Request for Proposal

Lawn and Landscape Services for 2020 Season

MARCH 2020

ISSUED BY

FRANKLIN CORNERS ASSOCIATION
WEST BLOOMFIELD, MICHIGAN

REPRESENTATIVE

Courteney Gettel FRANKLINCORNERS@GMAIL.COM

Introduction & Background

Franklin Corners Association (herein referred to as "FCA" or "Purchaser") is accepting proposals in response to this Request for Proposal (this "RFP," or this "Request for Proposal") in order to find a qualified source to provide **Lawn and Landscape Services** for our subdivision located at:

Franklin Corners (Road List in Project Scope). East off Middlebelt Road between 14 Mile Road and 15 Mile Road in West Bloomfield, MI.

The objective of this Request for Proposal is to locate a source that will provide the best overall value to FCA. While price is a significant factor, other criteria will form the basis of our award decision, as more fully described in the Evaluation Factors section of this Request for Proposal below.

Submission Guidelines & Requirements

The following submission guidelines & requirements apply to this Request for Proposal:

- 1. Only qualified individuals or firms with prior experience on projects such as this should submit proposals in response to this Request for Proposal.
- 2. FCA reserves the right to waive any informalities or immaterial omissions or defects in any proposal. In the case of error in the extension of prices in the bid or other arithmetical error, the unit (line item) price shall govern.
- 3. FCA will not pay any costs associated with the preparation of submission of any bids in response to the RFP.
- 4. FCA reserves the right to reject any and all bids or accept part and reject part of any bid, with or without cause for any reason.
- 5. Sales tax must be included in the bid and invoices should show sales tax as a separate line item.
- 6. A technical proposal must be provided if the work pertains to electrical; plumbing; structural engineering; roofing; or the servicing, replacement, or certification of life safety equipment or fixtures. This technical proposal must provide an overview of the proposed solution as well as resumes of all key personnel performing the work.

- In addition, the technical proposal should provide a proposed schedule and milestones, as applicable.
- 7. A price proposal must be provided and should indicate the overall fixed price for the project.
- 8. Proposals must be signed by a representative that is authorized to commit the bidder's company.
- 9. Proposals must be received prior to the RFPs due date to be considered. No late proposals will be considered.
- 10. Proposals must remain valid for the duration of the project term.
- 11. Proposals must include email address, mailing address, and local telephone number of the bidder.
- 12. Proposals must include ACORD documents proving the insurance requirements are met.
- 13. Proposals must be submitted electronically by the due date to franklincorners@gmail.com.

Project Scope

The scope of the project entails **Lawn and Landscape Services** at our subdivision located at:

Whispering Oak Lane
Woodside Trail
Candlewood Trail
North Springridge Road
Corners Drive

East off Middlebelt Road between 14 Mile Road and 15 Mile Road in West Bloomfield, MI.

The successful bidder will be responsible for regular and periodic mowing and edging of all FCA owned property covered with grass as well as the design and implementation of any landscape and hardscape decided upon by the FCA Board.

Optionally include in your proposal pricing for the application of fertilizer.

The following are the areas that need to be addressed in the proposal:

- 1. Services for the subdivision's entrance (north and south side) and includes the Middlebelt right of way
- 2. Services for the gazebo and surrounding areas
- 3. Itemized pricing for services offered
- 4. Number of, make and model of trucks, cars, equipment, and other major assets employed for this contract
- 5. Number of FT, PT, and contract workers that will be employed for the execution of the contract
- 6. Proof of insurance to ensure compliance with this RFP

The Contractor shall be responsible for the following operations:

- 1. Fertilizer applications
- 2. Weekly lawn maintenance and trimming
- 3. Weeding
- 4. Planting plants, flowers, and trees
- 5. Spring cleanup
- 6. Fall cleanup
- 7. Patching of grass when necessary

Safety

Contractor shall be responsible for all means and methods as they relate to safety and shall comply with all applicable local, state and federal requirements that are safety related. Safety shall be the responsibility of the Contractor.

Insurance

Contractor shall maintain, for the duration of the project, General Liability insurance from an insurance carrier doing business in the State of Michigan in the amount of \$1,000,000 per occurrence, \$2,000,000 in the aggregate, combined single limit, Personal Injury, Bodily Injury and Property Damage. If Contractor, or its employees, will use motor vehicles to satisfy its responsibilities under this contract, then Contractor must have a minimum amount of \$1,000,000 per occurrence combined single limit including coverage

for hired or leased vehicles, and owned and non-owned vehicles with No-Fault coverage as required by law. In addition, Contractor shall include the following as Additional Insured:

Franklin Corners Association

Invoicing

Invoicing shall be done on a monthly basis and shall include line items for labor, equipment, materials, and supplies separately. Invoices shall be submitted via mail to:

FRANKLIN CORNERS ASSOCIATION ATTN: ACCOUNTS PAYABLE 6914 Woodside Trail West Bloomfield, MI 48322

Net 30 terms are desired but other terms may be acceptable. Providers of ongoing services shall not request COD terms. All freight shall be FOB destination unless otherwise stated. Invoice numbers shall be unique; submission of a duplicate invoice number may result in delay of payment.

RFP & Project Timelines

The Request for Proposal timeline is as follows:

Request for Proposal Issuance	3/7/2020
Pre-bid Walkthrough	TBD
Proposal Due Date	4/7/2020 5:00 PM
Contract Award / Notification to Unsuccessful Bidders	4/17/2020

Evaluation Factors

FCA will rate proposals based on the following factors, with cost being the most important factor:

- 1. Responsiveness to the requirements set forth in this Request for Proposal
- 2. Relevant past performance/experience
- 3. Samples of work
- 4. Cost, including an assessment of total cost of ownership.
- 5. Technical expertise/experience of bidder and bidder's staff

FCA reserves the right to award to the bidder that presents the best value to FCA as determined solely by FCA in its absolute discretion.