Request for Proposal: Cable Modem Services

Penn Manor School 2950 Charlestown Road Lancaster PA 17603

ATTN: Charlie Reisinger 717.872.9500 x2226 charlie@pennmanor.net www.pennmanor.net

Penn Manor School District is requesting proposals for a high-speed Cable Modem connection in support of district instructional activities. Service will be installed in the MDF/Telecommunications room of the Penn Manor High School facility located at 100 East Cottage Ave, Millersville, PA 17551.

A minimum speed of 50MB is requested. Vendors are encouraged to propose higher-speed options. One static IP address is required, however vendors should provide pricing on multiple static IP addresses. An Ethernet copper hand-off should be supplied to the district.

Multi-year pricing should be included if available.

Awarded contracts must agree to have services running in test mode from June 27, 2011 through June 30, 2011. Cutover to any new contracted services will occur on June 30, 2011. Billing for new services will begin on July 1, 2011. Service level agreements (SLA) must be offered as options on all services. Optional SLAs must detail service credits and restoration plans for any outage lasting longer than 60 minutes.

Non-recurring (e.g., installation & configuration) costs should be described and clearly differentiable from monthly recurring costs. The successful vendor must be familiar with ERATE and maintain a SPIN number. SPIN numbers should be included in the proposal.

Proposal Due Date: Wednesday January 12, 2011 at 1:00 P.M.

Please submit to:

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