

# REQUEST FOR PROPOSAL

ACDIVOCA.ORG Interactive Annual Report (RFP No. April-2017-Communications & Outreach-01)

**RFP Release Date:** April 10, 2017

**Performance Period:** From May 15, 2017 to July 19,

2017

**Proposal Submission Deadline:** May 4, 2017

**Question/ Inquiry Submission Deadline:** April 20, 2017

This Request for Proposal (RFP) is the exclusive, confidential, proprietary property of ACDI/VOCA. It may not be copied, transmitted, or disclosed by any means without the express written consent of ACDI/VOCA. By accepting a copy hereof, recipient agrees to 1) be bound by the terms and conditions contained herein (including but not limited to the confidentiality provisions), 2) use the RFP (and any related documents) solely for evaluation purposes and for responding to this RFP and 3) return or destroy the RFP (and any related documents) upon ACDI/VOCA's request or upon your decision not to respond to this RFP.

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#### I. INTRODUCTION

#### a. Company Background

Based in Washington, D.C., ACDI/VOCA is a nonprofit international development organization that focuses on investing in more resilient households and communities to promote broad-based economic growth and vibrant civil societies. We are very market-minded. As the "nonprofit that means business," our programs' interventions engage industry stakeholders to align incentives for efficiency and market success. This market-driven approach creates sustainable change.

ACDI/VOCA has worked in 146 countries since 1963. Our dynamic, motivated global team of professionals currently manages 44 contracts or grants in 30 developing countries. For more information, go to <a href="https://www.acdivoca.org">www.acdivoca.org</a>.

# b. Program Background

The successful bidder will work with ACDI/VOCA's Communications and Outreach division, which is the company's creative services hub. We are a strategic group deeply committed to excellence as we support our company's efforts to fight hunger and poverty worldwide. Our division manages several corporate digital media channels and strives to be on the cutting edge of technology. The successful bidder's main point of contact will be ACDI/VOCA's Online Media Director, Jessica Taglieri.

#### II. PROPOSAL

#### a. Purpose

ACDI/VOCA is looking to partner with a firm to create an interactive annual report to host on its WordPress website, <a href="www.acdivoca.org">www.acdivoca.org</a>. We are looking for a long-form content landing page that breaks with the traditional PDF format and allows our audience to interact with select pieces of our annual report in a creative and innovative manner. We are hoping to be able to reuse the created template (possibly with minor development tweaks) to highlight future initiatives and events throughout the year.

This project will be based off a fixed-price contract and includes two phases:

- -Phase 1: Creation of an interactive Annual Report + documentation/training
- -Phase 2: Annual report maintenance following project closure

#### b. Scope of Work

The selected firm will deliver an interactive annual report that will feature interesting pieces of our 2016 Annual Report in a new and different way to captivate our audience. Our core audience is composed of donors—both US government and private sector players—partners, volunteers, and staff. As we have effectively maximized the market share of U.S. government (USG) funding, we are looking more than ever to continue to develop partnerships with the private sector, our main target audience.

The interactive annual report will be responsive, feature the latest UX design practices, and will bring ACDI/VOCA closer to WCAG 2.0 AA compliance to ensure the best end-user experience possible. The online version of the report should be dynamic and interactive.

In terms of ROI, a homerun would be to: have more people complete the <u>partner form</u> on our website, obtain more traffic to the <u>"Work with Us"</u> section of our website, and see an uptick in subscribes to our <u>mailing list</u>.

Below is the draft outline for our 2016 Printed Annual Report, which will be created in May and go to print the first week in June 2017. The selected firm will incorporate elements of the printed piece into a web-based platform.

The **Main Content** will be centered around the theme of business and economic growth and organized into three main components: productivity, partnerships and stakeholders. Under each of those topics, we will feature 3-5 projects using heavy data (charts, graphs) and <u>personal stories</u>.

**Secondary Content** should include the letter from our CEO & Board Chair, a list of our board members, and financial information.

Your proposal should also include pricing for optional features, which we may or may not select:

- Where we work (map/list of current projects)
- Highlights (high level data, total # of beneficiaries, etc.)
- Video
- Using the format of the report to create a reusable template

Although the main content will differ, here is a link to our 2015 Annual Report for reference purposes.

ACDI/VOCA expects the interactive annual report to be set up properly with our Google Analytics account and rigorously tested across browsers (Chrome, Safari, Firefox, IE namely) and platforms (desktop, laptop, tablet, mobile) by the firm's team prior to delivery. ACDI/VOCA will also participate in testing prior to launch (upon OK of the firm) and following launch. ACDI/VOCA will submit bugs & changes to the firm, expecting the firm to fix any bugs and reasonable design changes or modifications to the template for an additional 30 days following the official launch date of the interactive annual report.

ACDI/VOCA would like three revisions to the wireframes and mockups included in the firm's proposal.

While the project manager and point-of-contact at ACDI/VOCA will be Jessica Taglieri, ACDI/VOCA's in-house Graphic Designer Jennifer Moffatt is also a key stakeholder and will be collaborating with the firm on vision and design elements. Jennifer will design the printed annual report and will provide all content, digital assets, etc. The look of the interactive annual report should complement the design of the printed version.

#### **Implementation**

Below is a general proposed timeline for this project. It will be revised in collaboration with the selected firm.

#### 1. Project Management Milestones and Deliverables

Provide a list of Project Management Milestones and Deliverables that the team will use to monitor progress.

Milestone / Deliverable	Estimated Date	Responsible Individual
Issue RFP	Apr-10	Jessica Taglieri, Jennifer Moffatt
Firm Q&A period ends	Apr-20	Jessica Taglieri, Jennifer Moffatt & Firms
Proposals due	May-3	Firms
Proposal selection	May	Jessica Taglieri, Jennifer Moffatt
Project Kick-off with Selected Firm	May-15	Jessica Taglieri, Jennifer Moffatt & Selected
		Firm
Wireframe due to ACDI/VOCA		
Wireframe revisions to firm		
Mock-ups due to ACDI/VOCA		
Mock-ups revisions to firm		
Design/Site Development Initiated		
Design/Site Development Completed		
Initial QA/QC Period		
Launch of Interactive Annual Report	June-19	Jessica Taglieri, firm
Final QA/QC Period	Aug-19	Jessica Taglieri, Jennifer Moffatt, firm

#### III.CONTRACT MECHANISM & TERMS OF PAYMENT

ACDI/VOCA will issue a fixed price purchase order to an Offeror. ACDI/VOCA will issue fixed payment(s) based on submission and ACDI/VOCA acceptance of deliverables. Once an award is issued, it will include a fixed price payment schedule with deliverables specified above. A copy of the purchase order terms and conditions are attached to this RFP for informational purposes.

# IV. PROPOSAL PREPARATION AND SUBMISSION REQUIREMENTS

# a. Instructions for Proposal Preparation

The selection committee will evaluate the Offerors based upon their written technical and cost proposals. Each section will be evaluated according to the criteria for evaluations in Section V. Offerors are expected to examine the specifications and all instructions in the RFP. Failure to do so is at the Offeror's risk. Interested Offerors must provide the following:

#### 1. Capability and Technical Experience Statement

Demonstrate capabilities and technical experience by providing the following:

- a. **Capabilities Statement:** Provide a comprehensive discussion of the Offeror's capabilities, experiences, resources, support, and any current/recent experience for conducting similar scopes of work as described above.
- b. **Partner/Subcontractor:** Give a description of any partner organization or subcontractor that you might contract with and a description of the division of level of effort and responsibility between your organization and the partner or subcontractor.
- c. Team work process: Describe your work process and culture.
- d. **Past work examples:** List at least three (3) clients who contracted similar work (i.e. interactive reports, long form content pieces) and short case studies of those projects.
- e. **Website:** If the Offeror has a website or can post examples of their work, please indicate the URL(s).

### 2. Project Staffing

Identify the project staffing and the percentage of the time each will spend on this activity. Include no more than a half-page biosketch for each individual considered essential for the successful implementation of this contract.

### 3. Cost Proposal

Offerors should include a budget break down by each deliverable listed in Section II (b), the deliverables section. Each deliverable must have the detailed costs associated with completing that deliverable.

#### 4. References

Please include three client references and contact information. References should have worked with your organization within the past two years in connection with a similar project applicable to this RFP.

#### b. Instructions for Submission of Proposal

1. The technical and price proposals shall be submitted separately via e-mail to Sharon Ball, Procurement Agent, SBall@acdivoca.org. Each file shall be clearly identified with the Offeror's name.

All responses to this RFP must be received no later than the submission deadline on the cover page of this RFP.

Offerors must submit via e-mail to

ACDI/VOCA

Attention: Sharon Ball

Email: SBall@acdivoca.org

Faxed offers are not acceptable.

2. All inquiries and requests for information regarding this RFP must be submitted by email to the following individuals no later than the question/inquiry submission deadline on the cover page of this RFP. Reference the RFP number in all questions/inquiries.

	Contractual	Technical	
Name:	Sharon Ball	Jessica Taglieri	
Email:	SBall@acdivoca.org	jtaglieri@acdivoca.org	

3. ACDI/VOCA will not compensate Offerors for their preparation of responses to this RFP.

### V. CRITERIA FOR EVALUATION

ACDI/VOCA will evaluate proposals based on a best-value determination; Offerors should submit their most competitive price proposal. Proposals will be evaluated using the following criteria:

- Past performance/reference feedback on past work relevant to described project
- Company capabilities and quality of portfolio submitted; portfolio should include representative past web design and development work, long form content pieces, and ideally interactive reports
- Key staff abilities especially in WordPress design and development and interactive report design
- Technical approach and capacities relevant to this RFP, demonstrated through past case studies and additional description provided in proposal

Location of Offeror offices/staff in same region of country as ACDI/VOCA

The evaluation committee will review the technical proposal based upon the technical criteria listed above. Proposals will be reviewed to ensure they are complete and free of computational errors. The committee will also assess the reasonableness of costs and the cost-effectiveness of the budget, and will determine whether the costs reflect a clear understanding of project requirements. ACDI/VOCA will then make a best-value decision based on technical score and cost. A contract will be offered to the responsible Offeror whose proposal follows the RFP instructions and is judged to be the most advantageous to ACDI/VOCA.

Technical Evaluation Matrix	
Maximum Score Possible:	100 pts.
Score Breakdown:	
Past Performance/References	15 pts.
Key staff capabilities & partnership abilities	30 pts.
Technical Approach/Specs	50 pts.
Presence of Offeror in Region of Country	5 pts.

#### VI. SOLICITATION PROCESS

Once the RFP is released, the Offerors must prepare a formal proposal to be sent to the contact person at ACDI/VOCA as indicated in Section IV (b) (1). The submitted proposals will be reviewed against the criteria for evaluation defined in Section V above and rated on their ability to satisfy the requirements stated in this RFP document. A preferred Offeror will be chosen and formally notified. A formal contract will be negotiated with the selected Offeror and, if endorsed, the Offeror will begin work on the project.

#### VII. TERMS AND CONDITIONS

#### a. Late Submissions

Proposals received after the submission deadline stated in the cover page of this RFP may not be considered. Offerors will be held responsible for ensuring their quotations are received according to the instructions stated herein. A late offer will be considered if the cause was attributable to ACDI/VOCA or its employees/agents, or if it is in the best interest of ACDI/VOCA.

#### b. Modification of RFP Requirements

ACDI/VOCA retains the right to terminate the RFP or modify the requirements upon notification to Offerors.

#### c. Withdrawals of Proposals

Proposals may be withdrawn by written notice via email at any time before award. Proposals may be withdrawn in person by an Offeror or authorized representative, if the representative's identity is made known and the representative signs a receipt for the proposal before award.

#### d. Right of Negotiation and Acceptance of Proposal

This RFP represents a definition of requirements and is an invitation for submission of proposals. ACDI/VOCA reserves the right to fund/award any or none of the submitted proposals. No commitment is made, either expressed or implied, to compensate Offerors for costs incurred in the preparation and submission of their proposal.

ACDI/VOCA may reject any proposal that is nonresponsive. A responsive proposal is one that complies

with all terms and conditions of the RFP. A proposal must be complete, signed by an authorized signatory, and delivered no later than the submission time and date indicated on the cover sheet of this RFP. ACDI/VOCA may reserve the right to waive any minor discrepancies in a proposal.

ACDI/VOCA reserves the right to issue an award based on the initial evaluation of proposals without discussion. ACDI/VOCA also reserves the right to enter into best and final negotiations with any responsive Offerors for all or part of the proposed scope.

# e. Validity of Proposal

Proposals submitted shall remain open for acceptance for 60 days from the last date specified for receipt of proposals. This includes, but is not limited to, pricing, terms and conditions, service levels, and all other information. If your organization is awarded the contract, all information in the RFP and negotiation process is contractually binding.

## f. Minimum Offeror Qualifications

Offerors submitting proposals must (1) be officially licensed to do such business in the United States and (2) not have been identified as a terrorist. In addition, Offeror may be required to provide the following information:

- Documentation to verify licensure (e.g., tax id, registration certificate, etc.)
- Demonstration of adequate management and financial resources to perform the contract
- Satisfactory records of performance history, integrity and business ethics
- Proof of insurance (e.g. general liability)

## g. Intellectual Property Rights

All tangible or intangible property created or acquired under this contract shall be the exclusive property of ACDI/VOCA. The term "property" includes all data, systems, products, and reports associated with this engagement. Reference is made to Sections 12 and 13 in the business terms and conditions attached in Appendix A.

### VIII. ATTACHMENTS

Appendix A: Purchase Order General Terms and Conditions Technical Proposal Submission Sheet

# Appendix A

# **General Business Terms and Conditions**

#### \*\*These Terms and Conditions apply to all Purchase Orders\*\*

- 1. Assignment. Vendor shall not assign, subcontract or transfer all or any portion this Purchase Order or any of its obligations without the express, prior written permission of ACDI/VOCA.
- 2. Proprietary Information & Confidentiality. Vendor shall consider all data, documentation, drawings, specifications software and other information furnished by ACDI/VOCA to be confidential and proprietary and shall not disclose any such information to any other person, or use such information itself for any purpose other than that for which it was intended in completing this order, unless Vendor obtains written permission from ACDI/VOCA to do so. Vendor agrees to execute ACDI/VOCA's standard Non-Disclosure Agreement upon request.
- 3. Terms of Payment. Subject to any superseding terms on the face hereof, Vendor shall mail the invoice to the address listed in Section II of Attachment A and be paid upon completion/acceptance of the required supplies/services. (A) TIMING OF PAYMENTS. Vendor shall be paid, in the currency on the face of this Purchase Order, within than forty-five (45) days after ACDI/VOCA's receipt of an acceptable invoice and ACDI/VOCA's acceptance of the completed products/services in accordance with section (B) "Inspection" below, together with any required documents. ACDI/VOCA is under no obligation to pay Vendor's invoices received later than 90 days after acceptance. Payment of Vendor invoices by ACDI/VOCA shall not constitute final approval of the invoices. All charges invoiced by Vendor may remain subject to ACDI/VOCA and/or government audit and subsequent adjustment. Vendor agrees to reimburse ACDI/VOCA for any costs disallowed by Client. (B) INSPECTION & ACCEPTANCE. (1) Vendor shall work within professional standards covering the work and shall make such inspections as are deemed necessary to insure Vendor compliance. (2) All deliveries shall be subject to final inspection by ACDI/VOCA. If deliverables or a service performed by Vendor is found to be defective, Vendor shall be given the opportunity to correct any deficiencies within a reasonable period of time, not more than 10 days. If correction of such work is impracticable, Vendor shall provide immediate notice of rejection and shall promptly make all necessary replacements at its own expense, if so requested by ACDI/VOCA. Vendor shall provide immediate notice to ACDI/VOCA of any potential failure on the part of its suppliers to provide supplies/services required. Vendor is responsible for any deficiency on the part of its suppliers. Vendor shall be responsible for any costs of reprocurement as may be necessary for ACDI/VOCA to secure the supplies/services as a result of Vendor's inability to perform that exceed the agreed upon price herein. (C) LATE DELIVERIES.
- 4. <u>Performance</u>. All services are to be performed to the satisfaction of ACDI/VOCA. If stated in the scope of work, time is of the essence with respect to the performance. ACDI/VOCA shall not be billed at prices higher than those stated in this Purchase Order. ACDI/VOCA shall have no obligation to pay Vendor more than the fixed price or ceiling price stated on the face of this Purchase Order.
- 5. Title and Risk of Loss. Title to and risk of loss of, each product and/or service to be delivered/provided shall, unless otherwise provided herein, pass from Vendor to ACDI/VOCA upon acceptance of such product/service by ACDI/VOCA.
- 6. Force Majeure. Any non-performance or delay in performance of any obligation of either party under this Purchase Order may be excused to the extent such failure or non-performance is caused by an event or condition beyond the reasonable control of the non-performing party, and which, by the exercise of due diligence, could not be avoided or overcome ("Force Majeure"). However, in no event will any non-performance or delay in performance of any of Vendor's suppliers or any labor disruption affecting Vendor specifically, and not Vendor's industry generally, constitute Force Majeure for Vendor. If Vendor is affected by Force Majeure, it will (i) promptly provide notice to ACDI/VOCA, explaining the particulars and the expected duration of the Force Majeure and (ii) use its best efforts to remedy the interruption or delay if it is reasonably capable of being remedied, and to mitigate the adverse effects of such interruption or delay on ACDI/VOCA, including sourcing substitute providers of services from the market, at Vendor's expense, in order to meet ACDI/VOCA's required completion dates.
- 7. Warranty. Vendor warrants all supplies/services to be free from all material defects and expressly represents that all such required supplies/services are capable of providing/performing the function service for which they were intended. Vendor agrees to pass on all manufacturers' warranties to ACDI/VOCA. To the extent that ACDI/VOCA is held financially responsible for any deficiencies in the services performed by the Vendor, the Vendor agrees to cure such deficiencies at the sole cost to the Vendor. Vendor agrees to deliver/provide the products/services which are the subject-matter of this Purchase Order to ACDI/VOCA free and clear of all liens, claims, and encumbrances. Vendor represents and warrants to ACDI/VOCA that: (i) it has no conflict of interest with respect to the Services to be performed for ACDI/VOCA under this Purchase Order; (ii) it has not entered into any agreement, or executed any document, with any individual or other organization that will prevent it from: (a) disclosing and assigning intellectual property in work product exclusively to ACDI/VOCA; and (b) performing any other obligation under this Purchase Order; (iii) it will not enter into any such agreement, or execute any documents, which will create a conflict of interest or which will prevent it from freely performing any obligation under this Purchase Order; and (iv) it will not knowingly incorporate confidential information of any person or entity not a party to this Purchase Order into any materials furnished to ACDI/VOCA without prior written notice to ACDI/VOCA. Vendor further represents and warrants to ACDI/VOCA as follows: (i) no kickback, bribe, gratuity or transfer of anything of value was offered, agreed to, or made, nor shall be made, to or for the benefit of any employee or representative of ACDI/VOCA in return for or in connection with the award of this Purchase Order; (ii) the Vendor has not engaged in bid-rigging or other collusive agreements or behavior with any actual or potential competitor for this Purchase Order or any other person, which behavior could have had the effect of lessening competition for the award of this Purchase Order or of raising the price of the Deliverables or the Services procured; and (iii) all statements of material fact contained in any proposal, response, certification, or questionnaire submitted by Vendor or any of its representatives in connection with the solicitation, award or negotiation of this Purchase Order were true and complete when made.
- 8. Compliance with Law. Vendor's performance of work and all products to be delivered shall be in accordance with any and all applicable regulations: executive orders, Federal, State, municipal, local and host country laws and ordinances, and rules, orders, requirements and regulations. Such Federal laws shall include, but not be limited to, the Fair Labor Standards Act of 1938 as amended, E.O. 11246, "Equal Opportunity," as amended by E.O. 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and as supplemented by regulations at 41 CFR Chapter 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor", the Copeland "Anti-Kickback" Act (18USC874 and 40USC276c and 18USC874 as supplemented by Department of Labor regulations at 29CFRpart 3, the Davis-Bacon Act, as amended (40USC276a-a7) and as supplemented by Department of Labor at 29CFRpart 5, the Contract Work Hours and Safety Standards Act (40USC327-333), and the Byrd Anti-Lobbying Amendment (31USC1352). Unless otherwise agreed, governing law shall be that of the District of Columbia.
- 9. Suspension and Termination. ACDI/VOCA shall retain the right to direct Vendor to stop work ("Suspension") at any time. Such direction must be in writing and shall be effective for a period of no more than 30 days after which time Vendor may continue work absent direction to do so or a notice of termination at their own risk. Under no circumstances shall Vendor receive more than the original value of this Purchase Order. "Termination": ACDI/VOCA reserves the right to terminate this Purchase Order when: 1. deemed in the best interests of its client; or 2. if the Vendor defaults in performing this Purchase Order and fails to cure the default within 10 days after receiving a notice specifying the default. ACDI/VOCA shall be liable only for payment under the payment provisions of this Purchase Order for services/deliverables completed and accepted before the effective date of termination. Payments for partial deliverables shall not be made unless explicitly authorized by ACDI/VOCA in the Termination Letter. This paragraph shall not limit any legal rights to cancel this Purchase Order without further liability for articles not accepted by ACDI/VOCA. This Purchase Order may be terminated at any time in the event Vendor commits an act of bankruptcy, files or has filed against the petition

of bankruptcy or insolvency or suffers any receivership or other similar petition to be filed for or against it, or is subject to any Suspension/Debarment or other action by the USG. Vendor may be liable to reimburse ACDI/VOCA should ACDI/VOCA incur any additional costs as a direct result of such default termination.

10. Insurance & Work on ACDI/VOCA's or ACDI/VOCA Client Premises. Vendor agrees to maintain the adequate insurance coverage against claims arising from injuries sustained by Vendor on ACDI/VOCA's facilities and agrees to be liable for all damages & claims arising against ACDI/VOCA for which the Vendor is responsible. Vendor will maintain a comprehensive general liability insurance policy in the amount of at least \$500,000 per occurrence or the standard, local business practice. Purchase Orders which require performance outside the United States shall contain a provision requiring Worker's Compensation Insurance. The Vendor should refer questions on this subject to the ACDI/VOCA representative named above in Block 6.

- 11. Independent Relationship. Vendor agrees that its relationship with ACDI/VOCA is that of an independent contractor and nothing in this Purchase Order shall be construed as creating any other relationship. As such, Vendor shall comply with all applicable laws and assume all risks incident to its status as an independent contractor. This includes, but is not limited to: compliance with all applicable laws, responsibility for all applicable taxes including VAT, income taxes, social security payments and other such taxes that might occur, licenses, fees, insurance, etc. The Vendor nor anyone employed by it shall be, represent, act or be deemed to be an agent, representative or employee of ACDI/VOCA.
- 12. Rights in Intellectual Property. Vendor acknowledges that all Deliverables and work product produced by Vendor, whether alone or jointly with others, in connection with or pursuant to the Vendor's performance under this Purchase Order shall be the sole and exclusive property of ACDI/VOCA. This includes all writings, books, articles, computer programs, databases, source and object codes, and other material of any nature whatsoever, including trademarks, trade names, and logos, that is subject to copyright protection and reduced to tangible form in whole or in part by Vendor in the course of Vendor's service to ACDI/VOCA shall be considered a work made for hire, or otherwise ACDI/VOCA property. Vendor hereby assigns and agrees to assign to ACDI/VOCA all of its respective rights, title and interest in such Deliverables and work product, including without limitation all patents and patent rights and all applications for registration of the same, and, upon being reduced to a tangible form, all copyrights therein. To the greatest extent permissible under U.S. copyright laws, each copyrightable element of the property and work product first produced shall be a "work made for hire" in favor of ACDI/VOCA. For items and material of Vendor existing prior to or produced outside this Purchase Order, and incorporated into Deliverables or work product delivered or produced pursuant to this Purchase Order, Vendor hereby grants and agrees to grant to ACDI/VOCA an irrevocable, non-exclusive, fully transferable and sublicensable, royalty-free license to make, use, sell, copy, publish, perform, display, and prepare derivative works from such items and material in connection with ACDI/VOCA's beneficial use, enjoyment and disposition of such property and work product. Vendor agrees to execute such documents of assignment or take such other action as ACDI/VOCA may reasonably request to evidence, perfect or effect the transfer, recordation or protection of rights assigned or licensed.
- 13. Rights in Data. The Vendor understands and agrees that ACDI/VOCA may itself and permit others, including government agencies of the United States and other foreign governments, to reproduce any provided publications and materials through but not limited to the publication, broadcast, translation, creation of other versions, quotations there from, and otherwise utilize the work and material of this Purchase Order.
- 14. Indemnification. The Vendor shall indemnify, and hold harmless each of ACDI/VOCA and its directors, officers, employees and agents from and against all claims, liabilities, losses, suits, costs, damages, and expenses, including reasonable attorneys' fees and litigation expenses, that ACDI/VOCA may sustain by reason of Vendor's negligent or unlawful actions in connection with its performance under this Purchase Order, or a breach of any of Vendor's warranties contained herein.

  15. Claims and Disputes. In the event of any dispute, a claim by the Vendor must be made in writing and submitted to the ACDI/VOCA Vice President of Quality and Compliance for a written decision. A claim by the Vendor is subject to a written decision by the Vice President of Contracts and Grants, who shall render a decision within 60 days of receipt of the Vendor's claim. If an equitable resolution cannot be resolved, both Parties agree to settlement by arbitration in accordance with the regulations of the American Arbitration Association in the District of Columbia, USA. The non-prevailing Party (as determined by the arbitrator) in the arbitration shall pay all of the associated costs, expenses and attorney's fees in connection with the arbitration and the cost of the arbitrator and any accountants or advisors which the Parties agree to employ for the benefit of the arbitrator. The Subcontractor will proceed with performance of this Purchase Order pending final resolution of any claim.
- 16. Changes. ACDI/VOCA may with the consent of the Subcontractor make changes, revisions, additions, or deletions (collectively hereinafter called "changes") in the Subcontract scope of services. ACDI/VOCA may make unilateral changes, with prior written notice to the Subcontractor, to this Purchase Order by written order issued by ACDI/VOCA where required in writing by the Client. If any change causes an increase or decrease in the Subcontractor's cost of, or the time required for, the performance of any part of the Work, whether or not changed by any such change authorization, ACDI/VOCA shall make an equitable adjustment and modify in writing the Subcontract as applicable. Any claim by Subcontractor for an adjustment under this paragraph must be asserted in writing, fully supported by factual information, to ACDI/VOCA's Prime Contracting Officer or designee within thirty (30) calendar days from the date of receipt by Subcontractor of the written change authorization from ACDI/VOCA or within such extension of that 30-day period as ACDI/VOCA, in its sole discretion, may grant in writing at Subcontractor's request prior to expiration of said period. The Subcontractor will not proceed with any changes unless notified to proceed in writing by the Prime Contracting Officer.
- 17. Certifications. Vendor certifies by acceptance of this agreement that (i) neither it nor its principals is presently debarred, suspended, proposed for debarrent, declared ineligible, or voluntarily excluded from participation in this transaction by any U.S. Federal Government department of agency; (ii) neither it nor its principals have been convicted of a narcotics offense or have been engaged in drug trafficking as defined in 22 CFR Part 140; (iii) neither it nor its principals are designated affiliates as "specially designated nationals" by the Office of Foreign Asset Control of the U.S. Department of Treasury; (iv) neither it nor its principals have been indicted or convicted on charges of terrorism or of providing support to terrorists; (v) Vendor agrees and certifies to take all necessary actions to comply with Executive Order No. 13244 on Terrorist Financing; blocking and prohibiting transactions with persons who commit, threaten to commit, or support terrorism. Note: Vendor is required to obtain the updated lists at the time of procurement of goods or services. The updated lists are available atwww.sam.gov; http://www.treasury.gov/resource-center/sanctions/SDN-List/Pages/default.aspx; and http://www.un.org/sc/committees/1267/aq\_sanctions\_list.shtml; (vi) neither it nor its principals have been indicted or convicted for violating the Trafficking in Persons Policy; (vii) Vendor may not charge under this Purchase Order any item which has a source/origin from any restricted countries or prohibited sources, as designated by the U.S. State Department. Restricted countries currently include, but are not necessarily limited to: Cuba, Iran, Libya, North Korea and Syria; and (viii) Vendor warrants that no offer, payment, consideration, or benefit of any kind, which constitutes an illegal or corrupt practice, has been made or shall be made, either directly or indirectly, as an inducement or reward for the award of this Purchase Order. Any such practice will be grounds for terminating or rescinding the award of this Purchase Order, in addition to any other remedies that may be available to ACDI/VOCA in such event. Violation of any of these certifications is considered a material defect and will lead to the termination of this Purchase Order. 18. Severability. If any provision of this Purchase Order is held to be invalid or unenforceable for any reason, the remaining provisions may continue in full force at the discretion of ACDI/VOCA without being impaired or invalidated in any way. The invalid provision will be replaced with a valid provision which most closely approximates the intent and economic effect of the invalid provision.
- 19. Order of Precedence. The rights and obligations of both Parties shall be subject to and governed by the following documents in order listed: (a) the cover page of this Purchase Order; (b) the Business Terms and Conditions of this Purchase Order; (c) any Attachments to this Purchase Order; (d) the Client award noted at Block 9; (e) the Federal Terms and Conditions of this Purchase Order. Any conflict occurring among these documents will be resolved in the stated order of precedence.

#### THESE CLAUSES APPLY TO PURCHASE ORDERS THAT EXCEED \$100,000

20. Access to Records. If this Purchase Order is a negotiated Purchase Order, ACDI/VOCA, USAID, the Comptroller General of the United States, or any of their duly authorized representatives, shall have access to any records of the contractor which are directly pertinent to this Purchase Order for the purpose of an audit or examination.

# \*The following tables of Terms & Conditions Apply to Purchase Orders under U.S. Government Prime Contracts Only\*

#### **Federal Terms and Conditions**

This agreement is issued under a U.S. Government Prime Contract. Applicable clauses set forth below are incorporated by reference into this agreement with the same force and effect as if they were set forth in full. A full copy of each clause may be obtained from the ACDI/VOCA Compliance Department. The term FAR means Federal Acquisition Regulation, effective as of January 1, 2001. The terms, "Contractor," "Government" and "Contracting Officer" as used in these clauses shall refer to the Vendor, ACDI/VOCA, and the ACDI/VOCA Compliance Administrator, respectively. This agreement is between Vendor and ACDI/VOCA only and shall not be construed in any way to create a contractual relationship between Vendor and the U.S. Government. The Vendor shall not appeal directly to the U.S. Government without the written consent/concurrence of the ACDI/VOCA Contract Administrator.

the U.S. Government without the written consent/concurrence of the ACDI/VOCA Contract Administrator.					
THESE CLAUSES AND STANDARD BUSINESS TERMS ANI	CONDITIONS	APPLY TO ALL CONTRACTS			
CLAUSE TITLE	FAR CITE	CLAUSE TITLE	FAR CITE		
Definitions	52.202-1	Patent Rights – Acquisition by the Government	52.227-13		
Restriction on Subcontractor Sales to the Government	52.203-6	Rights in Data – Special Works	52.227-17		
Taxpayer Identification	52.204-3				
		Disputes, Alternate I	52.233-1		
Data Universal Numbering System (DUNS)	52-204-6	Restrictions on Severance Payments to Foreign Nationals	52.237-8		
Annual Representations & Certifications	52.204-8	Stop Work Order, Alternate I	52.242-15		
Material Requirements	52.211-5	Government Delay of Work	52.242-17		
Liquidated Damages (1% of Contract Value/Day)	52.211-11	Changes-Fixed Price	52.243-1		
Terms and Conditions – Simplified Acquisition	52.213-4	Subcontracts	52.244-2		
(Other Than Commercial Items)		Contractor Liability for Personal Injury and/or Property Damage	52.247-21		
Order of Precedence	52.215-8	Contract Not Affected By Oral Agreement	52.247-27		
Convict Labor	52.222-3	Preference for U.SFlag Air Carriers	52.247-63		
Child Labor- Cooperation With Authorities and Remedies	52.222-19	Preference for Privately Owned U.SFlag Commercial Vessels	52.247-64		
Combatting Trafficking in Persons	52.222.50				
Privacy Act Notification	52.224-1	Termination For Convenience	52.249-2		
Restrictions on Certain Foreign Purchases	52.225-13				
THESE CLAUSES APPLY TO CONTRACTS THAT EXCEED		CV AVICE TYPE P			
CLAUSE TITLE	FAR CITE	CLAUSE TITLE	FAR CITE		
Protecting Government's Interest When Subcontracting		Equal Opportunity for Special Disabled Veterans and Veterans of	52.222-35		
with Contracts Debarred, Suspended or Proposed for Debarment	52.209-6	the Vietnam Era and Other Eligible Veterans			
Walsh-Healy Act	52.222-20	Affirmative Action for Workers With Disabilities	52.222-36		
Prohibition of Segregated Facilities	52.222-21	Employment Reports on Disabled Veterans and Veterans	52.222-37		
Affirmative Action Compliance	52.222-25	of the Vietnam Era			
Equal Opportunity	52.222-26	Inspection of Supplies – Fixed Price	52.246-2		
		inspection of supplies Trace Trice	32.210 2		
THESE CLAUSES APPLY TO CONTRACTS FOR SERVICES					
CLAUSE TITLE	FAR CITE	CLAUSE TITLE	FAR CITE		
Service Contract Act	52.222-41	Inspection of Services – Fixed Price	52.246-4		
Changes – Fixed Price Services, Alternate II	52.243-1	Inspection – Time & Materials/Labor Hours	52.246-6		
Changes – Time & Materials/Labor Hours	52.243-3	HBCU and Minority Institution Representations	52.226-2		
THESE FAR CLAUSES APPLY TO CONTRACTS THAT EXC	CEED \$100,000				
CLAUSE TITLE	FAR CITE	CLAUSE TITLE	FAR CITE		
CLAUSE TITLE			<b>FAR CITE</b> 52.222-2		
CLAUSE TITLE Certificate of Independent Price Determination	<b>FAR CITE</b> 52.203-2	Payment for Overtime Premiums	52.222-2		
CLAUSE TITLE Certificate of Independent Price Determination Gratuities	<b>FAR CITE</b> 52.203-2 52.203-3	Payment for Overtime Premiums Drug-Free Workplace	52.222-2 52.223-6		
CLAUSE TITLE Certificate of Independent Price Determination Gratuities Anti-Kickback Procedures	<b>FAR CITE</b> 52.203-2 52.203-3 52.203-7	Payment for Overtime Premiums Drug-Free Workplace Certificate of Toxic Chemical Release Reporting	52.222-2 52.223-6 52.223-13		
CLAUSE TITLE Certificate of Independent Price Determination Gratuities Anti-Kickback Procedures Cancellation, Rescission, and Recovery of Funds for Illegal or	<b>FAR CITE</b> 52.203-2 52.203-3	Payment for Overtime Premiums Drug-Free Workplace Certificate of Toxic Chemical Release Reporting Toxic Chemical Release Reporting	52.222-2 52.223-6 52.223-13 52.223-14		
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CLAUSE TITLE Certificate of Independent Price Determination Gratuities Anti-Kickback Procedures Cancellation, Rescission, and Recovery of Funds for Illegal or Improper Activities Price or Fee Adjustment for Illegal or Improper Activity	FAR CITE 52.203-2 52.203-3 52.203-7 52.203-8 52.203-10	Payment for Overtime Premiums Drug-Free Workplace Certificate of Toxic Chemical Release Reporting Toxic Chemical Release Reporting Authorization and Consent Notice and Assistance Regarding Patent & Copyright	52.222-2 52.223-6 52.223-13 52.223-14		
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CLAUSE TITLE Certificate of Independent Price Determination Gratuities Anti-Kickback Procedures Cancellation, Rescission, and Recovery of Funds for Illegal or Improper Activities Price or Fee Adjustment for Illegal or Improper Activity Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions	FAR CITE 52.203-2 52.203-3 52.203-7 52.203-8 52.203-10 52.203-11	Payment for Overtime Premiums Drug-Free Workplace Certificate of Toxic Chemical Release Reporting Toxic Chemical Release Reporting Authorization and Consent Notice and Assistance Regarding Patent & Copyright Infringement Federal, State, and Local Taxes	52.222-2 52.223-6 52.223-13 52.223-14 52.227-1 52.227-2 52.229-3		
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CLAUSE TITLE Certificate of Independent Price Determination Gratuities Anti-Kickback Procedures Cancellation, Rescission, and Recovery of Funds for Illegal or Improper Activities Price or Fee Adjustment for Illegal or Improper Activity Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions Limitation on Payments to Influence Certain Federal Transactions Printed or Copied Double-Sided on Recycled Paper	FAR CITE 52.203-2 52.203-3 52.203-7 52.203-8 52.203-10 52.203-11 52.203-12 52.204-4	Payment for Overtime Premiums Drug-Free Workplace Certificate of Toxic Chemical Release Reporting Toxic Chemical Release Reporting Authorization and Consent Notice and Assistance Regarding Patent & Copyright Infringement Federal, State, and Local Taxes Federal, State, and Local Taxes Interest	52.222-2 52.223-6 52.223-13 52.223-14 52.227-1 52.227-2 52.229-3 52.229-6 52.232-17		
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documents requested above a signature and authorization attachments. If your proposa	ttached. Ensure to on this form will c t is not authorized	hat your pro confirm that	posal is authorized in the the terms and conditions o	-
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We offer to provide the good	l referenced abov			e with the terms and conditions articipate in public procurement
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Company:Address:				

Business Registration No.

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