLUNTARY EXCLUSION - LOWER TIER COVERED TRANSACTIONS

This certification is required by the regulations implementing *Executive Order 12549*, *Debarment and Suspension*, 7 *CFR Part 3017*, *Section 3017.510*, *Participants responsibilities*. The regulations were published as *Part IV of the January 30*, *1989*, *Federal Register (pages 4722-4733)*.

	**** BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS ON REVERSE SIDE *****	:
(1)	The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.	is
(2)	Where the prospective lower tier participant is unable to certify to any of the statements in this certification, supprospective participant shall attached an explanation to this proposal.	ıch
	Organization Name PR/Award Number or Project Name	
	Organization Name Tro/Iward Number of Troject Name	
	N () ITH () (A d i ID	
	Name(s) and Title(s) of Authorized Representative(s)	
	Signature(s) Date	
	Form AD-1048 (1/9	92)

#### INSTRUCTIONS FOR CERTIFICATION

- 1. By signing and submitting this form, the prospective lower tier participant is providing the certification set out on the reverse side in accordance with these instructions.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
- 3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- 6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decided the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

Form AD-1048 (1/92)

## **Executive Order 12549--Debarment and Suspension**

**Source:** The provisions of Executive Order 12549 of Feb. 18, 1986, appear at 51 FR 6370, 3 CFR, 1986 Comp., p. 189, unless otherwise noted.

By the authority vested in me as President by the Constitution and laws of the United States of America, and in order to curb fraud, waste, and abuse in Federal programs, increase agency accountability, and ensure consistency among agency regulations concerning debarment and suspension of participants in Federal programs, it is hereby ordered that:

- **Section 1.** (a) To the extent permitted by law and subject to the limitations in Section 1(c), Executive departments and agencies shall participate in a system for debarment and suspension from programs and activities involving Federal financial and nonfinancial assistance and benefits. Debarment or suspension of a participant in a program by one agency shall have government-wide effect.
- (b) Activities covered by this Order include but are not limited to: grants, cooperative agreements, contracts of assistance, loans, and loan guarantees.
- (c) This Order does not cover procurement programs and activities, direct Federal statutory entitlements or mandatory awards, direct awards to foreign governments or public international organizations, benefits to an individual as a personal entitlement, or Federal employment.
- Sec. 2. To the extent permitted by law, Executive departments and agencies shall:
- (a) Follow government-wide criteria and government-wide minimum due process procedures when they act to debar or suspend participants in affected programs.
- (b) Send to the agency designated pursuant to Section 5 identifying information concerning debarred and suspended participants in affected programs, participants who have agreed to exclusion from participation, and participants declared ineligible under applicable law, including Executive Orders. This information shall be included in the list to be maintained pursuant to Section 5.
- (c) Not allow a party to participate in any affected program if any Executive department or agency has debarred, suspended, or otherwise excluded (to the extent specified in the exclusion agreement) that party from participation in an affected program. An agency may grant an exception permitting a debarred, suspended, or excluded party to participate in a particular transaction upon a written determination by the agency head or authorized designee stating the reason(s) for deviating from this Presidential policy. However, I intend that exceptions to this policy should be granted only infrequently.
- **Sec. 3.** Executive departments and agencies shall issue regulations governing their implementation of this Order that shall be consistent with the guidelines issued under Section 6. Proposed regulations shall be submitted to the Office of Management and Budget for review within four months of the date of the guidelines issued under Section 6. The Director of the Office of Management and Budget may return for reconsideration proposed regulations that the Director believes are inconsistent with the guidelines. Final regulations shall be published within twelve months of the date of the guidelines.
- **Sec. 4.** There is hereby constituted the Interagency Committee on Debarment and Suspension, which shall monitor implementation of this Order. The Committee shall consist of representatives of agencies designated by the Director of the Office of Management and Budget.
- **Sec. 5.** The Director of the Office of Management and Budget shall designate a Federal agency to perform the following functions: maintain a current list of all individuals and organizations excluded from program participation under this Order, periodically distribute the list to Federal agencies, and study the feasibility of automating the list; coordinate with the lead agency responsible for government-wide debarment and suspension of contractors; chair the Interagency Committee established by Section 4; and report periodically to the Director on implementation of this Order, with the first report due within two years of the date of the Order.
- **Sec. 6.** The Director of the Office of Management and Budget is authorized to issue guidelines to Executive departments and agencies that govern which programs and activities are covered by this Order, prescribe government-wide criteria and government-wide minimum due process procedures, and set forth other related details for the effective administration of the guidelines.
- **Sec. 7.** The Director of the Office of Management and Budget shall report to the President within three years of the date of this Order on Federal agency compliance with the Order, including the number of exceptions made under Section 2(c), and shall make recommendations as are appropriate further to curb fraud, waste, and abuse.

#### INSURANCE SPECIFICATIONS FOR CONTRACTORS

(present this information to your insurance agent)

The contractor shall obtain, within ten (10) working days of the award by the School Board, all of the insurance coverage's required in the project specifications. Certificates of Insurance shall be filed with and approved by the School Board *before* the contractor or any subcontractor is allowed to commence work on the project.

The School Board of Pinellas County shall be listed both as an "Additional Insured" and "Certificate Holder" on all insurance policies obtained by the contractor as the result of being awarded a contract; unless expressly prohibited by the insurance company. A written explanation of that insurance company's position will be attached to the Certificate of Insurance filed with the School Board of Pinellas County's Risk Management Department. Any requirement by the contractor's insurance company that an additional premium shall be required for the issuance of a Certificate of Insurance with the School Board of Pinellas County as an "Additional Insured" shall not excuse any failure to obtain the required insurance certificate. The School Board of Pinellas County requires a 10 notice of cancellation and a 30 notice for non-renewal.

The name of the insurance company(ies) listed on the Certificate of Insurance on file in the Risk Management Department shall be the same as it appears in **Best's Financial Strength Rating**. The insurance company named on the Certificate of Insurance shall have a rating of "A-V" or better as stated in **Best's Financial Strength Rating**.

#### 1. GENERAL LIABILITY INSURANCE

The contractor shall provide the ISO Commercial General Liability Policy. The Owner shall be exempt from, and in no way liable for, any sums of money which may represent a deductible in any insurance policy. The payment of such deductible shall be the responsibility solely of the contractor or subcontractor providing such insurance.

The **Commercial General Liability Policy (CGL)** is a method of automatically providing a broad range of common coverage extensions to the CGL policy that firms often need and overlook. By having a CGL policy, it will reduce the overall cost of providing those other coverage's at a future date and allows for a wide distribution of those packaged coverage's.

The **CGL** policy shall provide coverage of at least the following items:

#### a) General Aggregate:

- i) **Premises Operation** which will include XCU coverage except when work does not include foundation, structural work, pressure fired vessels or materials or construction techniques which could explode.
- ii) **Independent Contractor's Protective** which provides coverage for injury to others arising out of the independent contractors work. General Contractors may opt to provide this coverage in lieu of naming the School Board of Pinellas County as "Additional Insured".
- iii) **Broad Contractual Liability** which is liability assumed by the insured under ay contract agreement. This includes any oral or written contract or agreement relating to the conduct of the named insured's business. If excluded, exception for liability is assumed in an insured contract.
- b) **Products and Completed Operations**
- c) Personal & Advertising Injury Liability

#### INSURANCE SPECIFICATIONS FOR CONTRACTORS

(present this information to your insurance agent)

The contractor shall obtain insurance which shall at least meet the following minimum limits:

#### For projects/contracts under \$500,000.00:

• \$1,000,000.00 per occurrence, \$2,000,000.00 general aggregate.

#### For projects/contracts \$500,000.00 and over:

• \$5,000,000.00 per occurrence, \$5,000,000.00 general aggregate.

#### 2. AUTOMOTIVE LIABILITY INSURANCE

The contractor shall obtain Business Coverage Automobile Insurance which shall protect the contractor from claims for damage for personal injury, bodily injury including accidental death, as well as claims for property damages which may arise from operations under this contract whether such operations are by himself or by anyone directly or indirectly employed by him. Coverage shall include owned, non-owned, hired and rented vehicles.

The contractor shall obtain insurance which shall at least meet the following minimum limits:

- \$300,000.00 Combined Single Limit
- \$100,000.00 Bodily Injury (per person), \$300,000.00 Bodily Injury (per accident)
- \$100,000.00 Property Damage

#### 3. WORKERS' COMPENSATION INSURANCE

The contractor shall take out and maintain during the life of this Contract, Workers' Compensation Insurance for all of his employees connected with the work of this Project and, in case any work is sublet, the contractor shall require the subcontractors similarly to provide Workers' Compensation Insurance as required by FS 440 for all the latter's employees unless such employees are covered by the protection of the contractor. The following limits shall be obtained:

The contractor shall obtain insurance which shall at least meet the following minimum limits:

- State Worker's Compensation: Statutory
- Employer's Liability: \$100,000.00 Each Accident

\$500,000.00 Disease, Policy Limit \$100,000.00 Disease, Each Employee

(insuranc.dot) mar 1/1/1/1 (Rev 04/11)

### I. Pinellas County District Schools Bid Protest Procedure

A bidder who wishes to file a protest pertaining to a bid must file such notice in accordance with procedures prescribed by 120.57(3) enumerated below. For bids solicited by the purchasing department, the notice must be filed with the director of purchasing. For bids solicited by the facilities department, the notice must be filed with the director of facilities.

- 1. Any person who is adversely affected by the district decision or intended decision shall file with the director of purchasing or director of facilities a notice of protest in writing within 72 hours after the posting of the bid tabulation or after receipt of the notice of the district decision or intended decision and shall file a formal written protest within 10 days after filing the notice of protest. With respect to a protest of the specifications contained in an invitation to bid or in a request for proposals, the notice of protest shall be filed in writing within 72 hours after the receipt of notice of the project plans and specifications or intended project plans and specifications in an invitation to bid or request for proposals, and the formal written protest shall be filed within 10 days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. The formal written protest shall state with particularity the facts and law upon which the protest is based. Saturdays, Sundays, and legal holidays shall be excluded in the computation of the 72-hour time periods provided by this paragraph.
- 2. Any person who files an action protesting a decision or intended decision pertaining to a bid pursuant to FS 120.57(3)(b), shall post at the time of filing the formal written protest, a bond payable to the Pinellas County School District in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000, which bond shall be conditioned upon the payment of all costs which may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check, money order or U.S. currency will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the district prevails, it shall recover all costs and charges which shall be included in the final order or judgment, including charges made by the Division of Administrative Hearings, but excluding attorney's fees. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protester prevails, he or she shall recover from the district all costs and charges which shall be included in the final order of judgment, excluding attorney's fees.
- 3. Upon receipt of the formal written protest and protest bond which has been timely filed, the district shall stop the bid solicitation process or the contract award process until the subject of the protest is resolved by final district action, unless the Superintendent sets forth in writing particular facts and circumstances which require the continuance of the bid solicitation process or the contract award process without delay in order to avoid an immediate and serious danger to the public health, safety, or welfare.
  - a) The district shall provide an opportunity to resolve the protest by mutual agreement between the parties within 7 days, excluding Saturdays, Sundays, and legal holidays, after receipt of a formal written protest.
    - b) If the subject of a protest is not resolved by mutual agreement within 7 days, excluding Saturdays, Sundays, and legal holidays, after receipt of the formal written protest, and if there is no disputed issue of material fact, an informal proceeding shall be conducted pursuant to 120.57(2) FS and applicable district rules before a person whose qualifications have been prescribed by rules of the district.
    - c) If the subject of a protest is not resolved by mutual agreement within 7 days, excluding Saturdays, Sundays, and legal holidays, after receipt of the formal written protest, and if there is a disputed issue of material fact, the district shall refer the protest to the Division of Administrative Hearings for proceedings under 120.57(1) FS.
- 5. Upon receipt of a formal written protest referred pursuant to this subsection, the director of the Division of Administrative Hearings shall expedite the hearing and assign an administrative law judge who shall commence a hearing within 30 days after the receipt of the formal written protest by the division and enter a recommended order within 30 days after the hearing or within 30 days after receipt of the hearing transcript by the administrative law judge, whichever is later. Each party shall be allowed 10 days in which to submit written exceptions to the recommended order. A final order shall be entered by the district within 30 days of the entry of a recommended order. The provisions of this paragraph may be waived upon stipulation by all parties.
- 6. In a competitive-procurement protest, no submissions made after the bid or proposal opening amending or supplementing the bid or proposal shall be considered. Unless otherwise provided by statute, the burden of proof shall rest with the party protesting the proposed district action. In a competitive-procurement protest, other than a rejection of all bids, the administrative law judge shall conduct a de novo proceeding to determine whether the district's proposed action is contrary to the district's governing statutes, the district's rules or policies, or the bid or proposal specifications. The standard of proof for such proceedings shall be whether the proposed district action was clearly erroneous, contrary to competition, arbitrary, or capricious. In any bid-protest proceeding contesting an intended district action to reject all bids, the standard of review by an administrative law judge shall be whether the district's intended action is illegal, arbitrary, dishonest, or fraudulent.

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